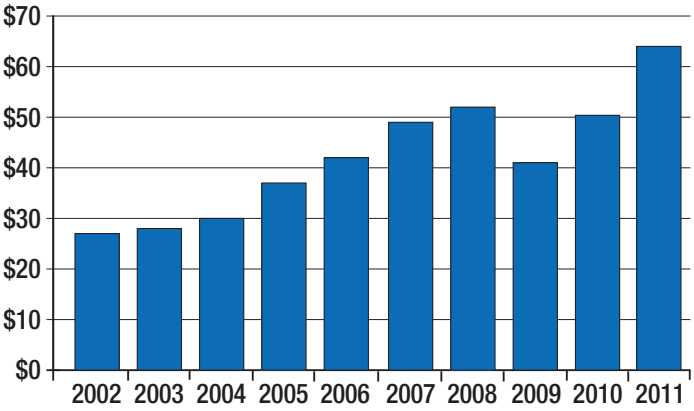
Illinois in the International Marketplace

Exports are a significant portion of Illinois' economy

- Since 2002, Illinois exports have grown $39.1 billion
- Illinois exports totaled over $64.8 billion in 2011, $14.8 billion more than 2010 or a 29.5% increase
- Illinois' 2011 export growth was nearly double the average U.S. export growth of 16%
- Illinois ranks as the #1 state for exports in the Midwest and as the 5th largest exporting state in the U.S.
- Direct exports accounted for 9.7% of the Gross State Product (GSP) in 2011
- Illinois ranks #1 between the Coasts for exports

Illinois Exports
(in billions)



Top 10 Countries for Illinois Exports – 70% of Total	Annual 2011 (billions)	Annual 2010 (billions)	Growth (%)
Canada	19.47	15.02	29.63
Mexico	5.72	4.27	34.05
China	3.89	3.18	22.44
Australia	3.70	2.37	55.89
Brazil	2.55	2.07	23.53
Germany	2.49	2.19	13.81
United Kingdom	2.36	1.69	39.52
Japan	2.04	1.84	10.89
Belgium	1.65	1.16	42.79
Singapore	1.51	1.15	32.19
TOTAL ALL COUNTRIES	**64.82**	**50.06**	**29.48**

Geographic breakdown for Illinois' $14.8 billion export growth in 2011

- 85.9% of growth came from top 20 markets
- Largest single contributor to growth: Canada $4.5 billion growth over 2010 (29.6%)
- Highest growth in top 20 markets: Australia $1.33 billion growth over 2010 (55.9%)
- Notable growth markets: Mexico $1.4 billion (34.1%); China $0.7 billion (22.4%); UK $0.7 billion (39.5%); Brazil $0.5 billion (23.5%)

Top 10 Industries for Illinois Exports	Annual 2011 (billions)	Annual 2010 (billions)	Growth (%)
Machinery, Except Electrical	17.83	12.49	42.8
Chemicals	8.50	6.48	31.2
Transportation Equipment	6.67	5.33	25.2
Computer And Electronic Products	6.07	5.49	10.6
All Agricultural And Food Products	6.06	4.71	28.6
Electrical Equipment, Appliances, And Component	3.12	2.64	18.2
Petroleum And Coal Products	3.11	1.01	206.5
Fabricated Metal Products, Nesoi	2.85	2.25	26.7
Miscellaneous Manufactured Commodities	2.32	2.23	4.4
Plastics And Rubber Products	1.65	1.36	21.0
TOTAL ALL COUNTRIES	**64.82**	**50.06**	**29.48**

Industry breakdown for Illinois' $14.8 billion export growth in 2011

- 96.1% of growth came from top 10 industries
- Largest single contributor to growth: Machinery $5.3 billion growth over 2010 (42.8%)
- Highest growth industry: Petroleum and Coal Products $2.1 billion growth over 2010 (206%)
- Notable growth industries: Chemicals $2.0 billion (31.2%); Transportation Equipment $1.3 billion (25.2%); All Agricultural and Food Products $1.2 billion (28.6%)

Illinois in the International Marketplace

Foreign Direct Investment (FDI) in Illinois – 2012

- State of Illinois was ranked 7th among all states and Chicago 2nd among all metropolitan areas in locations for new and expanded corporate facilities by Site Selection magazine
- Chicago recently named #1 U.S. city for foreign direct investment and U.S. "city of the future" by Foreign Direct Investment Magazine
- Illinois ranks #1 in the Midwest as a destination for foreign investment
- Illinois has attracted 1,597 foreign firms with 6,416 locations
- These firms employ 323,362 Illinois residents

Illinois' Top Markets for Foreign Direct Investment

Country	Companies	Locations	Employees
UK	192	1,259	65,291
Japan	352	1,026	50,701
Canada	155	847	36,837
Germany	184	755	35,776
France	89	491	24,772
Switzerland	78	393	17,608
Netherlands	57	285	14,666
Luxembourg	25	255	12,235
New Zealand	12	50	9,913
Italy	50	128	9,823
All Other	403	927	45,740
Total	**1,597**	**6,416**	**323,362**

Top 15 Foreign Firms with Employment in Illinois

Firm	Country	Employment
Harris BMO Bank	Canada	12,882
Hsbc Finance Corporation	England	11,393
Aioi Insurance Co Ltd.	Japan	7,000
Schneider Electric	France	6,738
Arcelormittal SA	Luxemburg	6,712
Greyhound Lines, Inc.	Scotland	6,437
Canadian National Railway	Canada	6,007
Pactiv Corporation	New Zealand	5,822
BP Products North America	England	5,800
Chrysler-Fiat SA	Italy	4,758
Seimens Industry, Inc.	Germany	4,640
Mitsubishi Motors Corp	Japan	3,358
Champion Laboratories, Inc.	New Zealand	3,281
Alberto-Culver	Netherlands	2,857

Top 15 Illinois Firms with Overseas Employment

Firm	Headquarters	Overseas Employment
McDonalds	Oak Brook	101,896
Abbott Laboratories	Abbott Park- N.Chicago	46,288
Caterpillar	Peoria	42,380
Kraft	Northfield	31,130
Sears Holding Co	Hoffman Estates	29,370
Sara Lee	Chicago	24,946
Illinois Tool Works, Inc.	Elgin	19,594
AON	Chicago	19,049
Motorola Solutions	Schaumburg	18,638
Molex	Lisle	16,568
Deere & Co	Moline	12,147
Motorola Mobility	Libertyville	11,913
Dover	Downers Grove	9,140
Jones Lang LaSalle Inc.	Chicago	8,668
Archer Daniels Midland	Decatur	8,131

Export Data Source – WISER

Foreign Direct Investment Data Source – Dunn and Bradstreet
January 2012

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