

State Use Contracts - FY12 Vote # 4 June 2, 2011

Vendor	Region	Renewal/ New	Renewal Options	PBC	Type of Service	Individuals Employed	Agency	Address	City	Begin Term	End Term	Contract Value
ARC/CSS	S	N	Y	11-60388	Rest Area	9	DOT	Green Creek	Effingham	07/01/11	06/30/13	\$636,732.00
ARC/CSS	S	N	Y	11-60388	Rest Area	9	DOT	National Trail	Effingham	07/01/11	06/30/13	\$756,456.00
Challenge	S	N	Y	11-60388	Rest Area	5	DOT	Gateway	Alton	07/01/11	06/30/13	\$537,000.00
Challenge	S	N	Y	11-60388	Rest Area	6	DOT	Silver Lake	Alton	07/01/11	06/30/13	\$497,700.00
Challenge	S	R	N	N/A	Mail Services	5	SIUE	SIUE campus	Edwardsville	07/01/11	06/30/12	\$75,000.00
Clay County	S	N	N	11-62618	Elec. Recycle	20	CMS	on site	Flora	upon execution	04/30/12	\$0.00
FAYCO	S	N	Y	11-60388	Rest Area	8	DOT	Homestead	Hamel	07/01/11	06/30/13	\$683,136.00
Human Resources	S	N	Y	11-60388	Rest Area	6	DOT	Cumberland Rd	Paris	07/01/11	06/30/13	\$446,028.00
Illinois Valley	S	N	Y	11-60388	Rest Area	15	DOT	Coalfield	Litchfield	07/01/11	06/30/13	\$521,808.00
Kaskaskia	S	N	Y	11-60388	Rest Area	5	DOT	Post Oak	Salem	07/01/11	06/30/13	\$562,596.00
LOL Goodwill	S	N	Y	11-60388	Rest Area	10	DOT	Railsplitter	Springfield	07/01/11	06/30/13	\$445,044.00
LOL Goodwill	S	N	N	N/A	Janitorial	2	SERS	2101 S. Veterans	Springfield	07/01/11	06/30/12	\$67,320.00
Macon Resources	S	N	Y	11-60388	Rest Area	10	DOT	Illini Prairie	Decatur	07/01/11	06/30/13	\$859,164.00
Macon Resources	S	N	Y	11-60388	Rest Area	9	DOT	Pride of Prairie	Champaign	07/01/11	06/30/13	\$575,244.00
MAP Training	S	N	Y	11-60388	Rest Area	8	DOT	Fort Massac	Karnak	07/01/11	06/30/13	\$405,744.00
START	S	N	Y	11-60388	Rest Area	10	DOT	Trail of Tears	Anna	07/01/11	06/30/13	\$523,500.00
The H Group	S	N	Y	11-60388	Rest Area	13	DOT	Rend Lake	Mt. Vernon	07/01/11	06/30/13	\$794,100.00
TRADE	S	N	Y	11-60388	Rest Area	12	DOT	Goshen Road	McLeansboro	07/01/11	06/30/13	\$503,700.00
WAVE	S	N	Y	11-60388	Rest Area	12	DOT	Skeeter Mountain	Grayville	07/01/11	06/30/13	\$414,552.00
						174						\$9,304,824.00

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies.

On June 2, 2011 the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid. FAX to Corrie Smith at 217-558-1759

Signature of Member

Date