SU FY14 Vote #16 December 4, 2013

Vendor	Region	Renewal/New	Renewal Options	PBC	Type of Service	Individuals Employed	Agency	Address	City	Begin Term	End Term	Annual Contract Value	Total Contract Value	Request letter reviewed
ARC Industries	**N**	**N***	**N**	**13-79929**	**Corr Boxes**	**6**	**CMS**	**610 37th Ave**	**Rock Island**	**upon execution**	**10/31/17**	**$112,691.00**	**$225,382.00**	
ARC Industries	**N**	**N***	**N**	**14-81016**	**Corr Boxes**	**6**	**CMS**	**610 37th Ave**	**Rock Island**	**upon execution**	**10/31/17**	**$33,515.75**	**$67,031.50**	
TRI Industries	**N**	**N***	**N**	**13-79929**	**Corr Boxes**	**10**	**CMS**	**4423 N Ravensw**	**Chicago**	**upon execution**	**10/31/17**	**$442,467.00**	**$884,934.00**	
TRI Industries	**N**	**N***	**N**	**14-81016**	**Corr Boxes**	**10**	**CMS**	**4423 N Ravensw**	**Chicago**	**upon execution**	**10/31/17**	**$504,518.00**	**$1,009,036.00**	
N* is a brand new contract					Total	**32**					Total	**$1,093,191.75**	**$2,186,383.50**	

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies.

On December 4, 2013 the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid. **FAX to Corrie Smith at 217-782-5187**

Signature of Member

Date