

State Use 09/11/2019

Vendor	New/Renew	Renew Option	Type of Service	PETC	Agency	Address	City	Begin Term	End Term	Annual Contract Value	Total Contract Value	Approval Y/N/A
Bridgeway Inc.	New	None	5 days/week Janitorial	1	DHS	1842 S West Ave	Freeport	09/01/2019	08/31/2024	\$19,274.20	\$96,371.02	
Developmental Services Center	Renew	None	Incontinence Products	5	Statewide			11/20/2019	11/19/2020	\$781,300.00	\$781,300.00	
Elm City Rehabilitation Center	Extension	None	Barber and Beauty Supply Products	7	Statewide			11/25/2019	02/24/2020	\$31,592.09	\$31,592.09	
Sertoma Centre, Inc.	New	None	Janitorial and maintenance	7	IDOT	Mainline Rest Area	I57 MP 268	09/29/2019	12/31/2019	\$29,909.00	\$89,727.00	
SPARC	New	None	2 days/week Janitorial	2	Liquor Commission	300 W Jefferson	Springfield	11/01/2019	10/31/2024	\$12,437.76	\$62,188.80	
TRI Industries NFP	Extension	None	Replacement Toners/Cartridges	6	Statewide			10/15/2019	01/14/2020	\$35,290.73	\$35,290.73	
Tabled from 06/12/2019												
Land of Lincoln Goodwill Industries, Inc.	New	None	5 days/ week janitorial	4	DHS	822 S College	Springfield	01/01/2020	12/31/2020	\$16,620.00	\$16,620.00	
Land of Lincoln Goodwill Industries, Inc.	New	None	5 days/week janitorial	4	HFS	110 W Lawrence	Springfield	01/01/2020	12/31/2020	\$19,200.00	\$19,200.00	
Land of Lincoln Goodwill Industries, Inc.	New	None	5 days/week janitorial	4	DEV Disabilities	830 S Spring St	Springfield	01/01/2020	12/31/2020	\$13,260.00	\$13,260.00	
Land of Lincoln Goodwill Industries, Inc.	New	None	5 days/week janitorial	4	HFS and Lottery	2946 Old Rochester Rd	Springfield	01/01/2020	12/31/2020	\$60,840.00	\$60,840.00	
Totals				28						\$909,803.78	\$1,096,469.64	

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by

On **September 11, 2019**, the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid.

Members Signature _____

Date: 09/11/2019