



Illinois in the International Marketplace

Exports are a Significant Portion of Illinois' Economy^A

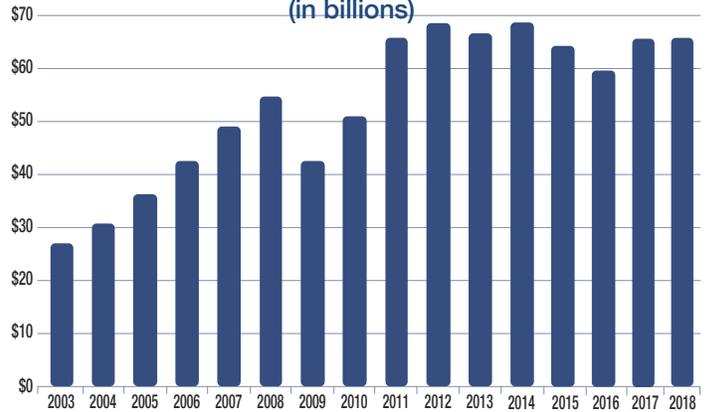
- Illinois exports totaled over \$65.49 billion in 2018. The agricultural adjusted figure for 2018 is \$68.08 billion.^C
- Since 2009, Illinois exports have increased by \$23.87 billion, or 57.3%.
- Illinois is the largest exporting state in the Midwest and the 5th largest exporting state in the U.S. using agricultural adjusted figures provided by the US Census Bureau.^C
- Top 10 Illinois export categories have seen gains since 2009.
- 18 of the top 20 Illinois export partner countries have seen gains since 2009.
- Export activities support over 800K jobs in Illinois.^B

Illinois' Top 10 Exports Industries – 86.9% of Total	2018 Annual Exports (billions)	Change Since 2017	Change Since 2009
Machinery, Except Electrical	\$11.78	5.1%	23.2%
Chemicals	\$ 9.06	1.7%	45.6%
Computer And Electronic Products	\$ 8.59	0.0%	85.9%
Transportation Equipment	\$ 7.96	-0.6%	97.4%
Food And Kindred Products	\$ 4.10	3.9%	66.4%
Electrical Equipment, Appliances & Components	\$ 4.01	1.8%	79.1%
Fabricated Metal Products, Nesoi	\$ 3.67	10.2%	99.8%
Petroleum and Coal Products	\$ 3.49	6.1%	1,133.8%
Agricultural Products	\$ 2.20	-23.6%	11.0%
Plastics and Rubber Products	\$ 2.05	0.3%	87.7%
TOTAL ALL COUNTRIES	\$65.49 Billion	0.3%	57.3%

Illinois' Export Growth Comes from Around the Globe

- 13 of Illinois' partner countries' markets are worth over a billion dollars in export value.
- Australia was the largest single contributor to growth, with a \$566.3 million, or 21.7% increase over 2017.
- Other notable growth markets include: Mexico \$317.3 million (3.2%) and Thailand \$180.2 million (48.5%) increase over 2017.
- 18 of the top 20 Illinois export partner countries have seen gains since 2009.

Illinois Exports 2003–2018
 (in billions)



Illinois Exports a Diverse Range of Products

- Fabricated Metal Products was the single largest top 10 contributor to growth by percentage, with a 10.2%, a \$340.4 million dollar increase over 2017.
- Petroleum and Coal Products was the second largest contributor to growth by percentage with a 6.1%, a \$199.4 million increase over 2017.
- Machinery, Except Electrical recorded gross export sales increases of about \$569.5 million over 2017.
- Beverages and Tobacco Products recorded gross export sales increases of about \$284.3 million over 2017.
- 14 of the top 15 industrial export categories have seen gains since 2009.
- 13 Illinois export industries are valued at over \$1 billion dollars in total exports.

Illinois' Top 10 Partner Countries (71.7% of total)	2018 Annual Exports (Billions)	Change Since 2017	Change Since 2009
Canada	\$17.73	0.1%	46.2%
Mexico	\$10.19	3.2%	187.1%
China	\$ 3.46	-34.5%	40.0%
Germany	\$ 3.30	-4.3%	64.5%
Australia	\$ 3.18	21.7%	99.4%
Japan	\$ 1.98	-2.2%	11.4%
United Kingdom	\$ 1.91	9.7%	-4.0%
Brazil	\$ 1.81	9.7%	45.3%
Netherlands	\$ 1.78	3.9%	82.9%
Hong Kong	\$ 1.59	12.6%	229.6%
TOTAL ALL PARTNER COUNTRIES	\$65.49 Billion	0.3%	57.3%

^A: Export Data Source – World Institute for Strategic Economic Research (WISERTrade) via Census Bureau July 2019

^B: Export Employment Source – DCEO-REMI analysis using: Dun and Bradstreet, Census Bureau, NAR, The Trade Partnership via the U.S. Bureau of Economic Analysis and Moody's Analytics data. *This stat will be updated in summer of 2019*

^C: Export statistics are based on Origin of Movement methodology by the Census Bureau which collects information from the Customs and Border Protection from bills of lading. Has a known and important shortcoming especially with regards to agriculture consolidation and consolidation in general at coastal ports. Logistics companies and commodity trading firms may be the exporter of record even though the products came from a different state/producer.

For the State of Illinois, analytical adjustments of census data by WISER Trade using USDA farm cash receipts yields a 2018 export total of \$68.08 Billion a \$2.59 Billion-dollar difference. Boosts Illinois to 5th position nationwide. Data is still denoted preliminary but has undergone July data revisions. Agricultural adjusted trade figures are only available from 2012.

^D: Foreign Direct Investment Data Source – Dunn and Bradstreet March 2019 *FDI employment data (domestic) is subject to market fluctuations. **IL Foreign country employment reporting based on modeled data.



Illinois in the International Marketplace

Foreign Direct Investment (FDI) in Illinois

- Over 1,984 firms that employ more than 321,000 people in Illinois.^{D*}
- Illinois is ranked 3rd among all states and Chicago 1st among all metropolitan areas in locations for new and expanded corporate facilities (Site Selection Magazine, 2019).
- Chicago is the commercial capital of the U.S., with two of the top international exchanges (Chicago Board of Trade and Chicago Board Options Exchange).
- Chicago is the #1 container hub in the western hemisphere. Illinois' 13 port districts offer many companies direct links to the Atlantic Ocean, Great Lakes, and Gulf of Mexico.
- O'Hare is among the world's busiest airports, served by all major international carriers and the only "dual hub" airport system in North America, handling over 2,476 flights per day with non-stop or direct global gateways to 64 international business capitals.
- Foreign trade zones, located at eight sites across the state, offer low-cost production and warehousing facilities for import- and export-bound products.

Top 15 Countries with FDI in Illinois by Employment^{D*}

Rank	Country	# Employees	# Locations	# Entities
1	UK (England, Scotland, Wales, N. Ireland)	57,768	919	219
2	Japan	46,902	1,022	361
3	Canada	39,727	957	207
4	Germany	34,152	828	225
5	France	21,837	510	95
6	Netherlands	15,579	157	61
7	Switzerland	13,588	287	90
8	Ireland	10,445	178	35
9	Sweden	10,322	126	50
10	New Zealand	9,501	50	12
11	India	8,022	107	83
12	Australia	7,047	100	45
13	Luxembourg	5,856	92	46
14	Italy	4,900	109	59
15	Denmark	4,773	75	25
Total FDI		324,919	6,558	2,048

Top 15 Foreign Firms in Illinois by Employment^{D*}

Firm	Country	Employment
Bank of Montreal	Canada	11,195
Packaging Holdings Limited	New Zealand	9,170
AON PLC	UK (England, Scotland, Wales, N.Ireland)	9,134
Compagnie des Chemins de Fer Nationaux du Canada	Canada	6,326
Fiat Chrysler Automobiles NV	Netherlands	6,283
Schneider Electric SA	France	5,503
BP PLC	UK (England, Scotland, Wales, N.Ireland)	4,772
Firstgroup PLC	UK (England, Scotland, Wales, N.Ireland)	4,071
Fresenius SE & Co. KGaA	Germany	3,388
WPP PLC	UK (England, Scotland, Wales, N.Ireland)	3,085
Kotobuki Realty Co., Ltd.	Japan	3,050
Vistaar Telecommunication & Infrastructure Private Limited	India	2,802
Koito Manufacturing Co., Ltd.	Japan	2,800
HSBC Holdings PLC	UK (England, Scotland, Wales, N.Ireland)	2,759
Siemens AGC	Germany	2,743
Total FDI	All Countries	324,919

Top 15 Illinois Firms with Overseas Employment^{D**}

Firm	Overseas Employment
McDonald's Corporation	117,278
Walgreens Boots Alliance, Inc.	80,479
Mondelez International, Inc.	68,779
Jones Lang Lasalle Incorporated	63,458
Caterpillar Inc.	59,103
Abbott Laboratories	55,295
Deere & Company	43,730
The Boeing Company	40,317
Illinois Tool Works Inc.	23,743
Archer-Daniels-Midland Company	19,476
Northern Trust Corporation	15,713
4I Technologies Inc.	11,935
Aptargroup, Inc.	11,718
R. R. Donnelley & Sons Company	11,002
Baxter International Inc.	7,975
Total Illinois FDI Employment Abroad	783,018
Total Number of Illinois Firms Abroad	740

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B: Export Employment Source – DCEO-REMI analysis using: Dun and Bradstreet, Census Bureau, NAR, The Trade Partnership via the U.S. Bureau of Economic Analysis and Moody's Analytics data. *This stat will be updated in summer of 2019*

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