



# Illinois Department of Commerce & Economic Opportunity

OFFICE OF TRADE & INVESTMENT

JB Pritzker, Governor

## Illinois in the International Marketplace

### Exports are a Significant Portion of Illinois' Economy<sup>A</sup>

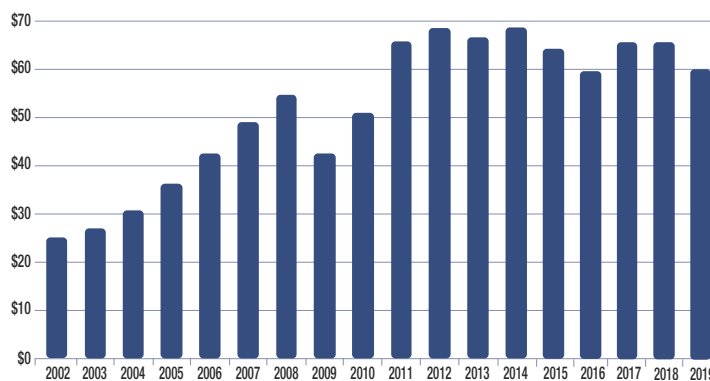
- Illinois exports totaled over \$59.72 billion in 2019. The agricultural adjusted figure for 2019 is \$62.45 billion.<sup>C</sup>
- Since 2009, Illinois exports have increased by \$18.10 billion, or 43.5%.
- Illinois is the largest exporting state in the Midwest and the 4th largest in the nation, a record, using agricultural adjusted figures provided by Census Bureau/USDA cash receipts.<sup>C</sup>
- 19 out of top 20 export industries declined 2018 to 2019.
- 19 out of top 20 export industries increased 2009-2019.
- Top 10 Illinois export industries have seen gains since 2009.
- 9 of the top 10 Illinois export partner countries have seen gains since 2009.
- Export activities support over 800K jobs in Illinois.<sup>B</sup>

Illinois' Top 10 Export Industries (87.0% of total)	2019 Annual Exports	Change Since 2018	Change Since 2009
Machinery, Except Electrical	\$10.95	-6.9%	14.4%
Chemicals	\$ 9.69	6.9%	55.8%
Computer And Electronic Products	\$ 7.77	-9.6%	68.1%
Transportation Equipment	\$ 6.75	-15.2%	67.5%
Food And Kindred Products	\$ 3.81	-6.8%	54.8%
Fabricated Metal Products, Nesoi	\$ 3.51	-12.6%	56.7%
Electrical Equipment, Appliances, and Component	\$ 3.41	-12.6%	85.5%
Petroleum and Coal Products	\$ 2.20	-36.9%	678.5%
Agricultural Products	\$ 2.01	-8.6%	1.5%
Plastics and Rubber Products	\$ 1.87	-8.5%	72.0%
<b>Total All Industries</b>	<b>\$59.72 Billion</b>	<b>-8.8%</b>	<b>43.5%</b>

### Illinois' Export Growth Comes from Around the Globe

- 14 of Illinois' partner countries' markets are worth over a billion dollars in export value.
- Australia was the largest single contributor to growth, with a \$287.0 million, or 9.0% increase over 2018.
- Other notable growth markets include Sweden \$80.4 million (52.2%) and Brazil \$66.3 million (3.7%) increase over 2018.
- 9 of the top 10 Illinois export partner countries have seen gains since 2009.

### Illinois Exports (in billions)



### Illinois Exports a Diverse Range of Products

- Chemicals was the single largest top 10 contributor to growth by gross amount, a \$627.0 million dollar and 6.9% increase over 2018.
- Special Classification Provisions, Nesoi was the second largest contributor to growth with an \$18.78 million dollar and 10.7% increase over 2018.
- Only 7 of 33 industries recorded growth.
- 19 of the top 20 industrial export industries have seen gains since 2009.
- 12 Illinois export industries are valued at over \$1 billion dollars in total exports.

Illinois' Top 5 Partner Countries (71.8% of total)	2019 Annual Exports	Change Since 2018	Change Since 2009
Canada	\$15.63	-11.7%	28.5%
Mexico	\$ 9.30	-8.7%	162.4%
Australia	\$ 3.47	9.0%	117.4%
Germany	\$ 3.31	0.1%	64.7%
China	\$ 2.92	-15.7%	19.2%
Japan	\$ 1.97	-0.4%	18.9%
Brazil	\$ 1.88	3.7%	50.6%
United Kingdom	\$ 1.63	-15.4%	-18.3%
Hong Kong	\$ 1.59	0.1%	229.9%
Netherlands	\$ 1.20	-32.6%	23.0%
<b>Total All Partner Countries</b>	<b>\$59.72 Billion</b>	<b>-8.8%</b>	<b>43.5%</b>

<sup>A</sup>: Export Data Source – World Institute for Strategic Economic Research (WISERTrade) via Census Bureau October 2020

<sup>B</sup>: Export Employment Source – DCEO-REMI analysis using: Dun and Bradstreet, Census Bureau, NAR, The Trade Partnership via the U.S. Bureau of Economic Analysis and Moody's Analytics data. *This stat will be updated in spring 2021.*

<sup>C</sup>: Export statistics are based on Origin of Movement methodology by the Census Bureau which collects information from the Customs and Border Protection from bills of lading. Has a known and important shortcoming especially with regards to agriculture consolidation and consolidation in general at coastal ports. Logistics companies and commodity trading firms may be the exporter of record even though the products came from a different state/producer.

For the State of Illinois, analytical adjustments of census data by WISER Trade using USDA farm cash receipts yields a 2018 export total of \$2.45 Billion a \$2.52 Billion-dollar difference. Boosts Illinois to 4th position nationwide. Agricultural adjusted trade figures are only available from 2012. Rank tied in 2012 and 2014.

<sup>D</sup>: Foreign Direct Investment Data Source – Dunn and Bradstreet May 2020 \*FDI employment data (domestic) is subject to market fluctuations. \*\*IL Foreign country employment reporting based on modeled data and may show regional HQ employment.



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### Foreign Direct Investment (FDI) in Illinois

- Over 2,037 firms that employ more than 328,441 people in Illinois.<sup>D\*</sup>
- Illinois is ranked 3rd among all states and Chicago 1st among all metropolitan areas in locations for new and expanded corporate facilities (Site Selection Magazine, 2020).
- Chicago is the commercial capital of the U.S., with two of the top international exchanges (Chicago Board of Trade and Chicago Board Options Exchange).
- Chicago is the #1 container hub in the western hemisphere. Illinois' 13 port districts offer many companies direct links to the Atlantic Ocean, Great Lakes, and Gulf of Mexico.
- O'Hare is among the world's busiest airports, served by all major international carriers and the only "dual hub" airport system in North America, handling over 2,476 flights per day with non-stop or direct global gateways to 64 international business capitals.
- Foreign trade zones, located at eight sites across the state, offer low-cost production and warehousing facilities for import- and export-bound products.

### Top 15 Foreign Firms in Illinois by Employment<sup>D\*</sup>

Firm	Country	Employment
Packaging Holdings Limited	New Zealand	12,876
Bank of Montreal	Canada	10,764
AON Plc	UK (England, Scotland, Wales, N.Ireland)	6,477
Compagnie des Chemins de Fer Nationaux du Canada	Canada	6,325
Fiat Chrysler Automobiles NV	Netherlands	6,283
Schneider Electric SA	France	5,502
BP plc	UK (England, Scotland, Wales, N.Ireland)	4,327
ArcelorMittal	Luxembourg	4,090
Firstgroup plc	UK (England, Scotland, Wales, N.Ireland)	3,980
Schwenk Donau GmbH & Co. KG	Germany	3,205
WPP plc	UK (England, Scotland, Wales, N.Ireland)	3,067
Kotobuki Realty Co., Ltd.	Japan	3,035
Fresenius SE & Co. KGaA	Germany	2,912
LS Electric Co., Ltd.	Korea, Republic Of	2,835
Koito Manufacturing Co., Ltd.	Japan	2,800
<b>Total FDI</b>	<b>All Countries</b>	<b>328,441</b>

### Top 15 Countries with FDI in Illinois by Employment<sup>D\*</sup>

Rank	Country	# Employees	# Locations	# Entities
1	UK (England, Scotland, Wales, N. Ireland)	54,208	791	206
2	Japan	44,096	1,072	367
3	Canada	39,010	895	193
4	Germany	33,850	676	231
5	France	20,896	497	94
6	Netherlands	17,454	153	63
7	New Zealand	13,207	47	12
8	Switzerland	12,817	287	93
9	Luxembourg	11,204	229	56
10	Ireland	10,578	199	35
11	Sweden	9,827	132	56
12	India	7,681	115	81
13	Australia	5,523	95	41
14	Italy	5,389	103	58
15	Denmark	5,351	76	26
<b>Total FDI</b>		<b>328,441</b>	<b>6,414</b>	<b>2,037</b>

### Top 15 Illinois Firms with Overseas Employment<sup>D\*</sup>

Firm	Overseas Employment
McDonald's Corporation	190,628
Walgreens Boots Alliance, Inc.	80,516
Mondelez International, Inc.	65,567
Jones Lang Lasalle Incorporated	63,943
Caterpillar Inc.	36,328
Deere & Company	33,646
The Boeing Company	33,406
Abbott Laboratories	32,834
Illinois Tool Works Inc.	12,110
Tenneco Inc.	11,992
Mini Craft Models	11,625
R. R. Donnelley & Sons Company	10,239
Archer-Daniels-Midland Company	9,545
Aptargroup, Inc.	9,434
Baxter International Inc.	7,738
<b>Total Illinois FDI Employment Abroad</b>	<b>765,072</b>
<b>Total Illinois Locations Aboard</b>	<b>14,105</b>
<b>Total Number of Illinois Firms Abroad</b>	<b>776</b>

A: Export Data Source - World Institute for Strategic Economic Research (WISERTrade) via Census Bureau October 2020

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