



Illinois - Middle East & North Africa (MENA) Trade

TRADE & INVESTMENT STATISTICS

Exports are a Significant Portion of Illinois' Economy^A

- Illinois exports totaled over \$59.72 billion in 2019. The agricultural adjusted figure for 2019 is \$62.45 billion.^C
- Since 2009, Illinois exports have increased by \$18.10 billion, or 43.5%.
- Illinois is the largest exporting state in the Midwest and the 4th largest in the nation, using agricultural adjusted figures provided by Census Bureau, a **record high**.^C
- 18 out of top 20 industrial categories declined 2018-2019.
- 18 out of top 20 industrial categories increased 2009-2019.
- Top 10 Illinois export categories have seen gains since 2009.
- 9 of the top 10 Illinois export partner countries have seen gains since 2009.
- Export activities support over 800,000 jobs in Illinois.^B

Top 5 Industries for Illinois Exports in 2019 (in billions)

Illinois' Top 5 Export Industries (65.2% of total)	2019 Annual Exports	Change Since 2018	Change Since 2009
Machinery, Except Electrical	\$10.95	-6.9%	14.4%
Chemicals	\$ 9.69	6.9%	55.8%
Computer And Electronic Products	\$ 7.77	-9.6%	68.1%
Transportation Equipment	\$ 6.75	-15.2%	67.5%
Food And Kindred Products	\$ 3.81	-6.8%	54.8%
Total All Industries	\$59.72 Billion	-8.8%	43.5%

Top 5 Countries for Illinois Exports in 2019 (in billions)

Illinois' Top 5 Partner Countries (58.0% of total)	2019 Annual Exports	Change Since 2018	Change Since 2009
Canada	\$15.63	-11.7%	28.5%
Mexico	\$ 9.30	-8.7%	162.4%
Australia	\$ 3.47	9.0%	117.4%
Germany	\$ 3.31	0.1%	64.7%
China	\$ 2.92	-15.7%	19.2%
Total All Partner Countries	\$59.72 Billion	-8.8%	43.5%

Total Trade between Illinois and Middle East & North Africa (MENA) in 2019

- Illinois exports to Middle East & North Africa (MENA) totaled \$1.72 billion in 2019, a 28.3% increase since 2009. Illinois' top 5 partner countries are United Arab Emirates, Saudi Arabia, Turkey, Israel, and Egypt.
- Illinois ranks 14th among the 50 U.S. states in exports to Middle East & North Africa (MENA).
- Illinois imports from Middle East & North Africa (MENA) totaled \$1.56 billion in 2019, a 24.3% increase since 2009. Illinois' top 5 partner countries are Israel, Turkey, United Arab Emirates, Oman, and Jordan.
- Illinois ranks 9th among the 50 U.S. states in imports from Middle East & North Africa (MENA).

Top 5 Industries for Illinois Exports to Middle East & North Africa (MENA) in 2019 (in millions)

Export Industries (67.5% of Total)	2019 Annual Exports	Change Since 2018	Change Since 2009
Machinery, Except Electrical	\$350.9	14.8%	-21.4%
Computer and Electronic Products	\$262.3	-22.9%	72.7%
Chemicals	\$216.5	34.1%	161.1%
Transportation Equipment	\$167.7	-2.5%	0.8%
Food and Kindred Products	\$163.1	17.8%	267.2%
Total All Industries	\$ 1.72 Billion	1.0%	28.3%

Top 5 Industries for Illinois Imports from Middle East & North Africa (MENA) in 2019 (in millions)

Import Industries (65.8% of Total)	2019 Annual Exports	Change Since 2018	Change Since 2009
Goods Returned to Canada (Exports Only); U.S. Goods	\$260.0	96.3%	1,310.6%
Primary Metal Manufacturing	\$248.4	106.9%	437.5%
Transportation Equipment	\$243.2	-19.5%	330.1%
Computer and Electronic Products	\$164.4	24.4%	20.4%
Machinery, Except Electrical	\$112.6	-3.3%	-17.4%
Total All Industries	\$ 1.56 Billion	19.4%	24.3%

Middle East & North Africa (MENA) Foreign Direct Investment in Illinois^D

- Illinois ranks #3 in the nation and Chicago ranks #1 amongst largest metro areas for new and expanding corporate locations.
- Illinois is home to over 2,037 foreign firms that employ more than 328,000 Illinois residents.
- Middle East & North Africa (MENA) firms employ 1,764 Illinoisans at 58 distinct locations for 36 subsidiaries.
- Middle East & North Africa (MENA), if a country, would be Illinois' 24th largest FDI partner by employment.

Top Middle East & North Africa (MENA) Firms with Employment in Illinois^{D*}

Company	Number of Employees
Merit Corporation Sal	375
Sapiens Technologies (1982) Ltd.	333
Investcorp Holdings B.S.C	215
Nice Ltd	104
Agility Public Warehousing Company K.S.C.P.	100

Top Illinois Firms with Employment in Middle East & North Africa (MENA)^{D**}

Company	Number of Employees
Mondelez International, Inc.	1,546
H Group Holding, Inc.	630
Perma-Pipe International Holdings, Inc.	500
Baxter International Inc.	485
Abbvie Inc.	415

A: Export Data Source - World Institute for Strategic Economic Research (WISERTrade) via Census Bureau October 2020

B: Export Employment Source - DCEO-REM analysis using: Dun and Bradstreet, Census Bureau, NAR, The Trade Partnership via the U.S. Bureau of Economic Analysis and Moody's Analytics data. This stat will be updated in spring 2021.

C: Export statistics are based on Origin of Movement methodology by the Census Bureau which collects information from the Customs and Border Protection from bills of lading. Has a known and important shortcoming especially with regards to agriculture consolidation and consolidation in general at coastal ports. Logistics companies and commodity trading firms maybe the exporter of record even though the products came from a different state/producer.

For the State of Illinois, analytical adjustments of census data by WISER Trade using USDA farm cash receipts yields a 2018 export total of 62.45 Billion a \$2.52 Billion-dollar difference. Boosts Illinois to 4th position nationwide. Agricultural adjusted trade figures are only available from 2012. Rank tied in 2012 and 2014.

D: Foreign Direct Investment Data Source - Dunn and Bradstreet May 2020 *) FDI employment data (domestic) is subject to market fluctuations. **) Foreign country employment reporting based on modeled data and may show regional HQ employment.