Huge #s In Expanding Markets . . .

US hardwood lumber, veneer exports to Mena reach $97m

Total exports of US hardwood lumber and veneer to the Middle East and North Africa (Mena) region including Pakistan reached $98.74 million during 2017, according to a statement issued by the American Hardwood Export Council (AHEC), the leading international trade association for the American hardwood industry.

The announcement was made on March 12, at the opening of the Dubai WoodShow, which is due to run until March 14 at the Dubai International Exhibition and Convention Center.

According to the data, exports of American hardwood lumber reached a value of $75.46 million and a volume of 92,273 cu m, marking an increase of 20 per cent and 17 per cent respectively over 2016.

A closer look at the numbers also revealed that direct shipments of US hardwood veneers to the Mena region during 2017 reached a total value of $21.13 million, falling by 23 per cent over the previous year.

However, American hardwood veneers are also shipped to the region from European countries and China, while veneers are also produced in the region - notably in Turkey - from imported American hardwood logs.

The UAE was the region’s strongest performer last year, with exports of US hardwood lumber to the market rising by 86 per cent in both volume and value to 24,597 cu m and $21.05 million, as compared to the previous year.

This means that over a quarter of all US hardwood lumber shipped to the Mena region was destined for the UAE last year. However, a large percentage of what goes to the UAE is for re-export to neighboring Gulf markets, as well as to markets further afield.

Nonetheless, a very buoyant construction sector in the UAE ahead of Dubai’s World Expo 2020, is expected to keep demand for American hardwoods at a high level through this year and beyond.

Among the other major destinations for American hardwoods in the Mena region, increases were also seen in exports to Saudi Arabia (up by 10 per cent in volume to 6,539 cu m), and Jordan (up by 12 per cent in volume to 4,395 cu m).

One Mena market that showed remarkable growth in demand for US hardwood lumber last year was Lebanon, to which exports grew by 70 per cent in volume and 61 per cent in value as compared to 2016.

In addition, American hardwood veneer exports to Lebanon also increased by 27 per cent to reach a value of $3.317 million in 2017.

Positive of increased growth across the region, AHEC is participating at the annual ‘Dubai WoodShow’. During the three-day show, AHEC is hosting a pavilion with individual booths occupied by 14 US hardwood exporting companies along with the Hardwood States Export Group (HSEG) - a coalition of major eastern US hardwood exporting states.

“Whether it is for a one-off furniture piece or a large-scale interior fit out, hardwoods from the United States are increasingly being specified, as they become better known and more widely appreciated,” he said.

“As a result, the US is the number one supplier of temperate hardwoods to the Middle East. Timber is certainly experienc- ing a global renaissance as a preferred material and as architects and designers seek out natural material alternatives across a variety of applications, we expect to see American hardwoods becoming increasingly widely specified in the region,” he concluded.

- TradeArabia News Service
Policy Statements:
Illinois forests and woodlands are critical to the citizens of Illinois and globally far beyond the singular value of wood and fiber production. The Division of Forest Resources integrates and requires on state land and cooperating private lands that important other concerns of soil, water, wildlife, habitats, recreation, aesthetics and cultural resources are addressed while growing, harvesting and regenerating forests. We advocate and outreach forest management principles to all Illinois forest owners.

Demands on Illinois forest resource for all goods and services the forest can provide continue to increase while nearly 90% of Illinois forests remain privately owned. To conserve, enhance and expand the benefits and critical function of Illinois forests it is necessary that forest landowners, government agencies, forest industry and citizens at large work together.

Equal opportunity to participate in programs of the Illinois Department of Natural Resources and those funded by the U.S. D.A. and other agencies is available to every individual regardless of race, sex, national origin, disability, age, religion, or other non-merit factors. If you believe you have been discriminated against contact civil rights office and/or the Equal Opportunity Officer, IDNR, One Natural Resources Way, Springfield, IL 62702-1271; 217-785-0067; TTY 217-782-9175.

Contact Information:
Illinois Department of Natural Resources
1 Natural resources Way, Springfield, IL 62702
Office of Resource Conservation—Division of Forest Resources

https://www.dnr.illinois.gov/conservation/Forestry/Pages/default.aspx
Forest Utilization & Marketing Program
Editor, Paul.Deizman@illinois.gov 217-782-3376

Marked Stumpage Sales:
This newsletter is posted on the IDNR Forest Resources website monthly. Deadline for each monthly issue is the third Thursday of the month prior. All submissions of marked timber for sale by consulting foresters, procurement foresters or others must be submitted by the second Thursday. Submissions by consulting foresters working with IFDA cooperators must adhere to the timber recommendations approved in the landowner’s written management plan. Foresters working with landowners at-large must adhere to recommended silviculture for Illinois forest types. Submissions may be sent US Mail to “ORC—Forestry” at our Springfield office or by email to paul.deizman@illinois.gov.

Two (2) sales were marked for cutting by a forester of the Illinois Division of Forest Resources or by a consulting forester and/or reviewed by the Illinois Division of Forest Resources. Volumes have been estimated using the Doyle Rule unless otherwise indicated. Deductions have been made for defects. No volume is tallied for culls. Any interested buyers should contact the landowner or their representative directly. The Illinois Division of Forest Resources does not establish the selling price of timber. Buyers must show proof they are licensed.
Bid Sale #1

Request for Bids
Timber Marked and Estimated
30.0 acres Effingham Co. Illinois

Dear Licensed Illinois Timber Buyers,

Bids are now being accepted for the following timber marked and estimated by a State Forester. This timber is located on +30 ac. in the NE ¼ Sec. 28 Union Twp. (T6N – R6E), in Effingham Co., Illinois. Bidder should satisfy himself as to the quantity and quality of the timber offered.

<table>
<thead>
<tr>
<th>Species</th>
<th>Number of Trees</th>
<th>Bd. Ft. Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Black oak</td>
<td>152</td>
<td>27,250</td>
</tr>
<tr>
<td>White oak</td>
<td>38</td>
<td>6,250</td>
</tr>
<tr>
<td>Red oak</td>
<td>34</td>
<td>7,100</td>
</tr>
<tr>
<td>Hickory hard</td>
<td>20</td>
<td>4,200</td>
</tr>
<tr>
<td>Maple</td>
<td>17</td>
<td>2,450</td>
</tr>
<tr>
<td>Misc.</td>
<td>22</td>
<td>6,100</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>283</strong></td>
<td><strong>53,350</strong></td>
</tr>
</tbody>
</table>

Misc. includes: 1 basswood, 5 sycamore, 2 post oak, 5 ash, 4 black walnut, 4 cottonwood, 1 soft maple).

* An estimated **53,350 board feet** of standing timber for sale.
* **Doyle Rule** was used as a basis for volume estimate.
* Allowances were made for cull and defect.
* Buyers should verify the quality and quantity of the timber marked and offered.
* Trees were marked on the bole and base with orange paint.
* 10 cull trees marked with an X means no volume was tallied for these trees.
* **Buyers interested in seeing or bidding on this timber should first contact the owner.**
** All bids should be in the hands of the seller by bid opening time in advance of Bid Opening.
** Bids opened at 14751 E. 200th Ave. on April 15th, 2018 at 6:00 PM.
** A timber sale contract will be used.

All bids should be phoned or mailed and in the owners hands by **April 15th, 2018**. Seller retains the right to reject any offers.

Name: Brian Ohnesorge
Address: 14751 E. 200th Ave.
City: Dieterich State: IL ZIP: 62424
Telephone: (217) 821-6356
**Bid Sale #2**

<table>
<thead>
<tr>
<th>LOCATION</th>
<th>OWNER INFO.</th>
<th>SPECIES</th>
<th># TREES</th>
<th>BD.FT. DOYLE</th>
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</thead>
<tbody>
<tr>
<td>County:</td>
<td>Menard</td>
<td>White oak</td>
<td>124</td>
<td>39400</td>
</tr>
<tr>
<td>Township:</td>
<td>18N-7-8W</td>
<td>Walnut</td>
<td>111</td>
<td>33500</td>
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<tr>
<td>Section:</td>
<td>NW23</td>
<td>Black oak</td>
<td>106</td>
<td>30500</td>
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<tr>
<td>Acres:</td>
<td>~60</td>
<td>Red oak</td>
<td>31</td>
<td>11500</td>
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<tr>
<td>Phone:</td>
<td>217-634-4123</td>
<td>Bur oak</td>
<td>21</td>
<td>6300</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Basswood</td>
<td>17</td>
<td>4000</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Hackberry</td>
<td>14</td>
<td>3000</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Misc</td>
<td>18</td>
<td>4000</td>
</tr>
<tr>
<td></td>
<td></td>
<td>TOTAL:</td>
<td>442</td>
<td>132200</td>
</tr>
</tbody>
</table>

"Misc" includes: 4 ash, 4 honey locust, 3 hickory,
3 shingle oak, 1 buckeye, 1 cherry, 1 elm, and 1 hard maple.

**Bid/Offer Details:**

*Bids; mailed, emailed or phoned-in, will be accepted by owner until 5:00 PM April 18th, 2018 then opened.

* Timber includes **442** trees marked with blue paint on the main stem and at the base.

* Doyle Rule was used as a basis for volume estimate. Allowances were made for cull and defect.

*8 cull trees marked with an X, of which no volume was tallied, must be felled or killed.

*Buyers must satisfy themselves as to the quality and quantity of the timber offered.

*The right to reject any or all offers is retained by the sellers.

* **Timber is not "cropped-in "and must be harvested by July 31, 2018**
**FOR SALE:**

Native Hardwood Seedlings and Native Hardwood
Small quantities (25/bundle) or large quantities (100/bundle)
Illinois Department of Natural Resources—Division of Forestry—State Nursery Link:
https://www.dnr.illinois.gov/conservation/Forestry/Pages/Tree-Nurseries.aspx

**JOB OPENING:**

Log Buyer Position Opening:
- Experience in procuring hardwood logs from IL and other states;
  - able to know logs species, grades and prices.
- Have own vehicle.
- Honest, hardworking, positive attitude.
- Education; Preferred Forestry graduated.
- Experiences in procuring logs for the sawmill or logging business in the past is an added advantage.

Position open until filled

Polaris Hardwood Products LLC
27542 E Manito Rd,
Forest City, IL 61532
kongsil@genesisforest.com

Please send email with resume or contact Kong Siang Lian @ 217-836-2716.

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**ILLINOIS DIVISION OF FOREST RESOURCES**
**FIELD OFFICE MAP LINK**
(District Foresters)

https://www.dnr.illinois.gov/conservation/Forestry/Documents/DistrictForestersOfficesAndMap.pdf