Chinese buyers are buying more logs

TROY, Tenn. – Chinese buyers are buying more logs directly from log exporters, bypassing the U.S. sawmills. According to Gerald Storey, Storey Sawmill & Lumber Co., the log exporters are buying better quality material, and they are paying well above normal market prices for those logs.

Storey Sawmill in Troy, Tennessee, is in the hardwood sawmill and lumber business and works primarily in red oak and poplar. Gerald Storey has talked to other sawmills in his area. All the sawmills his company competes with are experiencing the same thing.

Storey said this Chinese buying started a few years ago, slowed down a bit, and now has picked up again – big time. “The Chinese are subsidizing their companies to the extent that U.S. sawmills can’t compete for the timber and logs in our area,” he said.

“The Chinese are also illegally receiving logs not fumigated into their country to cut their cost. U.S. log exporters are going to force U.S. mills out of business.”

Earlier, exports of red oak were reported to have risen dramatically, according to Global Wood Markets Info, http://www.globalwoodmarketsinfo.com ... and See ... https://www.woodworkingnetwork.com/wood/pricing-supply/exports-red-oak-rise-dramatically

With 55 million cubic feet of logs exported, exports of red oak rose 64 percent over last year, representing 29 percent of the U.S. total log export at nearly 16 million cubic feet, through three quarters of 2017. China remains the top recipient of U.S. hardwood logs, boosting its imports by 19 percent.

With an increased Chinese interest, removing logs from an already (tight) market could raise lumber prices inside the country. Chinese buyers are paying 50 percent more than the typical sawmill price for logs, said Wood Doctor Gene Wengert. They are paying the equivalent of $900 per 1000 bf, which means the wood will be very expensive when they saw it.

The species they want are red oak, white oak, hickory and cherry. These woods are trending in China among the newly wealthy, who have a taste for a higher quality product. They have markets that will pay this high price.

This, overall, will increase lumber prices within our country due to the shortage of logs, Wengert said. Already, sawmills are running very low in log inventory; this will make it even tighter. Wengert’s speculation is that cabinet and furniture operations will have to buy standing timber, or work closely with sawmills that buy standing timber if they want to control their supply and costs.

It will also make U.S. exports more expensive and imports from China of non-U.S. woods more competitive.

Woodworking Network
By Karl D. Forth January 24, 2018
Policy Statements:
Illinois forests and woodlands are critical to the citizens of Illinois and globally far beyond the singular value of wood and fiber production. The Division of Forest Resources integrates and requires on state land and cooperating private lands that important other concerns of soil, water, wildlife, habitats, recreation, aesthetics and cultural resources are addressed while growing, harvesting and regenerating forests. We advocate and outreach forest management principles to all Illinois forest owners.

Demands on Illinois forest resource for all goods and services the forest can provide continue to increase while nearly 90% of Illinois forests remain privately owned. To conserve, enhance and expand the benefits and critical function of Illinois forests it is necessary that forest landowners, government agencies, forest industry and citizens at large work together.

Equal opportunity to participate in programs of the Illinois Department of Natural Resources and those funded by the U.S. D.A. and other agencies is available to every individual regardless of race, sex, national origin, disability, age, religion, or other non-merit factors. If you believe you have been discriminated against contact civil rights office and/or the Equal Opportunity Officer, IDNR, One Natural Resources Way, Springfield, IL 62702-1271; 217-785-0067; TTY 217-782-9175.

Contact Information:
Illinois Department of Natural Resources
1 Natural resources Way, Springfield, IL 62702
Office of Resource Conservation—Division of Forest Resources
https://www.dnr.illinois.gov/conservation/Forestry/Pages/default.aspx
Forest Utilization & Marketing Program
Editor, Paul.Deizman@illinois.gov 217-782-3376

Marked Timber Stumpage Sales:
This newsletter is posted on the IDNR Forest Resources website monthly. Deadline for each monthly issue is the third Thursday of the month prior. All submissions of marked timber for sale by consulting foresters, procurement foresters or others must be submitted by the second Thursday. Submissions by consulting foresters working with IFDA cooperators must adhere to the timber recommendations approved in the landowner’s written management plan. Foresters working with landowners at-large must adhere to recommended silviculture for Illinois forest types. Submissions may be sent US Mail to “ORC-Forestry” at our Springfield office or by email to paul.deizman@illinois.gov.

One (1) sale from a Certified Tree Farm was marked for cutting by a forester of the Illinois Division of Forest Resources or by a consulting forester and/or reviewed by the Illinois Division of Forest Resources. A second (2) sale, scaled by 2 different foresters, is offered by a landowner. Volumes have been estimated using the Doyle Rule unless otherwise indicated. Deductions have been made for defects. No volume is tallied for culls. Any interested buyers should contact the landowner or their representative directly. The Illinois Division of Forest Resources does not establish the selling price of timber. Buyers must show proof they are licensed.

“I’m a forester, I’m here to see the forest.”
Paul Deizman
Bid Sale #1

This forest property is managed by private landowners as a Certified Tree Farm. The timber and forest resources are sustainably managed under comprehensive Forest Stewardship guidelines for the long term.

<table>
<thead>
<tr>
<th>LOCATION</th>
<th>OWNER INFO.</th>
<th>SPECIES</th>
<th># TREES</th>
<th>BD.FT. DOYLE</th>
</tr>
</thead>
<tbody>
<tr>
<td>County:</td>
<td>Schuyler</td>
<td>white oak</td>
<td>251</td>
<td>48732</td>
</tr>
<tr>
<td>Twnshp:</td>
<td>Oakland</td>
<td>red oak</td>
<td>92</td>
<td>25041</td>
</tr>
<tr>
<td>Section:</td>
<td>3 &amp; 4</td>
<td>black oak</td>
<td>207</td>
<td>44635</td>
</tr>
<tr>
<td>Acres:</td>
<td>98</td>
<td>black walnut</td>
<td>72</td>
<td>18051</td>
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<tr>
<td>Phone:</td>
<td>(309) 333-0084</td>
<td>hickory</td>
<td>36</td>
<td>6279</td>
</tr>
<tr>
<td></td>
<td></td>
<td>shingle oak</td>
<td>31</td>
<td>5938</td>
</tr>
<tr>
<td></td>
<td></td>
<td>cottonwood</td>
<td>64</td>
<td>36591</td>
</tr>
<tr>
<td></td>
<td></td>
<td>red elm</td>
<td>15</td>
<td>2673</td>
</tr>
<tr>
<td></td>
<td></td>
<td>honey locust</td>
<td>24</td>
<td>3099</td>
</tr>
<tr>
<td></td>
<td></td>
<td>basswood</td>
<td>16</td>
<td>3597</td>
</tr>
<tr>
<td>Misc.</td>
<td></td>
<td>Misc.</td>
<td>40</td>
<td>6344</td>
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<tr>
<td>TOTAL:</td>
<td></td>
<td></td>
<td>848</td>
<td>200980</td>
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<tr>
<td>Marked Culls</td>
<td></td>
<td></td>
<td>9</td>
<td></td>
</tr>
</tbody>
</table>

Misc Upland includes:
- 12 cherry, 6 bur oak, 5 ash, 4 hackberry, 6 silver maple, 3 sugar maple, 4 Am elm.

Bid/Offer Details:

* Timber Sale Requirements: *Illinois Best Management Practices (BMPs)* required on this sale and shall be explicitly stated in the landowners timber sale contract.

* Sealed bids and emailed bids only will be accepted by the owner until 11:00 a.m. CDT on Friday March 2, 2018.

* All bids will be opened at 11:00 a.m. at the location of the bid opening: 20526 Ferndale Ln. Vermont, IL 61484

* 848 trees were marked with orange or red paint at the base and the trunk.

* Doyle scale was used.

* 9 cull trees are marked with an X & have no tallied volume. They must be cut or killed.

* Buyers must satisfy themselves as to the quality & quantity of the timber offered.

* Seller retains the right to reject any or all bids.
Randolph County, T4S-R5W Tilden Township, Sec 20  
Owner Jessie G. Fulton: (618) 443-2529

Please Contact owner Directly at # above. Offers preferred ASAP or through March 2018.

Approximately 45,000 board feet of cut and piled logs cut the winter of 2016/2017. In the summer of 2017 these logs were still of usable quality for sale or sawing. Doyle Board Feet by species listed below. Logs are cut to nominal lengths (approximately 449).

<table>
<thead>
<tr>
<th>Species</th>
<th>BOARD FEET, DOYLE SCALE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Log Length feet</td>
<td>8</td>
</tr>
<tr>
<td>Bin oak 186 logs 129 pieces</td>
<td>5028</td>
</tr>
<tr>
<td>Elm, Hackberry 68 logs 54 pieces</td>
<td>705</td>
</tr>
<tr>
<td>Ash 18 logs 18 pieces</td>
<td>274</td>
</tr>
<tr>
<td>Black Cherry 57 logs 54 pieces</td>
<td>1462</td>
</tr>
<tr>
<td>Black oak 38 logs 26 pieces</td>
<td>2012</td>
</tr>
<tr>
<td>Sycamore 30 logs 26 pieces</td>
<td>227</td>
</tr>
<tr>
<td>Honey Locust 22 logs 18 pieces</td>
<td>557</td>
</tr>
<tr>
<td>Northern Red Oak 11 logs 9 pieces</td>
<td>164</td>
</tr>
<tr>
<td>Silver maple 11 logs 3 pieces</td>
<td>216</td>
</tr>
<tr>
<td>Cottonwood 8 logs 6 pieces</td>
<td>880</td>
</tr>
</tbody>
</table>

Grand Total Volume of All Species = 50,050 Board Feet (Doyle Scale)

Minus 1% for defect and crook etc. = 45,045

Total number of log lengths, all species combined is 12,900.
FOREST PRODUCTS BUY-SELL

FOR SALE:

Native Hardwood Seedlings and Native Hardwood
   . . . small quantities (25/bundle) or large quantities (100/bundle) from the
Illinois Department of Natural Resources—Division of Forestry—State Nursery:

https://www.dnr.illinois.gov/conservation/Forestry/Pages/Tree-Nurseries.aspx

WANTED:

Timber Buyers
Need Buyers of White Pine Northern 1/2 and Northern 1/3 of Illinois
Landowner timber in stands, forests, & plantations
Pulpwood and/or Sawtimber sized trees.
   * Stands on private forest landowner, local county or DNR state properties.
   * Sellers welcome your interest or bids with specifications.
   * Buy as standing timber—or—other arrangements can be made.
   * Logs, bolts, tree-length or chip material can be arranged to be locally logged and
     yarded for buyers needing white pine/other Illinois pine
     (and/or shipped via Buyer/Seller arrangements).

Contact: Paul Deizman 217-685-4306 or paul.deizman@illinois.gov

ILLINOIS DIVISION OF FOREST RESOURCES
FIELD OFFICE MAP
(District Foresters)
Click:

https://www.dnr.illinois.gov/conservation/Forestry/Documents/DistrictForestersOfficesAndMap.pdf