Governor’s Office of Management and Budget
Alexis Sturm
Director

IL Regulatory Sunset Act Review
of
The Community Association Manager Licensing and Disciplinary Act

April 8, 2019
To the Honorable JB Pritzker  
Governor of Illinois

Governor Pritzker:

The Governor’s Office of Management and Budget (GOMB) in collaboration with the Illinois Department of Financial and Professional Regulation (IDFPR), in compliance with the requirements set forth in the Illinois Regulatory Sunset Act (5 ILCS 80), has conducted a review of the Illinois Community Association Manager Licensing and Disciplinary Act (225 ILCS 427), which is scheduled to sunset on January 1, 2020. The following recommendation is pursuant to this review:

The Illinois Community Association Manager Licensing and Disciplinary Act (225 ILCS 427) should be allowed to sunset. It is not apparent that the role of community association managers is vital to the health, safety and welfare of the public to a degree that justifies the continued regulation of this profession. The burden imposed by regulation is inconsistent with the proper exercise of police power of the state of Illinois as defined by the Illinois Constitution of 1970.

The examination of this Act considered the nine factors set out in Section 6 of the Illinois Regulatory Sunset Act. The following report details the criteria and data utilized to come to the above recommendation.

Very sincerely and respectfully,

Alexis Sturm  
Director  
Governor’s Office of Management and Budget
Community association managers are paid managers of community associations such as condominium associations or homeowners’ associations. Their responsibilities include collection, control and disbursement of community association funds; preparation of budgets; conducting meetings; maintaining association records; and administering association contracts such as bylaws and covenants.

Criteria (1) “The extent to which the agency or program has permitted qualified applicants to serve the public.”

As of April 2017, there were 1,888 licensed community association managers in Illinois. This is a two-year license that expires August 31st of odd-numbered years. The table below displays the number of licensed community association managers over the past five years:

<table>
<thead>
<tr>
<th>License Type</th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Community Association Manager</td>
<td>1431</td>
<td>1611</td>
<td>1555</td>
<td>1749</td>
<td>1693</td>
</tr>
</tbody>
</table>

The current licensure fee structure is as follows:

<table>
<thead>
<tr>
<th>Type</th>
<th>Fee Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Initial Application</td>
<td>$300</td>
</tr>
<tr>
<td>Renewal Fee</td>
<td>$150/year</td>
</tr>
<tr>
<td>Restoration After Lapse (under five years)</td>
<td>$50 fee, plus all lapsed renewal fees</td>
</tr>
<tr>
<td>Restoration After Lapse (five years or more)</td>
<td>$50 fee, plus $900</td>
</tr>
</tbody>
</table>

Licensed community association managers must take an examination and meet initial education requirements, but there are no continuing education requirements. There are no data readily available on the number of persons who would wish to participate in this profession but are prevented due to either education requirements or fee structures.

Illinois is one of nine states that regulate professional community association managers in some form. The other eight states are Alaska, California, Colorado, Connecticut, Florida, Georgia, Nevada and Virginia.

Criteria (2) “The extent to which the trade, business, profession, occupation, or industry being regulated is being administered in a nondiscriminatory manner both in terms of employment and rendering of services.”

IDFPR adheres to strict guidelines and requirements established for each profession regulated by the Department. Licensing decisions are based on an applicant’s ability to meet the requirements established by statute and administrative rule. Neither race nor any other identifier is a consideration for licensure under any of the professional licenses regulated by the Department. Consequently, the Department does not collect information from applicants to disclose their race or other social identifiers that could potentially lead to the act or perception of discrimination in licensing decisions.

Criteria (3) “The extent to which the regulatory agency or program has operated in the public interest, and the extent to which its operation has been impeded or enhanced by existing statutes, procedures, and practices of any other department of state government, and any other circumstances, including budgetary resources, and personnel matters.”

The IDFPR is tasked with processing applications for licenses and renewal licenses for over 1 million professionals
practicing in the state of Illinois. As resources continue to be strained in the state of Illinois, the Department has adopted internal policies, sought legislative and administrative rule changes, and developed enhanced licensing processes to maintain efficiency and efficacy. Though these changes have proved to be successful, the agency believes there is no substitute for the labor resources needed to maintain and improve licensing efficiencies. Over the last calendar year, IDFPR completed 80 new hires. However, in spite of the new hires, the agency ended the year with a net decrease in headcount. The agency maintains that personnel rules and laws often make it difficult to fill vacant positions in a timely manner.

Criteria (4) “The extent to which the agency running the program has recommended statutory changes to the General Assembly that would benefit the public as opposed to the persons it regulates.”

In 2017, IDFPR sponsored Public Act 100-262, the purpose of which was to streamline and modernize the Agency’s licensure and administrative case processes. The Act enhances the Department’s e-license initiative to streamline initial licensure and renewal, as well as to allow recipients to learn the results of an administrative case more quickly so they can respond appropriately. This legislation ensures that regulated professions are able to use their time to address the needs of their clients, rather than addressing regulatory requirements. Furthermore, it benefits members of the public in that it enables the Department to more efficiently suspend the licenses of licensees determined to be in violation of rules and statutes. The agency maintains that this provides a fairer marketplace for the consumer.

In 2018, IDFPR supported Public Act 100-872, which removed the requirement that IDFPR refuse professional licenses to individuals who default on student loan debt that is guaranteed by the state. The agency believes this change removed a barrier to employment that can help people pay such debts.

In 2018, IDFPR supported Public Act 100-892, which lowered the minimum age for licensed community association managers from 21 to 18. The agency maintains that the reduction of this age restriction opened this profession to new licensees and eliminated a barrier to job creation.

Criteria (5) “The extent to which the agency or program has required the persons it regulates to report to it concerning the impact of rules and decisions of the agency or the impact of the program on the public regarding improved service, economy of service, and availability of service.”

IDFPR establishes rules and makes regulatory decisions through the process established by the Joint Committee on Administrative Rules (JCAR), the administrative body responsible for approving rule proposals by state agencies. This process allows for input from industry and community stakeholders impacted by the Department’s proposed changes. The Department works with lawmakers, community stakeholders and members of industry to ensure that regulations effectively protect Illinois citizens.

Criteria (6) “The extent to which persons regulated by the agency or under the program have been required to assess the problems in their industry that affect the public.”

Full information on this criterion was not available at the time of this report.

Criteria (7) “The extent to which the agency or program has encouraged participation by the public in making its rules and decisions as opposed to participation solely by the persons it regulates and the extent to which such
rules and decisions are consistent with statutory authority.”

IDFPR adheres to the guidelines and requirements established by the Joint Committee on Administrative Rules (JCAR) and the Illinois General Assembly (ILGA) for approving rule proposals, legislative changes and internal policies. In addition, the Department adheres to the requirements established in the Illinois Open Meetings Act (5 ILCS 120).

Criteria (8) “The efficiency with which formal public complaints filed with the regulatory agency or under the program concerning persons subject to regulation have been processed to completion, by the executive director of the regulatory agencies or programs, by the Attorney General and by any other applicable department of the State government.”

IDFPR accepts public complaints via its website and by phone. The average time from a complaint being received to an investigation being opened is five days. The average time to complete an investigation varies according to how the investigation proceeds:

- Average time to close a case at Investigations: 9 months
- Average time to refer a case from Investigations to Prosecutions: 4 months
- Average time to close a case at Prosecutions: 13 months
- Average time to close a case at Prosecutions with Discipline: 35 months

These average times represent Department complaints overall. Individual complaint data for each regulated profession are not available.

Criteria (9) “The extent to which changes are necessary in the enabling laws of the agency or program to adequately comply with the factors listed in this section.”

IDFPR recommends that any proposed language for sunset extension provide for modernizations necessary to implement more streamlined and efficient regulation of this profession, which will ensure public safety and ease the burden of regulatory compliance:

- Allow applicants to apply for “Licensure by Endorsement” without providing education or test information to IDFPR, if: (1) The applicant has been licensed for 10 consecutive years in another state, (2) the other state sends verification of consecutive licensure of the applicant, and (3) the applicant has never been disciplined.
- Add a definition of “Email address of record,” standardizing IDFPR’s initiative to become more efficient and paperless.

Conclusion:

Community association managers enforce various community association rules and bylaws, which includes collecting and managing association fees paid by community residents. It is not apparent that the role of community association managers is vital to the health, safety and welfare of the public to a degree that justifies the continued regulation of this profession. The burden imposed by regulation is inconsistent with the proper exercise of police power of the state of Illinois as defined by the Illinois Constitution of 1970.

GOMB’s position on this regulation is consistent with that of IDFPR, which intends to let the Act sunset.