

## Hospital-Reported Information on Diversity Expenditures on Capital Projects

On August 12, 2016, Public Act 99-767 took effect, amending the Illinois Health Facilities Planning Act (20 ILCS 3960/5.3). Public Act 99-767 added a provision for Illinois hospitals to report capital expenditures to female-owned, minority-owned, veteran-owned and small business enterprises, and to provide information on hospital policies and activities related to promoting and realizing this diversity spending.

The additional reporting requirement only effects hospitals having 100 or more service beds. Reporting is required from these hospitals beginning with their fiscal years starting on or after February 12, 2017.

This report presents information reported by qualifying hospitals on the 2018 Annual Hospital Questionnaire.

<u>Hospital ID</u>	5645	<u>Year</u>	2018
<u>Hospital Name</u>	Advocate BroMenn Medical Center	Normal	
<u>Contact Person</u>	Daryl Hodnett-System Director,		
<u>Contact Telephone</u>	414-219-8935		
<u>Contact Email</u>	daryl.hodnett@aurora.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$6,343,894.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for Advocate Health Care System

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	6.00 %	8987180	7 %
Minority-Owned Businesses	10.00 %	16364401	12.8 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	25351581	19.8 %

Facility Comments on Diversity Expenditures

The report being provided is a system-wide report for Advocate Health Care. All data is State-specific data.

Seeking Diversity Suppliers for

Our organization seeks diverse suppliers for new construction projects, renovations, goods and services (where applicable) and some maintenance. In many cases, these suppliers should have healthcare experience. In most cases, the suppliers will work as subs on projects. We are a member of Chicago United and active in the "Five Forward" program. Three of the suppliers we mentor (Enviroplus, Ujaama and Bowa) we actively seek to both partner them with major contractors and on direct projects, to gain experience to take on larger, prime projects. Advocate Aurora Health actively seeks out design & construction suppliers, that are diverse, across both states we operate in. It is an important part of our mission -To help people live well. By extending our business to diverse vendors, we build healthy and strong communities, economically.

Plan for Recruiting Diversity Suppliers

We have a number of strategies to continue to keep this top-of-mind with our core vendors and our construction leaders. They are as follows:

1. Minority and woman-owned (M/WBE) firm participation is included in every construction project that is put out for a bid
2. Advocate's goals and expectations are included in EVERY request for proposal (RFP) documents so that bidders are clear about our expectations
3. We make presentations for all Advocate construction vendors every year. It is an expectation to attend. Senior leaders, as part of these presentations, have a portion about our diversity and inclusion (D&I) expectations and goals
4. We ask for and expect reports quarterly from our major suppliers to insure goals are being met
5. We make presentations to external groups on our supplier diversity objectives, goals, strategies and measures (OGSM) during the year. African American Contractors Assn., and Hispanic American Construction Industry Association are two groups we make presentations to
6. Advocate has an experienced, full-time system leader for this work, who works with senior construction leaders closely
7. In meetings with general contractors on projects, a discussion about and review of spending occurs at least quarterly
8. Construction Directors for Advocate have discussions about results on their projects in the 1:1 reviews with the System VP-Design & Construction quarterly

### Challenges to Diversity Recruitment

While Chicago's diverse supplier design & construction is growing, more needs to be done to get suppliers prepared for larger and more difficult projects, especially a specialized area like healthcare. Because of the building boom in Chicago, we many times have difficulty in diverse utilization in our projects outside of Cook County in more rural parts of the state. More development and utilization of diverse construction and design firms by other health systems, along with our efforts, will help to build a more robust group of capable suppliers for Illinois.

### How could the Illinois Health Facilities and Services Review Board assist your efforts?

Direct hospitals and health systems to external organizations to become a part of. Illinois Hospital Association (IHA), CASE are a couple of examples. Hire a subject matter expert to be an assist. Help fund organizations to help speed up the development process of diverse vendors.

### Certifications Recognized

Cook County  
State certification (IL DOT)  
Federal certification  
CMSDC  
WBDC  
CASE suppliers  
NMSDC and WBENC certification  
City of Chicago

### Point of Contact

Contractors should understand and learn who Advocate's major design firms and contractors are. Get on their lists.

Internally:

Daryl Hodnett  
System Director-Supplier Diversity & Inclusion  
daryl.hodnett@aurora.org

### Process for Diversity Enrollment

<https://www.advocatehealth.com/supplier-relations/>

### Examples of Successful Recruitment

Our current work with Chicago United in their Five Forward program has been a solid example of how large companies can get experience with diverse vendors. We have three construction related suppliers in our relationship. We meet quarterly to review. Our construction directors look for specific opportunities to help them grow. Collectively, the three vendors secured over \$5 million in business. Advocate is a member of Chicago Anchors for a Strong Economy (CASE). Also a founding member of The Democracy Collaborative Healthcare Anchor Network (HAN), a national organization of 40 health systems. We are able to network and learn from other health systems.

In Wisconsin, Advocate Aurora has held a successful Supplier Diversity Symposium in each of the last two years, linking major suppliers with diverse vendors, specifically for construction projects. Over 120 participants were there in 2018. We plan to replicate in Illinois.

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<u>Hospital ID</u>	0315	<u>Year</u>	2018
<u>Hospital Name</u>	Advocate Christ Medical Center		Oak Lawn
<u>Contact Person</u>	Daryl Hodnett-System Director,		
<u>Contact Telephone</u>	414-219-8935		
<u>Contact Email</u>	daryl.hodnett@aurora.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$4,719,000.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Advocate Health Care System

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daryl.hodnett@aurora.org

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<u>Hospital ID</u>	5579	<u>Year</u>	2018
<u>Hospital Name</u>	Advocate Condell Medical Center	Libertyville	
<u>Contact Person</u>	Daryl Hodnett-System Director,		
<u>Contact Telephone</u>	414-219-8935		
<u>Contact Email</u>	daryl.hodnett@aurora.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$9,150,920.00

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<u>Hospital ID</u>	3384	<u>Year</u>	2018
<u>Hospital Name</u>	Advocate Good Samaritan Hospital	Downers Grove	
<u>Contact Person</u>	Daryl Hodnett-System Director,		
<u>Contact Telephone</u>	414-219-8935		
<u>Contact Email</u>	daryl.hodnett@aurora.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$19,039,120.00

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Advocate Health Care System

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### Point of Contact

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Internally:

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System Director-Supplier Diversity & Inclusion  
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### Examples of Successful Recruitment

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<u>Hospital ID</u>	3475	<u>Year</u>	2018
<u>Hospital Name</u>	Advocate Good Shepherd Hospital	Barrington	
<u>Contact Person</u>	Daryl Hodnett-System Director,		
<u>Contact Telephone</u>	414-219-8935		
<u>Contact Email</u>	daryl.hodnett@aurora.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$8,932,196.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Advocate Health Care System

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<u>Hospital ID</u>	5165	<u>Year</u>	2018
<u>Hospital Name</u>	Advocate Illinois Masonic Medical Center	Chicago	
<u>Contact Person</u>	Daryl Hodnett-System Director,		
<u>Contact Telephone</u>	414-219-8935		
<u>Contact Email</u>	daryl.hodnett@aurora.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$12,510,235.48

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While Chicago's diverse supplier design & construction is growing, more needs to be done to get suppliers prepared for larger and more difficult projects, especially a specialized area like healthcare. Because of the building boom in Chicago, we many times have difficulty in diverse utilization in our projects outside of Cook County in more rural parts of the state. More development and utilization of diverse construction and design firms by other health systems, along with our efforts, will help to build a more robust group of capable suppliers for Illinois.

### How could the Illinois Health Facilities and Services Review Board assist your efforts?

Direct hospitals and health systems to external organizations to become a part of. Illinois Hospital Association (IHA), CASE are a couple of examples. Hire a subject matter expert to be an assist. Help fund organizations to help speed up the development process of diverse vendors.

### Certifications Recognized

Cook County  
State certification (IL DOT)  
Federal certification  
CMSDC  
WBDC  
CASE suppliers  
NMSDC and WBENC certification  
City of Chicago

### Point of Contact

Contractors should understand and learn who Advocate's major design firms and contractors are. Get on their lists.

### **Internally:**

Daryl Hodnett  
System Director-Supplier Diversity & Inclusion  
daryl.hodnett@aurora.org

### Process for Diversity Enrollment

<https://www.advocatehealth.com/supplier-relations/>

### Examples of Successful Recruitment

Our current work with Chicago United in their Five Forward program has been a solid example of how large companies can get experience with diverse vendors. We have three construction related suppliers in our relationship. We meet quarterly to review. Our construction directors look for specific opportunities to help them grow. Collectively, the three vendors secured over \$5 million in business. Advocate is a member of Chicago Anchors for a Strong Economy (CASE). Also a founding member of The Democracy Collaborative Healthcare Anchor Network (HAN), a national organization of 40 health systems. We are able to network and learn from other health systems.

In Wisconsin, Advocate Aurora has held a successful Supplier Diversity Symposium in each of the last two years, linking major suppliers with diverse vendors, specifically for construction projects. Over 120 participants were there in 2018. We plan to replicate in Illinois.

We participate in the Chicago Supplier Minority Development Council and the Woman's Business Development Council trade fairs annually.

<u>Hospital ID</u>	4796	<u>Year</u>	2018
<u>Hospital Name</u>	Advocate Lutheran General Hospital	Park Ridge	
<u>Contact Person</u>	Daryl Hodnett-System Director,		
<u>Contact Telephone</u>	414-219-8935		
<u>Contact Email</u>	daryl.hodnett@aurora.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>		\$22,675,248.00	

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for Advocate Health Care System

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	6.00 %	8987180	7 %
Minority-Owned Businesses	10.00 %	16364401	12.8 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	25351581	19.8 %

Facility Comments on Diversity Expenditures

The report being provided is a system-wide report for Advocate Health Care. All data is State-specific data.

Seeking Diversity Suppliers for

Our organization seeks diverse suppliers for new construction projects, renovations, goods and services (where applicable) and some maintenance. In many cases, these suppliers should have healthcare experience. In most cases, the suppliers will work as subs on projects. We are a member of Chicago United and active in the "Five Forward" program. Three of the suppliers we mentor (Enviroplus, Ujaama and Bowa) we actively seek to both partner them with major contractors and on direct projects, to gain experience to take on larger, prime projects. Advocate Aurora Health actively seeks out design & construction suppliers, that are diverse, across both states we operate in. It is an important part of our mission -To help people live well. By extending our business to diverse vendors, we build healthy and strong communities, economically.

Plan for Recruiting Diversity Suppliers

We have a number of strategies to continue to keep this top-of-mind with our core vendors and our construction leaders. They are as follows:

1. Minority and woman-owned (M/WBE) firm participation is included in every construction project that is put out for a bid
2. Advocate's goals and expectations are included in EVERY request for proposal (RFP) documents so that bidders are clear about our expectations
3. We make presentations for all Advocate construction vendors every year. It is an expectation to attend. Senior leaders, as part of these presentations, have a portion about our diversity and inclusion (D&I) expectations and goals
4. We ask for and expect reports quarterly from our major suppliers to insure goals are being met
5. We make presentations to external groups on our supplier diversity objectives, goals, strategies and measures (OGSM) during the year. African American Contractors Assn., and Hispanic American Construction Industry Association are two groups we make presentations to
6. Advocate has an experienced, full-time system leader for this work, who works with senior construction leaders closely
7. In meetings with general contractors on projects, a discussion about and review of spending occurs at least quarterly
8. Construction Directors for Advocate have discussions about results on their projects in the 1:1 reviews with the System VP-Design & Construction quarterly

### Challenges to Diversity Recruitment

While Chicago's diverse supplier design & construction is growing, more needs to be done to get suppliers prepared for larger and more difficult projects, especially a specialized area like healthcare. Because of the building boom in Chicago, we many times have difficulty in diverse utilization in our projects outside of Cook County in more rural parts of the state. More development and utilization of diverse construction and design firms by other health systems, along with our efforts, will help to build a more robust group of capable suppliers for Illinois.

### How could the Illinois Health Facilities and Services Review Board assist your efforts?

Direct hospitals and health systems to external organizations to become a part of. Illinois Hospital Association (IHA), CASE are a couple of examples. Hire a subject matter expert to be an assist. Help fund organizations to help speed up the development process of diverse vendors.

### Certifications Recognized

Cook County  
State certification (IL DOT)  
Federal certification  
CMSDC  
WBDC  
CASE suppliers  
NMSDC and WBENC certification  
City of Chicago

### Point of Contact

Contractors should understand and learn who Advocate's major design firms and contractors are. Get on their lists.

Internally:

Daryl Hodnett  
System Director-Supplier Diversity & Inclusion  
daryl.hodnett@aurora.org

### Process for Diversity Enrollment

<https://www.advocatehealth.com/supplier-relations/>

### Examples of Successful Recruitment

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We participate in the Chicago Supplier Minority Development Council and the Woman's Business Development Council trade fairs annually.

<u>Hospital ID</u>	5884	<u>Year</u>	2018
<u>Hospital Name</u>	Advocate Sherman Hospital		Elgin
<u>Contact Person</u>	Daryl Hodnett-System Director,		
<u>Contact Telephone</u>	414-219-8935		
<u>Contact Email</u>	daryl.hodnett@aurora.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>	
<u>Starting Date</u>		<u>Ending Date</u>
<u>Facility Reported Total Capital Expenditures</u>		\$13,331,764.88

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for Advocate Health Care System

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	6.00 %	8987180	7 %
Minority-Owned Businesses	10.00 %	16364401	12.8 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	25351581	19.8 %

Facility Comments on Diversity Expenditures

The report being provided is a system-wide report for Advocate Health Care. All data is State-specific data.

Seeking Diversity Suppliers for

Our organization seeks diverse suppliers for new construction projects, renovations, goods and services (where applicable) and some maintenance. In many cases, these suppliers should have healthcare experience. In most cases, the suppliers will work as subs on projects. We are a member of Chicago United and active in the "Five Forward" program. Three of the suppliers we mentor (Enviroplus, Ujaama and Bowa) we actively seek to both partner them with major contractors and on direct projects, to gain experience to take on larger, prime projects. Advocate Aurora Health actively seeks out design & construction suppliers, that are diverse, across both states we operate in. It is an important part of our mission -To help people live well. By extending our business to diverse vendors, we build healthy and strong communities, economically.

Plan for Recruiting Diversity Suppliers

We have a number of strategies to continue to keep this top-of-mind with our core vendors and our construction leaders. They are as follows:

1. Minority and woman-owned (M/WBE) firm participation is included in every construction project that is put out for a bid
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### Challenges to Diversity Recruitment

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### Certifications Recognized

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State certification (IL DOT)  
Federal certification  
CMSDC  
WBDC  
CASE suppliers  
NMSDC and WBENC certification  
City of Chicago

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### **Internally:**

Daryl Hodnett  
System Director-Supplier Diversity & Inclusion  
daryl.hodnett@aurora.org

### Process for Diversity Enrollment

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<u>Hospital ID</u>	4697	<u>Year</u>	2018
<u>Hospital Name</u>	Advocate South Suburban Hospital	Hazel Crest	
<u>Contact Person</u>	Daryl Hodnett-System Director,		
<u>Contact Telephone</u>	414-219-8935		
<u>Contact Email</u>	daryl.hodnett@aurora.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$11,435,419.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for Advocate Health Care System

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	6.00 %	8987180	7 %
Minority-Owned Businesses	10.00 %	16364401	12.8 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	25351581	19.8 %

Facility Comments on Diversity Expenditures

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### Certifications Recognized

Cook County  
State certification (IL DOT)  
Federal certification  
CMSDC  
WBDC  
CASE suppliers  
NMSDC and WBENC certification  
City of Chicago

### Point of Contact

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### **Internally:**

Daryl Hodnett  
System Director-Supplier Diversity & Inclusion  
daryl.hodnett@aurora.org

### Process for Diversity Enrollment

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### Examples of Successful Recruitment

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<u>Hospital ID</u>	4176	<u>Year</u>	2018
<u>Hospital Name</u>	Advocate Trinity Hospital	Chicago	
<u>Contact Person</u>	Daryl Hodnett-System Director,		
<u>Contact Telephone</u>	414-219-8935		
<u>Contact Email</u>	daryl.hodnett@aurora.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$4,732,183.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for Advocate Health Care System

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Female-Owned Businesses	6.00 %	8987180	7 %
Minority-Owned Businesses	10.00 %	16364401	12.8 %
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Small Business Enterprises	0.00 %	25351581	19.8 %

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### Challenges to Diversity Recruitment

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State certification (IL DOT)  
Federal certification  
CMSDC  
WBDC  
CASE suppliers  
NMSDC and WBENC certification  
City of Chicago

### Point of Contact

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Internally:

Daryl Hodnett  
System Director-Supplier Diversity & Inclusion  
daryl.hodnett@aurora.org

### Process for Diversity Enrollment

<https://www.advocatehealth.com/supplier-relations/>

### Examples of Successful Recruitment

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<u>Hospital ID</u>	5009	<u>Year</u>	2018
<u>Hospital Name</u>	Alexian Brothers Behavioral Health Hospital	Hoffman Estates	
<u>Contact Person</u>	David Wood/Pamela Mitchell-Boy		
<u>Contact Telephone</u>	630-914-2450		
<u>Contact Email</u>	David.Wood@amitahealth.org/Pamela.Mitchell-Boyd@am		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	Psychiatric Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$1,655,646.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

From a national perspective at Ascension Health, our Group Purchasing Organization (GPO), the Resource Group, has been working on developing national goals for supplier diversity that will be cascaded in a meaningful way to AMITA locally. Although we are just beginning this process, the construction management company that is leading our construction efforts across the system both nationally and in Illinois, Medxcel, is becoming intentional about connecting with diverse suppliers with the guidance from the national Supplier Diversity Office.

Additionally, we are engaged with C.A.S.E. (Chicago Anchors for a Strong Economy) to create awareness and provide a mechanism and pipeline for developing relationships between our organization and MBE/WBE owned companies. Further, we continue to be engaged with the Illinois Hispanic Chamber of Commerce to promote and increase our diverse spend.

Challenges to Diversity Recruitment

The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

It would be extremely helpful if the Board could create forums for health systems/hospitals to interact with local diverse businesses. We have found that having preliminary discussions before the construction need arises, helps to facilitate involvement in upcoming projects. Additionally, any assistance that could be provided with respect to training and preparation for MBE/WBE businesses in doing work with the health system industry could be helpful. Assistance in the creation of a list of companies that are ready to do business with hospitals in the construction areas could benefit many hospitals and hospital systems in tapping into firms that have the skills in trades that are

needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

In alignment with our Group Purchasing Organization, the Resource Group, we recognize all certifications from third-party agencies, to include NMSDC, WBENC, SBA, MVBDC, utility Companies, and all other various certifying agencies.

#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	2238	<u>Year</u>	2018
<u>Hospital Name</u>	Alexian Brothers Medical Center	Elk Grove Village	
<u>Contact Person</u>	David Wood/Pamela Mitchell-Boy		
<u>Contact Telephone</u>	630-914-2450		
<u>Contact Email</u>	David.Wood@amitahealth.org/Pamela.Mitchell-Boyd@am		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$7,392,670.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	138149	5 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

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Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

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The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

It would be extremely helpful if the Board could create forums for health systems/hospitals to interact with local diverse businesses. We have found that having preliminary discussions before the construction need arises, helps to facilitate involvement in upcoming projects. Additionally, any assistance that could be provided with respect to training and preparation for MBE/WBE businesses in doing work with the health system industry could be helpful. Assistance in the creation of a list of companies that are ready to do business with hospitals in the construction areas could benefit many hospitals and hospital systems in tapping into firms that have the skills in trades that are

needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

In alignment with our Group Purchasing Organization, the Resource Group, we recognize all certifications from third-party agencies, to include NMSDC, WBENC, SBA, MVBDC, utility companies, and all other various certifying agencies.

#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	5496	<u>Year</u>	2018
<u>Hospital Name</u>	AMITA Health Adventist Medical Center Bolin Bolingbrook		
<u>Contact Person</u>	David Wood/Pamela Mitchell-Boy		
<u>Contact Telephone</u>	630-914-2450		
<u>Contact Email</u>	David.Wood@amitahealth.org/Pamela.Mitchell-Boyd@am		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$1,644,175.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

From a national perspective at Ascension Health, our Group Purchasing Organization (GPO), the Resource Group, has been working on developing national goals for supplier diversity that will be cascaded in a meaningful way to AMITA locally. Although we are just beginning this process, the construction management company that is leading our construction efforts across the system both nationally and in Illinois, Medxcel, is becoming intentional about connecting with diverse suppliers with the guidance from the national Supplier Diversity Office.

Additionally, we are engaged with C.A.S.E. (Chicago Anchors for a Strong Economy) to create awareness and provide a mechanism and pipeline for developing relationships between our organization and MBE/WBE owned companies. Further, we continue to be engaged with the Illinois Hispanic Chamber of Commerce to promote and increase our diverse spend.

Challenges to Diversity Recruitment

The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

It would be extremely helpful if the Board could create forums for health systems/hospitals to interact with local diverse businesses. We have found that having preliminary discussions before the construction need arises, helps to facilitate involvement in upcoming projects. Additionally, any assistance that could be provided with respect to training and preparation for MBE/WBE businesses in doing work with the health system industry could be helpful. Assistance in the creation of a list of companies that are ready to do business with hospitals in the construction areas could benefit many hospitals and hospital systems in tapping into firms that have the skills in trades that are

needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

In alignment with our Group Purchasing Organization, the Resource Group, we recognize all certifications from third-party agencies, to include NMSDC, WBENC, SBA, MVBDC, utility Companies, and all other various certifying agencies.

#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	3814	<u>Year</u>	2018
<u>Hospital Name</u>	AMITA Health Adventist Medical Center Glen Glendale Heights		
<u>Contact Person</u>	David Wood/Pamela Mitchell-Boy		
<u>Contact Telephone</u>	630-914-2450		
<u>Contact Email</u>	David.Wood@amitahealth.org/Pamela.Mitchell-Boyd@am		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$3,571,606.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

From a national perspective at Ascension Health, our Group Purchasing Organization (GPO), the Resource Group, has been working on developing national goals for supplier diversity that will be cascaded in a meaningful way to AMITA locally. Although we are just beginning this process, the construction management company that is leading our construction efforts across the system both nationally and in Illinois, Medxcel, is becoming intentional about connecting with diverse suppliers with the guidance from the national Supplier Diversity Office.

Additionally, we are engaged with C.A.S.E. (Chicago Anchors for a Strong Economy) to create awareness and provide a mechanism and pipeline for developing relationships between our organization and MBE/WBE owned companies. Further, we continue to be engaged with the Illinois Hispanic Chamber of Commerce to promote and increase our diverse spend.

Challenges to Diversity Recruitment

The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

It would be extremely helpful if the Board could create forums for health systems/hospitals to interact with local diverse businesses. We have found that having preliminary discussions before the construction need arises, helps to facilitate involvement in upcoming projects. Additionally, any assistance that could be provided with respect to training and preparation for MBE/WBE businesses in doing work with the health system industry could be helpful. Assistance in the creation of a list of companies that are ready to do business with hospitals in the construction areas could benefit many hospitals and hospital systems in tapping into firms that have the skills in trades that are

needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

Any governmental agency participating in the Illinois Unified Certification Program

#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	0976	<u>Year</u>	2018
<u>Hospital Name</u>	AMITA Health Adventist Medical Center Hins Hinsdale		
<u>Contact Person</u>	David Wood/Pamela Mitchell-Boy		
<u>Contact Telephone</u>	630-914-2450		
<u>Contact Email</u>	David.Wood@amitahealth.org/Pamela.Mitchell-Boyd@am		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$22,903,704.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	9310	0.1 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

From a national perspective at Ascension Health, our Group Purchasing Organization (GPO), the Resource Group, has been working on developing national goals for supplier diversity that will be cascaded in a meaningful way to AMITA locally. Although we are just beginning this process, the construction management company that is leading our construction efforts across the system both nationally and in Illinois, Medxcel, is becoming intentional about connecting with diverse suppliers with the guidance from the national Supplier Diversity Office.

Additionally, we are engaged with C.A.S.E. (Chicago Anchors for a Strong Economy) to create awareness and provide a mechanism and pipeline for developing relationships between our organization and MBE/WBE owned companies. Further, we continue to be engaged with the Illinois Hispanic Chamber of Commerce to promote and increase our diverse spend.

Challenges to Diversity Recruitment

The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

It would be extremely helpful if the Board could create forums for health systems/hospitals to interact with local diverse businesses. We have found that having preliminary discussions before the construction need arises, helps to facilitate involvement in upcoming projects. Additionally, any assistance that could be provided with respect to training and preparation for MBE/WBE businesses in doing work with the health system industry could be helpful. Assistance in the creation of a list of companies that are ready to do business with hospitals in the construction areas could benefit many hospitals and hospital systems in tapping into firms that have the skills in trades that are

needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

In alignment with our Group Purchasing Organization, the Resource Group, we recognize all certifications from third-party agencies, to include NMSDC, WBENC, SBA, MVBDC, utility companies, and all other various certifying agencies.

#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	5967	<u>Year</u>	2018
<u>Hospital Name</u>	AMITA Health Adventist Medical Center La Grange		
<u>Contact Person</u>	David Wood/Pamela Mitchell-Boy		
<u>Contact Telephone</u>	630-914-2450		
<u>Contact Email</u>	David.Wood@amitahealth.org/Pamela.Mitchell-Boyd@am		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$12,058,214.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

From a national perspective at Ascension Health, our Group Purchasing Organization (GPO), the Resource Group, has been working on developing national goals for supplier diversity that will be cascaded in a meaningful way to AMITA locally. Although we are just beginning this process, the construction management company that is leading our construction efforts across the system both nationally and in Illinois, Medxcel, is becoming intentional about connecting with diverse suppliers with the guidance from the national Supplier Diversity Office.

Additionally, we are engaged with C.A.S.E. (Chicago Anchors for a Strong Economy) to create awareness and provide a mechanism and pipeline for developing relationships between our organization and MBE/WBE owned companies. Further, we continue to be engaged with the Illinois Hispanic Chamber of Commerce to promote and increase our diverse spend.

Challenges to Diversity Recruitment

The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

It would be extremely helpful if the Board could create forums for health systems/hospitals to interact with local diverse businesses. We have found that having preliminary discussions before the construction need arises, helps to facilitate involvement in upcoming projects. Additionally, any assistance that could be provided with respect to training and preparation for MBE/WBE businesses in doing work with the health system industry could be helpful. Assistance in the creation of a list of companies that are ready to do business with hospitals in the construction areas could benefit many hospitals and hospital systems in tapping into firms that have the skills in trades that are

needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

In alignment with our Group Purchasing Organization, the Resource Group, we recognize all certifications from third-party agencies, to include NMSDC, WBENC, SBA, MVBDC, utility Companies, and all other various certifying agencies.

#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	4119	<u>Year</u>	2018
<u>Hospital Name</u>	Anderson Hospital		Maryville
<u>Contact Person</u>	Michael Marshall		
<u>Contact Telephone</u>	618-391-6402		
<u>Contact Email</u>	marshallm@andersonhospital.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$13,232,000.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Southwestern Illinois Health Facilities, Inc.

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	10.00 %	28800	1 %
Minority-Owned Businesses	10.00 %	0	0 %
Veteran-Owned Businesses	10.00 %	0	0 %
Small Business Enterprises	10.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Building project and equipment purchases.

Plan for Recruiting Diversity Suppliers

No formal organizational plan currently exists.

Challenges to Diversity Recruitment

We belong to 3 GPO's (Group Purchasing Organizations) that negotiate our contracts for the best pricing options.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Provide a list of potential suppliers in our region.

Certifications Recognized

None - No formal certifications exist.

Point of Contact

Contract our supply chain department at our organization.

Process for Diversity Enrollment

E-mail/call our supply chain department with their business information. We will maintain a folder with that information.

Examples of Successful Recruitment

NONE

<u>Hospital ID</u>	5843	<u>Year</u>	2018
<u>Hospital Name</u>	Ann & Robert H. Lurie Children's Hospital of Chicago		
<u>Contact Person</u>	Eric Hoffman		
<u>Contact Telephone</u>	(312)227-3526		
<u>Contact Email</u>	ehoffman@luriechildrens.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	Children's Speciality Care Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	9/1/2017	<u>Ending Date</u>	8/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$107,347,440.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Ann & Robert H. Lurie Children's Hospital of Chicago

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	2.00 %	1637145	1.6 %
Minority-Owned Businesses	3.00 %	3450825	3.3 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Lurie Children's is actively seeking supplier diversity for all of its construction manager contracts above \$350,000. Lurie Children's has invested in becoming a member of Chicago Anchors for a Strong Economy (CASE), to help us identify and expand opportunities for diverse and local procurement opportunities. We will receive a detailed report of our diverse and local procurement percentages by summer 2019, and will use this to identify goals and strategies for expansion. CASE works with local and diverse suppliers and vendors to match them with member needs.

We are also part of West Side United, a group of hospitals that serve large numbers of patients from Chicago's West Side neighborhoods. Together, we are identifying opportunities to increase supplier diversity, hiring and career development and investments in West Side neighborhoods.

Plan for Recruiting Diversity Suppliers

To date, Lurie Children's has relied on its Construction Manager's and partners to alert diversely-owned enterprises of opportunities to participate in construction-related capital expenditures through invitations to bid and has required review of bidders list for each project prior to the solicitation to ensure diversely-owned enterprises are included.

In the coming year, Lurie Children's plans to take a more active role in these outreach efforts. This includes the following.

- Lurie Children's plans to attend 2 business opportunity fairs or conferences every year.
- Lurie Children's is updating the Master Service Agreements with each Construction Manager to require that once a year they attend a meeting of a resource organization to present their upcoming projects for the year.
- Lurie Children's will continue to partner with Chicago Anchors for a Strong Economy
- Lurie Children's will create a diversely-owned vendor list that categorizes each vendor's experience into tiers so that they can be provided opportunities best suited to their capabilities

Challenges to Diversity Recruitment

As outlined in last year's response, many of our projects involve construction in an occupied pediatric hospital that operates on a 24/7 basis and requires that contractors have extensive knowledge of infection control, disruption avoidance, and overall healthcare expertise to ensure patient and staff safety. In Lurie Children's last fiscal year 25% of all construction related expenses were for projects renovating existing spaces in the Main Hospital. Lurie Children's is working to find diversely-owned companies that have experience working in an operational hospital.

In August of 2017, the Mayor of Chicago issued an Executive Order requiring that developers seeking Planned

Developments zoning approval report the M/WBE participation and local hiring data for the project. In 2016, approved Planned Developments accounted for \$3.69 Billion in construction costs. This has increased the demand for M/WBE contractors in the city of Chicago.

Lurie Children's often has M/WBE contractors decline to bid on projects due to their lack of capacity. In February of 2019, 30% of the M/WBE contractors invited to bid on a 24,00 SF office buildout declined to participate.

#### How could the Illinois Health Facilities and Services Review Board assist your efforts?

Lurie Children's would welcome opportunities to collaborate with other health care providers and the Board to learn about successful experiences and initiatives of other providers.

#### Certifications Recognized

- Cook County Diversity Management System
- City of Chicago
- Chicago Minority Business Development Council (CMBDC)
- Women's Business Development Center (WBDC)
- State of Illinois Department of Central Management Services
- National Minority Supplier Development Center (NMSDC)
- Women's Business Enterprise National Council (WBENC)

#### Point of Contact

Eric Hoffman, Vice President of Facility Services – (312) 227-3526, ehoffman@luriechildrens.org

#### Process for Diversity Enrollment

Contact our organization as outlined above.

#### Examples of Successful Recruitment

Lurie Children's has been successful in hiring diversely owned companies for projects outside of the Main Hospital. In the last fiscal year, Lurie Children's had 7% M/WBE participation on all of its construction related expenditures outside of its Main Hospital. Lurie Children's largest outpatient project, the Northbrook Ambulatory Surgical and Treatment Center, had 11% of the FY18 spend with M/WBE subcontractors. Lurie Children's hopes to leverage this experience in facilities outside of the Main Hospital to introduce subcontractors to work in the hospital through a graduated tiered system.

In the spring of 2018, Lurie Children's engaged the Target Group as a partner to increase diversity participation in construction expenditures. The Target Group provided a list of recommended MBE, WBE, and DBE vendors in the Chicago area. Lurie Children's shared this list with their contractor and was able to increase the number of diversely-owned businesses invited to bid on projects.

By taking a more active role in the bid process, Lurie Children's has been able to increase the percentage of construction expenditures awarded to MBE/WBE subcontractors by at least one percentage point over the past three fiscal years.

<u>Hospital ID</u>	0141	<u>Year</u>	2018
<u>Hospital Name</u>	Blessing Hospital	Quincy	
<u>Contact Person</u>	Jayne Fry		
<u>Contact Telephone</u>	2172231200		
<u>Contact Email</u>	Jayne.Fry@BlessingHealthSystem.org		
<u>Facility Ownership</u>	Other Not for Profit		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$25,973,138.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

**Blessing Hospital**

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	10.00 %	1472110	16 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Blessing Hospital is located on the border of Missouri and within 120 miles of the St. Louis Metro Area. Many of our largest contractors have Missouri based locations. We have no qualified contractors listed on the State of Illinois database within our area. However, we do contract with a qualified contractor out of Missouri and will report that information within this section. We will make efforts to reach out to our local Illinois contractors to encourage them to review the states requirements to become listed as qualified vendors. Given our rural location and the limited number of qualified contractors available for our projects, we may not have much success in our efforts.

Seeking Diversity Suppliers for

We actively invite qualified construction contractors with relevant healthcare experience to participate in competitive bidding for our capital expenditures. Within our market, we encourage women owned, minority owned, veteran owned, and small business enterprises to participate in our competitive bidding, if interested.

Plan for Recruiting Diversity Suppliers

We encourage our construction manager partners to include language in all bidding invitations to encourage bid submissions from qualified construction contractors with relevant healthcare experience, including any women owned, minority owned, veteran owned, and small business enterprises to bid our projects.

Challenges to Diversity Recruitment

In our region, we lack contractors who are women owned, minority owned, veteran owned, and small business enterprises to bid on our projects. We are located very close to Missouri, and many of our contractor resources are Missouri based businesses.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

To increase supplier diversity, we could use guidance on the classification of contractors, and best practice to solicit women owned, minority owned, veteran owned, and small business enterprises in rural markets along with a state provided registry of qualified vendors.

Certifications Recognized

?????We do not currently have any certifications to reference for recruitment of diversely-owned suppliers/vendors.????

Point of Contact

A potential vendor/supplier should contact our organization by contacting the Administrative Director of Facility, Engineering, and Development, Jayne Fry, jayne.fry@blessinghealthsystem.org, 217-223-8400 ext. 6738.

Process for Diversity Enrollment

A vendor/supplier would need to present relevant experience in healthcare construction, and have relevant licensing and industry knowledge to indicate qualifications to meet healthcare project specifications.

Examples of Successful Recruitment

We do not have any successful recruitment strategies to share at this time.

<u>Hospital ID</u>	3798	<u>Year</u>	2018
<u>Hospital Name</u>	Carle Foundation Hospital		Urbana
<u>Contact Person</u>	Nicholas Crompton		
<u>Contact Telephone</u>	217-326-2691		
<u>Contact Email</u>	Nicholas.Crompton@Carle.com		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$87,666,029.00

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
The Carle Foundation Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	4.00 %	1274041	2.4 %
Minority-Owned Businesses	1.00 %	0	0 %
Veteran-Owned Businesses	1.00 %	0	0 %
Small Business Enterprises	1.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Carle is seeking supplier diversity wherever it is a fit for the organization and the vendor.

Plan for Recruiting Diversity Suppliers

For 2019 capital projects, Carle Foundation Hospital will look to partner with other large organizations in the community to increase awareness for opportunities for female-owned, minority-owned, veteran-owned and small business enterprises. This would include working with the University of Illinois and the Champaign School District.

Challenges to Diversity Recruitment

The challenges that Carle faces is the limited number of WBE, MBE, VOSB and SBE vendors there are in Central IL. Carle attended a networking event co-sponsored by IHA to raise awareness for WBE and MBE contractors in Chicago. Unfortunately, there was very little interest shown by the contractors at the event to do work in Central IL.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

The Illinois Health Facilities and Services Review Board could prepare a list of vendors that have worked in a healthcare setting that Carle could make sure they have included in their proposal process if they are qualified.

Certifications Recognized

U.S. Department of Veterans Affairs Center for Verification and Evaluation,

Point of Contact

The vendor should call the main Carle phone number (217-383-3311) and ask to be transferred to the Purchasing Department. They will then gather all the company information and relay it to the appropriate department for consideration.

Process for Diversity Enrollment

Refer to H.

Examples of Successful Recruitment

When we identify a vendor that works well with Carle's goals we work to assure we establish a strong and trusting partnership so that we can call on the them again to participate in both projects that we bid and we negotiate.







<u>Hospital ID</u>	0471	<u>Year</u>	2018
<u>Hospital Name</u>	Decatur Memorial Hospital		Decatur
<u>Contact Person</u>	David Samples		
<u>Contact Telephone</u>	(217) 876-2701		
<u>Contact Email</u>	DaveS@dmhhs.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$6,878,056.81

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Decatur Memorial Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	52743	0.5 %
Minority-Owned Businesses	0.00 %	22634	0.2 %
Veteran-Owned Businesses	0.00 %	17425	0.2 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Access based on GPO availability, ability to supply, best price, meets or exceeds clinically sound/acceptable criteria, contracting

Plan for Recruiting Diversity Suppliers

Access to bid process

Access to new member web site

Diversity groups exploring opportunities with GPOs

Challenges to Diversity Recruitment

Availability

Ability to supply best price

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Product quality and price

Clinically sound products

White papers

Certifications Recognized

GPO driven

Contract portfolio expansion

Clinically sound

Ability to supply

Point of Contact

Vizient

MSS

BJC Collaborative

Process for Diversity Enrollment

Vizient

Examples of Successful Recruitment

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<u>Hospital ID</u>	3905	<u>Year</u>	2018
<u>Hospital Name</u>	Edward Hospital		Naperville
<u>Contact Person</u>	Blake Lindley		
<u>Contact Telephone</u>	(630) 527-3564		
<u>Contact Email</u>	Blake.Lindley@EEHealth.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$49,862,715.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Edward-Elmhurst Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	5.00 %	0	0 %
Minority-Owned Businesses	10.00 %	0	0 %
Veteran-Owned Businesses	2.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Edward-Elmhurst Health has developed an approach to building its diversity as it relates to specific capital projects that are construction focused. These are guidelines are similar to the states tracking requirements, including the erection, building, alteration, modernization, improvement, extension, reconstruction, or demolition of or by the hospital.

Plan for Recruiting Diversity Suppliers

Edward-Elmhurst Health is developing a portal in which we will outline our diversity targets as well as our recent performance. This portal will provide information related to the organizations other efforts around diversity, as Edward-Elmhurst feels it is important all elements of diversity are covered within this portal and are similar in approach. The system has had a Diversity Council that has focused on employee diversification, which has proven to be extremely successful.

Challenges to Diversity Recruitment

Accurately capturing the information related to diversity has proven challenging. We are working internally to refine the process for tracking these metrics but are unable to report figures until the metrics are more complete. Edward-Elmhurst is working with other parties to improve the capture rate as well as promote the elements of diversity as it relates to all applicable projects.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

If the IHFSRB was able to provide a list of recognized diverse contractors/suppliers it would allow for easier connection to projects. Edward-Elmhurst has always had a focus on diversity in all projects but at times it can be challenging in identifying a specific type of laborer or supplier given the scope of a given project or trade required.

Certifications Recognized

Edward-Elmhurst Health is recognizing the typical types of certifications as it relates to diversity.

Small Business: Annual gross sales to not exceed \$10 million

Other Certifying Agencies recognized include: City of Chicago/Cook County, DuPage County, IDOT, DCB/CMS, CTA, Metra, CHA, National Minority Supplier Diversity Council, Local Chapter – Chicago Minority Supplier Diversity Council, Women’s Business Enterprise National Council, and Regional Affiliate – Women’s Business Development Center

#### Point of Contact

Edward-Elmhurst Health is working on deploying an Internet based portal in which vendors and suppliers can provide information that will then be routed to our Diversity Council. Once received, this information will be shared with leaders of appropriate projects to ensure diversity targets are met.

#### Process for Diversity Enrollment

Utilize the portal mentioned in question H to contact Edward-Elmhurst Health.

#### Examples of Successful Recruitment

<u>Hospital ID</u>	5751	<u>Year</u>	2018
<u>Hospital Name</u>	Elmhurst Memorial Hospital		Elmhurst
<u>Contact Person</u>	Blake Lindley		
<u>Contact Telephone</u>	(630) 527-3564		
<u>Contact Email</u>	Blake.Lindley@EEHealth.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$13,928,333.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Edward-Elmhurst Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	5.00 %	0	0 %
Minority-Owned Businesses	10.00 %	0	0 %
Veteran-Owned Businesses	2.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Edward-Elmhurst Health has developed an approach to building its diversity as it relates to specific capital projects that are construction focused. These are guidelines are similar to the states tracking requirements, including the erection, building, alteration, modernization, improvement, extension, reconstruction, or demolition of or by the hospital.

Plan for Recruiting Diversity Suppliers

Edward-Elmhurst Health is developing a portal in which we will outline our diversity targets as well as our recent performance. This portal will provide information related to the organizations other efforts around diversity, as Edward-Elmhurst feels it is important all elements of diversity are covered within this portal and are similar in approach. The system has had a Diversity Council that has focused on employee diversification, which has proven to be extremely successful.

Challenges to Diversity Recruitment

Accurately capturing the information related to diversity has proven challenging. We are working internally to refine the process for tracking these metrics but are unable to report figures until the metrics are more complete. Edward-Elmhurst is working with other parties to improve the capture rate as well as promote the elements of diversity as it relates to all applicable projects.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

If the IHFSRB was able to provide a list of recognized diverse contractors/suppliers it would allow for easier connection to projects. Edward-Elmhurst has always had a focus on diversity in all projects but at times it can be challenging in identifying a specific type of laborer or supplier given the scope of a given project or trade required.

Certifications Recognized

Edward-Elmhurst Health is recognizing the typical types of certifications as it relates to diversity.

Small Business: Annual gross sales to not exceed \$10 million

Other Certifying Agencies recognized include: City of Chicago/Cook County, DuPage County, IDOT, DCB/CMS, CTA, Metra, CHA, National Minority Supplier Diversity Council, Local Chapter – Chicago Minority Supplier Diversity Council, Women’s Business Enterprise National Council, and Regional Affiliate – Women’s Business Development Center

#### Point of Contact

Edward-Elmhurst Health is working on deploying an Internet based portal in which vendors and suppliers can provide information that will then be routed to our Diversity Council. Once received, this information will be shared with leaders of appropriate projects to ensure diversity targets are met.

#### Process for Diversity Enrollment

Utilize the portal mentioned in question H to contact Edward-Elmhurst Health.

#### Examples of Successful Recruitment

<u>Hospital ID</u>	0646	<u>Year</u>	2018
<u>Hospital Name</u>	Evanston Hospital		Evanston
<u>Contact Person</u>	Frank Bauer		
<u>Contact Telephone</u>	847-570-5402		
<u>Contact Email</u>	Fbauer@northshore.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$22,685,047.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
NorthShore University HealthSystem

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	3.00 %	859314	2.8 %
Minority-Owned Businesses	3.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	1.00 %	318896	1 %

Facility Comments on Diversity Expenditures

N/A

Seeking Diversity Suppliers for

We would consider diversely-owned suppliers for any types of qualifying capital expenditures.

Plan for Recruiting Diversity Suppliers

Our main general contractor for large construction projects has language in their contract stating they must use their best efforts to use Minority Business Enterprises and Women's Business Enterprises in completing their work.

Challenges to Diversity Recruitment

Many small business and diversely-owned suppliers are higher cost suppliers than suppliers that are not small business or diversely-owned. This puts them at a disadvantage in competitive bidding situations.

Additionally some of the small business and diversely-owned suppliers have difficulty in meeting service levels and tight timelines due to their smaller scale.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Provide examples of best practices and success stories from other organizations.

Certifications Recognized

Chicago Minority Business Development Council  
 Women's Business Development Center  
 Small Business Administration 8(a) Program  
 Illinois Department of Central management Services

Point of Contact

Potential vendors/suppliers should contact our Purchasing Department at 847-570-5400 to become registered vendors/suppliers.

Process for Diversity Enrollment

When registering with the Purchasing Department to become an approved vendor/supplier they should indicate their diversity ownership.

Examples of Successful Recruitment

N/A



<u>Hospital ID</u>	5801	<u>Year</u>	2018
<u>Hospital Name</u>	Foster G. McGaw Hospital - Loyola Univ. Med Maywood		
<u>Contact Person</u>	Chelle McClain		
<u>Contact Telephone</u>	708-216-4417		
<u>Contact Email</u>	Chelle.McClain@luhs.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$29,031,059.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Loyola University Health System

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	35301	1.07 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

As of this time, we do not anticipate major construction projects in the near future.

Plan for Recruiting Diversity Suppliers

Loyola and Trinity Health, our parent company, aggressively seek proposals from qualified women/minority business enterprise (W/MBE), veteran owned (VET), service disabled veteran owned (DSABL), and other disadvantaged business enterprise suppliers (DBE). TO be recognized as a diverse supplier, companies must be certified through an official certification agency, including the National Minority Supplier Development Council, Women's Business Enterprise National Council, governmental certification or must provide a letter certifying ownership status.

Challenges to Diversity Recruitment

We do not have any issues encouraging supplier diversity.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Nothing at this time

Certifications Recognized

Loyola and Trinity Health, our parent company, aggressively seek proposals from qualified women/minority business enterprise (W/MBE), veteran owned (VET), service disabled veteran owned (DSABL), and other disadvantaged business enterprise suppliers (DBE). TO be recognized as a diverse supplier, companies must be certified through an official certification agency, including the National Minority Supplier Development Council, Women's Business Enterprise National Council, governmental certification or must provide a letter certifying ownership status.

Point of Contact

Please see above.

Process for Diversity Enrollment

Register at <https://trinity-health.supplierone.co/>

Examples of Successful Recruitment

Not at this time.



Hospital ID      5330      Year      2018  
Hospital Name      Galesburg Cottage Hospital      Galesburg  
Contact Person  
Contact Telephone  
Contact Email  
Facility Ownership      For Profit Corporation  
Hospital Classification      General Hospital

Facility Fiscal Year

Starting Date      1/1/2018      Ending Date      12/31/2018  
Facility Reported Total Capital Expenditures      \$0.00

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

N/A

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>
Female-Owned Businesses	0.00 %	0      0 %
Minority-Owned Businesses	0.00 %	0      0 %
Veteran-Owned Businesses	0.00 %	0      0 %
Small Business Enterprises	0.00 %	0      0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

N/A

Plan for Recruiting Diversity Suppliers

N/A

Challenges to Diversity Recruitment

N/A

How could the Illinois Health Facilities and Services Review Board assist your efforts?

N/A

Certifications Recognized

N/A

Point of Contact

N/A

Process for Diversity Enrollment

N/A

Examples of Successful Recruitment

N/A

<u>Hospital ID</u>	5223	<u>Year</u>	2018
<u>Hospital Name</u>	Gateway Regional Medical Center	Granite City	
<u>Contact Person</u>	Patrick Garvey		
<u>Contact Telephone</u>	618-798-3900		
<u>Contact Email</u>	Patrick_Garvey@QuorumHealth.Com		
<u>Facility Ownership</u>	Limited Liability Company		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$1,748,894.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Gateway Regional Medical Center

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

N/A

Seeking Diversity Suppliers for

Gateway Regional Medical Center, a member of the Quorum Health System, purchases all capital through our GPO, HealthTrust Purchasing Group (HPG). As such, we rely on HPG to source diverse suppliers for consideration in our capital purchasing process. Our evaluation centers on the product, not the ownership, of the companies we utilize.

Plan for Recruiting Diversity Suppliers

We have no set plan on supplier diversity. We do utilize a number of diverse suppliers, but our primary goal is compliance with corporate targets for percentage of purchases with HPG vendors.

Challenges to Diversity Recruitment

N/A

How could the Illinois Health Facilities and Services Review Board assist your efforts?

N/A

Certifications Recognized

N/A

Point of Contact

All suppliers should contact the HPG GPO to be considered in our purchasing process.

Process for Diversity Enrollment

Through HPG, which has a supplier/vendor diversity effort.

Examples of Successful Recruitment

N/A

<u>Hospital ID</u>	5413	<u>Year</u>	2018
<u>Hospital Name</u>	Genesis Medical Center - Silvis Campus		Silvis
<u>Contact Person</u>	Lisa Rogalski		
<u>Contact Telephone</u>	563-421-1731		
<u>Contact Email</u>	rogalskil@genesishhealth.com		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$4,224,463.00

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Genesis Medical Center Silvis

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

We currently do not track diversity suppliers for capital expenditures, however GMC Silvis did not have any capital in excess of 350,000 in FY18 that was facility related.

Seeking Diversity Suppliers for

Plan for Recruiting Diversity Suppliers

Challenges to Diversity Recruitment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

Point of Contact

Process for Diversity Enrollment

Examples of Successful Recruitment

<u>Hospital ID</u>	3483	<u>Year</u>	2018
<u>Hospital Name</u>	Glenbrook Hospital		Glenview
<u>Contact Person</u>	Frank Bauer		
<u>Contact Telephone</u>	847-570-5402		
<u>Contact Email</u>	Fbauer@northshore.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$7,201,066.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
NorthShore University HealthSystem

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	3.00 %	859314	2.8 %
Minority-Owned Businesses	3.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	1.00 %	318896	1 %

Facility Comments on Diversity Expenditures

N/A

Seeking Diversity Suppliers for

We would consider diversely-owned suppliers for any types of qualifying capital expenditures.

Plan for Recruiting Diversity Suppliers

NM consistently articulates our supplier diversity goals and expectations to maximize MBE/WBE/VBE/DBE Enterprise participation to all of our contractors and professional service firms through our contract agreements. NM is committed to the development of MBE/WBE/VBE/DBE Enterprises and increasing the amount of business placed with such enterprises.

Challenges to Diversity Recruitment

Many small business and diversely-owned suppliers are higher cost suppliers than suppliers that are not small business or diversely-owned. This puts them at a disadvantage in competitive bidding situations.

Additionally some of the small business and diversely-owned suppliers have difficulty in meeting service levels and tight timelines due to their smaller scale.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Provide examples of best practices and success stories from other organizations.

Certifications Recognized

United States Small Business Administration,

Point of Contact

Potential vendors/suppliers should contact our Purchasing Department at 847-570-5400 to become registered vendors/suppliers.

Process for Diversity Enrollment

When registering with the Purchasing Department to become an approved vendor/supplier they should indicate their diversity ownership.

Examples of Successful Recruitment

N/A

<u>Hospital ID</u>	5793	<u>Year</u>	2018
<u>Hospital Name</u>	Gottlieb Memorial Hospital		Melrose Park
<u>Contact Person</u>	Chelle McClain		
<u>Contact Telephone</u>	(708) 216-4417		
<u>Contact Email</u>	chelle.mcclain@luhs.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$3,251,164.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Loyola University Health System

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	17489	2.06 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

As of this time, we do not anticipate major construction projects in the near future.

Plan for Recruiting Diversity Suppliers

Loyola and Trinity Health, our parent company, aggressively seek proposals from qualified women/minority business enterprise (W/MBE), veteran owned (VET), service disabled veteran owned (DSABL), and other disadvantaged business enterprise suppliers (DBE). TO be recognized as a diverse supplier, companies must be certified through an official certification agency, including the National Minority Supplier Development Council, Women's Business Enterprise National Council, governmental certification or must provide a letter certifying ownership status.

Challenges to Diversity Recruitment

We do not have any issues encouraging supplier diversity.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Nothing at this time

Certifications Recognized

Loyola and Trinity Health, our parent company, aggressively seek proposals from qualified women/minority business enterprise (W/MBE), veteran owned (VET), service disabled veteran owned (DSABL), and other disadvantaged business enterprise suppliers (DBE). TO be recognized as a diverse supplier, companies must be certified through an official certification agency, including the National Minority Supplier Development Council, Women's Business Enterprise National Council, governmental certification or must provide a letter certifying ownership status.

Point of Contact

Please see above.

Process for Diversity Enrollment

Register at <https://trinity-health.supplierone.co/>

Examples of Successful Recruitment

Not at this time.





<u>Hospital ID</u>	0935	<u>Year</u>	2018
<u>Hospital Name</u>	Herrin Hospital		Herrin
<u>Contact Person</u>	Dan Boeckman		
<u>Contact Telephone</u>	618-529-0494		
<u>Contact Email</u>	dan.boeckman@sih.net		
<u>Facility Ownership</u>	Other Not for Profit		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	4/1/2017	<u>Ending Date</u>	3/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$3,365,350.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Southern Illinois Healthcare

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	50.00 %	2591320	77 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Any upcoming capital projects, including routine replacement of equipment, facility upgrades, etc., would qualify for diversely-owned suppliers.

Plan for Recruiting Diversity Suppliers

We have contacted area suppliers and businesses to determine which are diversely-owned. We continue to reach out to new enterprises.

Challenges to Diversity Recruitment

When selecting organizations to work with, we always try to stay with locally-owned companies. In our rural area we have discovered that there are very few, if any, suppliers we can find that are female, minority, or veteran owned.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Develop and share a directory of diversely-owned suppliers, vendors, and businesses throughout the state.

Certifications Recognized

WOSB, WBE, MBE, B Corp Certification, VOSB, SDVOSB, SBA

Point of Contact

Contact Dan Boeckman, Director of Facilities or Orrie Rouse, Director of Materials Management  
dan.boeckman@sih.net / orrie.rouse@sih.net

Process for Diversity Enrollment

Contact Dan Boeckman, Director of Facilities or Orrie Rouse, Director of Materials Management  
dan.boeckman@sih.net / orrie.rouse@sih.net

Examples of Successful Recruitment

N/A

<u>Hospital ID</u>	5066	<u>Year</u>	2018
<u>Hospital Name</u>	Highland Park Hospital	Highland Park	
<u>Contact Person</u>	Frank Bauer		
<u>Contact Telephone</u>	847-570-5402		
<u>Contact Email</u>	Fbauer@northshore.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$29,434,792.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
NorthShore University HealthSystem

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	3.00 %	859314	2.8 %
Minority-Owned Businesses	3.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	1.00 %	318896	1 %

Facility Comments on Diversity Expenditures

N/A

Seeking Diversity Suppliers for

We would consider diversely-owned suppliers for any types of qualifying capital expenditures.

Plan for Recruiting Diversity Suppliers

Our main general contractor for large construction projects has language in their contract stating they must use their best efforts to use Minority Business Enterprises and Women's Business Enterprises in completing their work.

Challenges to Diversity Recruitment

Many small business and diversely-owned suppliers are higher cost suppliers than suppliers that are not small business or diversely-owned. This puts them at a disadvantage in competitive bidding situations.

Additionally some of the small business and diversely-owned suppliers have difficulty in meeting service levels and tight timelines due to their smaller scale.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Provide examples of best practices and success stories from other organizations.

Certifications Recognized

Chicago Minority Business Development Council Women's Business Development Center Small Business Administration 8(a) Program Illinois Department of Central management Services

Point of Contact

Potential vendors/suppliers should contact our Purchasing Department at 847-570-5400 to become registered vendors/suppliers.

Process for Diversity Enrollment

When registering with the Purchasing Department to become an approved vendor/supplier they should indicate their diversity ownership.

Examples of Successful Recruitment

N/A

<u>Hospital ID</u>	0992	<u>Year</u>	2018
<u>Hospital Name</u>	Holy Cross Hospital	Chicago	
<u>Contact Person</u>	Jim Bicak		
<u>Contact Telephone</u>	773-257-2175		
<u>Contact Email</u>	jim.bicak@sinai.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>	
<u>Starting Date</u>	7/1/2017
<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>	\$2,056,000.00

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Sinai Health System

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	6.00 %	175302	12.4 %
Minority-Owned Businesses	26.00 %	500198	35.5 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Plan for Recruiting Diversity Suppliers

Challenges to Diversity Recruitment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

Point of Contact

Process for Diversity Enrollment

Examples of Successful Recruitment

<u>Hospital ID</u>	6064	<u>Year</u>	2018
<u>Hospital Name</u>	HSHS St. Elizabeth's Hospital	O'Fallon	
<u>Contact Person</u>	Tim Ferguson		
<u>Contact Telephone</u>	217-523-5420		
<u>Contact Email</u>	tim.ferguson@hshs.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$68,342,518.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
HSHS St. Elizabeth's Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	951770	12.86 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	624103	8.43 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

We are seeking out general contractors, sub contractors and suppliers to provide construction services and materials for our capital construction projects.

Plan for Recruiting Diversity Suppliers

We have been in communication with all of the general contractors who are on our approved bidders list to seek out qualified sub contractors and suppliers who they can partner with on our hospital construction projects. We have also asked for them to take a look at other contracting methods to be able to increase participation of diverse business enterprises in our construction work. We have also been in contact with the local labor unions to obtain a listing of contractors who are signatory to the unions that are also diverse business enterprises.

Challenges to Diversity Recruitment

Our main challenge has been finding diverse companies in the areas where our hospitals are located that have the proper experience and credentials to operate safely within the health care environment. We need for our contractors to know the specific challenges associated with hospital construction to ensure the safety of our patients. We also like to employ as many local companies and workers as possible, it is important to HSHS to keep the construction dollars within the communities that we serve. Some of our local communities have a shortage of available diverse qualified businesses.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Nothing at this time.

Certifications Recognized

We are looking for a minimal amount of health care construction experience. The contractors must have the proper licenses to do business in the municipality we are located within. We need our contractors and workers to complete the Infection Control Unive

Point of Contact

Tim Ferguson  
System Director Facilities Management  
Hospital Sisters Health System  
3051 Hollis Drive  
Springfield, IL 62704-7450  
tim.ferguson@hshs.org

Process for Diversity Enrollment

They would need to contact Tim Ferguson for more information. Tim's information is listed above.

Examples of Successful Recruitment

Not at this time.

<u>Hospital ID</u>	2451	<u>Year</u>	2018
<u>Hospital Name</u>	HSHS St. John's Hospital		Springfield
<u>Contact Person</u>	Tim Ferguson		
<u>Contact Telephone</u>	217-523-5420		
<u>Contact Email</u>	tim.ferguson@hshs.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$28,711,939.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Hospital Sisters Health System - St. John's Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	523234	1.8 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

We are seeking out general contractors, sub contractors and suppliers to provide construction services and materials for our capital construction projects.

Plan for Recruiting Diversity Suppliers

We have been in communication with all of the general contractors who are on our approved bidders list to seek out qualified sub contractors and supplier who they can partner with on our hospital construction projects. We have also asked for them to take a look at other contracting methods to be able to increase participation of diverse business enterprises in our construction work.

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Our main challenge has been finding diverse companies in the areas where our hospitals are located that have the proper experience and credentials to operate safely within the health care environment. We need for our contractors to know the specific challenges associate with hospital construction to ensure the safety of our patients.

We also like to employ as many local companies and workers as possible, it is important to HSHS to keep the construction dollars within the communities that we serve. Some of our local communities have a shortage of available diverse qualified businesses.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

We are looking for a minimal amount of health care construction experience. The contractors must have the proper licenses to do business in the municipality we are located within. We need our contractors and workers to complete the Infection Control Unive

Point of Contact

Tim Ferguson  
System Director Facilities Management  
Hospital Sisters Health System

3051 Hollis Drive  
Springfield, IL 62704-7450  
tim.ferguson@hshs.org

Process for Diversity Enrollment

They would need to contact Tim Ferguson for more information his information is listed above.

Examples of Successful Recruitment

Not at this time.

<u>Hospital ID</u>	2592	<u>Year</u>	2018
<u>Hospital Name</u>	HSHS St. Mary's Hospital	Decatur	
<u>Contact Person</u>	Chazaray Carson- Director of S		
<u>Contact Telephone</u>	(217) 464-1302		
<u>Contact Email</u>	Chazaray.Carson@hshs.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$5,042,238.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
HSHS St. Mary's Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	%	1085605	13.64 %
Minority-Owned Businesses	%	8878	0.11 %
Veteran-Owned Businesses	%		%
Small Business Enterprises	%	16561	0.21 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

We are seeking out general contractors, sub contractors and suppliers to provide construction services and materials for our capital construction projects.

Plan for Recruiting Diversity Suppliers

We have been in communication with all of the general contractors who are on our approved bidders list to seek out qualified sub contractors and supplier who they can partner with on our hospital construction projects. We have also asked for them to take a look at other contracting methods to be able to increase participation of diverse business enterprises in our construction work.

We have also been in contact with the local labor unions to obtain a listing of contractors who are signatory to the unions that are also diverse business enterprises.

Challenges to Diversity Recruitment

Our main challenge has been finding diverse companies in the areas where our hospitals are located that have the proper experience and credentials to operate safely within the health care environment. We need for our contractors to know the specific challenges associate with hospital construction to ensure the safety of our patients.

We also like to employ as many local companies and workers as possible. It is important to HSHS to keep the construction dollars within the communities that we serve. Some of our local communities have a shortage of available diverse qualified businesses.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

We are looking for a minimal amount of health care construction experience. The contractors must have the proper licenses to do business in the municipality we are located within. We need our contractors and workers to complete the Infection Control Uni

Point of Contact

Tim Ferguson  
System Director Facilities Management  
Hospital Sisters Health System

3051 Hollis Drive  
Springfield, IL 62704-7450  
tim.ferguson@hshs.org

Process for Diversity Enrollment

They would need to contact Tim Ferguson for more information. His information is listed above.

Examples of Successful Recruitment

Not at this time.

<u>Hospital ID</u>	1099	<u>Year</u>	2018
<u>Hospital Name</u>	Ingalls Memorial Hospital		Harvey
<u>Contact Person</u>	JOAN ARCHIE, EXECUTIVE DIRECTO		
<u>Contact Telephone</u>	773-834-9728		
<u>Contact Email</u>	Joan.archie@uchospitals.edu		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$22,632,212.51

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Ingalls Memorial Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	6.00 %	87850	63.11 %
Minority-Owned Businesses	35.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

- o New Construction
- o Plant Construction and Maintenance
- o Plant Products and Services
- o Renovation

Ingalls Hospital started tracking M/WBE outcomes July 1, 2018 for the areas of spend noted above. The outcomes will be reported in the FY 2019 report.

Provided in this FY 2018 report is the one renovation project tracked during FY 2018.

Plan for Recruiting Diversity Suppliers

There are a number of strategies used to inform the various stakeholders of our intention to utilize certified Minority and Woman Owned firms on our projects:

- o Presentations to the various advocacy groups for the purpose of informing their members of the upcoming project, including bid packages, timing for bid solicitations, specific project requirements and M/WBE contracting and workforce goals as applicable. Presentations historically made to members of Black Contractors United, African American Contractors Association, Hispanic American Construction Industry Association, Federation Of Women Contractors and other advocacy or contracting membership organizations seeking information on an upcoming project.

- o Participation at all pre-bid activities wherein salient project focused information is provided to potential bidders including contracting utilization goals and workforce goals as applicable. Anticipated outcome - complete competitive bid with M/WBE utilization provided on bid day.

- o Minority and women owned firm participation applied to every project. These goals are stated in specific request for proposal documents so that potential bidders clearly understand our intention to award stated percentages of the project to diverse firms.

- o Bidders list review prior to solicitation by construction management firm or general contractor to assure the certified minority and women owned firms are notified and solicitation for participation on the specific project.

o Implementing compliance processes throughout all phases of project to assure that minority and women owned firms are actually participating on the project and are being paid consistent with prompt pay provisions in contract.

#### Challenges to Diversity Recruitment

While we have managed to successfully mitigate most challenges encountered in the implementation of our diversity program we still have challenges identifying certified minority and women owned firms in particular trade areas, specifically plumbing and mechanical (HVAC). Firms do exist in these service areas but they are low in number. The lack of availability compromises our ability to achieve maximum participation in this functional area. A strategy we are implementing started with an availability exercise wherein we sought to identify all certified firms in this geographic area working in the area of focus. We were hoping to identify emerging and/or newly certified firms that may not be on our bidders list. One of our strategies is to help in the development of emerging plumbing and mechanical firms by encouraging these firms to participate in a mentor/protege arrangement with a larger firm under the direction of this organization.

#### How could the Illinois Health Facilities and Services Review Board assist your efforts?

The Illinois Health Facilities and Services Review Board can assist our efforts by continuing to encourage other hospitals to develop and implement robust supplier/contractor utilization programs. By providing certified, diverse firms with the opportunity of a consistent flow of work that they have a real possibility of winning these firms have the possibility of increasing their technical capacity and financial depth. These firms will become operationally healthy and will be able to hire more workers and take on larger and more complex jobs. They will become better business partners for us all.

#### Certifications Recognized

- o City Of Chicago
- o Cook County
- o State Of Illinois and/or its Agencies
- o Illinois Department Of Transportation
- o Women's Business Development Center or any of its Affiliate Councils
- o Chicago Minority Business Development Council and/or any of its Affiliate Councils
- o National Minority Supplier Development Council and/or any of its Affiliate Councils
- o Small Business Administration 8(a)
- o Approved entities of the Unified Certification Program

#### Point of Contact

Joan Archie  
Executive Director  
Construction Compliance  
850 East 58th Street, Room 410  
Chicago, Illinois 60637  
773-834-9728

#### Process for Diversity Enrollment

A contractor/supplier does not have to "enroll", but may be asked to provide their qualifications and current letter of certification.

#### Examples of Successful Recruitment

- o Set achievable but realistic goals
- o Accountability - Key staff accountable for meeting or exceeding goals. Consider making this an element of the individuals performance evaluation
- o Make M/WBE utilization goals part of your contract with construction management firms and general contractors. Goals achievement contract language flows down to the agreements of the sub-trades.
- o Put prompt pay language in contracts to assure the M/WBE as well as all firms are paid in a timely manner after the prime contractor receives payment. Small firms cannot wait 45 to sixty days for payment.
- o Look at your hospitals payment processes. How long does it take you to pay suppliers, vendors, contractors? Is there a payment bottleneck in your process that can be eliminated?

It may be difficult initially to recruit diverse firms. There is a cost associated with bidding work and small firms often

times focus their efforts on preparing and submitting bids to organizations where they believe they have a fair chance of being successful. An organization without a track record of utilizing diverse firms will have to build trust. Do not simply send the solicitation to the diverse firm and then bemoan the fact that they did not respond. Pick up the phone and call the firm. Ask them to look at the solicitation and bid your work. Assure them of your intention to utilize diverse firms and your intention to maintain a level playing field upon which they have a fair chance of landing business with your hospital. Consider hosting some type of activity where you introduce the firms to decision makers in your organization. take care to emphasize the validity of your program assuring them that your efforts are not merely "window dressing." Take a hard look at your firm and those you employ. Identify those that have entrenched relationships with non-minority firms and assess their ability to participate wholly and with integrity in your developing diversity program. Set goals and measure your success in terms of dollars awarded and paid to minority and women owned firms.

<u>Hospital ID</u>	1115	<u>Year</u>	2018
<u>Hospital Name</u>	Jackson Park Hospital & Medical Center	Chicago	
<u>Contact Person</u>	Barry Mandell		
<u>Contact Telephone</u>	(773) 947-7701		
<u>Contact Email</u>	barrymandell@jacksonpark.com		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	4/1/2017	<u>Ending Date</u>	3/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$3,131,588.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Jackson Park Hospital Foundation

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	5.00 %	0	0 %
Minority-Owned Businesses	39.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	6739	1 %
Small Business Enterprises	4.00 %	471693	18 %

Facility Comments on Diversity Expenditures

We are a single facility and our data is specific to Illinois.

Seeking Diversity Suppliers for

For the ongoing 4 East rehabilitation project, which spans 2 fiscal years, we are using an MBE Contractor and MBE/SBE/VBE Subcontractors. When the total project is complete at the cost of \$4,400,131 we will have used:

MBE 39.00%

VBE 0.18%

SBE 4.24%

Plan for Recruiting Diversity Suppliers

We worked with our MBE general contractor, in advance of the start of our project, to select MBE, SBE, WBE and VBE sub-contractors.

Challenges to Diversity Recruitment

None, we are located in a HRSA under served area.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Nothing at this time.

Certifications Recognized

We have recognized MBE, VBE and SBE certification per our contractor and sub-contractors.

Point of Contact

Contact Curtis May, Director of Materials Management. Phone: (773) 947-7805. Email: curtismay@jacksonpark.com

Process for Diversity Enrollment

Contact Curtis May, Director of Materials Management. Phone: (773) 947-7805. Email: curtismay@jacksonpark.com

Examples of Successful Recruitment

Not at this time

<u>Hospital ID</u>	2048	<u>Year</u>	2018
<u>Hospital Name</u>	Javon Bea Hospital		Rockford
<u>Contact Person</u>	Brian Myers		
<u>Contact Telephone</u>	815-971-6781		
<u>Contact Email</u>	bmyers@mhemail.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$233,710,267.30

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Javon Bea Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	1.00 %	4060644	1.74 %
Minority-Owned Businesses	1.00 %	7380079	3.16 %
Veteran-Owned Businesses	1.00 %	0	0 %
Small Business Enterprises	1.00 %	664274	0.28 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Javon Bea Hospital (hereinafter, "Mercyhealth") actively seeks supplier diversity and is focused on developing business relationships with minority, women, and veteran-owned business enterprises ("MWVBEs"), and small business enterprises ("SBEs"), for both capital and non-capital contracting opportunities, including for construction contracts, subcontracted trades, and capital equipment purchases, among its other contracting needs.

Plan for Recruiting Diversity Suppliers

For capital construction projects, Mercyhealth actively reviews supplier diversity databases to identify where its supplier needs are aligned with available suppliers within the Rockford, Illinois metropolitan economic region. On large capital projects, Mercyhealth has asked construction management firms to actively solicit bids for various subcontracted portions of the project to MWVBEs. Through its relationship with these construction firms, Mercyhealth has had the opportunity to utilize MWVBEs and SBEs for many subcontracted trades on its construction activities.

For capital equipment purchases and other equipment and supply purchases, Mercyhealth is engaged with a group purchasing organization, Premier Inc., which recruits MWVBEs and SBEs within their robust supplier diversity program. Through Premier Inc., Mercyhealth has access to approximately 390 MWVBE and SBE vendor relationships.

In addition to these efforts, Mercyhealth is developing internal processes to encourage the use of diverse suppliers and track such expenditures. Specifically, Mercyhealth is considering the use of diversity-related questionnaires in its capital purchase order processes and capital contracting processes. Further, Mercyhealth plans to continue to encourage its known diverse vendors to seek applicable diversity certifications. Mercyhealth hopes to continue the strong progress that has been made in recruiting diverse suppliers and vendors, with the goal of building longstanding business relationships with these suppliers and vendors.

Challenges to Diversity Recruitment

Despite Mercyhealth's efforts to utilize diverse suppliers for its capital and non-capital contracting needs, there are some challenges, including the following:

1. For larger construction contracts, it has been a challenge finding diverse vendors of a scale capable of completing large construction projects from the Rockford, Illinois metropolitan economic region. For example, Mercyhealth recently completed construction of a 563,000-square-foot hospital and clinic on the I-90 corridor, which due to the size of the project, required the use of large construction companies that were locally-available. Mercyhealth

engaged in frank discussions with general contractors about their abilities to engage diverse vendors with sub-contract relationships in the fulfillment of their general contract, however, this was not always possible.

2. Mercyhealth experienced atypical expenditures in 2018, with capital expenditures exceeding previous years due to Mercyhealth's construction of a 563,000-square-foot hospital and clinic on the I-90 corridor. This potentially skewed Mercyhealth's percentages that reflect its capital expenditures related to diverse suppliers.

3. Mercyhealth works with construction management firms to help qualify diverse vendors for its capital projects. These firms advise Mercyhealth when diverse vendors have not provided the low bid, and advise what the additional cost would be to engage them on the project. Mercyhealth understands the value of engaging and encouraging the use of diverse vendors. However, in some circumstances, certain vendors, including diverse vendors, present higher bid rates that are not fiscally attainable based on Mercyhealth's business needs and abilities.

4. As described below, it has become evident that many certification-eligible vendors have not yet obtained certification due to the time and expense associated with obtaining certification. Diverse vendors who qualify for certification but are not certified would not show up on listings such as the State of Illinois Business Enterprise Program database.

#### How could the Illinois Health Facilities and Services Review Board assist your efforts?

The Illinois Health Facilities and Services Review Board (the "Board") could assist eligible diverse vendors in obtaining applicable diversity certifications, such as MBE, WBE, etc. It has become apparent that Mercyhealth engages certification-eligible vendors in various capital and non-capital contracts that have not yet obtained certification. Further, it has become evident that the time and expense associated with the certification process is a barrier for these vendors. By assisting such vendors with certifications, the Board could ensure that these vendors are publically listed on applicable listings of certified diverse vendors. Further, this would have a compounding effect by allowing these businesses to grow in size to be available for large-scale capital projects.

The Board could also assist by publishing guidelines, tips, and workgroups for hospitals interested in growing their base of diverse suppliers and vendors.

#### Certifications Recognized

Mercyhealth recognizes a number of certifications of diversely-owned vendors and suppliers, but does not require such certification. Recognized certifications are as follows:

1. Mercyhealth recognizes and considers vendors and suppliers certified as a: Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Women/Minority Business Enterprise (WMBE), Women-Owned Small Business (WOSB), Veteran Owned Businesses (VBE), Veteran Owned Small Business (VOSB), Small Business (SBE), Service Disabled Veteran Owned Small Business (SDVOSB), Persons with Disability Business Enterprise (PBE), and Sheltered Workshop (SWS).
2. Mercyhealth requests that general contractors and subcontractors engaging in construction activities be certified by the American Society for Healthcare Engineering with the Certified Health Care Constructor ("CHC") certificate.
3. Through Mercyhealth's group purchasing organization, Premier Inc., Mercyhealth recognizes certifications through the following organizations: SAM, NMSDC, WBENC, and VetBiz.

#### Point of Contact

Potential vendors and suppliers should contact Mercyhealth's Supply Chain Department, at 815-971-6238.

#### Process for Diversity Enrollment

Vendors and suppliers should contact Mercyhealth's Supply Chain Department, at 815-971-6238, for more information on enrollment as a vendor or supplier of diversity.

#### Examples of Successful Recruitment

Mercyhealth has successfully recruited and contracted with diverse vendors and suppliers over the past year, and has goals to continue to in these efforts. Some examples of successes over the past year are as follows:

1. In 2018, Mercyhealth recognized that one of its trusted vendors, Modernspace Techline, qualified for certification as a WBE. Mercyhealth encouraged this vendor to partake in the process of becoming certified, and subsequently, this vendor commenced that process. Mercyhealth now continues to look for opportunities to encourage its vendors to obtain applicable certifications, which will in turn help these vendors grow their business capabilities and exposure.

2. Mercyhealth recently closed out a large-scale capital project relating to merging all instances of the health system's medical record software, which is now one instance offered through EPIC, a woman-owned business. The total capital expenditure for Mercyhealth in Illinois was \$1,537,500.

3. In addition to the capital purchase expenditure amounts provided above, Mercyhealth also utilizes diverse suppliers for its non-capital contracting needs. In 2018, Mercyhealth expended \$1,090,176 in supply purchases from diverse suppliers.

4. For recent large construction projects, Mercyhealth had the opportunity to engage the following diverse vendors, located in the Rockford region:

- a. Ruiz Construction (MBE) subcontract on construction projects
- b. Health Environment Art Services (WBE)
- c. Thayer Lighting, Inc. (WBE)
- d. Carol Naughton and Associates (WBE)
- e. Saavedra Gehlhausen Architects (MBE)
- f. Art Approach (WBE) – Not certified
- g. Modernspace, Techline of Rockford (WBE) – Not certified
- h. Schoenings Painting and Decorating (WBE) – Not certified

<u>Hospital ID</u>	5272	<u>Year</u>	2018
<u>Hospital Name</u>	John H Stroger Hospital	Chicago	
<u>Contact Person</u>	Charles A. Jones, Chief Procur		
<u>Contact Telephone</u>	312-864-4742		
<u>Contact Email</u>	cajones@cookcountyhhs.org		
<u>Facility Ownership</u>	County		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	12/1/2016	<u>Ending Date</u>	11/30/2017
<u>Facility Reported Total Capital Expenditures</u>		\$29,545,485.00	

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Cook County Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	10.00 %	8622746	4 %
Minority-Owned Businesses	25.00 %	23185322	12 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Cook County Health (CCH) is a government entity that provides services only within Cook County.

Seeking Diversity Suppliers for

Construction  
Goods and Services  
Professional Services

Plan for Recruiting Diversity Suppliers

See attached (One-pager from last year's submission – all references to Cook County Health & Hospitals System, CCHHS, should to be changed to Cook County Health, CCH.)

Challenges to Diversity Recruitment

Cook County Health's largest spend is the purchase of medical equipment and pharmaceuticals. The limited availability of healthcare M/WBE vendors in this space that are certified through Cook County or the city of Chicago is a challenge.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

1. Continue to host supplier diversity symposiums.
2. Provide links to both the Cook County and CCH websites on the HFSRB website.

Certifications Recognized

Per ordinance, Cook County's Office of Contract Compliance recognizes M/WBE certification from both Cook County and the city of Chicago.

Point of Contact

Charles A. Jones, Chief Procurement Officer  
Cook County Health  
Office of Supply Chain Management  
1950 W. Polk Street, 9th Floor  
Chicago, IL 60612  
312-864-4800  
cajones@cookcountyhhs.org

Edward Olivieri, Director  
Cook County Office of Contract Compliance

118 N. Clark Street  
Chicago, IL 60602  
312-603-5502  
Edward.oliverie@cookcountyil.gov

#### Process for Diversity Enrollment

1. Apply for M/WBE certification through the Cook County Office of Contract Compliance.
2. Register on-line as a vendor with both Cook County Health and Cook County Contract Compliance to be notified of upcoming opportunities.
3. Apply to CCH's GPO vendor, currently Vizient, to become part of their vendor

#### Examples of Successful Recruitment

In September 2016, Cook County's Office of Contract Compliance hosted a vendor fair in which a national healthcare company was connected with a city of Chicago certified MBE. As a result, the MBE firm entered into a subcontract agreement on a Cook County Health contract. In December 2018, that same MBE bid as a prime contractor on a Cook County Health procurement and was subsequently awarded a contract.

Hospital ID      4937      Year      2018  
Hospital Name      Kindred Hospital Chicago North      Chicago  
Contact Person  
Contact Telephone  
Contact Email  
Facility Ownership      Limited Liability Company  
Hospital Classification

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$646,924.64

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Plan for Recruiting Diversity Suppliers

Challenges to Diversity Recruitment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

Point of Contact

Process for Diversity Enrollment

Examples of Successful Recruitment



<u>Hospital ID</u>	5058	<u>Year</u>	2018
<u>Hospital Name</u>	Linden Oaks Hospital		Naperville
<u>Contact Person</u>	Blake Lindley		
<u>Contact Telephone</u>	(630) 527-3564		
<u>Contact Email</u>	Blake.Lindley@EEHealth.org		
<u>Facility Ownership</u>	Other Not for Profit		
<u>Hospital Classification</u>	Psychiatric Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$1,904,566.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Edward-Elmhurst Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	5.00 %	0	0 %
Minority-Owned Businesses	10.00 %	0	0 %
Veteran-Owned Businesses	2.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Edward-Elmhurst Health has developed an approach to building its diversity as it relates to specific capital projects that are construction focused. These are guidelines are similar to the states tracking requirements, including the erection, building, alteration, modernization, improvement, extension, reconstruction, or demolition of or by the hospital.

Plan for Recruiting Diversity Suppliers

Edward-Elmhurst Health is developing a portal in which we will outline our diversity targets as well as our recent performance. This portal will provide information related to the organizations other efforts around diversity, as Edward-Elmhurst feels it is important all elements of diversity are covered within this portal and are similar in approach. The system has had a Diversity Council that has focused on employee diversification, which has proven to be extremely successful.

Challenges to Diversity Recruitment

Accurately capturing the information related to diversity has proven challenging. We are working internally to refine the process for tracking these metrics but are unable to report figures until the metrics are more complete. Edward-Elmhurst is working with other parties to improve the capture rate as well as promote the elements of diversity as it relates to all applicable projects.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

If the IHFSRB was able to provide a list of recognized diverse contractors/suppliers it would allow for easier connection to projects. Edward-Elmhurst has always had a focus on diversity in all projects but at times it can be challenging in identifying a specific type of laborer or supplier given the scope of a given project or trade required.

Certifications Recognized

Edward-Elmhurst Health is recognizing the typical types of certifications as it relates to diversity.

Small Business: Annual gross sales to not exceed \$10 million

Other Certifying Agencies recognized include: City of Chicago/Cook County, DuPage County, IDOT, DCB/CMS, CTA, Metra, CHA, National Minority Supplier Diversity Council, Local Chapter – Chicago Minority Supplier Diversity Council, Women’s Business Enterprise National Council, and Regional Affiliate – Women’s Business Development Center

#### Point of Contact

Edward-Elmhurst Health is working on deploying an Internet based portal in which vendors and suppliers can provide information that will then be routed to our Diversity Council. Once received, this information will be shared with leaders of appropriate projects to ensure diversity targets are met.

#### Process for Diversity Enrollment

Utilize the portal mentioned in question H to contact Edward-Elmhurst Health.

#### Examples of Successful Recruitment

<u>Hospital ID</u>	1271	<u>Year</u>	2018
<u>Hospital Name</u>	Little Company of Mary Hospital	Evergreen Park	
<u>Contact Person</u>	Brian Piejko		
<u>Contact Telephone</u>	(708) 229-5072		
<u>Contact Email</u>	BPIEJKO@LCMH.ORG		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$14,525,000.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Little Company of Mary Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	1.00 %	604249	4.5 %
Minority-Owned Businesses	1.00 %	61750	0.5 %
Veteran-Owned Businesses	1.00 %	0	0 %
Small Business Enterprises	1.00 %	0	0 %

Facility Comments on Diversity Expenditures

"What was your organization's goal for qualifying capital expenditures to the following types of businesses?"

WE SET A GOAL OF 5% FOR ALL DIVERSITY VENDORS AND DID NOT SET A GOAL FOR EACH. WE MET OUR GOAL OF 5% TOTAL.

Seeking Diversity Suppliers for

CONSTRUCTION / RENOVATION PROJECTS ABOVE \$350,000.

Plan for Recruiting Diversity Suppliers

WHEN SENDING OUT AN RFP FOR A PROJECT OVER \$350,000 WE INCLUDE LANGUAGE THAT STATES WHAT PERCENTAGE IS REQUIRED. WE ALSO REQUIRE A BREAKDOWN OF PERCENTAGES DURING COURSE OF PROJECT ON HOW GOAL IS BEING MET.

Challenges to Diversity Recruitment

WITH THE INCREASED DEMAND OF USING SUPPLIER DIVERSITY AND THE INCREASED PRESSURE OF SAVING MONEY IT IS HARD TO FIND DIVERSE SUPPLIERS THAT ARE COMPETITIVE IN PRICING BECAUSE THEY ARE IN SUCH DEMAND.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

INCREASE TRAINING PROGRAMS FOR DIVERSE SUPPLIERS TO BETTER MARKET THEMSELVES FOR JOBS. CREATE NETWORKING EVENTS FOR FIRMS TO INTERACT WITH GENERAL CONTRACTORS AND OWNERS.

Certifications Recognized

WBE  
MBE  
VETERAN  
SBE

Point of Contact

BRIAN PIEJKO, EXECUTIVE DIRECTOR OF FACILITIES / SUPPORT SERVICES  
2800 W. 95TH ST.  
EVERGREEN PARK, IL 60805

Process for Diversity Enrollment

SEND BUSINESS CONTRACT TO THE ABOVE ALONG WITH ALL CERTIFICATIONS.

Examples of Successful Recruitment

NOT AT THIS TIME.

<u>Hospital ID</u>	1289	<u>Year</u>	2018
<u>Hospital Name</u>	Loretto Hospital	Chicago	
<u>Contact Person</u>	Thomas King		
<u>Contact Telephone</u>	773-854-5358		
<u>Contact Email</u>	Thomas.king@lorettohospital.org		
<u>Facility Ownership</u>	Other Not for Profit		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$0.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Loretto Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

There were no capital expenditure in FY 2018 that met the 350,000 threshold indicated

Seeking Diversity Suppliers for

The Loretto Hospital welcomes a diverse group of vendors to provide services for capital expenditure. However, there is no active diversity program in place for this activity at present.

Plan for Recruiting Diversity Suppliers

The Loretto Hospital will seek bids from vendor community at large and promote diversity for capital projects with MBE, WBE, Veteran owned, and SBE vendors

Challenges to Diversity Recruitment

No recent expenditure activity at the level indicated has occurred. However, no significant challenge in being able to source diverse vendors is present when needed.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

If the State maintains a directory of diversity-related vendors by category and region, The Loretto Hospital would welcome being able to source vendors from such a resource for capital projects.

Certifications Recognized

Depending upon the capital project in question, professional or trade credentials and verifiable expertise is required from all vendors seeking to perform capital project services for The Loretto Hospital.

Point of Contact

All interested can contact Ms. Sonya Swinnie at 773-854-5276 or Thomas King 773-854-5358

Process for Diversity Enrollment

Vendor diversity ownership would be verified through a official certification with Cook County, the City of Chicago, or some other verifiable source such as the articles of incorporation in Illinois

Examples of Successful Recruitment

None at this time.



<u>Hospital ID</u>	3228	<u>Year</u>	2018
<u>Hospital Name</u>	Marianjoy Rehabilitation Hospital & Clinics	Wheaton	
<u>Contact Person</u>	Angela Soya		
<u>Contact Telephone</u>	312-926-3914		
<u>Contact Email</u>	Angela.Soya@nm.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	Rehabilitation Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	9/1/2017	<u>Ending Date</u>	8/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$3,330,175.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Northwestern Memorial HealthCare

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	3.00 %	5884975	2.48 %
Minority-Owned Businesses	6.00 %	11435827	4.82 %
Veteran-Owned Businesses	0.50 %	395699	0.17 %
Small Business Enterprises	0.50 %	105998	0.04 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

We are actively seeking qualifying capital expenditures for construction, renovation or improvement projects across our Construction, Real Estate and Facilities portfolio. This includes qualified providers in construction, architecture, engineering, consulting, supporting equipment and services, technology, among others. Notably, major construction projects are of particular focus, as these projects typically offer the greatest opportunity for diversity spend.

Plan for Recruiting Diversity Suppliers

Northwestern Medicine is an active participant in local, community based diversity job fairs, social mixers and related events to share project opportunities with prospective suppliers. These events serve as an effective forum for NM to communicate upcoming opportunities and describe our process for vendor pre-qualification and supplier registration.

As an example, Northwestern Medicine invited all active General Contractors to attend a social mixer in December 2018 hosted by the IHA, FWC (Federation of Women Contractors) and HACIA (Hispanic American Construction Industry Association) and several Contractors participated with NM Director leaders.

Additionally, Northwestern Medicine has a strong partnership with CASE (Chicago Anchors for a Strong Economy) and is fully leveraging CASE resources and connections to identify potential new qualified diverse suppliers for NM. This process includes sharing vendor pre-qualification processes with CASE to communicate our requirements for working in a healthcare environment.

NM consistently articulates our supplier diversity goals and expectations to maximize MBE/WBE/VBE/DBE Enterprise participation to all of our contractors and professional service firms through our contract agreements. NM is committed to the development of MBE/WBE/VBE/DBE Enterprises and increasing the amount of business placed with such enterprises.

Challenges to Diversity Recruitment

Northwestern Medicine continues to experience a limited supply of diverse vendors who are staffed adequately and/or qualified to work in a clinical environment. For construction specifically, there are requirements for infection prevention and safety that are critically important to patient care. Additionally, we continue to experience high bid situations, with bids for diverse suppliers ranging from 10-50% higher than competing bidders.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Connect Provider organizations with diverse suppliers in our local and regional communities and recommend forums in which we may engage directly with prospective vendors about potential opportunities. Similarly, connect major General Contractors (GC's) to diverse suppliers, as GC's play a central role in sourcing qualified suppliers. Provide guidance and information related to the new reporting legislation.

#### Certifications Recognized

The following certifications/ certifying agencies are recognized by NM:

City of Chicago Department of Purchases, Contracts and Supplies,  
Chicago Minority Business Development Council, Inc. (formerly the Chicago Regional Purchasing Council),  
State of Illinois Department of Transportation,  
National Affiliates of the National Supplier Development Council,  
Women's Business Development Center,  
United States Small Business Administration,  
U.S. Department of Veterans Affairs Center for Verification and Evaluation,  
Any governmental agency participating in the Illinois Unified Certification Program

#### Point of Contact

A potential vendor may direct inquires to the NM Vendor Team at [vendorteam@nm.org](mailto:vendorteam@nm.org). The vendor team can address questions related to the Northwestern Medicine Supplier Management Portal.

For all construction and renovation work, we have a dedicated business function to support vendor pre-qualification and supplier diversity reporting within our Real Estate and Construction Division. This is a pre-requisite step prior to registering in the NM Supplier Management Portal. Inquires for construction related work may be directed to the Construction Project Office at [cpo@nm.org](mailto:cpo@nm.org).

#### Process for Diversity Enrollment

All vendors will be required to register through the Northwestern Medicine Supplier Management Portal to maintain their company information. For new vendors, the system will step them through the official on-boarding process of becoming an approved NM Vendor, which includes submission of documentation such as Government and Diversity Certifications, among other requirements.

#### Examples of Successful Recruitment

As a result of two recent major construction projects in our West Region, the Kish Wellness Center and Delnor Hospital Surgery, we developed two new diverse supplier relationships that have been awarded additional work at NM in both a direct and indirect (subcontracted) capacity. Those relationships respectively are (1) Swedberg Electric, a WBE in DeKalb that now does a very substantial amount of work for the Hospital and (2) Escarpita, an MBE drywall/carpentry supplier who has been awarded work on several large projects.

<u>Hospital ID</u>	1461	<u>Year</u>	2018
<u>Hospital Name</u>	Memorial Hospital Belleville		Belleville
<u>Contact Person</u>	Charles Henson		
<u>Contact Telephone</u>	3144772812		
<u>Contact Email</u>	charles.henson@bjc.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$5,563,657.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
BJC Health System

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	101833	3.4 %
Minority-Owned Businesses	0.00 %	66121	2.2 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Note: For Section A above goals are assigned on an individual basis or Design and Construction services and are determined by market capacity, compliance with these goals are measured as part of the project closeout.

We solicit MBA/WBE for:

Architectural and Engineering design services as part of the strategic capital investments

We solicit MBE/WBE participation on all contractual services including workforce and apprentice requirements

Plan for Recruiting Diversity Suppliers

We have created a list of vendors/suppliers to solicit for building purposes and Design and Construction services. The firms are listed in our Toolbox for the more experienced firms. Currently there are 122 firms in the Toolbox. The Toolbox is provided with all RFP solicitations. The objective of BJC's program is to engage the healthcare planning, design and construction community through ongoing processes, policy and practice to :

- develop a more diverse pool of design, engineering and construction firms doing business with BJC
  - Develop a more diverse employee base among design, engineering and construction firms doing business with BJC
  - Increase the capacity of qualified and certified local MBE/WBE design, engineering and construction firms to do business in the health care industry
  - Increase the recruitment and employment of minorities and females in apprenticeship and internship programs to promote a more diverse workforce in the trades and professional community
- BJC will establish contracting, workforce, internship and apprenticeship goals on a project by project basis based on
- type of construction
  - size of project
  - currently capacity in dominant trades that will be required for the project
  - workforce demands of simultaneous construction projects in the region
  - prevailing market goals in the geographic area where the project will take place

BJC will include these goals in all front end documents of all BJC design and construction activity

Challenges to Diversity Recruitment

The challenge has been seeking vendors/suppliers with experience, expertise and capacity to work successfully in the Healthcare and Medical Facilities environment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Any assistance to identify additional vendors/suppliers for consideration would be extremely helpful. The sharing of current database of vendors with healthcare experience would be appreciated.

### Certifications Recognized

We currently recognize: City of St. Louis Lambert Airport; NMSDC Mid States Council; State of MO; State of IL

### Point of Contact

Any inquiries should be sent to our Diversity Manager:

Charles Henson  
charles.henson@bjc.org  
314-477-812

### Process for Diversity Enrollment

Inquiries should be sent to our external consultant - Construction Management Partners (CMP)

Jessica Johnson jessicajohnson@cpmstl.com  
Construction Management Partners  
5585 Pershing Ave, Suite 101 St. Louis, MO 63112  
314- 454-9111

### Examples of Successful Recruitment

Our Diversity Manager would be the best contact for this information

<u>Hospital ID</u>	0513	<u>Year</u>	2018
<u>Hospital Name</u>	Memorial Hospital of Carbondale	Carbondale	
<u>Contact Person</u>	Dan Boeckman		
<u>Contact Telephone</u>	618-529-0494		
<u>Contact Email</u>	dan.boeckman@sih.net		
<u>Facility Ownership</u>	Other Not for Profit		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	4/1/2017	<u>Ending Date</u>	3/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$26,274,952.00

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Southern Illinois Healthcare

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	50.00 %	18392466	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Any upcoming capital projects, including routine replacement of equipment, facility upgrades, etc., would qualify for diversely-owned suppliers.

Plan for Recruiting Diversity Suppliers

We have contacted area suppliers and businesses to determine which are diversely-owned. We continue to reach out to new enterprises.

Challenges to Diversity Recruitment

When selecting organizations to work with, we always try to stay with locally-owned companies. In our rural area we have discovered that there are very few, if any, suppliers we can find that are female, minority, or veteran owned.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Develop and share a directory of diversely-owned suppliers, vendors, and businesses throughout the state.

Certifications Recognized

WOSB, WBE, MBE, B Corp Certification, VOSB, SDVOSB, SBA

Point of Contact

Contact Dan Boeckman, Director of Facilities or Orrie Rouse, Director of Materials Management  
dan.boeckman@sih.net / orrie.rouse@sih.net

Process for Diversity Enrollment

Contact Dan Boeckman, Director of Facilities or Orrie Rouse, Director of Materials Management  
dan.boeckman@sih.net / orrie.rouse@sih.net

Examples of Successful Recruitment

N/A

<u>Hospital ID</u>	1487	<u>Year</u>	2018
<u>Hospital Name</u>	Memorial Medical Center		Springfield
<u>Contact Person</u>	Drew Early		
<u>Contact Telephone</u>	217-788-0006		
<u>Contact Email</u>	early.drew@mhsil.com		
<u>Facility Ownership</u>	Other Not for Profit		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$26,503,899.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Memorial Health System

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	6.00 %	442097	4 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

N/A

Seeking Diversity Suppliers for

We seek diversely-owned vendors/suppliers for all capital expenditures. We do not discriminate on the basis of genders, class and/ or minorities when recruiting suppliers. Every effort is made to get minority-owned, female-owned, veteran-owned and small business enterprises if they are equally qualified.

Plan for Recruiting Diversity Suppliers

We are part of The BJC Collaborative and utilize best practices and combined purchasing through collaborative resources. All efforts are made to get the best price from all well-qualified suppliers. We partner with general contractors for construction projects.

Challenges to Diversity Recruitment

None at this time

How could the Illinois Health Facilities and Services Review Board assist your efforts?

None at this time

Certifications Recognized

None at this time

Point of Contact

Potential vendors and suppliers can contact Drew Early - early.drew@mhsil.com.

Process for Diversity Enrollment

Vendors and suppliers can contact Drew Early - early.drew@mhsil.com.

Examples of Successful Recruitment

None at this time

<u>Hospital ID</u>	1578	<u>Year</u>	2018
<u>Hospital Name</u>	Mercy Hospital & Medical Center	Chicago	
<u>Contact Person</u>	Raymond Donato		
<u>Contact Telephone</u>	3125672349		
<u>Contact Email</u>	raymond.donato@mercy-chicago.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>	
<u>Starting Date</u>	7/1/2017
<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>	\$6,874,000.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Mercy Hospital & Medical Center

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	4.00 %	0	0 %
Minority-Owned Businesses	24.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

On all major construction projects we are seeking 24% MBE and 4% WBE participation. These goals were set by the City as part of our TIF program.

Plan for Recruiting Diversity Suppliers

We alert and encourage everyone to utilize the best priced vendor for any and all capital expenditures

Challenges to Diversity Recruitment

We do not have any issues encouraging supplier diversity.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Nothing at this time

Certifications Recognized

For construction projects we accept City, State and County MBE/WBE certification letters. Letters must be current at time of subcontractor bid award. These bids would go to our Construction Manager, and they in turn would be responsible for sending certif

Point of Contact

All vendors must go through Trinity Health Supply Chain.

Process for Diversity Enrollment

Again, this would have to go through Trinity Health Supply Chain and Health Trust our GPO.

Examples of Successful Recruitment

Not at this time.

<u>Hospital ID</u>	0125	<u>Year</u>	2018
<u>Hospital Name</u>	Methodist Hospital of Chicago	Chicago	
<u>Contact Person</u>	JAMES GREGORY		
<u>Contact Telephone</u>	7739891469		
<u>Contact Email</u>	JGREGORY@BETHANYMETHODIST.ORG		
<u>Facility Ownership</u>	Other Not for Profit		
<u>Hospital Classification</u>	General Hospital		

		<u>Facility Fiscal Year</u>	
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$182,270.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Methodist Hospital of Chicago

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

N/A

Seeking Diversity Suppliers for

N/A

Plan for Recruiting Diversity Suppliers

N/A

Challenges to Diversity Recruitment

N/A

How could the Illinois Health Facilities and Services Review Board assist your efforts?

N/A

Certifications Recognized

N/A

Point of Contact

JAMES GREGORY 773-989-1469

Process for Diversity Enrollment

JAMES GREGORY 773-989-1469

Examples of Successful Recruitment

N/A



<u>Hospital ID</u>	1644	<u>Year</u>	2018
<u>Hospital Name</u>	Mount Sinai Hospital Medical Center	Chicago	
<u>Contact Person</u>	Jim Bicak		
<u>Contact Telephone</u>	7732572175		
<u>Contact Email</u>	jim.bicak@sinai.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

		<u>Facility Fiscal Year</u>	
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>		\$1,049,670.00	

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Sinai Health System

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	6.00 %	175302	12.4 %
Minority-Owned Businesses	26.00 %	500198	35.5 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Plan for Recruiting Diversity Suppliers

Challenges to Diversity Recruitment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

Point of Contact

Process for Diversity Enrollment

Examples of Successful Recruitment

<u>Hospital ID</u>	1701	<u>Year</u>	2018
<u>Hospital Name</u>	Northwest Community Hospital	Arlington Heights	
<u>Contact Person</u>	Amie Solber		
<u>Contact Telephone</u>	(847) 618-4377		
<u>Contact Email</u>	asolber@nch.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$22,731,939.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Northwest Community Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

At this time, Northwest Community Healthcare is in the process of program review and adaption of a Small, Minority and Women owned Business Enterprise program. As this Business Development initiative is developed, future opportunities for documenting participation, expense management and related metrics will be available for reporting.

Seeking Diversity Suppliers for

N/A

Plan for Recruiting Diversity Suppliers

N/A

Challenges to Diversity Recruitment

N/A

How could the Illinois Health Facilities and Services Review Board assist your efforts?

N/A

Certifications Recognized

N/A

Point of Contact

N/A

Process for Diversity Enrollment

N/A

Examples of Successful Recruitment

N/A

<u>Hospital ID</u>	5744	<u>Year</u>	2018
<u>Hospital Name</u>	Northwestern Central DuPage Hospital		Winfield
<u>Contact Person</u>	Angela Soya		
<u>Contact Telephone</u>	312-926-3914		
<u>Contact Email</u>	Angela.Soya@nm.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	9/1/2017	<u>Ending Date</u>	8/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$28,217,291.49

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Northwestern Memorial HealthCare

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	3.00 %	5884975	2.48 %
Minority-Owned Businesses	6.00 %	11435827	4.82 %
Veteran-Owned Businesses	0.50 %	395699	0.17 %
Small Business Enterprises	0.50 %	105998	0.04 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

We are actively seeking qualifying capital expenditures for construction, renovation or improvement projects across our Construction, Real Estate and Facilities portfolio. This includes qualified providers in construction, architecture, engineering, consulting, supporting equipment and services, technology, among others. Notably, major construction projects are of particular focus, as these projects typically offer the greatest opportunity for diversity spend.

Plan for Recruiting Diversity Suppliers

Northwestern Medicine is an active participant in local, community based diversity job fairs, social mixers and related events to share project opportunities with prospective suppliers. These events serve as an effective forum for NM to communicate upcoming opportunities and describe our process for vendor pre-qualification and supplier registration.

As an example, Northwestern Medicine invited all active General Contractors to attend a social mixer in December 2018 hosted by the IHA, FWC (Federation of Women Contractors) and HACIA (Hispanic American Construction Industry Association) and several Contractors participated with NM Director leaders.

Additionally, Northwestern Medicine has a strong partnership with CASE (Chicago Anchors for a Strong Economy) and is fully leveraging CASE resources and connections to identify potential new qualified diverse suppliers for NM. This process includes sharing vendor pre-qualification processes with CASE to communicate our requirements for working in a healthcare environment.

NM consistently articulates our supplier diversity goals and expectations to maximize MBE/WBE/VBE/DBE Enterprise participation to all of our contractors and professional service firms through our contract agreements. NM is committed to the development of MBE/WBE/VBE/DBE Enterprises and increasing the amount of business placed with such enterprises.

Challenges to Diversity Recruitment

Northwestern Medicine continues to experience a limited supply of diverse vendors who are staffed adequately and/or qualified to work in a clinical environment. For construction specifically, there are requirements for infection prevention and safety that are critically important to patient care. Additionally, we continue to experience high bid situations, with bids for diverse suppliers ranging from 10-50% higher than competing bidders.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Connect Provider organizations with diverse suppliers in our local and regional communities and recommend forums in which we may engage directly with prospective vendors about potential opportunities. Similarly, connect major General Contractors (GC's) to diverse suppliers, as GC's play a central role in sourcing qualified suppliers. Provide guidance and information related to the new reporting legislation.

#### Certifications Recognized

The following certifications/ certifying agencies are recognized by NM:

City of Chicago Department of Purchases, Contracts and Supplies,  
Chicago Minority Business Development Council, Inc. (formerly the Chicago Regional Purchasing Council),  
State of Illinois Department of Transportation,  
National Affiliates of the National Supplier Development Council,  
Women's Business Development Center,  
United States Small Business Administration,  
U.S. Department of Veterans Affairs Center for Verification and Evaluation,  
Any governmental agency participating in the Illinois Unified Certification Program

#### Point of Contact

A potential vendor may direct inquires to the NM Vendor Team at [vendorteam@nm.org](mailto:vendorteam@nm.org). The vendor team can address questions related to the Northwestern Medicine Supplier Management Portal.

For all construction and renovation work, we have a dedicated business function to support vendor pre-qualification and supplier diversity reporting within our Real Estate and Construction Division. This is a pre-requisite step prior to registering in the NM Supplier Management Portal. Inquires for construction related work may be directed to the Construction Project Office at [cpo@nm.org](mailto:cpo@nm.org).

#### Process for Diversity Enrollment

All vendors will be required to register through the Northwestern Medicine Supplier Management Portal to maintain their company information. For new vendors, the system will step them through the official on-boarding process of becoming an approved NM Vendor, which includes submission of documentation such as Government and Diversity Certifications, among other requirements.

#### Examples of Successful Recruitment

As a result of two recent major construction projects in our West Region, the Kish Wellness Center and Delnor Hospital Surgery, we developed two new diverse supplier relationships that have been awarded additional work at NM in both a direct and indirect (subcontracted) capacity. Those relationships respectively are (1) Swedberg Electric, a WBE in DeKalb that now does a very substantial amount of work for the Hospital and (2) Escarpita, an MBE drywall/carpentry supplier who has been awarded work on several large projects.

<u>Hospital ID</u>	5736	<u>Year</u>	2018
<u>Hospital Name</u>	Northwestern Delnor Hospital		Geneva
<u>Contact Person</u>	Angela Soya		
<u>Contact Telephone</u>	312-926-3914		
<u>Contact Email</u>	Angela.Soya@nm.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	9/1/2017	<u>Ending Date</u>	8/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$45,564,020.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Northwestern Memorial HealthCare

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	3.00 %	5884975	2.48 %
Minority-Owned Businesses	6.00 %	11435827	4.82 %
Veteran-Owned Businesses	0.50 %	395699	0.17 %
Small Business Enterprises	0.50 %	105998	0.04 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

We are actively seeking qualifying capital expenditures for construction, renovation or improvement projects across our Construction, Real Estate and Facilities portfolio. This includes qualified providers in construction, architecture, engineering, consulting, supporting equipment and services, technology, among others. Notably, major construction projects are of particular focus, as these projects typically offer the greatest opportunity for diversity spend.

Plan for Recruiting Diversity Suppliers

Northwestern Medicine is an active participant in local, community based diversity job fairs, social mixers and related events to share project opportunities with prospective suppliers. These events serve as an effective forum for NM to communicate upcoming opportunities and describe our process for vendor pre-qualification and supplier registration.

As an example, Northwestern Medicine invited all active General Contractors to attend a social mixer in December 2018 hosted by the IHA, FWC (Federation of Women Contractors) and HACIA (Hispanic American Construction Industry Association) and several Contractors participated with NM Director leaders.

Additionally, Northwestern Medicine has a strong partnership with CASE (Chicago Anchors for a Strong Economy) and is fully leveraging CASE resources and connections to identify potential new qualified diverse suppliers for NM. This process includes sharing vendor pre-qualification processes with CASE to communicate our requirements for working in a healthcare environment.

NM consistently articulates our supplier diversity goals and expectations to maximize MBE/WBE/VBE/DBE Enterprise participation to all of our contractors and professional service firms through our contract agreements. NM is committed to the development of MBE/WBE/VBE/DBE Enterprises and increasing the amount of business placed with such enterprises.

Challenges to Diversity Recruitment

Northwestern Medicine continues to experience a limited supply of diverse vendors who are staffed adequately and/or qualified to work in a clinical environment. For construction specifically, there are requirements for infection prevention and safety that are critically important to patient care. Additionally, we continue to experience high bid situations, with bids for diverse suppliers ranging from 10-50% higher than competing bidders.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Connect Provider organizations with diverse suppliers in our local and regional communities and recommend forums in which we may engage directly with prospective vendors about potential opportunities. Similarly, connect major General Contractors (GC's) to diverse suppliers, as GC's play a central role in sourcing qualified suppliers. Provide guidance and information related to the new reporting legislation.

#### Certifications Recognized

The following certifications/ certifying agencies are recognized by NM:

City of Chicago Department of Purchases, Contracts and Supplies,  
Chicago Minority Business Development Council, Inc. (formerly the Chicago Regional Purchasing Council),  
State of Illinois Department of Transportation,  
National Affiliates of the National Supplier Development Council,  
Women's Business Development Center,  
United States Small Business Administration,  
U.S. Department of Veterans Affairs Center for Verification and Evaluation,  
Any governmental agency participating in the Illinois Unified Certification Program

#### Point of Contact

A potential vendor may direct inquires to the NM Vendor Team at [vendorteam@nm.org](mailto:vendorteam@nm.org). The vendor team can address questions related to the Northwestern Medicine Supplier Management Portal.

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#### Process for Diversity Enrollment

All vendors will be required to register through the Northwestern Medicine Supplier Management Portal to maintain their company information. For new vendors, the system will step them through the official on-boarding process of becoming an approved NM Vendor, which includes submission of documentation such as Government and Diversity Certifications, among other requirements.

#### Examples of Successful Recruitment

As a result of two recent major construction projects in our West Region, the Kish Wellness Center and Delnor Hospital Surgery, we developed two new diverse supplier relationships that have been awarded additional work at NM in both a direct and indirect (subcontracted) capacity. Those relationships respectively are (1) Swedberg Electric, a WBE in DeKalb that now does a very substantial amount of work for the Hospital and (2) Escarpita, an MBE drywall/carpentry supplier who has been awarded work on several large projects.

<u>Hospital ID</u>	5660	<u>Year</u>	2018
<u>Hospital Name</u>	Northwestern Lake Forest Hospital		Lake Forest
<u>Contact Person</u>	Angela Soya		
<u>Contact Telephone</u>	312-926-3914		
<u>Contact Email</u>	Angela.Soya@nm.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	9/1/2017	<u>Ending Date</u>	8/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$33,057,377.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Northwestern Memorial HealthCare

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	3.00 %	5884975	2.48 %
Minority-Owned Businesses	6.00 %	11435827	4.82 %
Veteran-Owned Businesses	0.50 %	395699	0.17 %
Small Business Enterprises	0.50 %	105998	0.04 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

We are actively seeking qualifying capital expenditures for construction, renovation or improvement projects across our Construction, Real Estate and Facilities portfolio. This includes qualified providers in construction, architecture, engineering, consulting, supporting equipment and services, technology, among others. Notably, major construction projects are of particular focus, as these projects typically offer the greatest opportunity for diversity spend.

Plan for Recruiting Diversity Suppliers

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NM consistently articulates our supplier diversity goals and expectations to maximize MBE/WBE/VBE/DBE Enterprise participation to all of our contractors and professional service firms through our contract agreements. NM is committed to the development of MBE/WBE/VBE/DBE Enterprises and increasing the amount of business placed with such enterprises.

Challenges to Diversity Recruitment

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#### Process for Diversity Enrollment

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#### Examples of Successful Recruitment

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<u>Hospital ID</u>	3889	<u>Year</u>	2018
<u>Hospital Name</u>	Northwestern Medicine Huntley Hospital		Huntley
<u>Contact Person</u>	Angela Soya		
<u>Contact Telephone</u>	312-926-3914		
<u>Contact Email</u>	Angela.Soya@nm.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$2,432,314.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Northwestern Memorial HealthCare

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	3.00 %	5884975	2.48 %
Minority-Owned Businesses	6.00 %	11435827	4.82 %
Veteran-Owned Businesses	0.50 %	395699	0.17 %
Small Business Enterprises	0.50 %	105998	0.04 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

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Challenges to Diversity Recruitment

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National Affiliates of the National Supplier Development Council,  
Women's Business Development Center,  
United States Small Business Administration,  
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#### Point of Contact

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#### Process for Diversity Enrollment

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#### Examples of Successful Recruitment

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<u>Hospital ID</u>	5470	<u>Year</u>	2018
<u>Hospital Name</u>	Northwestern Medicine Kishwaukee Hospital DeKalb		
<u>Contact Person</u>	Angela Soya		
<u>Contact Telephone</u>	312-926-3914		
<u>Contact Email</u>	Angela.Soya@nm.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	9/1/2017	<u>Ending Date</u>	8/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$11,919,812.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Northwestern Memorial HealthCare

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	3.00 %	5884975	2.48 %
Minority-Owned Businesses	6.00 %	11435827	4.82 %
Veteran-Owned Businesses	0.50 %	395699	0.17 %
Small Business Enterprises	0.50 %	105998	0.04 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

We are actively seeking qualifying capital expenditures for construction, renovation or improvement projects across our Construction, Real Estate and Facilities portfolio. This includes qualified providers in construction, architecture, engineering, consulting, supporting equipment and services, technology, among others. Notably, major construction projects are of particular focus, as these projects typically offer the greatest opportunity for diversity spend.

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Chicago Minority Business Development Council, Inc. (formerly the Chicago Regional Purchasing Council),  
State of Illinois Department of Transportation,  
National Affiliates of the National Supplier Development Council,  
Women's Business Development Center,  
United States Small Business Administration,  
U.S. Department of Veterans Affairs Center for Verification and Evaluation,  
Any governmental agency participating in the Illinois Unified Certification Program

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#### Process for Diversity Enrollment

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#### Examples of Successful Recruitment

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<u>Hospital ID</u>	3889	<u>Year</u>	2018
<u>Hospital Name</u>	Northwestern Medicine McHenry Hospital	McHenry	
<u>Contact Person</u>	Angela Soya		
<u>Contact Telephone</u>	312-926-3914		
<u>Contact Email</u>	Angela.Soya@nm.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$3,665,865.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Northwestern Memorial HealthCare

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	3.00 %	5884975	2.48 %
Minority-Owned Businesses	6.00 %	11435827	4.82 %
Veteran-Owned Businesses	0.50 %	395699	0.17 %
Small Business Enterprises	0.50 %	105998	0.04 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

We are actively seeking qualifying capital expenditures for construction, renovation or improvement projects across our Construction, Real Estate and Facilities portfolio. This includes qualified providers in construction, architecture, engineering, consulting, supporting equipment and services, technology, among others. Notably, major construction projects are of particular focus, as these projects typically offer the greatest opportunity for diversity spend.

Plan for Recruiting Diversity Suppliers

Northwestern Medicine is an active participant in local, community based diversity job fairs, social mixers and related events to share project opportunities with prospective suppliers. These events serve as an effective forum for NM to communicate upcoming opportunities and describe our process for vendor pre-qualification and supplier registration.

As an example, Northwestern Medicine invited all active General Contractors to attend a social mixer in December 2018 hosted by the IHA, FWC (Federation of Women Contractors) and HACIA (Hispanic American Construction Industry Association) and several Contractors participated with NM Director leaders.

Additionally, Northwestern Medicine has a strong partnership with CASE (Chicago Anchors for a Strong Economy) and is fully leveraging CASE resources and connections to identify potential new qualified diverse suppliers for NM. This process includes sharing vendor pre-qualification processes with CASE to communicate our requirements for working in a healthcare environment.

NM consistently articulates our supplier diversity goals and expectations to maximize MBE/WBE/VBE/DBE Enterprise participation to all of our contractors and professional service firms through our contract agreements. NM is committed to the development of MBE/WBE/VBE/DBE Enterprises and increasing the amount of business placed with such enterprises.

Challenges to Diversity Recruitment

Northwestern Medicine continues to experience a limited supply of diverse vendors who are staffed adequately and/or qualified to work in a clinical environment. For construction specifically, there are requirements for infection prevention and safety that are critically important to patient care. Additionally, we continue to experience high bid situations, with bids for diverse suppliers ranging from 10-50% higher than competing bidders.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Connect Provider organizations with diverse suppliers in our local and regional communities and recommend forums in which we may engage directly with prospective vendors about potential opportunities. Similarly, connect major General Contractors (GC's) to diverse suppliers, as GC's play a central role in sourcing qualified suppliers. Provide guidance and information related to the new reporting legislation.

#### Certifications Recognized

The following certifications/ certifying agencies are recognized by NM:

City of Chicago Department of Purchases, Contracts and Supplies,  
Chicago Minority Business Development Council, Inc. (formerly the Chicago Regional Purchasing Council),  
State of Illinois Department of Transportation,  
National Affiliates of the National Supplier Development Council,  
Women's Business Development Center,  
United States Small Business Administration,  
U.S. Department of Veterans Affairs Center for Verification and Evaluation,  
Any governmental agency participating in the Illinois Unified Certification Program

#### Point of Contact

A potential vendor may direct inquires to the NM Vendor Team at [vendorteam@nm.org](mailto:vendorteam@nm.org). The vendor team can address questions related to the Northwestern Medicine Supplier Management Portal.

For all construction and renovation work, we have a dedicated business function to support vendor pre-qualification and supplier diversity reporting within our Real Estate and Construction Division. This is a pre-requisite step prior to registering in the NM Supplier Management Portal. Inquires for construction related work may be directed to the Construction Project Office at [cpo@nm.org](mailto:cpo@nm.org).

#### Process for Diversity Enrollment

All vendors will be required to register through the Northwestern Medicine Supplier Management Portal to maintain their company information. For new vendors, the system will step them through the official on-boarding process of becoming an approved NM Vendor, which includes submission of documentation such as Government and Diversity Certifications, among other requirements.

#### Examples of Successful Recruitment

As a result of two recent major construction projects in our West Region, the Kish Wellness Center and Delnor Hospital Surgery, we developed two new diverse supplier relationships that have been awarded additional work at NM in both a direct and indirect (subcontracted) capacity. Those relationships respectively are (1) Swedberg Electric, a WBE in DeKalb that now does a very substantial amount of work for the Hospital and (2) Escarpita, an MBE drywall/carpentry supplier who has been awarded work on several large projects.

<u>Hospital ID</u>	4690	<u>Year</u>	2018
<u>Hospital Name</u>	Northwestern Medicine Valley West Hospital Sandwich		
<u>Contact Person</u>	Angela Soya		
<u>Contact Telephone</u>	312-926-3914		
<u>Contact Email</u>	Angela.Soya@nm.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	9/1/2017	<u>Ending Date</u>	8/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$673,094.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Northwestern Memorial HealthCare

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	3.00 %	5884975	2.48 %
Minority-Owned Businesses	6.00 %	11435827	4.82 %
Veteran-Owned Businesses	0.50 %	395699	0.17 %
Small Business Enterprises	0.50 %	105998	0.04 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

We are actively seeking qualifying capital expenditures for construction, renovation or improvement projects across our Construction, Real Estate and Facilities portfolio. This includes qualified providers in construction, architecture, engineering, consulting, supporting equipment and services, technology, among others. Notably, major construction projects are of particular focus, as these projects typically offer the greatest opportunity for diversity spend.

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Challenges to Diversity Recruitment

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#### Certifications Recognized

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State of Illinois Department of Transportation,  
National Affiliates of the National Supplier Development Council,  
Women's Business Development Center,  
United States Small Business Administration,  
U.S. Department of Veterans Affairs Center for Verification and Evaluation,  
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<u>Hospital ID</u>	3889	<u>Year</u>	2018
<u>Hospital Name</u>	Northwestern Medicine Woodstock Hospital Woodstock		
<u>Contact Person</u>	Angela Soya		
<u>Contact Telephone</u>	312-926-3914		
<u>Contact Email</u>	Angela.Soya@nm.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$881,494.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Northwestern Memorial HealthCare

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	3.00 %	5884975	2.48 %
Minority-Owned Businesses	6.00 %	11435827	4.82 %
Veteran-Owned Businesses	0.50 %	395699	0.17 %
Small Business Enterprises	0.50 %	105998	0.04 %

Facility Comments on Diversity Expenditures

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Women's Business Development Center,  
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<u>Hospital ID</u>	3251	<u>Year</u>	2018
<u>Hospital Name</u>	Northwestern Memorial Hospital		Chicago
<u>Contact Person</u>	Angela Soya		
<u>Contact Telephone</u>	312-926-3914		
<u>Contact Email</u>	Angela.Soya@nm.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	9/1/2017	<u>Ending Date</u>	8/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$92,157,704.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Northwestern Memorial HealthCare

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Facility Comments on Diversity Expenditures

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State of Illinois Department of Transportation,  
National Affiliates of the National Supplier Development Council,  
Women's Business Development Center,  
United States Small Business Administration,  
U.S. Department of Veterans Affairs Center for Verification and Evaluation,  
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#### Process for Diversity Enrollment

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#### Examples of Successful Recruitment

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<u>Hospital ID</u>	1727	<u>Year</u>	2018
<u>Hospital Name</u>	Norwegian American Hospital		Chicago
<u>Contact Person</u>	Louis Tinajero		
<u>Contact Telephone</u>	(773) 292-8818		
<u>Contact Email</u>	ltinajero@nahospital.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$5,475,112.53

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Norwegian American Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

At this time Norwegian American Hospital (NAH) does not have a formal MWV program but is in the initial stages of formalizing a process to capture and report this information

Seeking Diversity Suppliers for

At this time Norwegian American Hospital does not have a formal MWV program to identify or promote participation as a MWV vendor but is in the initial stages of formalizing a process to capture and report this information to potential MWV vendors

Plan for Recruiting Diversity Suppliers

At this time Norwegian American Hospital does not have a formal MWV program to identify or promote participation as a MWV vendor but is in the initial stages of formalizing a process

Challenges to Diversity Recruitment

Limited resources to build an infrastructure to capture, validate MWV vendors, and report

How could the Illinois Health Facilities and Services Review Board assist your efforts?

At this time Norwegian American Hospital does not have a formal MWV program to identify or promote participation as a MWV vendor but is in the initial stages of formalizing a process but we may contact you should we need your assistance

Certifications Recognized

At this time Norwegian American Hospital does not have a formal MWV program to identify or promote participation as a MWV vendor but is in the initial stages of formalizing a process but we will likely recognize the aforementioned groups, minority own, wo

Point of Contact

At this time Norwegian American Hospital does not have a formal MWV program to identify or to promote participation as a MWV vendor but is in the initial stages of formalizing a process, once we have a process in place NAH will communicate a point of cont

Process for Diversity Enrollment

At this time Norwegian American Hospital does not have a formal MWV program to identify to promote participation as a MWV vendor but is in the initial stages of formalizing a process, once we have a process in place NAH will communicate how to enroll as r

Examples of Successful Recruitment

Not at this time

<u>Hospital ID</u>	6080	<u>Year</u>	2018
<u>Hospital Name</u>	OSF Healthcare Heart of Mary Medical Cente Urbana		
<u>Contact Person</u>	Mark M. Karaskiewicz		
<u>Contact Telephone</u>	3096770721		
<u>Contact Email</u>	mark.m.karaskiewicz@osfhealthcare.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$849,885.25

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for OSF Healthcare (applicable to all OSF hospitals)

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	5.00 %	0	0 %
Minority-Owned Businesses	5.00 %	0	0 %
Veteran-Owned Businesses	5.00 %	0	0 %
Small Business Enterprises	5.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Not applicable for calendar duration indicated. For future, it will be for building construction related capital expenditures.

Plan for Recruiting Diversity Suppliers

Business enterprise goals have been included in our organizations standard specifications for solicited capital construction work, and are included with each solicitation for proposal for work. All prequalified contractors/vendors for capital construction work have been/are notified of these goals. Business enterprise units interested in participating in our projects can be informed of our list of prequalified prime contractors (bidders) they may solicit or can enlist to prequalify as an OSF recognized prime contractor if business enterprise desires. Prequalification approval does not guarantee placement on the list of solicited bidders.

Challenges to Diversity Recruitment

Locating business enterprise contractors/vendors that are experienced and qualified to perform work in a hospital, clinical, medical environment that are well versed in infection control and life safety measures that are necessary to be practiced in this venue of working environment.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Support training of business enterprise contractors/vendors so they are qualified to work in a hospital, clinical, medical environment. Provide a resource directory of business enterprise contractors/vendors .

Certifications Recognized

As identified by the State of Illinois Department of Central Management Services Business Enterprise Program (current publication).

Point of Contact

All potential vendors/suppliers should contact OSF Healthcare's office of Supply Chain for inquiry. For building construction related services, prime contractors should contact the OSF Healthcare Engineering Administration Office Coordinator for Project

Process for Diversity Enrollment

Contact: Jana Sheehan, Coordinator for Project Administration Management, 309-677-0748, Jana.R.Sheehan@osfhealthcare.org

Examples of Successful Recruitment

No Comment

<u>Hospital ID</u>	6072	<u>Year</u>	2018
<u>Hospital Name</u>	OSF Healthcare Sacred Heart Medical Center Danville		
<u>Contact Person</u>	Mark M. Karaskiewicz		
<u>Contact Telephone</u>	3096770721		
<u>Contact Email</u>	mark.m.karaskiewicz@osfhealthcare.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$6,964,700.44

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
OSF Healthcare Sacred Heart Medical Center

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	5.00 %	0	0 %
Minority-Owned Businesses	5.00 %	0	0 %
Veteran-Owned Businesses	5.00 %	0	0 %
Small Business Enterprises	5.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Not applicable for calendar duration indicated. For future, it will be for building construction related capital expenditures.

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Examples of Successful Recruitment

No Coment

<u>Hospital ID</u>	5942	<u>Year</u>	2018
<u>Hospital Name</u>	OSF HealthCare Saint Anthony's Health Centre Alton		
<u>Contact Person</u>	Mark M. Karaskiewicz		
<u>Contact Telephone</u>	309-677-0721		
<u>Contact Email</u>	mark.m.karaskiewicz@osfhealthcare.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$9,226,660.57

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

OSF HealthCare

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	5.00 %	0	1.16 %
Minority-Owned Businesses	5.00 %	0	1.16 %
Veteran-Owned Businesses	5.00 %	0	1.16 %
Small Business Enterprises	5.00 %	0	1.16 %

Facility Comments on Diversity Expenditures

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All potential vendors/suppliers should contact OSF Healthcare's office of Supply Chain for inquiry. For building construction related services, prime contractors should contact the OSF Healthcare Engineering Administration Office Coordinator for Project

Process for Diversity Enrollment

Contact: Jana Sheehan, Coordinator for Project Administration Management, 309-677-0748, Jana.R.Sheehan@osfhealthcare.org

Examples of Successful Recruitment

No comment.

<u>Hospital ID</u>	2253	<u>Year</u>	2018
<u>Hospital Name</u>	OSF Saint Anthony Medical Center		Rockford
<u>Contact Person</u>	Mark M. Karaskiewicz		
<u>Contact Telephone</u>	309-677-0721		
<u>Contact Email</u>	mark.m.karaskiewicz@osfhealthcare.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$42,160,899.05

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

OSF Healthcare

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	5.00 %	0	0 %
Minority-Owned Businesses	5.00 %	0	0 %
Veteran-Owned Businesses	5.00 %	0	0 %
Small Business Enterprises	5.00 %	0	0 %

Facility Comments on Diversity Expenditures

None

Seeking Diversity Suppliers for

Not applicable for calendar duration indicated. For future, it will be for building construction related capital expenditures.

Plan for Recruiting Diversity Suppliers

Business enterprise goals have been included in our organizations standard specifications for solicited capital construction work, and are included with each solicitation for proposal for work. All prequalified contractors/vendors for capital construction work have been/are notified of these goals. Business enterprise units interested in participating in our projects can be informed of our list of prequalified prime contractors (bidders) they may solicit or can enlist to prequalify as an OSF recognized prime contractor if business enterprise desires. Prequalification approval does not guarantee placement on the list of solicited bidders.

Challenges to Diversity Recruitment

Locating business enterprise contractors/vendors that are experienced and qualified to perform work in a hospital, clinical, medical environment that are well versed in infection control and life safety measures that are necessary to be practiced in this venue of working environment.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Support training of business enterprise contractors/vendors so they are qualified to work in a hospital, clinical, medical environment. Provide a resource directory of business enterprise contractors/vendors .

Certifications Recognized

As identified by the State of Illinois Department of Central Management Services Business Enterprise Program (current publication).

Point of Contact

All potential vendors/suppliers should contact OSF Healthcare's office of Supply Chain for inquiry. For building construction related services, prime contractors should contact the OSF Healthcare Engineering Administration Office Coordinator for Project

Process for Diversity Enrollment

Contact: Jana Sheehan, Coordinator for Project Administration Management, 309-677-0748, Jana.R.Sheehan@osfhealthcare.org

Examples of Successful Recruitment

No Comment

<u>Hospital ID</u>	2394	<u>Year</u>	2018
<u>Hospital Name</u>	OSF Saint Francis Medical Center		Peoria
<u>Contact Person</u>	Mark M. Karaskiewicz		
<u>Contact Telephone</u>	309 677-0721		
<u>Contact Email</u>	mark.m.karaskiewicz@osfhealthcare.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$29,730,652.89

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for OSF HealthCare System

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	5.00 %	0	1.16 %
Minority-Owned Businesses	5.00 %	0	1.16 %
Veteran-Owned Businesses	5.00 %	0	1.16 %
Small Business Enterprises	5.00 %	0	1.16 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Not applicable for calendar duration indicated. For future, it will be for building construction related capital expenditures.

Plan for Recruiting Diversity Suppliers

Business enterprise goals have been included in our organizations standard specifications for solicited capital construction work, and are included with each solicitation for proposal for work. All prequalified contractors/vendors for capital construction work have been/are notified of these goals. Business enterprise units interested in participating in our projects can be informed of our list of prequalified prime contractors (bidders) they may solicit or can enlist to prequalify as an OSF recognized prime contractor if business enterprise desires. Prequalification approval does not guarantee placement on the list of solicited bidders.

Challenges to Diversity Recruitment

Locating business enterprise contractors/vendors that are experienced and qualified to perform work in a hospital, clinical, medical environment that are well versed in infection control and life safety measures that are necessary to be practiced in this venue of working environment.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Support training of business enterprise contractors/vendors so they are qualified to work in a hospital, clinical, medical environment. Provide a resource directory of business enterprise contractors/vendors .

Certifications Recognized

As identified by the State of Illinois Department of Central Management Services Business Enterprise Program (current publication).

Point of Contact

All potential vendors/suppliers should contact OSF Healthcare's office of Supply Chain for inquiry. For building construction related services, prime contractors should contact the OSF Healthcare Engineering Administration Office Coordinator for Project

Process for Diversity Enrollment

Contact: Jana Sheehan, Coordinator for Project Administration Management, 309-677-0748, Jana.R.Sheehan@osfhealthcare.org

Examples of Successful Recruitment

No comment.

<u>Hospital ID</u>	3210	<u>Year</u>	2018
<u>Hospital Name</u>	Palos Community Hospital		Palos Heights
<u>Contact Person</u>	Lucas Kibbon		
<u>Contact Telephone</u>	708-923-4067		
<u>Contact Email</u>	LKibbon@paloshealth.com		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$42,320,549.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Palos Community Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	254020	0.9 %
Minority-Owned Businesses	0.00 %	222589	0.8 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	205345	0.7 %

Facility Comments on Diversity Expenditures

Not-applicable

Seeking Diversity Suppliers for

Construction contracts.

Plan for Recruiting Diversity Suppliers

Plan to establish goals within construction contracts in 2019. These goals will be communicated to bidders.

Challenges to Diversity Recruitment

In 2018, 96% of capital expenditure was attributed to a 2015 contract that did not include the goals.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

There is nothing at this time.

Certifications Recognized

All reputable certifications are reviewed and considered.

Point of Contact

Contact Lucas Kibbon at Palos Community Hospital. The phone number is 708-923-4067 and email is LKibbon@paloshealth.com.

Process for Diversity Enrollment

Supply certificates to Lucas Kibbon for review.

Examples of Successful Recruitment

There is nothing at this time.



<u>Hospital ID</u>	1834	<u>Year</u>	2018
<u>Hospital Name</u>	Pekin Memorial Hospital		Pekin
<u>Contact Person</u>	Robert Quin		
<u>Contact Telephone</u>	309-672-4893		
<u>Contact Email</u>	Robert.Quin@unitypoint.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$4,545,070.43

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Methodist Health Services Corporation

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

UnityPoint Health does not currently have an automated tracking mechanism for either national or state-specific data requested on supplier diversity. Our approach to procurement is to partner with vendors based on their ability to provide high quality products or services coupled with a competitive price structure. Specific to capital expenditures, construction projects are awarded based on a competitive bidding process. Our organization supports the concept of a diverse vendor community and will continue to contemplate an ability to incorporate diversity information into our technology platforms for future monitoring, however that is not a prioritized enhancement at this time.

Seeking Diversity Suppliers for

N/A

Plan for Recruiting Diversity Suppliers

N/A

Challenges to Diversity Recruitment

N/A

How could the Illinois Health Facilities and Services Review Board assist your efforts?

N/A

Certifications Recognized

N/A

Point of Contact

Vendors/Suppliers work through our Supply Chain Management Department.

Process for Diversity Enrollment

N/A

Examples of Successful Recruitment

N/A

<u>Hospital ID</u>	6023	<u>Year</u>	2018
<u>Hospital Name</u>	Presence Holy Family Medical Center	Des Plaines	
<u>Contact Person</u>	Pamela Mitchell-Boyd		
<u>Contact Telephone</u>	312-308-3961		
<u>Contact Email</u>	Pamela.Mitchell-Boyd@amitahealth.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$467,942.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

From a national perspective at Ascension Health, our Group Purchasing Organization (GPO), the Resource Group, has been working on developing national goals for supplier diversity that will be cascaded in a meaningful way to AMITA locally. Although we are just beginning this process, the construction management company that is leading our construction efforts across the system both nationally and in Illinois, Medxcel, is becoming intentional about connecting with diverse suppliers with the guidance from the national Supplier Diversity Office.

Additionally, we are engaged with C.A.S.E. (Chicago Anchors for a Strong Economy) to create awareness and provide a mechanism and pipeline for developing relationships between our organization and MBE/WBE owned companies. Further, we continue to be engaged with the Illinois Hispanic Chamber of Commerce to promote and increase our diverse spend.

Challenges to Diversity Recruitment

The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

It would be extremely helpful if the Board could create forums for health systems/hospitals to interact with local diverse businesses. We have found that having preliminary discussions before the construction need arises, helps to facilitate involvement in upcoming projects. Additionally, any assistance that could be provided with respect to training and preparation for MBE/WBE businesses in doing work with the health system industry could be helpful. Assistance in the creation of a list of companies that are ready to do business with hospitals in the construction areas could benefit many hospitals and hospital systems in tapping into firms that have the skills in trades that are

needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

In alignment with our Group Purchasing Organization, the Resource Group, we recognize all certifications from third-party agencies, to include NMSDC, WBENC, SBA, MVBDC, utility Companies, and all other various certifying agencies.

#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	4903	<u>Year</u>	2018
<u>Hospital Name</u>	Presence Mercy Medical Center		Aurora
<u>Contact Person</u>	Pamela Mitchell-Boyd		
<u>Contact Telephone</u>	312-308-3961		
<u>Contact Email</u>	Pamela.Mitchell-Boyd@amitahealth.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$4,127,135.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

From a national perspective at Ascension Health, our Group Purchasing Organization (GPO), the Resource Group, has been working on developing national goals for supplier diversity that will be cascaded in a meaningful way to AMITA locally. Although we are just beginning this process, the construction management company that is leading our construction efforts across the system both nationally and in Illinois, Medxcel, is becoming intentional about connecting with diverse suppliers with the guidance from the national Supplier Diversity Office.

Additionally, we are engaged with C.A.S.E. (Chicago Anchors for a Strong Economy) to create awareness and provide a mechanism and pipeline for developing relationships between our organization and MBE/WBE owned companies. Further, we continue to be engaged with the Illinois Hispanic Chamber of Commerce to promote and increase our diverse spend.

Challenges to Diversity Recruitment

The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

It would be extremely helpful if the Board could create forums for health systems/hospitals to interact with local diverse businesses. We have found that having preliminary discussions before the construction need arises, helps to facilitate involvement in upcoming projects. Additionally, any assistance that could be provided with respect to training and preparation for MBE/WBE businesses in doing work with the health system industry could be helpful. Assistance in the creation of a list of companies that are ready to do business with hospitals in the construction areas could benefit many hospitals and hospital systems in tapping into firms that have the skills in trades that are

needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

In alignment with our Group Purchasing Organization, the Resource Group, we recognize all certifications from third-party agencies, to include NMSDC, WBENC, SBA, MVBDC, utility Companies, and all other various certifying agencies.

#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	5991	<u>Year</u>	2018
<u>Hospital Name</u>	Presence Saint Francis Hospital		Evanston
<u>Contact Person</u>	Pamela Mitchell-Boyd		
<u>Contact Telephone</u>	312-308-3961		
<u>Contact Email</u>	Pamela.Mitchell-Boyd@amitahealth.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$2,606,951.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

From a national perspective at Ascension Health, our Group Purchasing Organization (GPO), the Resource Group, has been working on developing national goals for supplier diversity that will be cascaded in a meaningful way to AMITA locally. Although we are just beginning this process, the construction management company that is leading our construction efforts across the system both nationally and in Illinois, Medxcel, is becoming intentional about connecting with diverse suppliers with the guidance from the national Supplier Diversity Office.

Additionally, we are engaged with C.A.S.E. (Chicago Anchors for a Strong Economy) to create awareness and provide a mechanism and pipeline for developing relationships between our organization and MBE/WBE owned companies. Further, we continue to be engaged with the Illinois Hispanic Chamber of Commerce to promote and increase our diverse spend.

Challenges to Diversity Recruitment

The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

It would be extremely helpful if the Board could create forums for health systems/hospitals to interact with local diverse businesses. We have found that having preliminary discussions before the construction need arises, helps to facilitate involvement in upcoming projects. Additionally, any assistance that could be provided with respect to training and preparation for MBE/WBE businesses in doing work with the health system industry could be helpful. Assistance in the creation of a list of companies that are ready to do business with hospitals in the construction areas could benefit many hospitals and hospital systems in tapping into firms that have the skills in trades that are

needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

In alignment with our Group Purchasing Organization, the Resource Group, we recognize all certifications from third-party agencies, to include NMSDC, WBENC, SBA, MVBDC, utility Companies, and all other various certifying agencies.

#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	4887	<u>Year</u>	2018
<u>Hospital Name</u>	Presence Saint Joseph - Elgin		Elgin
<u>Contact Person</u>	Pamela Mitchell-Boyd		
<u>Contact Telephone</u>	312-308-3961		
<u>Contact Email</u>	Pamela.Mitchell-Boyd@amitahealth.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$5,442,536.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

From a national perspective at Ascension Health, our Group Purchasing Organization (GPO), the Resource Group, has been working on developing national goals for supplier diversity that will be cascaded in a meaningful way to AMITA locally. Although we are just beginning this process, the construction management company that is leading our construction efforts across the system both nationally and in Illinois, Medxcel, is becoming intentional about connecting with diverse suppliers with the guidance from the national Supplier Diversity Office.

Additionally, we are engaged with C.A.S.E. (Chicago Anchors for a Strong Economy) to create awareness and provide a mechanism and pipeline for developing relationships between our organization and MBE/WBE owned companies. Further, we continue to be engaged with the Illinois Hispanic Chamber of Commerce to promote and increase our diverse spend.

Challenges to Diversity Recruitment

The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

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needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

In alignment with our Group Purchasing Organization, the Resource Group, we recognize all certifications from third-party agencies, to include NMSDC, WBENC, SBA, MVBDC, utility Companies, and all other various certifying agencies.

#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	5983	<u>Year</u>	2018
<u>Hospital Name</u>	Presence Saint Joseph Hospital - Chicago	Chicago	
<u>Contact Person</u>	Pamela Mitchell-Boyd		
<u>Contact Telephone</u>	312-308-3961		
<u>Contact Email</u>	Pamela.Mitchell-Boyd@amitahealth.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$3,057,217.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	41709	1.4 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

From a national perspective at Ascension Health, our Group Purchasing Organization (GPO), the Resource Group, has been working on developing national goals for supplier diversity that will be cascaded in a meaningful way to AMITA locally. Although we are just beginning this process, the construction management company that is leading our construction efforts across the system both nationally and in Illinois, Medxcel, is becoming intentional about connecting with diverse suppliers with the guidance from the national Supplier Diversity Office.

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The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

It would be extremely helpful if the Board could create forums for health systems/hospitals to interact with local diverse businesses. We have found that having preliminary discussions before the construction need arises, helps to facilitate involvement in upcoming projects. Additionally, any assistance that could be provided with respect to training and preparation for MBE/WBE businesses in doing work with the health system industry could be helpful. Assistance in the creation of a list of companies that are ready to do business with hospitals in the construction areas could benefit many hospitals and hospital systems in tapping into firms that have the skills in trades that are

needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

In alignment with our Group Purchasing Organization, the Resource Group, we recognize all certifications from third-party agencies, to include NMSDC, WBENC, SBA, MVBDC, utility Companies, and all other various certifying agencies.

#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	4838	<u>Year</u>	2018
<u>Hospital Name</u>	Presence Saint Joseph Medical Center	Joliet	
<u>Contact Person</u>	Pamela Mitchell-Boyd		
<u>Contact Telephone</u>	312-308-3961		
<u>Contact Email</u>	Pamela.Mitchell-Boyd@amitahealth.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$12,487,949.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	659995	5.3 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

From a national perspective at Ascension Health, our Group Purchasing Organization (GPO), the Resource Group, has been working on developing national goals for supplier diversity that will be cascaded in a meaningful way to AMITA locally. Although we are just beginning this process, the construction management company that is leading our construction efforts across the system both nationally and in Illinois, Medxcel, is becoming intentional about connecting with diverse suppliers with the guidance from the national Supplier Diversity Office.

Additionally, we are engaged with C.A.S.E. (Chicago Anchors for a Strong Economy) to create awareness and provide a mechanism and pipeline for developing relationships between our organization and MBE/WBE owned companies. Further, we continue to be engaged with the Illinois Hispanic Chamber of Commerce to promote and increase our diverse spend.

Challenges to Diversity Recruitment

The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

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needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

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#### Point of Contact

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#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	6007	<u>Year</u>	2018
<u>Hospital Name</u>	Presence Saint Mary of Nazareth	Chicago	
<u>Contact Person</u>	Pamela Mitchell-Boyd		
<u>Contact Telephone</u>	312-308-3961		
<u>Contact Email</u>	Pamela.Mitchell-Boyd@amitahealth.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$1,451,424.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

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#### Certifications Recognized

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The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

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#### Examples of Successful Recruitment

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<u>Hospital ID</u>	4879	<u>Year</u>	2018
<u>Hospital Name</u>	Presence St. Mary's Hospital		Kankakee
<u>Contact Person</u>	Pamela Mitchell-Boyd		
<u>Contact Telephone</u>	312-308-3961		
<u>Contact Email</u>	Pamela.Mitchell-Boyd@amitahealth.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$1,590,860.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

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#### Certifications Recognized

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#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	1925	<u>Year</u>	2018
<u>Hospital Name</u>	Proctor Community Hospital		Peoria
<u>Contact Person</u>	Robert Quin, CFO		
<u>Contact Telephone</u>	309-672-4893		
<u>Contact Email</u>	Robert.Quin@unitypoint.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$3,599,461.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Proctor Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

UnityPoint Health does not currently have an automated tracking mechanism for either national or state-specific data requested on supplier diversity. Our approach to procurement is to partner with vendors based on their ability to provide high quality products or services coupled with a competitive price structure. Specific to capital expenditures, construction projects are awarded based on a competitive bidding process. Our organization supports the concept of a diverse vendor community and will continue to contemplate an ability to incorporate diversity information into our technology platforms for future monitoring, however that is not a prioritized enhancement at this time.

Seeking Diversity Suppliers for

N/A

Plan for Recruiting Diversity Suppliers

N/A

Challenges to Diversity Recruitment

N/A

How could the Illinois Health Facilities and Services Review Board assist your efforts?

N/A

Certifications Recognized

N/A

Point of Contact

Vendors/Suppliers work through our Supply Chain Management Department

Process for Diversity Enrollment

N/A

Examples of Successful Recruitment

N/A

<u>Hospital ID</u>	6031	<u>Year</u>	2018
<u>Hospital Name</u>	Resurrection Medical Center	Chicago	
<u>Contact Person</u>	Pamela Mitchell-Boyd		
<u>Contact Telephone</u>	312-308-3961		
<u>Contact Email</u>	Pamela.Mitchell-Boyd@amitahealth.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$15,379,381.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

From a national perspective at Ascension Health, our Group Purchasing Organization (GPO), the Resource Group, has been working on developing national goals for supplier diversity that will be cascaded in a meaningful way to AMITA locally. Although we are just beginning this process, the construction management company that is leading our construction efforts across the system both nationally and in Illinois, Medxcel, is becoming intentional about connecting with diverse suppliers with the guidance from the national Supplier Diversity Office.

Additionally, we are engaged with C.A.S.E. (Chicago Anchors for a Strong Economy) to create awareness and provide a mechanism and pipeline for developing relationships between our organization and MBE/WBE owned companies. Further, we continue to be engaged with the Illinois Hispanic Chamber of Commerce to promote and increase our diverse spend.

Challenges to Diversity Recruitment

The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

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It would be extremely helpful if the Board could create forums for health systems/hospitals to interact with local diverse businesses. We have found that having preliminary discussions before the construction need arises, helps to facilitate involvement in upcoming projects. Additionally, any assistance that could be provided with respect to training and preparation for MBE/WBE businesses in doing work with the health system industry could be helpful. Assistance in the creation of a list of companies that are ready to do business with hospitals in the construction areas could benefit many hospitals and hospital systems in tapping into firms that have the skills in trades that are

needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

In alignment with our Group Purchasing Organization, the Resource Group, we recognize all certifications from third-party agencies, to include NMSDC, WBENC, SBA, MVBDC, utility Companies, and all other various certifying agencies.

#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.



<u>Hospital ID</u>	2014	<u>Year</u>	2018
<u>Hospital Name</u>	Riverside Medical Center		Kankakee
<u>Contact Person</u>	Paula Jacobi		
<u>Contact Telephone</u>	815-936-7362		
<u>Contact Email</u>	pjacobi@rhc.net		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$31,313,179.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Riverside Medical Center

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	10.00 %	4585263	14.6 %
Minority-Owned Businesses	2.00 %	240707	0.8 %
Veteran-Owned Businesses	2.00 %	0	0 %
Small Business Enterprises	30.00 %	11158389	35.6 %

Facility Comments on Diversity Expenditures

N/A.

Seeking Diversity Suppliers for

Capital projects that range from \$1,000 to multi-million dollar projects.

Plan for Recruiting Diversity Suppliers

When communicating with our vendors/contractors the question has been asked if they are MBE, VBE, SBE or FBE. We also consult with our GPO to identify MBE, FBE, VBE, and SBE vendors/contractors.

Challenges to Diversity Recruitment

The availability of qualified and reputable suppliers.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Provide a list of qualified/reputable minority owned, veteran owned, SBE suppliers and vendors in the state of Illinois broken down by county. We are a not-for-profit organization located in a semi-rural community. We operate in a non-discriminatory manner in all of our decision making, including vendor/supplier selection. Our priority is to select local vendors/suppliers when feasible to provide the economic benefit to the community we serve. Riverside prides itself on using local business partners.

Certifications Recognized

Federal or State MBE certifications, WBENC and VOB certification.

Point of Contact

Contacts are dependent up on the project or supply purchased. It may involve one or more directors of facility management, purchasing or a clinical department.

Process for Diversity Enrollment

Depending on the project or supply, a vendor or contractor should contact the directors of facility management, purchasing or a clinical department as appropriate.

Examples of Successful Recruitment

None at this time.

Hospital ID 4804 Year 2018  
Hospital Name RML Specialty Hospital-Hinsdale Hinsdale  
Contact Person Kenneth Pawola  
Contact Telephone 630-286-4458  
Contact Email kpawola@rmlsh.org  
Facility Ownership Other Not for Profit  
Hospital Classification

Facility Fiscal Year

Starting Date 6/1/2017 Ending Date 5/31/2018  
Facility Reported Total Capital Expenditures \$2,554,501.00

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
 RML Health Providers, L.P.

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>
Female-Owned Businesses	5.00 %	118530 15.2 %
Minority-Owned Businesses	5.00 %	171401 22 %
Veteran-Owned Businesses	0.00 %	0 0 %
Small Business Enterprises	0.00 %	0 0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Patient care unit renovation

Plan for Recruiting Diversity Suppliers

RML does very little construction with a value over \$350,000. In fact, the project we are doing now (D-Wing Renovation) is the first of this magnitude in over 15 years. Therefore, we have no knowledge of diverse organizations and we are relying on our general contractor to promote diversity. We have let the general contractor know we have a goal of 10% and he has identified sufficient diverse enterprises.

Challenges to Diversity Recruitment

We do very little construction/renovation and have no direct knowledge of subcontractors and professional firms.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Provide a list of accepted certifications and organization names that meet these qualifications.

Certifications Recognized

We are recognizing any certification presented since there are no standards.

Point of Contact

They can let me know (Ken Pawola - 630-286-4458; kpawola@rmlsh.org) and I will pass their name on to the general contractor.

Process for Diversity Enrollment

No process developed.

Examples of Successful Recruitment

No.

<u>Hospital ID</u>	2063	<u>Year</u>	2018
<u>Hospital Name</u>	Roseland Community Hospital		Chicago
<u>Contact Person</u>	Frank Gonzalez		
<u>Contact Telephone</u>	773-995-1650		
<u>Contact Email</u>	fgonzales@roselandhospital.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	4/1/2018	<u>Ending Date</u>	3/31/2019
<u>Facility Reported Total Capital Expenditures</u>			\$0.00

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Roseland Community Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

N/A

Seeking Diversity Suppliers for

Plan for Recruiting Diversity Suppliers

N/A

Challenges to Diversity Recruitment

N/A

How could the Illinois Health Facilities and Services Review Board assist your efforts?

N/A

Certifications Recognized

N/A

Point of Contact

N/A

Process for Diversity Enrollment

N/A

Examples of Successful Recruitment

N/A

<u>Hospital ID</u>	4671	<u>Year</u>	2018
<u>Hospital Name</u>	Rush Copley Medical Center		Aurora
<u>Contact Person</u>	Bruce Meyer		
<u>Contact Telephone</u>	630-692-5825		
<u>Contact Email</u>	bmeyer@rushcopley.com		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$19,684,278.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Rush Copley Medical Center

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	6634	0 %
Minority-Owned Businesses	0.00 %	66750	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

N/A

Seeking Diversity Suppliers for

We notify general contractors for construction projects that we are reporting Female-Owned Businesses, Minority-Owned Businesses, Veteran-Owned Businesses, & Small Business Enterprises to the State and they report what companies are certified under one of these groups.

Plan for Recruiting Diversity Suppliers

We alert general contractors that we are tracking participation of Minority-Owned Businesses, Female-Owned Businesses, Small Business Enterprises, and Veteran-Owned Enterprises on all construction projects.

Challenges to Diversity Recruitment

We have not experienced any challenges, as of yet.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

It would be helpful if the Illinois Health Facilities and Services Review Board could provide or make readily available, a list of certified vendors for each diversity entity.

Certifications Recognized

The following certifications are recognized: Women's Business Enterprise National Council (WBENC); City of Chicago Minority-Owned Businesses, or Female-Owned Businesses Certifications; or other state/national qualifying certifications.

Point of Contact

Bruce Meyer via email- bmeyer@rushcopley.com

Process for Diversity Enrollment

A vendor or supplier can send their certificate to the above email address to indicate their qualifications, which will be added to our records on file.

Examples of Successful Recruitment

No, we do not have examples at this time.

<u>Hospital ID</u>	1750	<u>Year</u>	2018
<u>Hospital Name</u>	Rush Oak Park Hospital, Inc.		Oak Park
<u>Contact Person</u>	Jacqueline Burgess		
<u>Contact Telephone</u>	(312) 942-6702		
<u>Contact Email</u>	Jacqueline_Burgess@rush.edu		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$3,107,938.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Rush University Medical Center

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	6.00 %	0	0 %
Minority-Owned Businesses	26.00 %	347638	11.5 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

RUMC will report all capital expenditures for small business enterprises with diversity ownership. Please see the following URL for more information on Rush's Anchor Mission Strategy: <https://www.rush.edu/about-us/rush-community/rushs-anchor-mission-strategy>.

Seeking Diversity Suppliers for

Capital projects in excess of \$350,000

Plan for Recruiting Diversity Suppliers

Outreach at local ward offices/ward sponsored events, outreach at diversity events;working with Diversity Consultants to identify new opportunities. RUMC policy requiring compliance with M/WBE participation on Capital Projects.

Challenges to Diversity Recruitment

Multiple competing sources doing large construction projects in the same time frame and/or same area causes unavailability/lack of capacity. Also, the majority of capital expenditures are for specialty medical equipment with limited choices for vendor suppliers.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Have a listing of active companies (designation, contact information, location, etc.) as a reference tool

Certifications Recognized

City of Chicago, Cook County, and State of Illinois Central Management Services

Point of Contact

Construction (Capital Projects Department): Jacqueline Burgess, Luz Spieles, or Elizabeth Melas (RUMC) and Robert Spadoni (ROPH Specific)

Suppliers (Materials Management Department): John Andrews (RUMC) and Judy T. Neubert (ROPH Specific)

Maintenance Services (Engineering Department): Mike Craig (RUMC) and Anthony Palumbo (ROPH Specific)

Process for Diversity Enrollment

For construction work, vendor would submit a pre-qualification application along with all certification documents to the Capital Projects Department at RUMC. Professional Services firms would need to be under a Master Agreement with the Capital Projects

### Examples of Successful Recruitment

Outreach events that have been sponsored by RUMC, meetings with local Aldermen, recruitment events sponsored by the Human Resources Department, etc.

<u>Hospital ID</u>	1917	<u>Year</u>	2018
<u>Hospital Name</u>	Rush University Medical Center	Chicago	
<u>Contact Person</u>	Jacqueline Burgess		
<u>Contact Telephone</u>	312-942-6702		
<u>Contact Email</u>	Jacqueline_Burgess@rush.edu		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>		\$139,722,827.19	

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Rush University Medical Center

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	6.00 %	1230734	4 %
Minority-Owned Businesses	26.00 %	3453190	12 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Rush will report all capital expenditures greater than \$350K for small business enterprises and enterprises with diversity ownership. Please see the following URLs for more information on Rush's Anchor Mission Strategy:

<https://www.rush.edu/about-us/rush-community/rushs-anchor-mission-strategy>

<https://www.rushu.rush.edu/news/rush%E2%80%99s-goal-improve-west-side%E2%80%99s-health>

The total qualifying capital expenditures for construction in FY18 was \$29,286,026. The percentages reported in part B of this diversity section were calculated using the total capital expenditures for construction only (i.e. 4% for Female-Owned and 12% for Minority-Owned, as reported).

Seeking Diversity Suppliers for

Capital projects in excess of \$350,000

Plan for Recruiting Diversity Suppliers

Outreach at local ward offices / ward sponsored events; outreach at diversity events; working with Diversity Consultants to identify new opportunities. RUMC policy requiring compliance with M/WBE participation on Capital Projects.

Challenges to Diversity Recruitment

Multiple competing sources doing large construction projects in the same time frame and/or same area causes unavailability / lack of capacity.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Have a listing of active companies (designation, contact info., location, etc.)

Certifications Recognized

City of Chicago, Cook County, and State of Illinois Central Management Services

Point of Contact

Construction (Capital Projects Department): Jacqueline Burgess, Luz Spieles or Elizabeth Melas.

Suppliers (Material Management Department): John Andrews

Maintenance Services (Engineering Department): Mike Craig

Process for Diversity Enrollment

For Construction work vendor would submit a pre-qualification application along with all certification documents to

the Capital Projects Department. Professional Services firms would need to be under Master Agreement with the Capital Projects Department

Examples of Successful Recruitment

Outreach events that have been sponsored by RUMC, meetings with local Aldermen, recruitment events sponsored by our Human Resources department, etc.

<u>Hospital ID</u>	5637	<u>Year</u>	2018
<u>Hospital Name</u>	Saint Anthony Hospital		Chicago
<u>Contact Person</u>	Jamie Mack		
<u>Contact Telephone</u>	773-484-4834		
<u>Contact Email</u>	JMack@sahchicago.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$521,121.00

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Saint Anthony Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Plan for Recruiting Diversity Suppliers

Challenges to Diversity Recruitment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

Point of Contact

Process for Diversity Enrollment

Examples of Successful Recruitment

<u>Hospital ID</u>	3392	<u>Year</u>	2018
<u>Hospital Name</u>	Sarah Bush Lincoln Health Center	<u>Location</u>	Mattoon
<u>Contact Person</u>	Bob O'Rourke		
<u>Contact Telephone</u>	217-258-2591		
<u>Contact Email</u>	borourke@sblhs.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$35,872,750.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for Sarah Bush Lincoln Health Center

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	879965	7.14 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	189803	1.54 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

For construction, we follow a bid process and generally go with the lowest bid. The General contractor may use minority owned businesses for sub-contracting and we ask them to report this information. For capital replacement, we get competitive bids as well and generally go with the lowest bid.

Plan for Recruiting Diversity Suppliers

As an example, Northwestern Medicine invited all active General Contractors to attend a social mixer in December 2018 hosted by the IHA, FWC (Federation of Women Contractors) and HACIA (Hispanic American Construction Industry Association) and several Contractors participated with NM Director leaders.

Challenges to Diversity Recruitment

Unfortunately, in our rural area there is not a database of minority owned businesses to help us ensure they know about Sarah Bush Lincoln projects that are out for bid. Currently, there are not an abundant supply of minority owned businesses in our rural hospital service area.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

It would be helpful if the Illinois Health Facilities and Services Review Board provided a database by regions of Illinois where we could contact minority owned businesses regarding hospital projects accepting bids.

Certifications Recognized

Chicago Minority Business Development Council, Inc. (formerly the Chicago Regional Purchasing Council),

Point of Contact

For all construction and renovation work, we have a dedicated business function to support vendor pre-qualification and supplier diversity reporting within our Real Estate and Construction Division. This is a pre-requisite step prior to registering in the

Process for Diversity Enrollment

Vendor/Suppliers should work with our Director of Materials Management to enroll in our organization to be recognized as a vendor/supplier of diversity ownership.

Examples of Successful Recruitment

We currently do not have examples at this time.

<u>Hospital ID</u>	6056	<u>Year</u>	2018
<u>Hospital Name</u>	Shirley Ryan AbilityLab	Chicago	
<u>Contact Person</u>	Nancy E. Paridy, Sr. Vice Pres		
<u>Contact Telephone</u>	312-238-6208		
<u>Contact Email</u>	nparidy@sralab.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	Rehabilitation Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	9/1/2017	<u>Ending Date</u>	8/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$27,070,706.94

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for Shirley Ryan AbilityLab

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	1.00 %	568320	2 %
Small Business Enterprises	1.00 %	0	0 %

Facility Comments on Diversity Expenditures

All responses are State specific.

Seeking Diversity Suppliers for

SRALab considers any/all capital expenditures eligible for diverse supplier competition.

Plan for Recruiting Diversity Suppliers

Integrated into our vendor/sourcing policy is consideration of diverse-based suppliers in our procurement activities. We monitor potential, eligible vendors listed on supplier diversity websites, and work to include them in the corresponding RFP process.

Challenges to Diversity Recruitment

Having a ready source of information of competing diverse suppliers by capital commodity has been difficult to acquire and manage. It has been our industry experience that the vast majority of our capital items--both clinical and non-clinical--are difficult for diverse-based suppliers to meet our requirements of product standardization, product performance and delivery volume.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Provide access to diverse supplier data resources to include listings of active/preferred/leading such businesses already successfully engaged with substantial healthcare organizations and/or networks within the state.

Certifications Recognized

The following diverse supplier codings are integrated into our vendor / sourcing policies and our vendor maintenance system databases: SBO (Small Business Owned), SDBO (Self-Certified Small Disadvantaged Business Concern), MOSBO (Minority-Owned Small Bu

Point of Contact

Cheryl Stuart, Vendor Data and Contracts Coordinator, email: cstuart@sralab.org phone: (312) 238-4995 Jesse Nelson, Manager, Purchasing and Staff Services, email: jnelson02@sralab.org phone: (312) 238-8497 George Burbules, Executive Director Mater

Process for Diversity Enrollment

By contacting any one of the above-identified individuals, and providing basic company information and documented validation as a diverse-based supplier. Following SRALab vendor review and vetting processes, based on business needs, the vendor/supplier w

Examples of Successful Recruitment

Attending supplier diversity fairs and listing products/services that your organization is looking for.

<u>Hospital ID</u>	5827	<u>Year</u>	2018
<u>Hospital Name</u>	Silver Cross Hospital		New Lenox
<u>Contact Person</u>	Vince Pryor		
<u>Contact Telephone</u>	8153007007		
<u>Contact Email</u>	vpryor@silvercross.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$18,447,563.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Silver Cross Hospital & Medical Centers

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	2.00 %	17620	0.25 %
Minority-Owned Businesses	5.00 %	685000	10 %
Veteran-Owned Businesses	1.00 %	0	0 %
Small Business Enterprises	1.00 %	0	0 %

Facility Comments on Diversity Expenditures

Silver Cross Hospital is a stand alone hospital only within the state of Illinois. This is not applicable.

Seeking Diversity Suppliers for

- In our current fiscal year, we are actively seeking supplier diversity in general contracting, which is inclusive of: consulting services, renovation, and subcontracting (ex. painting, dry walling, electrical work, etc).

Plan for Recruiting Diversity Suppliers

Challenges to Diversity Recruitment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

- We would like more specifics on what meets qualification in some of the required categories. - More guidelines and consistency as to which businesses qualify in the mandated categories. - Provide a state sponsored certification program for the diverse suppliers that lists all qualifying vendors, similar to programs such as State's Department of Registration.

Certifications Recognized

We would recognize any and all State certifications, if they were provided (see Question F).

Point of Contact

We would ask that they submit in writing a request to Silver Cross Hospital Purchasing Department, including their certification as a State recognized organization in one of the mandated categories.

Process for Diversity Enrollment

We currently do not have an enrollment process, we select on an as needed basis. Please see Question H above.

Examples of Successful Recruitment

Not currently at this time.

<u>Hospital ID</u>	5587	<u>Year</u>	2018
<u>Hospital Name</u>	Skokie Hospital		Skokie
<u>Contact Person</u>	Frank Bauer		
<u>Contact Telephone</u>	847-570-5402		
<u>Contact Email</u>	Fbauer@northshore.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$10,355,494.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
NorthShore University HealthSystem

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	3.00 %	859314	2.8 %
Minority-Owned Businesses	3.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	1.00 %	318896	1 %

Facility Comments on Diversity Expenditures

N/A

Seeking Diversity Suppliers for

We would consider diversely-owned suppliers for any types of qualifying capital expenditures.

Plan for Recruiting Diversity Suppliers

Our main general contractor for large construction projects has language in their contract stating they must use their best efforts to use Minority Business Enterprises and Women's Business Enterprises in completing their work.

Challenges to Diversity Recruitment

Many small business and diversely-owned suppliers are higher cost suppliers than suppliers that are not small business or diversely-owned. This puts them at a disadvantage in competitive bidding situations.

Additionally some of the small business and diversely-owned suppliers have difficulty in meeting service levels and tight timelines due to their smaller scale.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Provide examples of best practices and success stories from other organizations.

Certifications Recognized

Chicago Minority Business Development Council Women's Business Development Center Small Business Administration 8(a) Program Illinois Department of Central management Services

Point of Contact

Potential vendors/suppliers should contact our Purchasing Department at 847-570-5400 to become registered vendors/suppliers.

Process for Diversity Enrollment

When registering with the Purchasing Department to become an approved vendor/supplier they should indicate their diversity ownership.

Examples of Successful Recruitment

N/A

<u>Hospital ID</u>	3459	<u>Year</u>	2018
<u>Hospital Name</u>	South Shore Hospital Corporation	Chicago	
<u>Contact Person</u>	Timothy Caveney		
<u>Contact Telephone</u>	773-356-5200		
<u>Contact Email</u>	tcaveney@sshcorp.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$134,567.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
South Shore Hospital Corporation

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Medical Surgical Products, Engineering/Maintenance Services, etc.

Plan for Recruiting Diversity Suppliers

Additionally, Northwestern Medicine has a strong partnership with CASE (Chicago Anchors for a Strong Economy) and is fully leveraging CASE resources and connections to identify potential new qualified diverse suppliers for NM. This process includes sharing vendor pre-qualification processes with CASE to communicate our requirements for working in a healthcare environment.

Challenges to Diversity Recruitment

Obtaining information about various diverse businesses needed.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Provide listings/Information about Diverse Businesses.

Certifications Recognized

National Affiliates of the National Supplier Development Council,

Point of Contact

Potential vendors/suppliers should initially contact the Purchasing Dept for consideration,

Process for Diversity Enrollment

After contacting the Purchasing Dept., a meeting will be scheduled with the vendor to determine if there is need for the Diverse Supplier

Examples of Successful Recruitment

<u>Hospital ID</u>	5850	<u>Year</u>	2018
<u>Hospital Name</u>	SSM Health Good Samaritan Regional Health Mt. Vernon		
<u>Contact Person</u>	Stephanie Remer		
<u>Contact Telephone</u>	618-436-8849		
<u>Contact Email</u>	Stephanie.Remer@ssmhealth.com		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$3,947,438.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
SSM Health Good Samaritan Regional Health Center

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	332607	0.5 %
Minority-Owned Businesses	0.00 %	7835634	12.8 %
Veteran-Owned Businesses	0.00 %	30680	0.1 %
Small Business Enterprises	0.00 %	4712611	7.7 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

None at this point in time. There are very few businesses in our region that are considered female-owned, minority-owned, veteran-owned, small business enterprise.

Plan for Recruiting Diversity Suppliers

We do not have a plan in place at this time, but plan to develop something in the future.

Challenges to Diversity Recruitment

There are limited options in our region. There are very few businesses in our region that are considered female-owned, minority-owned, veteran-owned, small business enterprise.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Assist us with identifying local businesses that are female-owned, minority-owned, veteran-owned, small business enterprise.

Certifications Recognized

We do not have a plan in place at this time, but plan to develop something in the future.

Point of Contact

Contact our System's Facility Management Team

Process for Diversity Enrollment

Contact our System's Facility Management Team

Examples of Successful Recruitment

No examples at this time.

<u>Hospital ID</u>	2642	<u>Year</u>	2018
<u>Hospital Name</u>	SSM Health St. Mary's Hospital	Centralia	
<u>Contact Person</u>	Stephanie Remer		
<u>Contact Telephone</u>	618-436-8849		
<u>Contact Email</u>	Stephanie.Remer@ssmhealth.com		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$6,904,402.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
SSM Health St. Mary's Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	615154	1.7 %
Minority-Owned Businesses	0.00 %	8445337	23.9 %
Veteran-Owned Businesses	0.00 %	23614	0.1 %
Small Business Enterprises	0.00 %	7807765	22.1 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

None at this point in time. There are very few businesses in our region that are considered female-owned, minority-owned, veteran-owned, small business enterprise.

Plan for Recruiting Diversity Suppliers

We do not have a plan in place at this time, but plan to develop something in the future.

Challenges to Diversity Recruitment

There are limited options in our region. There are very few businesses in our region that are considered female-owned, minority-owned, veteran-owned, small business enterprise.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Assist us with identifying local businesses that are female-owned, minority-owned, veteran-owned, small business enterprise.

Certifications Recognized

We do not have a plan in place at this time, but plan to develop something in the future.

Point of Contact

Contact our System's Facility Management Team

Process for Diversity Enrollment

Contact our System's Facility Management Team

Examples of Successful Recruitment

No examples at this time.



<u>Hospital ID</u>	4994	<u>Year</u>	2018
<u>Hospital Name</u>	St. Alexius Medical Center	Hoffman Estates	
<u>Contact Person</u>	David Wood/Pamela Mitchell-Boy		
<u>Contact Telephone</u>	630-914-2450		
<u>Contact Email</u>	David.Wood@amitahealth.org/Pamela.Mitchell-Boyd@am		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$9,855,240.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Amita Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	26497	1 %
Minority-Owned Businesses	0.00 %	60650	1 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

AMITA's goals for this initiative for 2018 are still under development.

Seeking Diversity Suppliers for

We are actively seeking diverse suppliers who can meet the needs of our specific capital projects. We are always looking to support local businesses when pursuing these types of construction opportunities, with a focus on diverse suppliers.

Plan for Recruiting Diversity Suppliers

From a national perspective at Ascension Health, our Group Purchasing Organization (GPO), the Resource Group, has been working on developing national goals for supplier diversity that will be cascaded in a meaningful way to AMITA locally. Although we are just beginning this process, the construction management company that is leading our construction efforts across the system both nationally and in Illinois, Medxcel, is becoming intentional about connecting with diverse suppliers with the guidance from the national Supplier Diversity Office.

Additionally, we are engaged with C.A.S.E. (Chicago Anchors for a Strong Economy) to create awareness and provide a mechanism and pipeline for developing relationships between our organization and MBE/WBE owned companies. Further, we continue to be engaged with the Illinois Hispanic Chamber of Commerce to promote and increase our diverse spend.

Challenges to Diversity Recruitment

The initial problem was finding qualified vendors that could handle the scale of AMITA construction projects. CASE as noted above, is a great example of how we are working with a collaborative of health care systems to find mutual areas of opportunities for contracting in and around the Chicagoland area. The goal for this collaborative is to ensure that MBE/WBE firms are prepared to handle the volume and size of the contracting opportunities that may be available across the portfolio of health care systems in Chicagoland. CASE works with companies to ensure that they are financially sound, and have the capacity and skills required for these large capital activities.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

It would be extremely helpful if the Board could create forums for health systems/hospitals to interact with local diverse businesses. We have found that having preliminary discussions before the construction need arises, helps to facilitate involvement in upcoming projects. Additionally, any assistance that could be provided with respect to training and preparation for MBE/WBE businesses in doing work with the health system industry could be helpful. Assistance in the creation of a list of companies that are ready to do business with hospitals in the construction areas could benefit many hospitals and hospital systems in tapping into firms that have the skills in trades that are

needed for capital projects. Finally, it would also be helpful to understand how our system might need to work with unions to identify diverse suppliers in particular trades.

#### Certifications Recognized

In alignment with our Group Purchasing Organization, the Resource Group, we recognize all certifications from third-party agencies, to include NMSDC, WBENC, SBA, MVBDC, utility Companies, and all other various certifying agencies.

#### Point of Contact

The point of contact should be the AMITA System Director of Diversity and Inclusion and the System Director for Strategic Sourcing and Procurement

#### Process for Diversity Enrollment

Credentialing can be shared with our GPO, the Resource Group

#### Examples of Successful Recruitment

We continue to enhance our commitment to diverse suppliers in the construction space, and will be working on future recruitment and engagement efforts. We have taken very positive steps over the past year, but still have improvements to realize in the construction space; however, we have numerous examples on the medical products and services side where we have supported diverse, minority-owned organization with contracts for many years.

<u>Hospital ID</u>	2279	<u>Year</u>	2018
<u>Hospital Name</u>	St. Anthony's Memorial Hospital		Effingham
<u>Contact Person</u>	John Jeffries		
<u>Contact Telephone</u>	217347-6738		
<u>Contact Email</u>	John.Jeffries@hshs.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$5,761,612.85

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
St. Anthony's Memorial Hospital

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Plan for Recruiting Diversity Suppliers

Challenges to Diversity Recruitment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

Point of Contact

Dennis Baker - Director of Facilities - (217) 347-1245

Process for Diversity Enrollment

Examples of Successful Recruitment

<u>Hospital ID</u>	2535	<u>Year</u>	2018
<u>Hospital Name</u>	St. Joseph Medical Center	Bloomington	
<u>Contact Person</u>	Mark M. Karaskiewicz		
<u>Contact Telephone</u>	309-677-0721		
<u>Contact Email</u>	mark.m.karaskiewicz@osfhealthcare.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$7,165,950.65

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for OSF Healthcare (applicable to all OSF hospitals)

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	5.00 %	0	1.2 %
Minority-Owned Businesses	5.00 %	0	1.2 %
Veteran-Owned Businesses	5.00 %	0	1.2 %
Small Business Enterprises	5.00 %	0	1.16 %

Facility Comments on Diversity Expenditures

Used for notes

Seeking Diversity Suppliers for

Not applicable for calendar duration indicated. For future, it will be for building construction related capital expenditures.

Plan for Recruiting Diversity Suppliers

Business enterprise goals have been included in our organizations standard specifications for solicited capital construction work, and are included with each solicitation for proposal for work. All prequalified contractors/vendors for capital construction work have been/are notified of these goals. Business enterprise units interested in participating in our projects can be informed of our list of prequalified prime contractors (bidders) they may solicit or can enlist to prequalify as an OSF recognized prime contractor if business enterprise desires. Prequalification approval does not guarantee placement on the list of solicited bidders.

Challenges to Diversity Recruitment

Locating business enterprise contractors/vendors that are experienced and qualified to perform work in a hospital, clinical, medical environment that are well versed in infection control and life safety measures that are necessary to be practiced in this venue of working environment.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Support training of business enterprise contractors/vendors so they are qualified to work in a hospital, clinical, medical environment. Provide a resource directory of business enterprise contractors/vendors.

Certifications Recognized

As identified by the State of Illinois Department of Central Management Services Business Enterprise Program (current publication).

Point of Contact

All potential vendors/suppliers should contact OSF Healthcare's office of Supply Chain for inquiry. For building construction related services, prime contractors should contact the OSF Healthcare Engineering Administration Office Coordinator for Project

Process for Diversity Enrollment

Contact: Jana Sheehan, Coordinator for Project Administration Management, 309-677-0748, Jana.R.Sheehan@osfhealthcare.org

Examples of Successful Recruitment

No comment.

Hospital ID      4762      Year      2018  
Hospital Name      Streamwood Behavioral Healthcare System      Streamwood  
Contact Person  
Contact Telephone  
Contact Email  
Facility Ownership      For Profit Corporation  
Hospital Classification      Psychiatric Hospital

Facility Fiscal Year

Starting Date      1/1/2018      Ending Date      12/31/2018  
Facility Reported Total Capital Expenditures      \$0.00

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Plan for Recruiting Diversity Suppliers

Challenges to Diversity Recruitment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

Point of Contact

Process for Diversity Enrollment

Examples of Successful Recruitment

<u>Hospital ID</u>	2717	<u>Year</u>	2018
<u>Hospital Name</u>	Swedish Covenant Hospital	Chicago	
<u>Contact Person</u>	Saliba M. Kokaly		
<u>Contact Telephone</u>	773-296-4000		
<u>Contact Email</u>	skokaly@swedishcovenant.org		
<u>Facility Ownership</u>	Church-Related		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	10/1/2017	<u>Ending Date</u>	9/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$11,629,499.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Swedish Covenant Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	4.00 %	0	9.4 %
Minority-Owned Businesses	24.00 %	0	21.9 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

N/A

Seeking Diversity Suppliers for

Major construction projects funded by the City of Chicago TIF funds to comply with the requirements of that funding.

Plan for Recruiting Diversity Suppliers

We use a general contractor for all large capital construction projects and rely on the GC to recruit and hire subcontractors who meet the supplier diversity requirements on a per project basis.

Challenges to Diversity Recruitment

Finding quality suppliers in all areas of need for a project. We have had issues of quality of work with some suppliers and additionally these typically smaller vendors are unable to handle the scope/size of larger projects.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

A registry or database of qualifying vendors by zip code or region would be of assistance to help us or our general contractor find compliant businesses. For example, we are not currently aware of any veteran owned businesses related to the needs of our capital projects.

Certifications Recognized

We rely on our general contractor to check certifications to ensure compliance with the requirements of our projects.

Point of Contact

Potential vendors may send a letter of interest with qualifications, references and certifications to our Engineering Department to the attention of the Project Manager.

Process for Diversity Enrollment

Potential vendors may send a letter of interest with qualifications, references and certifications to our Engineering Department to the attention of the Project Manager.

Examples of Successful Recruitment

We currently have no examples.

<u>Hospital ID</u>	2725	<u>Year</u>	2018
<u>Hospital Name</u>	SwedishAmerican Hospital		Rockford
<u>Contact Person</u>	Glenn Evans, Director of Facil		
<u>Contact Telephone</u>	815-961-2467		
<u>Contact Email</u>	gevans@swedishamerican.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$29,458,471.55

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

Swedish American Health System - A Division of UW Health

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

The state specified data cannot be provided due to the developing nature of our program during this reporting period. Our fiscal year runs from July 1 to June 30 of the following year. Our DBE inclusion and reporting process did not begin recording data until July 1, 2018.

Our organizational goals for qualifying capital expenditures are assigned on individual project basis for design and construction services. Goals will be established based on (1) type of construction, (2) size of project, (3) current capacity of dominant trades that will be required for project, (4) work force availability, based on simultaneous projects in the area

Seeking Diversity Suppliers for

Swedish American actively seeks supplier diversity for new construction and renovation projects.

Plan for Recruiting Diversity Suppliers

Swedish American has created a list of DBE vendors/suppliers that is included in all RFP solicitations for new construction and renovation projects. Understanding that DBE businesses typically have cash flow hardships. Swedish American plans to accelerate payment terms and reduce retention amounts held for DBE vendors/suppliers.

Challenges to Diversity Recruitment

Our challenge is finding certified DBE vendors/suppliers with the experience, expertise and capacity to successfully execute work in the healthcare environment. Patient safety, quality of work and cost must always be primary concerns.

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Illinois Health Facilities and Services could prepare and provide a local and regional list of certified DBE vendors/suppliers with healthcare experience.

Certifications Recognized

SBA (Small Business Association), VA (Veterans Administration), CMS (Central Management Services), FAR (Federal Acquisition Regulation), GSA, General Services Administration, IL. UPC (Unified Certification Program).

Point of Contact

Potential vendor/ suppliers should contact Swedish American (779-696-4400) and request the Materials Management Department.

### Process for Diversity Enrollment

A vendor/supplier would have provided a copy of their certifications from the recognized certification organization, be enrolled in our Vendor monitoring system (Vendormate), and provide accounting documentation as required. In addition, they would provide

### Examples of Successful Recruitment

Swedish American does not have a particular example to share at this time. We would be interested in hearing the examples of successful recruitment of diversely-owned vendors/suppliers provided by our peers as we continue to grow our program.

<u>Hospital ID</u>	1594	<u>Year</u>	2018
<u>Hospital Name</u>	The Methodist Medical Center of Illinois	Peoria	
<u>Contact Person</u>	Robert A. Quin, CFO		
<u>Contact Telephone</u>	309-672-4893		
<u>Contact Email</u>	Robert.Quin@unitypoint.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$15,643,726.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
Methodist Health Services Corporation

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

UnityPoint Health does not currently have an automated tracking mechanism for either national or state-specific data requested on supplier diversity. Our approach to procurement is to partner with vendors based on their ability to provide high quality products or services coupled with a competitive price structure. Specific to capital expenditures, construction projects are awarded based on a competitive bidding process. Our organization supports the concept of a diverse vendor community and will continue to contemplate an ability to incorporate diversity information into our technology platforms for future monitoring, however that is not a prioritized enhancement at this time.

Seeking Diversity Suppliers for

N/A

Plan for Recruiting Diversity Suppliers

N/A

Challenges to Diversity Recruitment

N/A

How could the Illinois Health Facilities and Services Review Board assist your efforts?

N/A

Certifications Recognized

N/A

Point of Contact

Vendors/Suppliers work through our Supply Chain Management Department

Process for Diversity Enrollment

N/A

Examples of Successful Recruitment

N/A

<u>Hospital ID</u>	3897	<u>Year</u>	2018
<u>Hospital Name</u>	The University of Chicago Medical Center	Chicago	
<u>Contact Person</u>	Joan Archie, Executive Director		
<u>Contact Telephone</u>	(773) 834-9728		
<u>Contact Email</u>	Joan.Archie@uchospitals.edu		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>	\$100,203,000.00		

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
The University of Chicago Medical Center

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	6.00 %	2323315	33.2 %
Minority-Owned Businesses	35.00 %	1845910	26.4 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

New Construction  
 Plant Construction and Maintenance  
 Plant Products and Services  
 Renovation  
 Spend Under \$10,000

While we apply goals and track and monitor M/WBE outcomes in the areas of spend above for the purpose of this document, we are providing outcomes for new construction and renovation projects.

Plan for Recruiting Diversity Suppliers

There are a number of strategies used to inform the various stakeholders of our intention to utilize certified Minority and Women owned firms on our projects:

- Presentations to the various advocacy groups for the purpose of informing their members of the upcoming project, including bid packages, timing for bid solicitations, specific project requirements, and M/WBE contracting and workforce goals as applicable. Presentations historically made to members of Black Contractors United, African American Contractors Association, Hispanic American Construction Industry Association, Federation of Women Contractors, and other advocacy or contracting membership organizations seeking information on an upcoming major project.
- Participation at all prebid activities wherein salient project focused information is provided to potential bidders including contracting utilization goals and workforce goals as applicable. Anticipated outcome complete competitive bid with M/WBE utilization provided on bid day.
- Minority and women owned firm participation applied to every project. These goals are stated in specific request for proposed documents so that potential bidders clearly understand our intention to award stated percentages of the project to diverse firms.
- Bidders list review prior to solicitation for participation on the specific project.
- Implementing compliance processes throughout all phases of the project to assure that minority and women owned firms are actually participating on the project and are being paid consistent with prompt pay provisions in the contract.

Challenges to Diversity Recruitment

While we have managed to successfully mitigate most challenges encountered in the implementation of our diversity program we still have challenges identifying certified minority and women owned firms in particular trade

areas, specifically plumbing and mechanical (HVAC). Firms do exist in these service areas but they are low in number. The lack of availability compromises our ability to achieve maximum participation in this functional area. A strategy we are implementing started with an availability exercise wherein we sought to identify all certified firms in this geographic area working in the area of focus. We were hoping to identify emerging and/or newly certified firms that may not be on our bidders' list. We try to help emerging plumbing and mechanical firms with mentor/protege agreements with a larger firm under the direction of this organization.

#### How could the Illinois Health Facilities and Services Review Board assist your efforts?

The IHFSRB can assist in our efforts by continuing to encourage others to develop and implement robust supplier/contractor utilization programs. By providing certified, diverse firms with the opportunity of a consistent flow of work that they have a real possibility of winning these firms have the chance of increasing their technical capacity and financial depth. These firms will become organizationally healthy and will be able to hire more workers and take on larger and more complex jobs. They will become better partners for us all.

#### Certifications Recognized

- \* City of Chicago
- \* Cook County
- \* State of Illinois and/or its Agencies
- \* Illinois Department of Transportation
- \* Women's Business Development Center or any of its Affiliate Councils
- \* Chicago Minority Business Development Council and/or any of its Affiliate Councils
- \* National Minority Business Supplier Development Council and/or any of its Affiliate Councils
- \* Small Business Administration 8(a)
- \* Approved entities of the United Certification Program

#### Point of Contact

Joan Archie  
Executive Director  
Construction Compliance  
850 East 58th Street Room 410  
Chicago, Illinois 60637  
(773) 834-9728

#### Process for Diversity Enrollment

A contractor/supplier does not have to "enroll". But may be asked to provide their qualifications and current letter of certification.

#### Examples of Successful Recruitment

- \* Set achievable but realistic goals.
- \* Accountability - Keep staff accountable for meeting or exceeding goals. Consider making this an element of the individual's performance evaluation.
- \* Make M/WBE utilization goals part of your contract with construction management firms and general contractors. Goal achievement contract language flows down to agreements with subtrades.
- \* Put prompt pay language in contracts to assure the M/WBE as well as all firms are paid in a timely manner after the prime contractor receives payment. Small firms cannot wait 45 to 60 days for payment.
- \* Look to your hospital's payment processes. How long does it take to pay suppliers, vendors, contractors? Is there a payment bottleneck in your process that can be eliminated?

It may be a bit difficult initially to recruit diverse firms. There is a cost associated with bidding work and small firms often times focus their efforts on preparing and submitting bids to organizations where they believe they will have a fair chance of being successful. An organization without a track record of utilizing diverse firms will have to build trust. Do not simply send the solicitation to the diverse firm and then bemoan the fact they did not respond. Pick up the phone and call the firm. Ask them to look at the solicitation and bid your work. Assure them of your intention to utilize diverse firms and your intention to maintain a level playing field upon which they have a fair chance of landing business with your hospital. Consider hosting some type of activity where you introduce the firms to decision makers in your organization. Take care to emphasize the validity of your program assuring them that your efforts are not merely "window dressing". Take a hard look at your firm and those you employ. Identify those that have entrenched relationships with nonminority firms and assess their ability to participate wholly and

with integrity in your developing diversity program. Set goals and measure your success in terms of dollars awarded and paid to minority and woman owned firms.

Hospital ID      5371      Year      2018  
Hospital Name      Thorek Memorial Hospital      Chicago  
Contact Person  
Contact Telephone  
Contact Email  
Facility Ownership      Not for Profit Corporation  
Hospital Classification      General Hospital

Facility Fiscal Year

Starting Date      7/1/2017      Ending Date      6/30/2018  
Facility Reported Total Capital Expenditures      \$1,209,083.00

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

N/A

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

N/A

Seeking Diversity Suppliers for

Plan for Recruiting Diversity Suppliers

Challenges to Diversity Recruitment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

Point of Contact

Process for Diversity Enrollment

Examples of Successful Recruitment

Hospital ID      4523      Year      2018  
Hospital Name      Touchette Regional Hospital      Centreville  
Contact Person  
Contact Telephone  
Contact Email  
Facility Ownership      Not for Profit Corporation  
Hospital Classification      General Hospital

Facility Fiscal Year

Starting Date      1/1/2017      Ending Date      12/31/2017  
Facility Reported Total Capital Expenditures      \$868,194.00

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Plan for Recruiting Diversity Suppliers

Challenges to Diversity Recruitment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

Point of Contact

Process for Diversity Enrollment

Examples of Successful Recruitment

<u>Hospital ID</u>	3244	<u>Year</u>	2018
<u>Hospital Name</u>	UnityPoint Health - Trinity Rock Island	Rock Island	
<u>Contact Person</u>	Michael Nessler		
<u>Contact Telephone</u>	309-779-2310		
<u>Contact Email</u>	mike.nesseler@unitypoint.org		
<u>Facility Ownership</u>	Not for Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

<u>Facility Fiscal Year</u>			
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$6,034,283.00

Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
UnityPoint Health - Trinity

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

UnityPoint Health does not currently have an automated tracking mechanism for either national or state-specific data requested on supplier diversity. Our approach to procurement is to partner with vendors based on their ability to provide high quality products or services coupled with a competitive price structure. Specific to capital expenditures, construction projects are awarded based on a competitive bidding process. Our organization supports the concept of a diverse vendor community and will continue to contemplate an ability to incorporate diversity information into our technology platforms for future monitoring, however that is not a prioritized enhancement at this time.

Seeking Diversity Suppliers for

Plan for Recruiting Diversity Suppliers

Challenges to Diversity Recruitment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

Point of Contact

Process for Diversity Enrollment

Examples of Successful Recruitment

<u>Hospital ID</u>	5280	<u>Year</u>	2018
<u>Hospital Name</u>	University of Illinois Hospital and Health Science Chicago		
<u>Contact Person</u>	Michael Fitzgerald		
<u>Contact Telephone</u>	312-996-9343		
<u>Contact Email</u>	mfitz@uic.edu		
<u>Facility Ownership</u>	Other Not for Profit		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	7/1/2017	<u>Ending Date</u>	6/30/2018
<u>Facility Reported Total Capital Expenditures</u>			\$37,712,109.00

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for  
University of Illinois Hospital and Health Sciences System

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	30.00 %	407910	2 %
Minority-Owned Businesses	30.00 %	1391125	8 %
Veteran-Owned Businesses	3.00 %	4060	0 %
Small Business Enterprises	0.00 %	3384367	21 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

We seek supplier diversity in all available capital expenditures

Plan for Recruiting Diversity Suppliers

We work through our University's Supplier Diversity Office to promote supplier diversity through attending fairs, conferences and workshops.

Challenges to Diversity Recruitment

None

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

All those accepted through the State of Illinois BEP Act (30 ILCS 575/)

Point of Contact

Director  
OBFS- Office of Procurement Diversity  
809 South Marshfield Avenue, Room 402  
Chicago, Illinois 60612  
312-413-2274

Process for Diversity Enrollment

<https://ipg.vendorreg.com/>

Examples of Successful Recruitment

N/A

Hospital ID      5397      Year      2018  
Hospital Name      Vista Medical Center East      Waukegan  
Contact Person  
Contact Telephone  
Contact Email  
Facility Ownership      For Profit Corporation  
Hospital Classification      General Hospital

Facility Fiscal Year

Starting Date      1/1/2018      Ending Date      12/31/2018  
Facility Reported Total Capital Expenditures      \$791,239.25

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Plan for Recruiting Diversity Suppliers

Challenges to Diversity Recruitment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

Point of Contact

Process for Diversity Enrollment

Examples of Successful Recruitment





<u>Hospital ID</u>	5702	<u>Year</u>	2018
<u>Hospital Name</u>	Westlake Hospital		Melrose Park
<u>Contact Person</u>			
<u>Contact Telephone</u>			
<u>Contact Email</u>			
<u>Facility Ownership</u>	For Profit Corporation		
<u>Hospital Classification</u>	General Hospital		

	<u>Facility Fiscal Year</u>		
<u>Starting Date</u>	1/1/2018	<u>Ending Date</u>	12/31/2018
<u>Facility Reported Total Capital Expenditures</u>			\$1,091,015.00

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Diversity Spending Goals, Policies and Actual Reported Diversity Spending for

	<u>Goals for Diversity Spending</u>	<u>Actual Diversity Spending</u>	
Female-Owned Businesses	0.00 %	0	0 %
Minority-Owned Businesses	0.00 %	0	0 %
Veteran-Owned Businesses	0.00 %	0	0 %
Small Business Enterprises	0.00 %	0	0 %

Facility Comments on Diversity Expenditures

Seeking Diversity Suppliers for

Plan for Recruiting Diversity Suppliers

Challenges to Diversity Recruitment

How could the Illinois Health Facilities and Services Review Board assist your efforts?

Certifications Recognized

Point of Contact

Process for Diversity Enrollment

Examples of Successful Recruitment