

## Constantino, Mike

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**From:** Anne Cooper [ACooper@Polsinelli.com]  
**Sent:** Monday, February 28, 2011 11:46 AM  
**To:** Constantino, Mike  
**Cc:** 'Cindy Emley'; Kara Friedman  
**Subject:** Springfield South Dialysis Center - Proj. No. 10-092  
**Attachments:** Springfield South Support Letters (02-28-2011).pdfa.pdf

Mike,

Attached please find copies of a support letter from St. John's Hospital as well as support letters from Memorial Medical Center and Central Illinois Kidney and Dialysis Associates that were previously submitted with the certificate of need application.

Please let me know if you have any questions.

Thanks.

Anne



**Anne M. Cooper**  
*Attorney*

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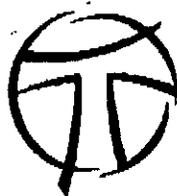
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**St. John's**  
HOSPITAL  
SPRINGFIELD, ILLINOIS

February 23, 2011

**FACSIMILE**

Mr. Dale Galassie  
Chair  
Illinois Health Facilities and Services Review  
Board  
525 West Jefferson Street, 2nd Floor  
Springfield, Illinois 62761

**Re: Letter of Support for Springfield South Dialysis Center, Project No. 10-092**

Dear Mr. Galassie:

I am writing on behalf of St. John's Hospital (the "Hospital") in support of the proposed establishment of a 12-station dialysis facility to be located at 2930 South Sixth Street, Springfield, Illinois 62703, to be known as Springfield South Dialysis Center. Average utilization of the existing dialysis facilities in Springfield has steadily increased over the past several years and is rapidly approaching 80%. Given current utilization trends, there will not be sufficient capacity among the existing facilities to accommodate increased demand for dialysis services. A 12-station dialysis facility will accommodate future demand for dialysis services while allowing existing facilities to operate at optimal capacity.

DaVita plans to expand its nocturnal dialysis program to the Springfield South Dialysis Center. Nocturnal dialysis has been found to be a more desirable alternative to conventional dialysis based upon dose, duration, and frequency. It is gentler on the patient as blood flow and dialysis flow rates are typically lower. Patients on nocturnal dialysis generally have stronger clinical values, lower drug usage, improved nutrition, QOL increase, lower mortality rates and lower hospitalization than patients on conventional dialysis. Importantly, nocturnal dialysis improves the quality of life of the patients who choose this treatment option. Patients generally arrive for treatment in the evening and sleep during treatments, which last from 8 to 10 hours compared to 4 to 5 hours for conventional dialysis. It is an ideal option for patients who want more flexibility in their lives and do not want to schedule their lives around dialysis treatments. Moreover, nocturnal dialysis is a better option for patients who have longer prescriptions for dialysis, and who are difficult to accommodate during the day without disrupting the care of other patients.

800 East Carpenter Street  
Springfield, Illinois 62769  
217-544-6464  
[www.st-johns.org](http://www.st-johns.org)

*An Affiliate of  
Hospital Sisters  
Health System*

Mr. Dale Galassie  
February 23, 2011  
Page 2

DaVita currently operates our acute dialysis unit. One reason the Hospital selected DaVita is for its superior programs. It has taken on many initiatives to improve the lives of patients suffering from chronic kidney disease ("CKD") and end stage renal disease ("ESRD"). One example is its EMPOWER program. DaVita launched the EMPOWER program workshops in 2008. The workshops are free community-based educational seminars that encourage CKD patients to take control of their health and make informed decisions about their dialysis care. Led by a team of DaVita nurses, renal dietitians, and social workers, EMPOWER uses a multidisciplinary approach to educate patients with CKD about their disease, ways to delay progression, and different treatment options. Workshops also focus on preparing patients for life on dialysis or with a kidney transplant. DaVita recognizes the unique and vital role that it plays in enhancing care for renal patients throughout the country. The Hospital is grateful that the residents of Springfield have the benefit of a provider like DaVita in the community. Accordingly, we fully support the proposed establishment of Springfield South Dialysis Center.

Sincerely,



Robert H. Ritz  
President & CEO



701 North First Street • Springfield, Illinois 62781-0001  
memorialmedical.com • Phone (217) 788-3000  
A Memorial Health System Affiliate

December 7, 2010

Dale Galassie  
Chairman  
Illinois Health Facilities and Services Review Board  
525 West Jefferson Street, 2nd Floor  
Springfield, Illinois 62761

**Re: Letter of Support for DaVita Springfield South**

Dear Chairman Galassie:

I am writing to you on behalf of Memorial Medical Center ("Memorial") in support of the proposed establishment of a 12-station dialysis facility to be located at 2930 South 6<sup>th</sup> Street, Springfield, Illinois, to be known as DaVita - Springfield South. Utilization of existing dialysis facilities in Springfield is rapidly approaching 80%. Given current utilization trends, within the next two years, there will not be sufficient capacity among existing facilities to accommodate the growth in demand for dialysis services.

Memorial currently operates a 6-station dialysis facility located on its hospital campus. In 1998, we significantly downsized our dialysis program to accommodate primarily special needs patients. Predominantly, we treat oversized patients who cannot be accommodated in recliner chairs, patients with behavioral issues who cannot be adequately treated in a freestanding dialysis facility, and patients admitted for a medical or surgical procedure who require outpatient dialysis prior to discharge.

With regard to the proposed establishment of the proposed dialysis facility, we believe a 12-station facility will accommodate future demand for dialysis services while at the same time allowing existing facilities to operate at their optimal capacity. Additionally, a 12-station facility is consistent with industry norms and should provide for adequate patient through-put, optimal staffing, and better access for patients.

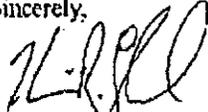
DaVita is a leading provider of dialysis services in the United States. It has taken on many initiatives to improve the lives of patients suffering from chronic kidney disease ("CKD") and ESRD. One example is its EMPOWER program. DaVita launched the EMPOWER program workshops in 2008. The workshops are free community-based educational seminars that encourage CKD patients to take control of their health and make informed decisions about their dialysis care. Led by a team of DaVita nurses, renal dietitians, and social workers, EMPOWER uses a multidisciplinary approach to educate patients with CKD about their disease, ways to

**MHA.**

delay progression, and different treatment options. Workshops also focus on preparing patients for life on dialysis or with a kidney transplant. DaVita recognizes the unique and vital role that it plays in enhancing care for renal patients throughout the country. Memorial is grateful that the residents of Springfield have the benefit of a provider like DaVita in the community. Accordingly, we fully support the proposed establishment of DaVita - Springfield South.

Thank you for your consideration.

Sincerely,



Kevin R. England  
Vice President  
Business Development

KRE/bdk

**CENTRAL ILLINOIS KIDNEY AND DIALYSIS ASSOCIATES, S.C.**  
932 N. Rutledge, Springfield, IL 62702

Pradeep Mehta, M.D.

Lawrence J. Smith, M.D.

Ashraf Tamizuddin, M.D.

Allen S. Krall, M.D.

X. Gary Chen, M.D., Ph.D.

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Business Office (217) 544-5100

December 13, 2010

Dale Galassie

Chair

Illinois Health Facilities and Services Review Board

525 West Jefferson Street, 2nd Floor

Springfield, Illinois 62761

Dear Chairman Galassie:

I am a nephrologist in practice with Central Illinois Kidney and Dialysis Associates, S.C. ("CIKD"). I am writing on behalf of CIKD in support of the proposed establishment of a 12-station dialysis facility to be located at 2930 South 6th Street, Springfield, Illinois (the "Proposed Facility"). There are three dialysis facilities accessible to the general end-stage renal disease ("ESRD") patient population in Springfield. All three of these facilities are rapidly approaching the Health Facilities and Services Review Board 80% utilization standard. Based upon current utilization trends, within the next two years, there will be insufficient capacity in the Springfield market area to accommodate the growing demand for dialysis services. A new dialysis facility is needed to ensure the residents of Springfield maintain access to life sustaining dialysis.

CIKD is currently treating 175 Stage 4 and 28 Stage 5 pre-ESRD patients that reside in the Springfield area. Utilizing a 40% attrition rate for Stage 4 and 20% attrition rate for Stage 5 pre-ESRD patients, we project 127 of these current pre-ESRD patients will initiate dialysis within the next 12 to 24 months. We anticipate referring at least 58 of these patients to the Proposed Facility. The total number of pre-ESRD patients by initial and zip code is attached hereto. No patients will be transferred from other providers to the Proposed Facility.

These patient referrals have not been used to support another pending or approved certificate of need application. The information in this letter is true and correct to the best of my knowledge.

I support the proposed establishment of Springfield South Dialysis.

Sincerely,

*P. Mehta M.D.*

Pradeep Mehta, M.D.

Central Illinois Kidney and Dialysis Associates, S.C.

932 North Rutledge Avenue

Springfield, Illinois 62702



Subscribed and sworn to me

This 13 day of December, 2010

*Stephanie Skinner*  
Notary Public

## Constantino, Mike

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