



Fresenius Medical Care

June 20, 2012

RECEIVED

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HEALTH FACILITIES &
SERVICES REVIEW BOARD

Ms. Courtney Avery
Administrator
Illinois Health Facilities & Services Review Board
525 W. Jefferson Street, 2nd Floor
Springfield, IL 62761

Re: Additional Information
Project: #12-015, Fresenius Medical Care Schaumburg

Dear Ms. Avery,

The enclosed pages contain additional information in regards to the above mentioned project to be heard at the July 24th State Board meeting.

Thank you for your time and consideration of this information.

Sincerely,

Lori Wright
Senior CON Specialist

cc: Clare Ranalli

ADDITIONAL INFORMATION
#12-015 Fresenius Medical Care Schaumburg

Fresenius Medical Care is submitting this additional information for the Board's consideration in their review of the 12-station ESRD facility to be located in Schaumburg.

In its application for this facility, the applicant listed facilities within 30 minutes travel time per MapQuest adjusted. A supplemental travel study has subsequently been conducted by a Professional Traffic Operations Engineer to more accurately identify the 30 minute travel area. The results are as follows: (see attached certified report)

Facilities Within 30 Minutes Travel Time

Name	Address	City	Zip Code	MapQuest		Adjusted Time	Ind Trvl Study	Stations	Mar-12	
				Time	Miles				Patients	Utilization
DaVita Schaumburg	1156 S Roselle Rd	Schaumburg	60193	2	1.09	2.3	2.00	14	69	82.14%
USR Streamwood	149 Irving Park Road	Streamwood	60107	8	4.14	9.2	9.70	13	0	0.00%
Fresenius Elk Grove	901 Biesterfeld Rd	Elk Grove Village	60007	10	6.73	11.5	11.20	28	152	90.48%
Fresenius Hoffman Estates	3150 W Higgins Rd	Hoffman Estates	60195	13	6.73	14.95	16.70	20	114	95.00%
ARA South Barrington	33 W Higgins Rd	Barrington	60010	15	7.82	17.25	19.00	14	51	60.71%
Fresenius Rolling Meadows	4180 Winnetka Ave	Rolling Meadows	60008	17	9.22	19.55	19.50	24	103	71.53%
Fresenius Glendale Heights	520 North Ave	Glendale Heights	60139	18	11.97	20.7	21.20	17	94	92.16%
DaVita Arlington Heights	17 W Golf Rd	Arlington Heights	60005	16	9.08	18.4	21.50	18	46	42.59%
Fresenius West Chicago	1859 N. Neltor	West Chicago	60185	22	12.62	25.3	23.50	12	29	40.28%
Fresenius Lombard	1940 Springer Dr	Lombard	60148	24	15.52	27.6	24.50	12	21	29.17%
USR Oak Brook	1213 Butterfield Road	Downers Grove	60515	24	16.6	27.6	25.30	13	0	0.00%
DaVita Cobblestone	836 Dundee St	Elgin	60120	22	12.42	25.3	26.00	14	61	72.62%
Fresenius Downers Grove	3825 Highland Ave	Downers Grove	60515	26	18.02	29.9	26.70	19	100	87.82%
Fresenius Des Plaines	1625 Oakton Place	Des Plaines	60018	24	14.13	27.6	29.20	12	0	0.00%
Fresenius Elmhurst	133 E Brush Hill Road	Elmhurst	60126	25	17.02	28.75	29.20	24	123	85.42%

Yellow highlighted clinics fall into the Schaumburg market area.

The times in the independent study are an average of the times for six separate runs between the clinics. While the above averages fall under 30 minutes, many of the individual runs are near or over 30 minutes attesting to traffic congestion in the area.

These facilities were found to be over 30 minutes travel time by the independent travel study.

Name	Address	City	Zip Code	MapQuest		Adjusted Time	Ind Trvl Study	Stations
				Time	Miles			
DaVita Buffalo Grove	1291 W Dundee Rd	Buffalo Grove	60089	23	14.51	26.45	30.00	16
Fresenius Palatine	691 E Dundee Rd	Palatine	60074	24	12.82	27.6	31.20	12
Fresenius North Ave	719 W North Ave	Melrose Park	60160	26	17.47	29.9	31.70	24

The Schaumburg market area, based upon where patients live by zip codes, hospitals they go to and where they see their nephrologists, that this facility will serve has four existing clinics that lie within it. They are shown on the chart below.

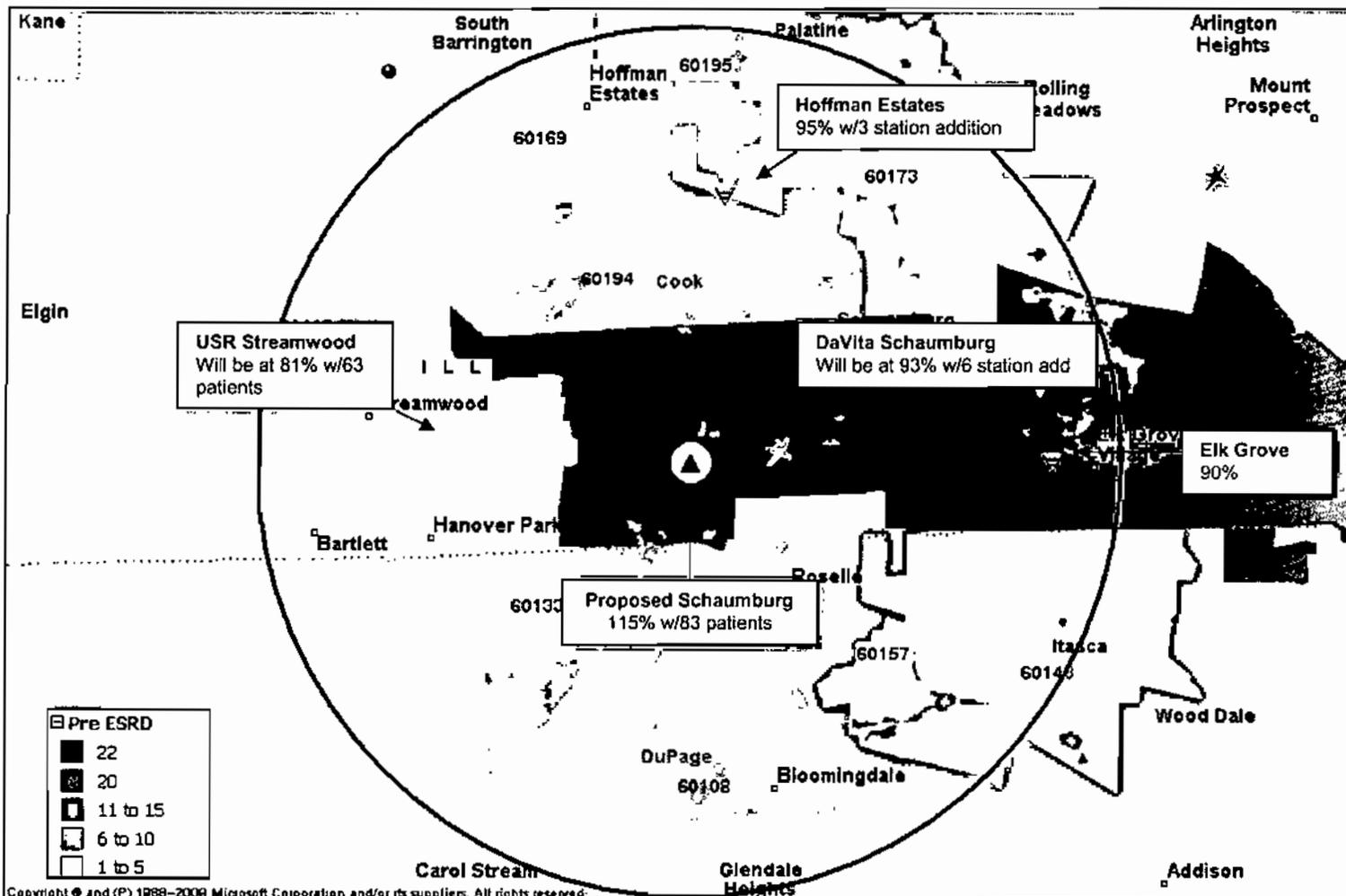
Name	Address	City	Zip Code	MapQuest		Adjusted Time	Ind Trvl Study	Stations	Mar-12	
				Time	Miles				Patients	Utilization
DaVita Schaumburg	1156 S Roselle Rd	Schaumburg	60193	2	1.09	2.3	2.00	14	69	82.14%
USR Streamwood	149 Irving Park Road	Streamwood	60107	8	4.14	9.2	9.70	13	0	0.00%
Fresenius Elk Grove	901 Biesterfield Rd	Elk Grove Village	60007	10	6.73	11.5	11.20	28	152	90.48%
Fresenius Hoffman Estates	3150 W Higgins Rd	Hoffman Estates	60195	13	6.73	14.95	16.70	20	114	95.00%

This area has historically been heavily utilized and since the Fresenius Schaumburg application was submitted, the DaVita Schaumburg clinic was approved to add six additional stations to meet demand. It may appear that the utilization will be reduced at that clinic; however, DaVita identified 112 patients who would be referred to that facility to bring it to 93% utilization. This clinic cannot accommodate Dr. Wick's 83 patients from the area who will be requiring dialysis services.

USR Streamwood is not yet operating, however in the application for that facility; the physician's identified 63 patients to bring that clinic to 81% utilization. Dr. Wick will likely refer some of his patients to this facility, however, it will not be able to accommodate Dr. Wick's 83 patients when they need dialysis because of patients already identified for that facility.

Remaining facilities in the market are over 90% utilization.

SCHAUMBURG MARKET AREA



Memorandum

To: Ms. Lori Wright
Fresenius Medical Center

From: Stephen B. Corcoran, P.E., PTOE
Director of Traffic Engineering

Date: May 14, 2011

Re: Travel Time Surveys
Proposed Fresenius Medical Facility
815 - 825 W. Wise Road
Schaumburg, Illinois



This memorandum summarizes the travel time surveys conducted for a proposed Fresenius Medical facility to be located at 815-825 W. Wise Road in Schaumburg, Illinois. The purpose of the study was to determine the average one-way travel times between existing/planned dialysis centers and the proposed location pursuant to the methodology required by the Illinois Health Facilities & Services Review Board. The travel surveys were to and from 18 facilities.

The surveys were conducted between the hours of 6:30 AM and 6:30 PM. Three travel runs were conducted for each facility with two runs occurring in the midday period from 9:30 AM to 3:30 PM. The third run was conducted in the evening peak period from 3:30 PM to 6:30 PM.

The average one-way travel times for each facility are summarized in **Table 1** (attached) and **Tables 2 and 3** provides a detailed listing of each individual travel run.

Professional Certification

I hereby certify that these documents were prepared or approved by me, and that I am a duly licensed professional engineer under the laws of the State of Illinois. License No. 062.046487, and Expiration Date: November 30, 2013.

I am Professional Traffic Operations Engineer - No. 380 Expiration Date: November 2014.

A handwritten signature in black ink, appearing to read "Stephen B. Corcoran", is written over the typed name and title.

Stephen B. Corcoran, P.E., PTOE
Director of Traffic Engineering



6/8/2012

Table 1
Fresenius Medical Care - Schaumburg Travel Run Summary



Site	Name	Address	City	Average One-Way Travel Times (minutes)
1	DaVita Schaumburg	1156 S. Roselle Road	Schaumburg	2.0
2	USR Streamwood	149 Irving Park Road	Streamwood	9.7
3	Fresenius Elk Grove	901 Biesterfield Road	Elk Grove Village	11.2
4	Fresenius Hoffman Estates	3150 W. Higgins Road	Hoffman Estates	16.7
5	ARA South Barrington	33 W. Higgins Road	Barrington	19.0
6	DaVita Arlington Heights	17 W. Golf Road	Arlington Heights	21.5
7	Fresenius Rolling Meadows	4180 Winnetka Avenue	Rolling Meadows	19.5
8	Fresenius Glendale Heights	520 North Avenue	Glendale Heights	21.2
9	DaVita Cobblestone	836 Dundee Street	Elgin	26.0
10	Fresenius West Chicago	1859 N. Neltmor	West Chicago	23.5
11	DaVita Buffalo Grove	1291 W. Dundee Road	Buffalo Grove	30.0
12	Fresenius Palatine	691 E. Dundee Road	Palatine	31.2
13	Fresenius Des Plaines	1625 Oakton Place	Des Plaines	29.2
14	Fresenius Lombard	1940 Springer Drive	Lombard	24.5
15	USR Oak Brook	1213 Butterfield Road	Downers Grove	25.3
16	Fresenius Villa Park (Elmhurst)	133 E. Brush Hill Road	Elmhurst	29.2
17	Fresenius North Avenue	719 W. North Avenue	Melrose Park	31.7
18	Fresenius Downers Grove	3825 Highland Avenue	Downers Grove	26.7
Average Time for All Locations				22.1 minutes

**Table 2
Schaumburg Travel Runs**

815-825 West Wise Road



Direction	Date	Day	Time Start	Time End	One-Way Travel Times (minutes)		Direction	Date	Day	Time Start	Time End	One-Way Travel Times (minutes)	
					Run	Average						Run	Average
1- DaVita Schaumburg							6 - DaVita Arlington Heights						
To DaVita Schaumburg	5/1/2012	Tuesday	9:31 AM	9:33 AM	2		To DaVita Arlington Hts	5/3/2012	Thursday	9:31 AM	9:50 AM	19	
To FMC Schaumburg	5/1/2012	Tuesday	9:34 AM	9:36 AM	2		To FMC Schaumburg	5/3/2012	Thursday	9:51 AM	10:11 AM	20	
To DaVita Schaumburg	5/1/2012	Tuesday	11:00 AM	11:02 AM	2		To DaVita Arlington Hts	5/3/2012	Thursday	1:15 PM	1:35 PM	20	
To FMC Schaumburg	5/1/2012	Tuesday	11:03 AM	1:05 AM	2		To FMC Schaumburg	5/3/2012	Thursday	1:36 PM	1:55 PM	19	
To DaVita Schaumburg	5/1/2012	Tuesday	4:44 PM	4:46 PM	2		To DaVita Arlington Hts	5/3/2012	Thursday	4:21 PM	4:46 PM	25	
To FMC Schaumburg	5/1/2012	Tuesday	4:48 PM	4:50 PM	2	2.0	To FMC Schaumburg	5/3/2012	Thursday	4:47 PM	5:13 PM	26	21.5
2- USR Streamwood							7 - FMC Rolling Meadows						
To USR Streamwood	5/1/2012	Tuesday	9:37 AM	9:46 AM	9		To FMC Rolling Meadows	5/3/2012	Thursday	10:13 AM	10:31 PM	18	
To FMC Schaumburg	5/1/2012	Tuesday	9:47 AM	9:55 AM	8		To FMC Schaumburg	5/3/2012	Thursday	10:32 AM	10:51 PM	19	
To USR Streamwood	5/1/2012	Tuesday	11:07 AM	11:16 AM	9		To FMC Rolling Meadows	5/3/2012	Thursday	1:56 PM	2:13 PM	17	
To FMC Schaumburg	5/1/2012	Tuesday	11:17 AM	11:25 AM	8		To FMC Schaumburg	5/3/2012	Thursday	2:14 PM	2:32 PM	18	
To USR Streamwood	5/1/2012	Tuesday	4:51 PM	5:02 PM	11		To FMC Rolling Meadows	5/3/2012	Thursday	5:14 PM	5:37 PM	23	
To FMC Schaumburg	5/1/2012	Tuesday	5:03 PM	5:16 PM	13	9.7	To FMC Schaumburg	5/3/2012	Thursday	5:38 PM	6:00 PM	22	19.5
3 - FMC Elk Grove							8 - FMC Glendale Heights						
To FMC Elk Grove	5/1/2012	Tuesday	9:56 AM	10:06 AM	10		To FMC Glendale Hts	5/7/2012	Monday	2:18 PM	2:38 PM	20	
To FMC Schaumburg	5/1/2012	Tuesday	10:07 AM	11:19 AM	12		To FMC Schaumburg	5/9/2012	Wednesday	12:18 PM	12:37 PM	19	
To FMC Elk Grove	5/1/2012	Tuesday	11:25 AM	11:36 AM	11		To FMC Glendale Hts	5/9/2012	Wednesday	12:37 PM	1:27 PM	20	
To FMC Schaumburg	5/1/2012	Tuesday	11:37 AM	11:49 AM	12		To FMC Schaumburg	5/9/2012	Wednesday	12:57 PM	1:19 PM	22	
To FMC Elk Grove	5/1/2012	Tuesday	5:17 PM	5:27 PM	10		To FMC Glendale Hts	5/9/2012	Wednesday	4:14 PM	4:35 PM	21	
To FMC Schaumburg	5/1/2012	Tuesday	5:28 PM	5:40 PM	12	11.2	To FMC Schaumburg	5/9/2012	Wednesday	4:35 PM	5:00 PM	25	21.2
4 - FMC Hoffman Estates							9 - DaVita Cobblestone						
To FMC Hoffman	5/1/2012	Tuesday	10:20 AM	10:36 AM	16		To Cobblestone	4/30/2012	Monday	1:13 PM	1:39 PM	26	
To FMC Schaumburg	5/1/2012	Tuesday	10:37 AM	10:52 AM	15		To FMC Schaumburg	4/30/2012	Monday	1:39 PM	2:01 PM	22	
To FMC Hoffman	5/1/2012	Tuesday	12:01 PM	12:17 PM	16		To Cobblestone	4/30/2012	Monday	2:02 PM	2:31 PM	29	
To FMC Schaumburg	5/1/2012	Tuesday	12:20 PM	12:36 PM	16		To FMC Schaumburg	4/30/2012	Monday	2:31 PM	2:55 PM	24	
To FMC Hoffman	5/3/2012	Thursday	3:39 PM	3:57 PM	18		To Cobblestone	5/1/2012	Tuesday	4:59 PM	5:27 PM	28	
To FMC Schaumburg	5/3/2012	Thursday	4:00 PM	4:19 PM	19	16.7	To FMC Schaumburg	5/1/2012	Tuesday	5:27 PM	5:54 PM	27	26.0
5 - ARA South Barrington							10 - FMC West Chicago						
To ARA S. Barrington	5/7/2012	Monday	1:02 PM	1:21 PM	19		To FMC W. Chicago	5/9/2012	Wednesday	1:20 PM	1:42 PM	22	
To FMC Schaumburg	5/7/2012	Monday	1:22 PM	1:38 PM	16		To FMC Schaumburg	5/9/2012	Wednesday	1:42 PM	2:05 PM	23	
To ARA S. Barrington	5/7/2012	Monday	1:39 PM	1:57 PM	18		To FMC W. Chicago	5/9/2012	Wednesday	2:05 PM	2:30 PM	25	
To FMC Schaumburg	5/7/2012	Monday	1:58 PM	2:17 PM	19		To FMC Schaumburg	5/9/2012	Wednesday	2:30 PM	2:55 PM	25	
To ARA S. Barrington	5/9/2012	Wednesday	3:32 PM	3:53 PM	21		To FMC W. Chicago	5/7/2012	Monday	4:46 PM	5:10 PM	24	
To FMC Schaumburg	5/9/2012	Wednesday	3:53 PM	4:14 PM	21	19.0	To FMC Schaumburg	5/7/2012	Monday	4:24 PM	4:46 PM	22	23.5

Table 3
Schaumburg Travel Runs

815-825 West Wise Road



Direction	Date	Day	Time Start	Time End	One-Way Travel Times (minutes)		Direction	Date	Day	Time Start	Time End	One-Way Travel Times (minutes)	
					Run	Average						Run	Average
11 - DaVita Buffalo Grove							16 - FMC Villa Park (Elmhurst)						
To FMC Buffalo Grove	5/3/2012	Thursday	10:52 AM	11:19 AM	27		To FMC Villa Park	4/30/2012	Monday	11:06 AM	11:33 AM	27	
To FMC Schaumburg	5/3/2012	Thursday	11:20 AM	11:48 AM	28		To FMC Schaumburg	4/30/2012	Monday	11:44 AM	12:13 PM	29	
To FMC Buffalo Grove	5/3/2012	Thursday	2:33 PM	3:01 PM	28		To FMC Villa Park	4/30/2012	Monday	12:14 PM	12:42 PM	28	
To FMC Schaumburg	5/3/2012	Thursday	3:02 PM	3:29 PM	27		To FMC Schaumburg	4/30/2012	Monday	12:41 PM	1:09 PM	28	
To FMC Buffalo Grove	5/10/2012	Thursday	3:41 PM	4:16 PM	35		To FMC Villa Park	5/1/2012	Tuesday	3:56 PM	4:26 PM	30	
To FMC Schaumburg	5/10/2012	Thursday	4:20 PM	4:55 PM	35	30.0	To FMC Schaumburg	5/1/2012	Tuesday	4:26 PM	4:59 PM	33	29.2
12 - FMC Palatine							17 - FMC North Avenue						
To FMC Palatine	5/3/2012	Thursday	11:50 AM	12:19 PM	29		To FMC North Avenue	4/26/2012	Thursday	1:09 PM	1:39 PM	30	
To FMC Schaumburg	5/3/2012	Thursday	12:20 PM	12:49 PM	29		To FMC Schaumburg	4/26/2012	Thursday	1:42 PM	2:11 PM	29	
To FMC Palatine	5/10/2012	Thursday	2:20 PM	2:50 PM	30		To FMC North Avenue	4/26/2012	Thursday	10:02 AM	10:30 AM	28	
To FMC Schaumburg	5/10/2012	Thursday	2:51 PM	3:21 PM	30		To FMC Schaumburg	4/26/2012	Thursday	10:31 AM	11:05 AM	34	
To FMC Palatine	5/10/2012	Thursday	5:16 PM	5:50 PM	34		To FMC North Avenue	4/30/2012	Monday	4:33 PM	5:07 PM	34	
To FMC Schaumburg	5/10/2012	Thursday	5:51 PM	6:26 PM	35	31.2	To FMC Schaumburg	4/30/2012	Monday	5:07 PM	5:42 PM	35	31.7
13 - FMC Des Plaines							18 - FMC Downers Grove						
To FMC Des Plaines	5/9/2012	Wednesday	2:28 PM	2:54 PM	26		To FMC Downers Grove	4/26/2012	Thursday	11:10 AM	11:36 AM	26	
To FMC Schaumburg	5/10/2012	Thursday	1:25 PM	1:54 PM	29		To FMC Schaumburg	4/26/2012	Thursday	11:36 AM	12:07 PM	21	
To FMC Des Plaines	5/10/2012	Thursday	1:55 PM	2:22 PM	27		To FMC Downers Grove	4/26/2012	Thursday	12:08 PM	12:35 PM	27	
To FMC Schaumburg	5/10/2012	Thursday	2:24 PM	2:55 PM	31		To FMC Schaumburg	4/26/2012	Thursday	12:35 PM	1:05 PM	30	
To FMC Des Plaines	5/10/2012	Thursday	3:25 PM	3:56 PM	31		To FMC Downers Grove	4/30/2012	Monday	3:37 PM	4:03 PM	26	
To FMC Schaumburg	5/10/2012	Thursday	3:57 PM	4:28 PM	31	29.2	To FMC Schaumburg	4/30/2012	Monday	4:03 PM	4:33 PM	30	26.7
14 - FMC Lombard													
To FMC Lombard	5/9/2012	Wednesday	10:56 AM	11:19 AM	23								
To FMC Schaumburg	5/9/2012	Wednesday	11:20 AM	11:44 AM	24								
To FMC Lombard	5/9/2012	Wednesday	11:46 AM	12:08 AM	22								
To FMC Schaumburg	5/9/2012	Wednesday	12:10 PM	12:33 PM	23								
To FMC Lombard	5/10/2012	Thursday	4:29 PM	4:53 PM	24								
To FMC Schaumburg	5/10/2012	Thursday	4:55 PM	5:26 PM	31	24.5							
15 - USR Oak Brook													
To USR Oak Brook	5/9/2012	Wednesday	12:41 PM	1:04 PM	23								
To FMC Schaumburg	5/9/2012	Wednesday	1:10 PM	1:35 PM	25								
To USR Oak Brook	5/9/2012	Wednesday	1:36 PM	1:59 PM	23								
To FMC Schaumburg	5/9/2012	Wednesday	2:00 PM	2:24 PM	24								
To USR Oak Brook	5/10/2012	Thursday	5:27 PM	5:59 PM	32								
To FMC Schaumburg	5/10/2012	Thursday	6:00 PM	6:25 PM	25	25.3							