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HEALTH FACILITIES &
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**STATE OF ILLINOIS
HEALTH FACILITIES AND SERVICES REVIEW BOARD**

**IN RE: DAVITA, INC., AND COWELL DIALYSIS, INC.
PROJECT 12-085, LAWNSDALE DIALYSIS, CHICAGO**

REPORT OF PROCEEDINGS

OCTOBER 23, 2012

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STATE OF ILLINOIS

HEALTH FACILITIES AND SERVICES REVIEW BOARD

In Re: DaVita, Inc., and Cowell Dialysis, Inc.
Project 12-085, Lawndale Dialysis, Chicago

Tuesday, October 23, 2012

STENOGRAPHIC REPORT OF PROCEEDINGS had in
the above-entitled matter at Chicago Public
Library, Little Village Branch, 2311 South
Kedzie Avenue, Chicago, Illinois, commencing at
12:50 o'clock p.m.

PRESENT:

MS. COURTNEY AVERY, Hearing Officer
DR. JAMES BURDEN, Board Member

Reported By: Karen Fatigato, CSR
License No.: 084-004072

1 HEARING OFFICER AVERY: Good afternoon,
2 I am Courtney Avery, the Administrator and
3 Hearing Officer for the Illinois Health
4 Facilities and Services Review Board. Also
5 present with me today is Board Member Dr. Jim
6 Burden and our court reporter, Karen.

7 As per the rules of the Illinois Health
8 Facilities and Services Review Board I would
9 like to read the previously published legal
10 notice into the record.

11 In accordance with the requirements of
12 the Illinois Health Facilities Planning Act,
13 notice is given to -- of receipt to establish an
14 end stage renal dialysis facility in Chicago,
15 Project number 12-085, Lawndale Dialysis
16 Chicago. The applicants are DaVita,
17 Incorporated, and Cowell Dialysis, LLC. The
18 applicants propose to establish a 16-station
19 ESRD facility in 6,781 gross square footage of
20 space located at 3934 West 24th Street. The
21 approximate project cost is \$3,145,940.

22 A public hearing will take place
23 pursuant to Part 1130.910 and is scheduled for
24 12:30 p.m. October 23rd, 2012 located at the

1 Chicago Public Library Little Village Branch,
2 2311 South Kedzie, Chicago, Illinois, 60623.

3 Consideration by the State Board has
4 been tentatively scheduled for December the
5 10th, 2012.

6 And this is the end of the legal
7 notice.

8 Please note that in order to ensure
9 that the Illinois Health Facilities and Service
10 Review Board's public hearings protect the
11 privacy and maintain the confidentiality of an
12 individual's health information, covered
13 entities as defined by the Health Insurance
14 Portability Act of 1996, such as facilities,
15 hospital providers, health plans and health care
16 clearinghouses, submitting oral or written
17 testimony that discloses protected health
18 information of individuals shall have a valid
19 written authorization from that individual. The
20 authorization shall allow the covered entity to
21 share the individual's protected health
22 information at this hearing.

23 If you have not already done so please
24 see me and sign in using the appropriate

1 registration forms. There are two speaker
2 registration forms. The green form is for the
3 individuals or organization in support of the
4 proposed project. The blue form is for
5 individuals or organizations in opposition of
6 the project. The yellow form is for individuals
7 wanting to register attendance in support or
8 oppose without providing oral or written
9 testimony. And I ask that those of you who came
10 with prepared text may choose to submit the
11 written text without giving an oral
12 presentation. The testimony will be entered
13 into the official record.

14 I think due to the number of people, we
15 have about 15 people that are signed in, I ask
16 that you limit your comments to three minutes.
17 I will call participants in accordance to the
18 distributed preprinted cards. Prior to
19 beginning your remarks please state and clearly
20 spell your first and last name for Karen. After
21 you have concluded your remarks if you have
22 copies you can present them to me. Thanks.

23 Any questions so far about the
24 registration or does anyone need to complete a

1 form?

2 We'll begin with the applicants. Put
3 the numbers and your testimony on that table for
4 me when you're done.

5 MS. DAVIS: Good afternoon, my name is
6 Penny Davis, and I'm the Division Vice President
7 of the Chicago Division of DaVita. I'd first
8 like to thank everyone for attending the hearing
9 today, specifically Board Member Burden and
10 Courtney Avery. Dr. Burden, we really
11 appreciate your thoughtful participation in the
12 dialogue around the care of patients with renal
13 failure at Board hearings over the years, and
14 your attendance at this meeting today is
15 invaluable to us.

16 We also have a number of
17 representatives from community organizations
18 here today, including Alderman Munoz, En-la-say
19 and the Sinai Urban Institute for Health, and
20 I'd like to thank them.

21 The fact that we're here today is a
22 true demonstration of our commitment to this
23 project. We worked very hard over several
24 months with Mt. Sinai Hospital to come to terms

1 on a partnership that will meet our mutual goals
2 in serving this community. We're proud to have
3 Sinai as our partner in this venture and we
4 wouldn't be here today without their support.

5 We believe that providing access to
6 care within distinct communities such as
7 Lawndale will increase compliance with care and
8 ensure a healthier population. Patients within
9 communities such as Lawndale and Little Village
10 have little access to discretionary funds for
11 transportation for gas or bus fares. They face
12 challenges many of us cannot even imagine, bus
13 fare or food, childcare while they receive
14 treatment three times per week or go without.
15 Without convenient and easily accessible care,
16 they make choices that in the end increase the
17 health care cost of the entire system, driving
18 patients to the emergency room because they've
19 missed treatments.

20 DaVita has been serving the Lawndale
21 community at our Little Village facility for the
22 last seven years. Our partner for the expansion
23 of this service in the community, Mt. Sinai
24 Hospital, has been a provider of this service

1 since the inception of dialysis as a life-saving
2 treatment for kidney failure over 45 years ago.
3 Oddly enough, and it's simply a coincidence, but
4 the first work in the U.S. to develop
5 hemodialysis began at Mt. Sinai Hospital in New
6 York. Mt. Sinai in Chicago began their service
7 just a few years later in 1966. The industry
8 over the last few decades has transformed
9 substantially as most hospitals have closed
10 their outpatient dialysis service and
11 transferred the operations to companies like
12 DaVita. Sinai is unique in its continued
13 commitment to this service despite the many
14 changes in Medicare reimbursement in recent
15 years and the pressures to focus their
16 operations on their core service lines.
17 Mt. Sinai's dialysis program is a symbol of its
18 commitment to its community as a safety net
19 provider and we're proud to move forward with
20 them.

21 One reason we believe Sinai stays
22 committed to this service is because of the
23 public health issues that its surrounding
24 communities face. Most of the communities

1 served by Mt. Sinai are similar to the Lawndale
2 community and they're primarily Hispanic and
3 African American. This is reflected in the
4 demographics of our units. Between our Little
5 Village unit and the Sinai units in 2011, 98
6 percent of the 250 patients were from a minority
7 group. Sixty percent were Hispanic and 38
8 percent were African American.

9 Both of our current locations, which
10 are about two miles from the proposed site, are
11 full. In fact, our Little Village facility
12 which opened in 2005 and was expanded four years
13 ago continues to run at a hundred percent
14 capacity. Patients in the community who start
15 dialysis now have to leave the community for
16 their kidney care. When a spot on the schedule
17 opens up they're able to return to their
18 neighborhood for services. We believe that
19 having local access to services is essential to
20 their emotional, mental and physical well being
21 both on a daily basis and as it relates to their
22 long-term health and outcomes.

23 In the last year there has only been
24 one dialysis facility approved in the City of

1 Chicago, that was the Fresenius Logan Square
2 project. This is compared to the CON Board's
3 approval of eight new facilities in the
4 surrounding suburban areas. We are committed to
5 this community, but we need the State's support
6 to adequately meet the needs of these patients.
7 There were 175 more patients who began dialyzing
8 at area facilities at the end of the last
9 reporting period than there were at the
10 beginning of that reporting period. The demand
11 is there. There is currently a need for 82
12 stations in Chicago, which is the highest need
13 of any planning area in the State. There are
14 numerous public health issues that contribute to
15 the increasing prevalence and incidence of end
16 stage renal disease. Some of these increases
17 relate to earlier intervention and better
18 mortality outcomes.

19 It's clearly not all good news though,
20 DaVita as an organization is committed to
21 getting at the front end of disease management.
22 Village Health is our renal disease management
23 initiative. But as some of you know we are
24 close to completing our merger with Health Care

1 Partners with designs on providing higher
2 quality care, more convenient care, more
3 accessible care and more thoughtful care at a
4 lower cost for all payers in America. Experts
5 in the government and private sector all across
6 the U.S. believe that the Health Care Partners
7 is the best at what it does and point to Health
8 Care Partners as the leader and role model of
9 integrated care. They're currently providing
10 primary and specialty care to over 650,000
11 patients. The two companies, DaVita and Health
12 Care Partners, share aspirations to transform
13 health care by working with physicians, payers
14 and pursuing clinical innovations and becoming
15 as our mission the greatest health care company
16 the world has ever seen.

17 Before I close I just wanted to touch
18 on our commitment to patients. As reflected in
19 the latest proposal and based on our partnership
20 with Mt. Sinai, we've made a commitment to
21 ensure access to dialysis services at the
22 Lawndale facility regardless of ability to pay.
23 We do this at all of our facilities, but we have
24 a particular commitment to Sinai to ensure this

1 proposal extends the hospital's safety net out
2 beyond its campus and its other programs.

3 In closing I'd like to thank you for
4 listening to the testimony.

5 HEARING OFFICER AVERY: Thank you.

6 Number two.

7 MR. HOLLANDSWORTH: My name is Don
8 Hollandsworth, H-O double L-A-N-D-S-W-O-R-T-H.
9 My three minutes will be a little shorter than
10 her three minutes.

11 Good afternoon, my name is Don
12 Hollandsworth, I have been a practicing
13 nephrologist for many years in the Chicagoland
14 area. We have basically two sources or places
15 that we practice, one on the far south side,
16 with my associate of 25 years, Dr. Cook. And we
17 have an inner city practice. Our inner city
18 practice is basically out of the Cook County
19 Health Care System. We have our offices
20 basically at Provident Hospital. And you're
21 probably asking what is somebody from an
22 affluent 51st and King Drive doing here. Well,
23 thank you to President Obama, to the south and
24 McCormick Place to the right and the

1 reconversion of all those multifamily mansions
2 to single family the neighborhood has changed
3 dramatically, but the patients that I service
4 are at a diversity of zip codes because they all
5 have some very common things. Number one,
6 they're usually uneducated, underinsured and
7 they have difficulty navigating through getting
8 health care service in our economically deprived
9 health care system in Cook County and in the
10 State.

11 These patients come to us and over the
12 last I would say ten years we've noticed a
13 tremendous difference in the demographics of the
14 patients. Initially they were basically all
15 African Americans mostly with diabetes and
16 hypertension. I have a lovely group of patients
17 over the years, but now we're up to about 40 to
18 50 percent of Hispanics, and many of them
19 actually live in this area. So when I see these
20 patients and they're nearing dialysis it's a
21 challenge trying to find them a dialysis
22 facility that's close to where they live.

23 Currently we have lots of the patients
24 are now dialyzing not convenient to them at our

1 dialysis unit at 43rd and Emerald. And all the
2 list of attributes that I told you about the
3 patients undereducation, the patients that are
4 very poor, we have the best statistics. We have
5 the best outcomes of any of the facilities in
6 the region, and that's thanks to DaVita's
7 commitment and the dedication of all their
8 staff, their dieticians. We have great
9 chemistries and great outcomes. So given all
10 the liabilities that these patients come with,
11 when we get them in our dialysis -- DaVita
12 dialysis unit we really do a good job.

13 So my summary is coming to close, thank
14 you. And the only difference between our
15 suburban clinic and our inner city clinic is,
16 one, our suburban clinic is smaller. And number
17 two, our outcomes and statistics are better in
18 our inner city one. The exception is that we
19 have a very expanding, rapidly growing home
20 program out in the suburbs and we're struggling.
21 We have -- everybody that's compatible to get a
22 renal transplant eventually gets on the list no
23 matter where they go. They're a little bit
24 tardy getting on in the inner city and they

1 frequently don't have any healthy relatives or
2 they're missing relatives so the living related
3 incidence is lower so they're on the list
4 longer.

5 And so in summary just take one
6 concept, I know I'm two-and-a-half minutes,
7 okay, is the concept of time, it's a very
8 interesting constraint. If you're in a rural
9 neighborhood or rural area if you have somebody,
10 how far is it to get to the nearest Walmart,
11 they'll tell you six miles down turn, left at
12 the blinking lot and it's there on your right.
13 If you ask anybody in this area, Lawndale, how
14 far is it to get to the closest Walgreens, and
15 they'll say what day and what time because if
16 you go at 10 o'clock on a Monday morning you can
17 get there probably in about 18 minutes if you
18 drive. If you try to go to the grocery store on
19 a Saturday at 10 o'clock it might be 40 minutes
20 and the grocery store is only two miles away.
21 So you have to look at the time commitment, the
22 30-minute rule, somewhat with a jaded eye.

23 So in summary thank you very much. I
24 very much support this Mt. Sinai DaVita

1 facility, and I know my patients will benefit
2 from it. Thank you.

3 HEARING OFFICER AVERY: Thank you.

4 Number three.

5 MR. NELSON: Keith Nelson, K-e-i-t-h
6 N-e-l-s-o-n.

7 Good afternoon, I'm Keith Nelson,
8 Director of Laboratory Operations at Saint
9 Anthony Hospital, and I'm here to oppose this
10 certificate of need application.

11 Earlier this year Mt. Sinai opposed the
12 DaVita CON application citing how this
13 for-profit entity would negatively impact the
14 community, primarily taking the favorably
15 insured patients within the community. Nothing
16 has really changed because of the recent
17 DaVita/Mt. Sinai relationship as DaVita still
18 maintains majority control. The
19 DaVita/Mt. Sinai project will be no different
20 than the other 15 DaVita sites throughout the
21 city of Chicago. There should be better options
22 available that would provide the continuity of
23 care that is so critical for the ESRD and
24 pre-ESRD patients.

1 Saint Anthony Hospital, a faith-based,
2 nonprofit community teaching hospital has served
3 the residents of this community since 1897. We
4 continuously provide community outreach to
5 better this community. We believe in providing
6 a complete continuum of care to our patients.
7 The prevalence of high-risk medical conditions
8 in the dialysis patient requires a need to
9 address all the needs of that dialysis patient.
10 We feel another freestanding for-profit dialysis
11 center does not meet those needs. For profit
12 applications appear continuously. We urge you
13 to deny this application. What the community
14 needs is a community hospital dialysis program
15 that can meet the complete continuum of
16 inpatient and outpatient dialysis needs and is
17 not tied to the for-profit decision making of a
18 commercial dialysis provider. Thank you.

19 HEARING OFFICER AVERY: Thank you.

20 Number four.

21 MR. ZAVALA: My name is Juan Zavala, Z
22 as in zebra A-V-A-L-A. I would like to do my
23 testimony by writing if it's possible.

24 HEARING OFFICER AVERY: Yes. Do you

1 have it with you today?

2 MR. ZAVALA: Yes.

3 HEARING OFFICER AVERY: Do you want to
4 submit it now?

5 MR. ZAVALA: Yes.

6 HEARING OFFICER AVERY: Number five.

7 Good afternoon.

8 DR. ANEZIOKORO: Good afternoon all, I
9 am Dr. Aneziokoro, last name
10 A-N-E-Z-I-O-K-O-R-O. And I've been a
11 nephrologist in this community for the past six
12 years. I've served the Lawndale community for
13 six years and I finished my fellowship at the
14 University of Chicago. You know, after I was
15 done I decided to start the practice on my own
16 and every since then it's grown to a pretty
17 substantial practice, and I've served this
18 community for that long. And I will be the
19 medical director of the proposed dialysis
20 facility.

21 I'm here today to support the CON
22 application and for various reasons. It is very
23 dear to my heart not from a business standpoint
24 or any standpoint but just patient care. We

1 take an oath as physicians, and an oath is
2 specifically to a patient. So whatever the
3 bottom line is we have to think about the
4 community and what is being served. We know
5 that Lawndale community is predominantly a low
6 income Hispanic and African American community.
7 It's located on the west side of Chicago as we
8 are here, and it's very relevant to this
9 application for various reasons. We know that
10 Hispanics and African Americans have a high
11 incidence of diabetes and hypertension. And
12 diabetes and hypertension are the two common
13 causes of end stage renal disease in this
14 population. These are patients who eventually
15 need dialysis.

16 Just the data from the Office of
17 Minority Health shows that 1.6 times high
18 incidence of end stage renal disease occur in
19 Hispanics and 2.5 times high incidence occur in
20 African Americans. And we know that there's a
21 diabetes epidemic in this community.

22 Just more statistics. Lawndale has one
23 of the highest rates of diabetes in Chicago, and
24 it's twice the national average. The reason

1 this is, it's predominantly social culture, the
2 lack of access to quality health care and the
3 genetic makeup of these individuals. So
4 establishing a dialysis facility along with the
5 various educational and outreach programs that
6 DaVita will bring to this community will make a
7 significant difference in the lives of these
8 patients.

9 Dr. Hollandsworth has talked about
10 transportation, and one of the biggest issues is
11 transportation. He said in the rural
12 communities five minutes is five minutes, five
13 miles is five miles. In Chicago two miles could
14 be 45 minutes. You bring in the weather in this
15 community, especially in dialysis patients.
16 During the winter months if you look at the
17 statistics the number of patients who pass away
18 because they missed dialysis is so much high in
19 the winter months because they can't get two
20 miles away to the dialysis facilities. And we
21 kind of take it for granted and say, oh,
22 somewhere it's five miles away, but it could be
23 one hour to get to dialysis and these patients
24 will potentially miss dialysis because of that.

1 For me I've been in this community like
2 I said. Right now I have 150 predialysis
3 patients who in the next 12 to 18 months will
4 probably need dialysis very soon. Little
5 Village, Mt. Sinai serves this community, the
6 dialysis units. And we just had a meeting
7 today, Little Village has been running at a
8 hundred percent capacity. We have a waiting
9 list. A lot of these patients end up about
10 five, seven miles away because they cannot get
11 dialysis at Little Village. And hopefully when
12 somebody either moves to a different location or
13 whatever happens to them, either their demise,
14 we eventually get people there. So there's a
15 long waiting list so definitely a dialysis
16 facility is needed.

17 I'm currently the medical director at
18 Little Village and I go to six other facilities
19 in the city from the north side, Skokie, and
20 this community. And it is -- it's really sad
21 when I see patients who live in this community
22 who don't have the means. They're dealing with
23 life changing issues and we tend to take it for
24 granted, but these people don't have the lives

1 that a lot of us have. And you tell them, oh,
2 well, you have to go seven miles to get
3 dialysis. It's hard enough for them. So if we
4 can bring -- if we can bring something to this
5 community, you know, I think it is imperative
6 that we do that. If we have the par to do that
7 we should for these patients.

8 I've mentioned -- I mentioned about the
9 lack of trust that patients have for the health
10 care physicians now. Times have changed and the
11 past physicians, you know, shining lights more
12 or less Gods. Right now patients don't trust as
13 much. And when you give them your word and you
14 can come through in patients of this population
15 it is really sad.

16 I had presented a scenario and I always
17 bring it back. A patient of mine, Jose,
18 70-year-old double amputee who had refused
19 dialysis completely and eventually convinced him
20 to get on dialysis telling him that, oh, his
21 breathing will get better, he'll eat better, his
22 life will get better. It took his family and
23 cousins and my intervention to get him to go on
24 dialysis. And the one thing I promised him was

1 once he got on dialysis we'll find a facility
2 close to your area. And eventually getting
3 dialysis, feels better, they think, oh, this guy
4 is a miracle worker, whatever, and it's just
5 dialysis. In the long run I tell him, okay,
6 I'll see you eventually when you leave the
7 hospital dialysis unit. And he tells me, hey,
8 Doc, I remember this vividly, so when are you
9 going to see me in this dialysis facility. And
10 I come back and tell him unfortunately I don't
11 go to this facility and we can't place you in a
12 facility so close to you. And it was like I was
13 someone he looked up as and I feel I betrayed
14 him. And because of these things I can give you
15 scenarios left and right. Since I had that
16 meeting six months ago I lost about six of my
17 patients to different facilities which are much
18 further than where they live. I think
19 continuity of care is imperative. You've been
20 seeing a patient for five, six years and, you
21 know, you tell them, oh, I can't follow you
22 again, you have to see another nephrologist. I
23 think that's why patients lose trust in the
24 medical profession.

1 You know, telling you that I really,
2 really think that we need to establish a
3 Lawndale dialysis facility just to take care of
4 the patients. I can run around Chicago, I don't
5 mind working from 6 a.m. to 10 p.m., but it is
6 not me, it is the patients, and this is what
7 we're here for.

8 Finally, I have referred my dialysis
9 patients to DaVita facilities for six years, and
10 we all know DaVita is a company that has the
11 expertise in dialysis services. They try to
12 achieve excellence in the industry and the
13 outcomes we know are much better with these
14 facilities that are used to doing dialysis. The
15 program is extremely beneficial I must tell you.
16 And I could go on and go on and go on, but the
17 bottom line is I really, really think just
18 because of the quality and the need in this
19 facility that this project is something that
20 needs to be done.

21 HEARING OFFICER AVERY: Thank you.

22 MR. ROSEMAN: Melvin Roseman,
23 R-O-S-E-M-A-N, first name Melvin.

24 Good afternoon, my name is Mel Roseman,

1 I've been a practicing nephrologist also in the
2 Chicago area for over 30 years, and I'm also
3 here in support of DaVita's application for a
4 new dialysis facility in the Lawndale community.

5 Just as some background,
6 Dr. Hollandsworth, who spoke earlier, and I have
7 been associates early on back in 1995. We were
8 the people that actually brought DaVita to
9 Chicago, so we were at that time 10 percent of
10 the company. And when we were looking to sell
11 our units we saw DaVita -- it wasn't DaVita at
12 that time, it was actually Total Renal Care, but
13 we saw them as the people that we wanted to work
14 with to bring dialysis together in the Chicago
15 area.

16 And I also want to let you know that at
17 any given time up to 10 percent of our
18 population are undocumented persons. And
19 basically what that means is that we receive no
20 compensation, no reimbursement whatsoever. So
21 we take care of a fair number of patients that
22 do not have any resources, financial resources.

23 In over 30 years of my practice I've
24 seen a number of cases of end stage renal

1 disease sky rocket from approximately 60,000
2 cases in 1980, and I actually started practice
3 in '78, I'm getting old, up to approximately
4 600,000 cases in 2010. This increase was due in
5 large part to the obesity epidemic that occurred
6 in our country. One of the results of the
7 higher obesity rates is the increasing
8 prevalence of diabetes and hypertension, two of
9 the leading causes of chronic kidney disease and
10 end stage renal disease.

11 Diabetes accounts for approximately 44
12 percent of all new cases of kidney failure. And
13 hypertension has added about 25,000 new cases of
14 kidney failure patients annually. As the number
15 of individuals with diabetes and hypertension
16 continue to rise, the incidence and prevalence
17 of kidney failure will increase for the
18 foreseeable future. While this may be a public
19 health crisis there is one bright spot, the
20 rising rates of individuals receiving renal
21 replacement therapies are partially attributed
22 to improved intervention and treatment of the
23 pre-ESRD patients.

24 Direct patient contact is imperative to

1 good clinical care and improve patient outcomes.
2 The kidney disease intervention work that I and
3 my colleagues do help our patients better
4 understand their diseases and take charge of
5 their health care and it makes us feel like we
6 are making a difference to the community. If
7 the patients are better educated about their
8 condition, for example, about what is happening
9 to their bodies as their kidneys begin to fail
10 and how to slow the progression of kidney
11 disease, how to go get a fistula placed while in
12 advance of dialysis so that it may mature prior
13 to dialysis initiation and what to expect from
14 dialysis once they reach the point of kidney
15 failure, we feel we can improve mortality and
16 morbidity rates of the end stage kidney disease
17 patients.

18 In the years as a nephrologist I've
19 seen a vast improvement in the quality of renal
20 care provided to my patients. While the
21 nephrology community can take a lot of credit
22 for improvements in dialysis protocols, DaVita
23 has been responsible for implementing many
24 processes and quality initiatives, such as,

1 Kidney Smart program, our IMPACT program,
2 CathAway program, all of which are aimed at
3 improving patient education and outcomes. The
4 Kidney Smart classes and the accompanying
5 website educate individuals on kidney disease,
6 how to better manage their health and how to
7 slow the progression of kidney disease as well
8 as other available treatment options.

9 When patients are better educated they
10 make more informed decisions and have better
11 outcomes. Some of the other speakers already
12 have and will touch on other DaVita programs
13 that significantly improve the patient
14 experience. The patient comes out the winner
15 when he or she is treated by a company that is
16 striving to become, quote, the best health care
17 company the world has ever known, end quote.
18 Kent Thiry, our CEO, was recently at the top of
19 the list of the most influential people in the
20 health care survey, and that's based on his
21 unrelenting drive toward excellence and care
22 integration.

23 While DaVita's programs have been quite
24 successful in reducing mortality rates and

1 improving patient outcomes, they are not a
2 substitute for us as nephrologists spending time
3 with dialysis patients. While mortality has
4 slowly, steadily improved, none of us are happy
5 with the current high rate of mortality.
6 Recommitting to engaging with our patients is
7 one step that may help. This is one of the
8 reasons why it is important that a single
9 physician's patients not be dispersed over too
10 many facilities and why it makes sense to allow
11 the Lawndale patients to dialyze close to their
12 home and close to their nephrologist's home
13 office. With the Little Village and Mt. Sinai
14 programs at capacity we need this facility to
15 meet the intermediate needs of the patients
16 served in this community.

17 When patients are placed at dialysis
18 facilities throughout the city direct patient
19 contact is compromised as the physician cannot
20 physically see each patient when he is
21 constantly rounding. I am from the north side,
22 I'm not from this area, but I have to tell you
23 that I do see my patients four to eight times a
24 month, whereas many of the other physicians that

1 have to travel around the city get to see their
2 patients only once. There have been some recent
3 articles published in the medical journals also
4 that have shown that the more times the
5 nephrologist is able to visit his patients in
6 the facility the outcomes do improve.

7 We work with these patients for years
8 during the early stages of end stage renal
9 disease. They have entrusted us with the
10 management of their health care and when we tell
11 them we will not be able to oversee their
12 dialysis it makes their transition to dialysis
13 much more difficult because they may feel that
14 we have abandoned them. If patients were placed
15 on a limited number of facilities where
16 physicians have privileges within a much smaller
17 geographic area it would limit the time spent
18 traveling between facilities and it would allow
19 us as physicians to not only round on each of
20 our patients but to spend more time with them to
21 ensure that we are able to educate and address
22 any of the issues of their dialysis or disease
23 management. And in short we should be there for
24 our patients. Thank you for your time and we'd

1 like you to please approve this Lawndale
2 proposal.

3 HEARING OFFICER AVERY: Thank you.

4 Jim. I'm going to skip the numbers to
5 bring in another opposition.

6 MR. SIFUENTES: Jim Sifuentes,
7 S-I-F-U-E-N-T-E-S.

8 Good afternoon, my name is Jim
9 Sifuentes, I'm the Vice President for Community
10 Development at Saint Anthony Hospital, and I am
11 here to oppose the CON for the Lawndale Dialysis
12 Center for several reasons.

13 I've worked in the community here,
14 Pilsen, for over 25 years, and I know the
15 community very well, and when people come in as
16 a for-profit, a for-profit is in the business to
17 make money. Any company that's a for-profit
18 they're here to make money. It's interesting
19 that Sinai opposed this and now they're for it.
20 An example of that -- and there's nothing wrong
21 with a for-profit, they do their business, but
22 their interest is to make money.

23 Last year in 2011 DaVita's net revenue
24 was a little over -- not a little over,

1 \$219 million. Their charity care was \$830,000,
 2 less than 1 percent. Do the comparison. Saint
 3 Anthony Hospital, net revenue \$83 million, our
 4 community benefit \$7 million. When people come
 5 in and they say we care for the community, we
 6 care for the needs, we understand, you can tell
 7 a story for \$830,000, that's chump change
 8 because there's so many undocumented here, and
 9 you're going to tell me as a for-profit you're
 10 going to take money to care for those people all
 11 the way through the continuum of care? I
 12 question that, and I question it strongly.

13 I don't doubt all the needs that the
 14 doctors here who I admire have faced. I know
 15 them well as a diabetic. But I can't sit here
 16 and pretend like a for-profit is going to take
 17 care of those and not turn anybody away. The
 18 numbers don't lie \$830,000, 219 million you
 19 made. I oppose this.

20 HEARING OFFICER AVERY: Thank you.

21 Number seven.

22 ALDERMAN MUNOZ: RICARDO,

23 R-I-C-A-R-D-O, Munoz, M-U-N-O-Z.

24 I'm Ricardo Munoz, the Alderman

1 representing Chicago's 22nd ward. My ward
2 includes the Lawndale Dialysis proposed site and
3 the surrounding community. I am here again -- I
4 am here again to support DaVita's proposal to
5 provide dialysis services to my community.
6 Lawndale Dialysis will improve access to
7 essential dialysis treatment for Chicago
8 residents who live in my ward and my community.

9 I have called Little Village home for
10 most of my life. I grew up here. In fact, my
11 office is just one block from the house where I
12 grew up in and two blocks from the grammar
13 school that I graduated from in 1979. My ward
14 has one of the higher concentrations of
15 Hispanics in the city of Chicago, and as a
16 Mexican American myself I represent my
17 community's interest with a passion. That is
18 why I'm here today in support of this proposal.
19 My community faces many impediments to access to
20 health care, including cultural disparities and
21 a lack of understanding of the health care
22 system and financial issues. Health education
23 and wellness is hampered by lack of education
24 and lack of insurance and poor nutrition.

1 Unfortunately, because of public health
2 issues we need these dialysis services in our
3 community. The project will help meet the
4 well-documented medical needs of an underserved
5 community. As you may know, Latinos are
6 particularly vulnerable to increased rates of
7 obesity, hypertension and diabetes. DaVita as a
8 willing provider of such services should not
9 only be permitted but encouraged to come into
10 our community. This is particularly true when
11 your inventory shows a need for 78 stations in
12 the City of Chicago.

13 DaVita contributes directly to
14 improving patient's lives both locally and
15 nationally through service innovations and
16 community investment. DaVita has demonstrated
17 its commitment to the City of Chicago in many
18 ways. It has accounted for approximately
19 millions in charitable donations nationally and
20 has submitted 1.5 million for their employees or
21 teammates as they call them to put towards
22 charitable work in communities much like
23 Lawndale.

24 DaVita's facilities hire locally and

1 even provide scholarships for staff to enhance
2 their skills and their ability to be promoted
3 within the company. I have been an active
4 participate in improving conditions for the
5 working class neighbors in my community.

6 This Board is tasked with maintaining
7 and improving the provision of essential health
8 care services and increasing the accessibility
9 of those services to the medically underserved
10 and indigent. This project will further these
11 goals.

12 Lastly, I ask that the Board consider
13 for a moment what it is like to live in the life
14 of a dialysis patient for a month and walk in
15 their shoes. I think you will understand the
16 necessity to have these services well-dispersed.
17 At least until no need for inventory for
18 stations in the City of Chicago, this Board
19 should encourage dialysis providers to build in
20 communities like mine.

21 Accordingly, I respectfully ask that
22 the Board approve this project thank you for
23 your time. And don't forget to spend some money
24 in the neighborhood.

1 HEARING OFFICER AVERY: Thank you.

2 Number eight.

3 MR. FRANKEL: David Frankel,

4 F-R-A-N-K-E-L.

5 Good afternoon, my name is David
6 Frankel, and I serve as Vice President of
7 Planning and Marketing and Communications for
8 Sinai Health System, the not-for-profit parent
9 organization of Mt. Sinai Hospital and Schwab
10 Rehabilitation Hospital. As you know Sinai is
11 located nearby at the intersection of Ogden and
12 California Avenues, in the center of the
13 culturally rich but economically challenged
14 North and South Lawndale communities.

15 I am here today to communicate Sinai's
16 strong support for the Lawndale Dialysis CON to
17 establish a new 16-station dialysis center in
18 South Lawndale. Mt. Sinai Hospital, which is
19 currently licensed for 16 dialysis stations on
20 our campus, will be a 22 percent joint venture
21 partner in the proposed new dialysis center.

22 Mt. Sinai's existing dialysis unit is
23 operating at or near full capacity most of the
24 time. The service area population that we serve

1 across the west, south and near west sides is
2 among the most economically and socially
3 challenged communities in the United States,
4 with a far higher than average per capita burden
5 of chronic and acute health care needs. Access
6 to health care and to related social services is
7 particularly challenging for many individuals
8 and families within our community.

9 As Sinai's leadership have worked with
10 the DaVita team during the past eight months, we
11 have been impressed with their expertise, clear
12 dedication to the highest quality dialysis care
13 and also with their commitment to serve end
14 stage kidney disease patients regardless of
15 their insurance coverage or ability to pay for
16 services. Sinai has chosen to partner with
17 DaVita on this project so that we have the
18 ability to cost effectively expand patient
19 access to meet the growing demand for outpatient
20 dialysis services in this community. Our
21 participation in this center will offer patients
22 ready access to Sinai's high quality medical and
23 community-based social services.

24 On behalf of Mt. Sinai Hospital and

1 Sinai Health System I respectfully request that
2 members of the State Board each vote yes to
3 approve the Lawndale Dialysis project. Thank
4 you.

5 HEARING OFFICER AVERY: Thank you.

6 Number nine.

7 MS. TEGNI: Julie Tegni, T-E-G-N-I.

8 Hi, good afternoon, my name is Julie
9 Tegni, I'm a social worker for DaVita. I'm the
10 divisional lead social worker for the
11 Chicagoland area. And I also lead a group of
12 social workers in the Midwestern states. I work
13 directly with patients in Chicago, and I'm here
14 in support of DaVita's Lawndale Dialysis CON
15 application.

16 I'd like to provide some perspective
17 from the group of clinic personnel that really
18 help patients deal with the limitations,
19 struggles and challenges of living with kidney
20 failure and being on dialysis. As social
21 workers we work with patients to overcome these
22 challenges to improve their quality of life and
23 emotional well-being. I'm here today because I
24 believe opening a dialysis center in Lawndale

1 will help remove some challenges for my
2 patients, and frankly it will make my job a
3 little bit easier.

4 Every patient on dialysis in the U.S.
5 is assessed by and receives ongoing care from a
6 social worker. We work with patients and
7 families to help them adjust, manage and
8 hopefully thrive on dialysis. Through my work I
9 directly see the strain that kidney disease
10 places on patients, families, their employers
11 and their communities. Kidney disease and the
12 dialysis regimen create emotional -- I'm sorry,
13 financial, career and lifestyle difficulties.
14 Through the ongoing nature of dialysis and the
15 frequency and length of dialysis treatment,
16 patients often struggle to maintain their
17 employment and independence. Typically
18 including transportation time a patient
19 dedicates 15 to 20 hours a week on dialysis
20 treatment. It's so important that dialysis
21 centers are located close to home so that a
22 dialysis center can offer flexibility in
23 treatment times and patients can have options of
24 treatment times. That makes it much more easier

1 for a patient to schedule their life around
2 dialysis.

3 There has recently been a steady
4 increase in incidence of ESRD. According to
5 government data the number of patients receiving
6 dialysis in the City of Chicago has increased 8
7 percent from 2010 to 2011. This increase is due
8 to a combination of factors. First of all, our
9 population is getting older and older. Also, we
10 have increased incidence of diabetes and
11 hypertension. We also have better early
12 detection among primary care physicians and
13 nephrologists. And we have better collaboration
14 between physicians and nephrologists to ensure
15 earlier intervention.

16 In addition to the increasing numbers
17 of ESRD patients, the attrition rate for
18 patients on dialysis are decreasing due to
19 improved treatment. Improved treatment is very
20 important to DaVita, and DaVita's IMPACT program
21 focuses on reducing patient mortality and
22 morbidity during the first 90 days on dialysis
23 through aggressive education and management.
24 This is an interdisciplinary effort by doctors,

1 social workers, dieticians and other
2 professionals on the team. Since its piloting
3 the IMPACT program has been shown to reduce both
4 import patient -- I'm sorry, both patient
5 mortality and morbidity. We're proud of the
6 success of the IMPACT program and the ESRD
7 treatment improvements as this means our
8 patients are living longer, healthier lives on
9 dialysis. However, from a service delivery
10 perspective and planning perspective more
11 patients on dialysis means more difficult to
12 accommodate new patients in our existing
13 facilities and provide that flexibility that I
14 mentioned earlier.

15 Having more capacity and opening needed
16 clinics ensures that treatment shifts are
17 available to meet the growing patient volumes.
18 Unlike hospitals dialysis facilities are
19 optimally small and well-dispersed throughout
20 communities. An overcrowded facility means each
21 patient much show up at their prescribed time
22 each week even if it means missing work, sleep,
23 family vacations and special events like
24 weddings and graduations. Life on dialysis can

1 be arduous and it's often difficult for our
2 patients to maintain employment and
3 independence. Dialysis is scheduled three days
4 a week and lasts about three to five hours per
5 treatment. Due to transportation, occupational,
6 socioeconomic, child care and other issues,
7 there's a high demand for the morning first and
8 second shifts on dialysis. Given the limited
9 number of stations available and Little Village
10 running at a hundred percent capacity we're
11 unable to accommodate every patient's needs or
12 request. As a result many young or otherwise
13 healthy patients are forced to decide not to go
14 on dialysis, to go to a further center, to limit
15 their work schedule or quit their job altogether
16 in order to manage their dialysis care and that
17 only complicates their lives. Adequate capacity
18 in communities that need more support will
19 increase the availability of high-demand
20 treatment times and many patients can maintain
21 their employment as a result of manageable
22 travel times and dialyzing earlier in the day.

23 Access issues are crucial in low-income
24 communities such as Lawndale. Many patients do

1 not own cars or do not feel well enough to drive
2 after dialysis which makes travel around the
3 city particularly difficult. These patients
4 rely on the ADA paratransit program for people
5 with disabilities, public transportation, family
6 or friends to transport them to and from their
7 dialysis treatment. As a result they must
8 schedule their dialysis when transportation is
9 available often between 9 to 5 on weekdays.
10 This really limits scheduling options. Patients
11 who have problems getting their dialysis because
12 of transportation miss dialysis and this has
13 severe clinical and medical consequences and
14 contributes to hospitalizations and other health
15 care costs.

16 Before I conclude I just want to -- I
17 would like to say something about undocumented
18 patients. I'm also the lead for the admissions
19 process in the skyline area, and I see all the
20 admissions that come through. We do not deny
21 patients based on being uninsured, undocumented,
22 unable to pay. And I take this very personally
23 and to heart because I'm a social worker and I
24 lead the group. We are working with patients to

1 find insurance. Often patients that are
2 undocumented have restrictive access to
3 medications they need, and frankly they fall
4 through the cracks. So I take this very
5 personally. We are a for-profit, there's no
6 getting around that, that's obvious and clear,
7 but we care for our patients and social workers
8 are working hard to make sure that they have
9 access that they need. And no patient is denied
10 because they don't have insurance.

11 So in conclusion ESRD patients are
12 chronically ill and usually suffer from multiple
13 comorbidities. Dialysis is also very taxing to
14 the body and there are many difficult side
15 effects to lost kidney function. Many patients
16 are diabetic and elderly and have poor vision
17 and/or rely on durable medical equipment such as
18 canes and wheelchairs. Suffice it to say our
19 patients are a group of people who deal with
20 many challenges and difficulties in receiving
21 dialysis services. Patients in communities like
22 Lawndale can face even more challenges due to
23 the community's average socioeconomic status.
24 Maybe I'm stating the obvious but new dialysis

1 centers are necessary for the health, well-being
2 and quality of life for our patients and their
3 communities, especially as the number of
4 dialysis patients increase. I hope you, the
5 Health Facilities and Services Review Board,
6 approves the project that will ultimately help
7 our patients attend more of their dialysis
8 treatments, be healthier and have an improved
9 quality of life. So thank you very much for
10 your time.

11 HEARING OFFICER AVERY: Thank you.

12 Number ten.

13 MS. DAHLGREN: Rachel Dahlgren,
14 D-A-H-L-G-R-E-N.

15 Good afternoon, I'm Rachel Dahlgren,
16 I'm a social worker at Little Village Dialysis,
17 and I'm here today to support DaVita's proposal
18 to establish a facility in the Lawndale
19 community.

20 My work as a social worker caring for
21 ESRD patients is both highly rewarding and very
22 challenging. I get to do a lot of one-on-one
23 supportive counseling regarding issues from
24 managing feelings of depression regarding

1 chronic illness to adjusting to life's changes.
2 However, the majority of my time is actually
3 spent on very practical issues, like completing
4 and following up referrals for community
5 resources, such as, in-home services, assisting
6 patients with insurance problems or issues and
7 identifying affordable housing resources.
8 Working with the community on the West Side of
9 Chicago where many of our patients do not have
10 the financial means that other more affluent
11 areas may have has been particularly
12 challenging.

13 Working in a dialysis unit involves
14 working with patients who are undergoing a
15 really significant life change. The ESRD
16 diagnosis and initiating dialysis is a very
17 difficult time for a person even though dialysis
18 provides these individuals a survival option.
19 Some patients have never even known they were at
20 risk for kidney failure, then all of a sudden
21 they must deal with this new image of themselves
22 as someone who is sick and that has to go to
23 dialysis treatments three times a week. This
24 can be really anxiety provoking with so many new

1 terms, routines and people involved in their
2 life. There is often a great sense of loss and
3 there's always a huge lifestyle change. While
4 people are encouraged to be grateful for the
5 option of dialysis, dialysis is difficult and
6 can be depressing for so many people to start on
7 this treatment.

8 Additionally, there are insurance and
9 benefits issues when it comes to the chronic
10 phase of any form of medical care, which is very
11 confusing. Thus, I play a role in offering
12 emotional support an assistance through the
13 complex maze of Social Security benefits and
14 through the insurance.

15 Another big challenge to this work is
16 assisting patients to obtain reliable
17 transportation to and from treatments three
18 times per week. Many of the patients I work
19 with do not own cars or if they do it can be
20 risky to drive home after treatments as weakness
21 can occur. Public transportation is not always
22 a good option either for the same reason. If a
23 patient has Medicaid there is coverage for
24 transportation to their dialysis treatments, but

1 we're constantly having to manage transportation
2 issues with the transportation companies. The
3 most optimal situation is when our patients
4 don't have awake extremely early in the morning
5 to get to their treatments or spend a lot of
6 time getting to and from their dialysis
7 treatment.

8 Given all the difficulties that
9 dialysis patients face outside actually
10 receiving dialysis care, finding a facility to
11 dialyze in their community at convenient times
12 should be the least of their worries. By
13 increasing access in this community DaVita will
14 help improve the quality of patient's lives.

15 I ask the CON Board to approve DaVita's
16 proposal to establish Lawndale Dialysis, and I
17 ask that you approve this project.

18 HEARING OFFICER AVERY: Thank you.

19 Number 11.

20 MS. IPAPO: My name is Maria Franchette
21 Ipapo, it's M-A F-R-A-N-C-H-E-T-T-E, last name
22 I-P-A-P-O.

23 Good afternoon, my name is Ma.

24 Franchette Ipapo, I'm the Administrator of

1 Little Village dialysis. I have been with
2 DaVita for five years and in my current position
3 for a year know. My facility, Little Village,
4 is located approximately two miles from the
5 proposed Lawndale facility and I'm pleased to
6 support this project.

7 During my time at Little Village DaVita
8 has offered many clinical initiatives to improve
9 the lives of patients suffering from CKD and
10 ESRD. DaVita's clinical outcomes are among the
11 best in the industry leading to fewer infections
12 and lower mortality rates. I'm going to discuss
13 two of our quality initiatives. One of the
14 programs that we take a lot of pride in is the
15 EMPOWER program, which is aimed at improving
16 health and awareness through community-based
17 education for pre-ESRD patients, that is,
18 patients who still maintain independent kidney
19 function but whose disease is progressing.

20 To educate patients is the highest form
21 of care we can give. Education empowers our
22 patients to make changes, both big and small, to
23 improve their quality of life. This education
24 ultimately starts early and the patients are

1 better aware of the disease, its comorbidities
2 and their treatment options. They make better
3 choices and are more likely to position
4 themselves to be candidates for home dialysis.

5 According to a survey of Medicare
6 patients, nearly three-quarters of CKD patients
7 have never been evaluated by a nephrologist. We
8 speak a lot about increasing prevalence of the
9 kidney disease comorbidities, diabetes and
10 hypertension, driving incidence and prevalence.
11 Another reason, however, that we have seen more
12 patients initiating dialysis is because of
13 public health intervention successes. Timely
14 CKD care is imperative for patient morbidity and
15 mortality. While kidney function is a much more
16 optimal option over dialysis, the fact that
17 people survive kidney failure and begin renal
18 replacement therapy is an indication that
19 patients are being saved and earlier
20 intervention is working.

21 Another program that I'd like to
22 mention is DaVita's CathAway program. This
23 vascular access program is designed to avoid
24 catheters from the inception of dialysis and

1 also to transition from catheters to fistulas.
2 Fistulas are regarded as a gold standard for
3 vascular access for dialysis as catheter use at
4 the initiation of dialysis is the primary cause
5 of early morbidity and mortality in dialysis
6 patients. Through our CathAway program, DaVita
7 achieved the lowest day-90 catheter rates among
8 large dialysis providers in 2010. As a result
9 the risk of death and hospitalization from
10 infections and blood clots has been reduced.
11 Avoidance of these complications improves
12 patient outcomes and also provides for
13 significant savings in health care dollars.

14 DaVita and our physician partners
15 continually strive to create new innovative
16 programs that raise the standard of kidney care,
17 reduce healthcare costs and improve access to
18 all patients. DaVita is proud of these programs
19 and the improved clinical outcomes that our
20 patients have achieved.

21 I finally want to applaud DaVita for
22 expanding its program to the Lawndale community.
23 Even before the recession access to affordable
24 primary health care has posed one of the most

1 persistent challenges to our health care system.
2 Today we find the number of medically
3 disenfranchised individuals has skyrocketed.
4 Even if low-income, minority populations have
5 access to insurance, they are more likely to
6 confront additional barriers to care.
7 Therefore, having an option for ESRD treatment
8 within their own community is essential for
9 improving morbidity and mortality outcomes.

10 And as a facility administrator,
11 business-wise or not, with insurance or not, I
12 do accept patients and I feel bad if I do not
13 have a space as I am from Little Village with my
14 facility having a hundred percent all the time.
15 When we have patients visit and tell them, oh my
16 goodness, you guys are just -- it's less than a
17 mile away from my facility compared to the other
18 ones I am at, can I come by and transfer, I
19 would gladly want to say yes, but I do not have
20 a spot for you. We do have a waiting list, and
21 I feel bad turning them down temporarily. And
22 the only way for me to get them is either when
23 someone gets transplant, which we celebrate when
24 they do, and that's when we have space. Other

1 than that we are just limited with what we have.

2 So I respectfully request that the
3 Illinois Health Facilities and Service Review
4 Board approve the CON for Lawndale Dialysis so
5 DaVita can bring these and other clinical
6 initiatives to the City of Chicago's Lawndale
7 community. Thank you.

8 HEARING OFFICER AVERY: Thank you.

9 Number 12.

10 MS. LADD: Kelly, K-E-L-L-Y, Ladd,
11 L-A-D-D.

12 Good afternoon, my name is Kelly Ladd,
13 and I'm the Regional Operations Director for
14 DaVita. During the last 30 years I've worked
15 throughout Chicago in health care operations in
16 serving in roles in hospital systems both in
17 affluent communities as well as underserved
18 neighborhoods. I've worked with physician
19 groups and for the last six years with DaVita.
20 I am in support of bringing this much needed
21 dialysis services to the Lawndale community.
22 And although there are some who would believe
23 that DaVita only thinks about profits, I would
24 beg to differ and I'm going to do that through a

1 personal experience.

2 In 1961 my father contracted the flu
3 that settled in his kidneys and damaged them.
4 So throughout my childhood I watched as he went
5 through constant testing waiting for his kidneys
6 to fail one day. In 2004 that day came. He
7 began dialyzing in a DaVita facility in
8 Minneapolis, Minnesota, so I experienced
9 firsthand the kind of quality care that DaVita
10 gives to its patients. And like every other
11 ESRD patient he went through many stages of
12 denial, fear, loss of control and facing
13 multiple lifestyle changes. As an avid
14 businessman, athlete and community volunteer, my
15 dad was forced with giving up much of what made
16 him my dad. This is how many patients feel when
17 diagnosed with kidney failure, regardless of
18 their socioeconomic status.

19 Some of the challenges that my father
20 was faced with along with any other ESRD patient
21 is finding adequate family support, who was
22 going to help me with this, finding reliable and
23 accessible transportation because it's a
24 constant everyday situation that you deal with

1 and working through the complex maze of
2 insurance and Social Security benefits
3 regardless of their financial means. That being
4 said it is more onerous for patients without
5 financial means to travel throughout the city
6 than those in more affluent communities. As a
7 result it is important for these patients to be
8 placed in dialysis facilities close to their
9 homes.

10 Access to quality patient care close to
11 home is vital to ESRD patients. I came to
12 DaVita six years ago because of the quality care
13 they provided my father. DaVita is the best at
14 what they do. I have had lots of health care
15 experience and I have never ever seen an
16 organization that does what they need to do as
17 well as DaVita does. We are the best. Not only
18 are they committed to providing excellent care,
19 they're often cited as an example of how quality
20 health care can be cost effectively delivered
21 not only in our community but in our country.
22 DaVita continues with this commitment through
23 the merger with Health Care Partners which
24 designs on providing higher quality care, more

1 convenient care, more accessible care, more
2 thoughtful care and all at a lower cost for all .
3 payers in America. The two companies share
4 aspirations to transform health care by working
5 with physicians, payers and pursuing clinical
6 innovations and becoming the greatest health
7 care company the world has ever seen.

8 Now, although DaVita makes a lot of
9 profits, it also reinvests those profits into
10 our communities and our health care system.
11 DaVita consistently raises awareness to the
12 community needs and makes cash contributions to
13 organizations aimed at improving access to
14 kidney care. In 2010 DaVita donated more than
15 \$2 million in kidney disease awareness
16 organizations, such as, The Kidney Trust, The
17 National Kidney Foundation or the American
18 Kidney Fund, along with several other
19 organizations. Our own employees or members of
20 the DaVita village assisted in these initiatives
21 by raising more than \$4.1 million through Tour
22 DaVita and the DaVita Kidney Awareness Run and
23 Walk. Furthermore, DaVita committed \$1.5
24 million in 2011 to teammates to match community

1 service projects that we all took part in.

2 Please help to continue this endeavor
3 through supporting our projects to build a
4 Lawndale Dialysis facility. And as for my
5 father, he was one of the lucky people because
6 he was able to be healthy enough to receive a
7 transplant and he continues to live a happy,
8 healthy and productive life today.

9 HEARING OFFICER AVERY: Thank you.
10 Number 13.

11 MR. VAN LEER: Good afternoon, my name
12 is Joseph Van Leer, and I'm counsel for the
13 applicant. Unfortunately, we had two patients
14 that have already gone on the record in support
15 of this project but they were unable to attend
16 today so I'm just going to read a brief summary
17 of some of their experiences for you today.

18 One of these patients was also another
19 patient of Little Village. He's a 29-year-old
20 Hispanic American who has been on dialysis for
21 about 14 months. He actually thought he was
22 perfectly healthy because he was young, he's in
23 his mid 20s and he was, you know, in all honesty
24 focused on providing care for his daughter and

1 his wife, not himself. And then one day -- he
2 never went to the doctor and then one day he
3 started vomiting. When he finally went to the
4 doctor he learned that his kidneys had stopped
5 working.

6 Early on in his care he was forced to
7 drive approximately 45 minutes each way for his
8 treatments. This was really tough on him
9 because he had to drive 30 minutes the opposite
10 way to go to work and he was working the
11 nightshift. So he would spend two-and-a-half
12 hours a day driving when he was on dialysis and
13 then on those days he got very little sleep. On
14 days when he would dialyze he would wake up for
15 a few hours for treatments, then fall asleep
16 after he's hooked up to dialyze. Now that he's
17 receiving treatments much closer to home at the
18 Little Village clinic he's much, much happier
19 and he's able to spend much more time with his
20 family and he gets much more sleep.

21 This is just a truly perfect example of
22 why dialysis patients need a facility close to
23 their home and how significant of an impact it
24 really has on their daily lives.

1 We have another patient that is also at
2 the Little Village facility, he's older, he's in
3 his 50s, and he's lived in this community for
4 his whole life. He's been on dialysis for three
5 years and it's been hard on him just as it is on
6 many patients. I spoke with this man for a
7 while actually about his diet and how strictly
8 he follows it, and it's really actually as
9 someone who has never really thought about being
10 on dialysis it's really interesting to hear
11 because he can drink so little amount of fluids
12 every day and when I think about what that would
13 have on my -- impact on my life I really
14 understand how much of an impact it has on his.

15 Because of the retinal condition he
16 can't drive himself to and from treatments. He
17 has a family to support him thankfully, but he
18 rises every morning around 3 a.m. on treatment
19 days and his sister rises shortly after him to
20 drive him to and from treatments and then his
21 niece is able to pick him up. This is not as
22 burdensome on his family because he's so close
23 to home, but he definitely acknowledges that
24 this would be a lot harder if he didn't have a

1 facility so close to home to dialyze. So as
2 expected he's very much in support of another
3 facility in this community because he
4 understands the impact that this has on
5 patient's everyday lives and he would like that
6 the Board approve this project. Thank you.

7 HEARING OFFICER AVERY: Thank you.

8 14.

9 MS. CRUTCHER: Gladys Crutcher, Gladys,
10 G-L-A-D-Y-S, Crutcher, C-R-U-T-C-H-E-R.

11 Good afternoon, my name is Gladys
12 Crutcher, and I am testifying today in support
13 of DaVita's proposal to establish a new Lawndale
14 dialysis facility. I would like to thank the
15 Board for this opportunity to express my support
16 for the -- I'm sorry, for the facility and to
17 share my experience as a dialysis patient.

18 I just celebrated my birthday
19 yesterday, which I made 60 years old, and I am
20 currently a patient at the Beverly facility
21 which is only about seven minutes from my home.
22 I have been on dialysis July 2011, and I have
23 been told it would be at least five years before
24 I would receive a transplant.

1 I have a lot of medical issues leading
2 up to kidney failure. I started when I was
3 diagnosed with multiple myeloma. The
4 chemotherapy they gave me destroyed my kidney as
5 well as being a diabetic. So it had to be -- my
6 left kidney had to be removed. When my right
7 kidney started to fail my doctors tried to
8 convince me to go on dialysis, but I was in
9 denial, I thought I could beat it. While I
10 was -- I'm sorry. While it was my decision
11 whether or not to go on dialysis my doctor
12 carefully monitored my kidney function.

13 When I was in Memphis last year on a
14 vacation with my family I was hospitalized with
15 congestive heart failure. The doctors at the
16 hospital told me I needed to go on dialysis. It
17 was at that time that my family finally
18 convinced me to start on dialysis because it was
19 a matter of life or death. Of course, I chose
20 life.

21 The prospects of dialysis was very
22 scary. I knew people who had gone on dialysis,
23 in fact, my sister had been on dialysis, but I
24 never asked about it, I didn't know what it

1 entailed. And the fear of the unknown is scary.
2 It changed the way you live your life because
3 the treatments cause a lot of fatigue so I tried
4 not to travel so far from home because I tire
5 easily. You have to watch your diet and know
6 what you're eating. Dialysis has to be done to
7 save your life.

8 I live seven minutes from Beverly
9 dialysis facility and I feel that it is very
10 important for my health. It allows me to
11 balance and management of my disease with my
12 life. First, it allowed me to do what I needed
13 to do, for example, making sure that my
14 grandchildren are off to school every morning
15 and also because the facility is so close to
16 home I'm not rushing to make my treatment. It
17 is very important that I am on time for my
18 treatment. It is what is expected. And the
19 facility -- if the facility were 20 or 30
20 minutes away I would always be rushing to make
21 my treatment because you never know -- you never
22 know what you will encounter with Chicago
23 traffic. You always have to expect the worst.

24 With the facility so close I know I can

1 always make my dialysis appointments. If one of
2 my friends or family members who is scheduled to
3 take me to dialysis has car problems, I can
4 always take the bus to the facility. If someone
5 cannot take me I know there will always be
6 someone to pick me up. Additionally, it is easy
7 to find people who are willing to take me to and
8 from dialysis because the facility is so close
9 to my home. If it were -- -- if it were more
10 than 15 minutes away I think I would be much
11 more -- I think it would be much more difficult
12 to arrange transportation because of the traffic
13 issues.

14 I have never missed a treatment or do
15 not plan to miss one. I think it is due -- I
16 think due in parts of the strong support of my
17 family and friends and because my dialysis
18 facility is so close to my home I know I won't
19 never give that up.

20 I support DaVita's efforts to build
21 another facility in this community because
22 dialysis is lifesaving and people who needs
23 dialysis should be able to get to this facility
24 as quickly as possible. Thank you.

1 HEARING OFFICER AVERY: Thank you.

2 15.

3 MR. FORD: My name is Ford, first name
4 Andre, Ford like the car, F-O-R-D.

5 Good afternoon, my name is Andre Ford,
6 and I am testifying today in support of the
7 proposed proposal to establish the Lawndale
8 Dialysis facility. I would like to thank the
9 Board for this opportunity to express my support
10 to the facility and to share my perspective as a
11 dialysis patient.

12 I am 32 years old and I have been on
13 dialysis for five years. I initially started on
14 peritoneal dialysis at the University of Chicago
15 for the first three years of being a patient but
16 developed peritonitis and had to switch to
17 in-center hemodialysis and now dialyzed at
18 Beverly facility three times a week.

19 Before I went to DaVita I was at the
20 University of Chicago as a hemodialysis patient.
21 I want to go and say that since being on
22 dialysis before being on peritoneal dialysis I
23 had the opportunity of working as a branch
24 manager for U.S. Bank and that afforded me the

1 opportunity to work. After receiving
2 peritonitis several times I was forced to go on
3 hemodialysis and after dealing with the stress
4 of hemodialysis I was forced to quit my job.

5 I will say a couple of good things
6 about DaVita, and I'm sorry for not sticking
7 with my testimony, but coming from the heart
8 DaVita definitely -- the nephrologists there at
9 DaVita definitely put me back on the track of
10 success and now I'm able to be a productive
11 32-year-old citizen again.

12 I will say that DaVita -- the
13 difference in University of Chicago Hospital and
14 DaVita was that -- one main difference is DaVita
15 being a national company, as I travel DaVita has
16 always been there for me. So one thing from
17 going from 60 hours a work week and now going to
18 12 hours on dialysis it does cause depression,
19 it definitely has an economical basis on where
20 I'm totally not used to, however, I will say
21 traveling is my outlet. So when I do travel
22 DaVita always has a center there no matter what
23 city I've ever gone to. So going through the
24 DaVita system they make sure my paperwork is

1 there and make sure that they have a chair
2 readily available, I'm definitely appreciate. I
3 wanted to say that as a side note.

4 In-center hemodialysis is much harder
5 on the system than PD. After every in-center
6 treatment I am fatigued and nauseous and suffer
7 from terrible headaches usually lasting five to
8 six hours after the four hours of being in the
9 chair as a patient. I describe my experience
10 like being on a roller coaster at Six Flags
11 Great America, and a roller coaster which is
12 described as the worst roller coaster you
13 probably want to be on and cannot get off.

14 While I was on PD I was able to work
15 because of the side effects of dialysis I had to
16 quit my job as a manager at U.S. Bank. I would
17 like to go back to home hemo in the near future
18 so I can definitely start back working again.

19 The transition to dialysis was very
20 difficult, I call it the great depression.
21 While I had COBRA from my job which initially
22 covered my dialysis, I was not making enough
23 through my disability payments to afford all of
24 my medications. Also, the transition from COBRA

1 to Medicare was difficult due to a gap in
2 coverage.

3 To minimize the physical and financial
4 burdens of dialysis I would like to definitely
5 go back to home dialysis or receive my
6 transplant. I am a candidate for transplant and
7 was on the national -- and is on the national
8 transplant waiting list for approximately 14 --
9 I have been on the list for about 14 months. I
10 was initially told it could take three to four
11 years before a match could be found. Being very
12 young I am very proactive in the management of
13 my health care and to me three or four years is
14 definitely unacceptable.

15 With the help of the American Kidney
16 Fund, I organized a benefit concert in July of
17 this year at my church. People who attended the
18 concert was able to get tested right on the
19 spot, and I was able to locate -- through that
20 process I was able to locate two living kidney
21 donors. I hope the transplant will take place
22 either the end of this year or early next year.

23 I am grateful to have a strong support
24 network so I don't have difficulty with

1 transportation to and from the Beverly facility.
2 I am grateful that I have an opportunity for a
3 transplant, but I know that this is not the case
4 for a lot of other people.

5 Just to listen to everyone's testimony,
6 including everyone here today, I know being --
7 as a patient being on dialysis is -- man, it's
8 hard on the body itself. For me just listening
9 to the Lawndale community for patients period I
10 know if I had to travel, first of all, getting
11 to just enough mental to get to go to dialysis
12 is enough itself, but then if you have to travel
13 and you have to wait a long time and just to
14 listen to the other patients, the rapid PACE
15 system and they tell me how long it takes, but
16 to even hear that these patients here have to go
17 so far from their home. I mean, for-profit,
18 not-for-profit, if there's a dialysis center in
19 their community I'm sure that will help no
20 matter what.

21 DaVita treat me very well. Like I
22 said, when I travel throughout the country I
23 normally go to another center that's DaVita and
24 they always are very helpful in assisting me

1 with my medical needs. I really support having
2 a dialysis center wherever someone lives because
3 right now my DaVita is very close to me and I
4 have a strong support system that drives me to
5 and from. So if I didn't have that system in
6 place I probably would change, like Ms. G, I
7 probably wouldn't go to dialysis. So I'm not
8 sure how many patients currently are choosing
9 that role not going, but I know my adequacy has
10 definitely been a lot better because it is the
11 DaVita that's close by me. That's all. Thank
12 you.

13 HEARING OFFICER AVERY: Thank you.

14 Do we have a 16?

15 MR. WEST: Joseph West, W-E-S-T.

16 Good afternoon, my name is Joseph West,
17 and I am the Senior Epidemiologist at the Sinai
18 Urban Health Institute and program director of
19 the Lawndale Diabetes Project.

20 The Sinai Urban Health Institute was
21 founded in 2000 as part of the Sinai Health
22 System. Our vision is to serve as a leading
23 urban health research institute for eliminating
24 health disparities and working towards greater

1 health equity. And our mission is to develop
2 and implement effective approaches that improve
3 the health of urban communities through
4 data-driven research evaluation and community
5 engagement. A major component of the
6 institute's work involves examining the impact
7 of social issues, such as, poverty, on health.
8 SUHI, which is what we're known, is a diverse
9 group of epidemiologists, research assistants
10 and health educators involved in social
11 epidemiology, program evaluation, teaching and
12 consulting that primarily focuses solely on the
13 West Side of Chicago serving North Lawndale,
14 South Lawndale, Humboldt Park, Austin and other
15 West Side communities.

16 The purpose of the Lawndale Diabetes
17 Project is to reduce the impact of diabetes on
18 the health of residents in North and South
19 Lawndale through a replicable model developed
20 and implemented through a private and public
21 partnership collaboration between the community
22 of both North and South Lawndale, Mt. Sinai
23 Hospital and Blue Cross and Blue Shield of
24 Illinois. In essence this strategy tries to

1 help residents by hiring residents from both
2 North and South Lawndale communities to go out
3 into the community to go door to door to talk to
4 residents about diabetes, the risk factors and
5 all the complications that it can ensue from
6 uncontrolled diabetes. Our goal is to help
7 residents understand their diabetes status, be
8 aware of the health care service options that
9 are available to them, help them understand the
10 steps they can take to better manage their
11 diabetes, which includes changing their diet,
12 physical activity, blood sugar testing,
13 medication adherence and seeing a doctor
14 regularly.

15 The community of North Lawndale is one
16 of 77 officially designated community areas in
17 Chicago. It is a community of approximately
18 39,000 and is one of the poorest community areas
19 in Chicago. The community area of South
20 Lawndale, also known as Little Village, is
21 another community area which is contiguous North
22 Lawndale. South Lawndale with a population of
23 approximately 91,000 is about 90 percent Mexican
24 but also one of the poorest community areas in

1 Chicago. Both communities are substantially
2 burdened by a disproportionate rate of diabetes.

3 As of May of this year, 2012, the
4 Lawndale Diabetes Project has knocked on 1,015
5 doors in North Lawndale and 1200 doors in South
6 Lawndale. Together from both communities we
7 have interviewed 1,030 residents in both North
8 and South Lawndale. In North Lawndale we have
9 found the diabetes prevalence of 23 percent, in
10 South Lawndale 17 percent. This is nearly three
11 times and more than two times the national
12 average respectively. Many residents have
13 developed the disease of diabetes earlier,
14 meaning at a younger age, than the national
15 average and the city average and have higher
16 blood sugar levels for prolonged periods. This
17 increases the risk of complications from the
18 disease as well as increases the lifetime
19 treatment period for such complications as
20 kidney disease.

21 In general we know the following about
22 diabetes services for residents of North and
23 South Lawndale from our research. So it is data
24 driven. Residents from both communities have

1 difficulties finding the conventional medical
2 home. Even when they find such a medical home
3 there are notable differences and difficulties
4 in navigating the system and getting to the
5 health care successfully. Similarly
6 transportation while it is not awful is a
7 challenge for many of our current patients that
8 we see when we go door to door. Some bus
9 routes -- although some bus routes are
10 accessible, although there have been cutbacks
11 during certain periods, right now during
12 economic attrition in the City of Chicago.
13 Literacy in general and health literacy in
14 particular is low among the patients that we
15 see. Many residents have difficulty accessing
16 healthy foods and making the kinds of behavioral
17 changes needed to prevent associated kidney
18 disease as well as other comorbidities. Our
19 health educators work diligently with all the
20 residents that we meet and that we encounter
21 with to help them better understand how to
22 control their diabetes in order to prevent
23 kidney disease. We know that uncontrolled
24 diabetes can lead to many complications, one of

1 which is end stage renal failure.

2 North and South Lawndale clearly are
3 marginalized communities suffering substantially
4 from the effects of diabetes and thus greatly in
5 need of effective programs and access to
6 services and resources that will help change the
7 tide.

8 Lawndale Dialysis Services would be an
9 important step in better serving the persons
10 with kidney disease in these communities.

11 HEARING OFFICER AVERY: Can I have a
12 copy of your testimony? Thanks.

13 Is there anyone who wishes to testify
14 who has not had an opportunity?

15 Is there anyone who has testified who
16 wishes to provide additional testimony?

17 Please note that this project is
18 tentatively scheduled for consideration by the
19 State Board at its December 10th meeting.

20 Please refer to the Board's website which is
21 www.hfsrb.illinois.gov for the meeting location.

22 This information will be posted no later than
23 Thursday, December 6th.

24 The public has until 9 a.m., Tuesday,

1 November 20th, to submit signed written comments
2 pertaining to this project. Comments should be
3 sent to the attention of Courtney Avery,
4 Administrator, Illinois Health Facilities and
5 Services Review Board, 525 West Jefferson
6 Street, 2nd Floor, Springfield, Illinois
7 62761-0001. Or you may fax your comments to my
8 attention at (217) 785-4111.

9 The State Agency Report will be made
10 available on the Board's website on Monday,
11 November 26th. Additional responses to the
12 content of the report findings will be accepted
13 until 9 a.m. on Friday, November 30th. Those
14 comments should also be sent to my attention.

15 Are there any questions?

16 Hearing that there are no addition --
17 no questions or comments I deem this Public
18 Hearing adjourned, and I thank you for your
19 participation in today's proceedings.

20 (Whereupon, these were all the
21 proceedings had at this time.)

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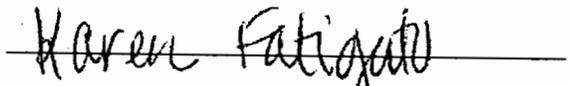
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1 STATE OF ILLINOIS)
2) SS:
3 COUNTY OF C O O K)
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5 Karen Fatigato, being first duly sworn,
6 on oath says that she is a court reporter doing
7 business in the City of Chicago; and that she
8 reported in shorthand the proceedings of said
9 public hearing, and that the foregoing is a true
10 and correct transcript of her shorthand notes so
11 taken as aforesaid, and contains the proceedings
12 given at said public hearing.

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Karen Fatigato, CSR

LIC. NO. 084-004072