Roate, George

From:

Sent:

Jack Axel [jacobmaxel@msn.com] Thursday, December 06, 2012 4:33 PM

To:

Roate, George

Subject:

Northwestern Medical Faculty Foundation Dialysis Center

Attachments:

scan276.pdf

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George,

Attached please find 4 revised/additional pages to the above-referenced application.

DEC 0 7 2012

Jacob M. Axel President Axel & Associates, Inc. 675 North Court, Suite 210 Palatine, IL 60067 Phone: (847) 776-7101

HEALTH FACILITIES & SERVICES REVIEW BOARD

the requirements of Illinois Executive Order #2005-5 hazard areas. As part of the flood plain requirements on showing any identified floodplain areas. Floodplain reliable registrost the registrost that the project complies with the p://www.hfsrb.illinois.gov).
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e requirements of the Historic Resources
SEQUENTIAL ORDER AFTER THE LAST PAGE OF THE
p)]
Part 1120 Applicability or Classification: [Check one only.]
☐ Part 1120 Not Applicable ☐ Category A Project
X Category B Project ☐ DHS or DVA Project

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UNNECESSARY DUPLICATION OF SERVICES MALDISTRIBUTION IMPACT ON OTHER PROVIDERS

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Attached are lists of all ZIP Code areas located within a 30-minute drive (per IHFSRB adjustment) of the proposed site, and all ESRD facilities located within that area.

The cumulative 2012 population of the identified area is 2,489,972 per 2012 ZIP Code-specific population estimates developed by Geolytics, Inc. There are 763 approved ESRD stations within the identified area, resulting in a population: station ratio of 3,511.9 persons per station. While the area-specific population: station ratio is slightly lower than that of the State as a whole, the proposed project differs from the existing ESRD providers because of the intended relationship between the hemodialysis program and the other patient care, teaching and research programs provided on the Northwestern Memorial Hospital campus, as discussed in ATTACHMENT 12.

The proposed dialysis center will not complete its second year of operation until mid-2018. As noted elsewhere in this application, the referring nephrologists are currently referring patients to two existing ESRD facilities. While it is anticipated that a number of patients will elect to transfer their care Northwestern Medical Faculty Foundation Dialysis Center, it is anticipated that many of the current ESRD patients will no longer be receiving hemodialysis by the 24th month of operation, and as a result, the

impact on other providers will be limited. In addition, and central to the proposed establishment of Northwestern Medical Faculty Foundation Dialysis Cente,r is the fact that the proposed center will provide ESRD patients with an alternative to Fresenius and DaVita-operated facilities, with those two providers currently operating 42 of the 51 ESRD facilities in the City of Chicago.

SAFETY NET IMPACT STATEMENT

The establishment of the proposed ESRD facility will not have any impact on the provision of safety net services, in that hemodialysis is not considered to be a "safety net service." In addition, the proposed project will not have any impact on area acute care hospitals, because none of the downtown or near northside hospitals provide ESRD services.

It is the intent of the applicant to treat all medically qualifying patients, regardless of their ability to pay or their insurance coverage. A formal admissions policy and protocol will be developed approximately six months prior to the dialysis center's opening, and it is anticipated by the applicant that the policy will be modeled after the policies in place at Northwestern Memorial Hospital. The anticipated payor mix for the proposed facility is: 70-72% Medicare, 10-12% Medicaid, 15-16% Private Insurance, and 1-2% Self Pay.