

Lake Behavioral Hospital, Waukegan
17-048

Follow up Response
December 5, 2017

- 1) Total revenue includes both inpatient and outpatient revenue. Inpatient and outpatient revenue are also broken out.
- 2) Payor mix is as follows, as per page 270 of the CON:
 - Medicare: 37.4%
 - Medicaid: 34.0%
 - Managed Care: 23.3%
 - TriCare: 2.4%
 - Charity Care: 1.5%
 - Self Pay: 1.4%
- 3) Operating expenses are based on historical operating experience at US HealthVest's Chicago Behavioral Hospital along with other hospitals operated by US HealthVest.
- 4) Medical Director is an independent contractor.
- 5) Charity care is calculated at cost and in accordance with 20 ILCS 3960/3.
- 6) Bad debt is calculated at cost and represents the amounts deemed uncollectable primarily because of the patient's or third party payor's unwillingness to pay as determined after collection efforts. Bad debt does not include any unreimbursed costs for providing services to low-income and/or underserved patients.
- 7) Contractual allowances, the difference between gross revenue and net revenue, were calculated for the various payors based on the historical operating experience at US HealthVest's Chicago Behavioral Hospital along with other hospitals operated by US HealthVest.
- 8) **Senior Management Team**
 - Richard A. Kresch, M.D. - President and Chief Executive Officer
 - Neal Cury - Chief Operating Officer
 - James Cha - Chief Financial Officer
 - Martina Sze - Chief Development Officer
 - Miro Petrovic - Executive Vice President, Architect
 - Michael Canniff - Executive Vice President
 - Linda Barker - Senior Vice President, Clinical
 - Randy Kaniecki - Senior Vice President
 - Larisa Klein - Vice President