

Suzi Briscoe
2001 Ohio Street
Quincy, IL 62301

January 25, 2019

RECEIVED

FEB 04 2019

HEALTH FACILITIES &
SERVICES REVIEW BOARD

Ms. Courtney R. Avery
Administrator
Illinois Health Facilities and Services Review Board
525 West Jefferson, 2nd Floor
Springfield, IL 62761

Re: Opposition to CON 18-042, Quincy Medical Group Surgery Center in Quincy, Illinois

Dear Ms. Avery:

I am the Administrative Assistant at the Blessing Foundation in Quincy, Illinois. I would like to express my opposition to Quincy Medical Group's Certificate of Need project (#18-042).

Blessing Hospital and Quincy Medical Group have worked together successfully to provide key health services to our community, and our community deserves a continuation of their cooperation among the facilities. The separation of the existing surgical center is not necessary in volume nor accessibility opportunities, as it is a duplication and would pull apart essential safeties to our community including:

- large numbers of existing Blessing Health System jobs;
- the revenue that would leave the Quincy area due to Quincy Medical Group's business partner (Unity Point is 40% owner) being an Iowa-based organization; and
- a large negative financial impact to Blessing's community benefit programs and safety net services (which include inpatient behavioral medicine and trauma care, and the financial support to the education of Bless-Rieman College of Nursing and SIU Family Medicine Residency Program). This area desperately needs both, and Blessing Hospital has impressively and continually stepped up and done the right thing for the community in its consideration of projects and processes to fulfill the needs of Quincy and the surrounding area. This is the kind of projection and consideration our community desires and deserves.

I respectfully ask that the Health Facilities and Services Review Board deny CON application 18-042 for a potentially duplicated outpatient surgery center. Thank you for your consideration.

Highest regards,



Suzi Briscoe

January 28, 2019

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FEB 04 2019

HEALTH FACILITIES &
SERVICES REVIEW BOARD

Ms. Courtney R. Avery
Administrator
Illinois Health Facilities and Services Review Board
525 West Jefferson, 2nd Floor
Springfield, IL 62761

Re: Opposition to CON 18-042, Quincy Medical Group Surgery Center in Quincy, Illinois

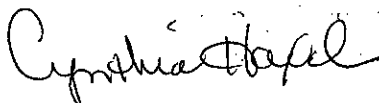
Dear Ms. Avery:

I am an employee of Denman Services, Inc. which is owned by Blessing Health System and a residence of Quincy Illinois. I oppose the Quincy Medical Group's proposal.

The Quincy Medical Group proposal is a duplication of an outpatient surgery center that is owned by Blessing and managed by the Quincy Medical Group in Quincy. I have concerns with UnityPoint, Quincy Medical Group's Des Moines, Iowa business partner being a 40 percent owner of the proposed surgery center and a portion of the profits leaving the Quincy area. I believe this proposal would damage our community benefit programs and services. Much of the revenue Blessing generates from outpatient surgery is used to fulfil its not-for-profit mission of providing Safety Net services to our region such as behavioral health care and trauma care. Blessing is the only health care provider in the region who offers these critical services. It is important to our community these services stay in place. As a non-profit healthcare provider, Blessing provides financial support to the education of healthcare professionals such as Blessing-Rieman College of Nursing & Health Sciences and the SIU Family Medicine Residency Program and charity care to those in need of healthcare, regardless of their ability to pay. The loss of outpatient surgery revenue will threaten these and other community benefit programs, not to mention the loss of approximately 400 jobs. It is in our communities' best interest for Blessing and the Quincy Medical Group to work together to delivery key services. They have been successful with the current outpatient surgery center and the Cancer Center. I personally have help to raise funds for the Cancer Center. It would benefit the community if Blessing and the Quincy Medical Group would continue to work together delivering key health services to the community and find new ways to meet community needs.

I respectfully ask that the Health Facilities and Services Review Board deny CON application 18-042.
Thank you for your consideration.

Respectfully,



Cynthia Haxel

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January 18, 2019

FEB 04 2019

**HEALTH FACILITIES &
SERVICES REVIEW BOARD**

Ms. Courtney R. Avery, Administrator
Illinois Health Facilities and Services Review Board
525 West Jefferson, 2nd Floor
Springfield, IL 62761

Re: Opposition to CON 18-042, Quincy Medical Group Surgery Center in Quincy, Illinois

Dear Ms. Avery:

I have worked for Blessing Health System for 32 years. In my prior responsibilities and in my current role as Executive Vice President/Chief Strategy Officer, I have witnessed our volunteer Board of Trustees' consistent financial stewardship and commitment to serve all individuals in our region, regardless of their ability to pay. The ability of the health system to do this requires a constant balance between those services that provide a margin and those much-needed critical resources that require ongoing subsidy. One huge example is that of mental health services. Blessing Health System has always recognized the importance of these services and has remained committed as supported by our comprehensive mental health service offerings, as others have exited the business in our region. As a long term Blessing Health System team member, I was able to see firsthand the reduction in the cost of care when Blessing and the former St. Mary Hospital merged services. Today, Blessing Health System is able to provide over six million dollars in charity care per year and approximately 63 million in total community benefits on an annual basis.

Quincy Medical Group has previously been in an ownership position of an ASTC and due to financial pressures was forced to sell the service to Blessing Health System in 2006. At that time, we paid approximately \$13,000,000 for the center and simultaneously entered into an arrangement whereby Quincy Medical Group provides management services through a market-based contract to operate the center, which still exists to this day. Because Quincy Medical Group is responsible for effectively managing the service, we were quite surprised as to the reasoning within the CON, which seems to suggest a self-described breach of duty as manager of the center. As mentioned previously, Quincy Medical Group's financial position was instrumental in the selling the first time around and when reviewing their recent financial information outlined within the CON, it is apparent that their financial risk is high and the further burden of debt and leverage could result in failure. Failure could result in personal physician risk, physicians leaving the community and/or selling out to an out of town entity therefore taking money out of the community forever, which would further erode the community's safety net services. (As would the approval of the CON as 40% will go out of the community to Unity Point based in Des Moines, Iowa.)

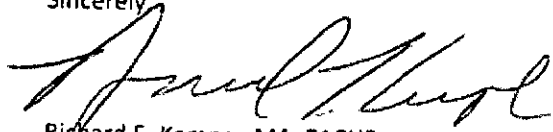
Finally, Quincy Medical Group has a historical track record of "cherry picking" payers, thus leaving the health system with a less than adequate reimbursement mix. Approval of this CON would compound this issue.

We look forward to the community hearing on January 24, 2019 and the CON hearing on March 5, 2019 at which time I believe you will come to understand the many inaccuracies Quincy Medical Group has documented for the record within their filing.

I respectfully ask the Health Facilities and Services Review Board to deny CON Application 18-042/Quincy Medical Group Surgery Center.

Thank you for your consideration.

Sincerely

A handwritten signature in cursive script, appearing to read "Richard E. Kempe".

Richard E. Kempe, MA, FACHE
Executive Vice President/Chief Strategy Officer
Blessing Health System

RK/tls

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FEB 04 2019

HEALTH FACILITIES &
SERVICES REVIEW BOARD

MS. Courtney R. Avery
Administrator
Illinois Health Facilities and Services Review Board
SAR West Jefferson 2nd Floor
Springfield IL 62761

Dear Ms. Avery,

I am writing you regarding my opposition of Quincy medical groups CON for the surgery center. I am currently employed as a social work supervisor. I as a community member and health care worker strongly feel this CON will negatively impact our community.

Historically Quincy does not assist indigent patients. Our community provides services to this population and with the lost revenue we will be unable to provide the indigent services. This will result in the loss of more jobs. There is already a nursing shortage and this CON will impact that as well. My fear is this will eventually cause major financial issues for our hospital and community.

I respectfully ask that the Health Facilities and
Services Board deny CCA application 18-042.
Thank you for your consideration.

Respectfully,

Katherine Pray

Katherine Pray, MSW, LISW

January 16th 2019

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FEB 04 2019

HEALTH FACILITIES &
SERVICES REVIEW BOARD

Ms Courtney Avery
Administrator

Illinois Health Facilities and Services Review Board
525 West Jefferson 2nd Floor
Springfield, IL 62761

Re: Opposition to CON 18-042 QMG Surgery
Center in Quincy, IL.

Dear Ms Avery,

My name is Gerri Buss. I have been employed as a nurse in Quincy IL for 38 years. I have lived through the consolidation of two hospitals in 1993. It was painful but reduced the duplication of services. Blessing Hospital has provided a great place for patients to get care and for employees (nurses) to work. This duplication of services will cost our community more and not improve care in our community.

I respectfully ask the Health Facilities and Services Board to deny CON application 18-042.

Thank-you for your consideration.

Sincerely,

Gerri A. Buss RN

Gerri A. Buss

Mendon, IL 62351

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FEB 04 2019

**HEALTH FACILITIES &
SERVICES REVIEW BOARD**

January 21, 2019

Mrs. Courtney R Avery, Administrator
IL Health Facilities & Service Review Board
525 West Jackson, 3rd Floor
Springfield IL 62761

Dear Ms. Avery:

RE: Opposition to CON 18-042 Quincy Medical Group Surgery Center in Quincy IL

As a Director for Denman Services and an employee of Blessing Health System, but more importantly as a citizen of Adams County, I oppose CON 18-042.

With the current outpatient surgery services housed at the Quincy Medical Group facility not operating at capacity, I feel it would be an unnecessary duplication of services where the resources could be used to better serve our community.

In addition, with the low unemployment rate that we are fortunate to experience in Adams County, I am concerned that staffing such a facility will only harm the operation of the other quality services already available in the community. Doctors, nurses, surgical technicians and other healthcare providers are already hard to recruit positions. This would clearly take a toll on services.

I respectfully ask that the Health Facilities and Review Board deny CON application 18-042 requested by Quincy Medical Group, as it will be detrimental to our Quincy community by duplicating existing services.

Sincerely,



Evonne Keppner
5328 Glencrie Dr
Quincy, IL 62305

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FEB 04 2019

**HEALTH FACILITIES &
SERVICES REVIEW BOARD**

1-16-19

Ms Courtney R. Avery
Administrator
Illinois Health Facilities + Services Review Board
525 West Jefferson, 2nd floor
Springfield IL 62701

Re: Opposition to CON 18-042 Quincy Medical Surgery Center
in Quincy Illinois

Dear Ms. Avery,

I am Debbie Bigelow, Sr Accountant / Manager at Illinois
Community Hospital, BlessingLau Corporation.
I am in opposition to the CON 18-042, Quincy Medical
Group Surgery Center in Quincy, Illinois.

I oppose this CON as I believe it to be an unnecessary
duplication of services in our area. This will create more
costs without adding additional volumes to the market area.

I respectfully ask that the Health Facilities + Services Review
Board deny the CON for a Surgery Center requested by
Quincy Medical Group.

Respectfully Submitted,

Debbie Bigelow

1/16/2019

Mrs. Courtney Avery
Administrator

IL Health Facilities and Services Review Board
525 N Jefferson 2nd Floor
Springfield IL 62761

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FEB 04 2019

HEALTH FACILITIES &
SERVICES REVIEW BOARD

Re: Opposition to CON 18-042 Quincy Medical Group
Surgery Center in Quincy IL.

Dear Mrs Avery,

My name is Amy Ogle and I am the manager of Denman Medical Equipment in Quincy IL. Denman Medical is a division of Blessing Corporate Services in Quincy IL. I am opposed to the surgery center that Quincy Medical Group has filed the CON to build in Quincy IL.

I oppose this duplication of services in Quincy. We already have a surgery center in Quincy and I don't feel that the community can support two surgery centers in a town the size of Quincy. I also feel that patient care will be compromised with this duplication.

I respectfully request that the board deny this CON application 18-042. Thank you for your consideration.

Respectfully,

Amy Ogle

Amy Ogle

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HEALTH FACILITIES &
SERVICES REVIEW BOARD

1/16/19

Ms Courtney R. Avery
Illinois Health Facilities & Services Review Board
525 West Jefferson, 2nd floor
Springfield, IL 62761

Re Opposition to CON 18-042, Quincy Medical
Group Surgery Center in Quincy, IL

Dear Ms Avery,

I am Starla Lewis an Union Manager, which
is part of the Blessing Health System. I oppose
the above CON project.

This will impact the Quincy community
in a negative manner financially
including the Blessing Health System.
I respectfully ask the Illinois Health Facilities
& Services Review Board to deny the CON
18-042 Quincy Medical Group Surgery Center.
Thank you for your consideration.

Sincerely
Starla Lewis
STARLA LEWIS

1/16/19

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FEB 04 2019

HEALTH FACILITIES &
SERVICES REVIEW BOARD

Ms Courtney Avery
Administrator
Ill Health Facilities and Services Review Board
526 West Jefferson, 2nd Floor
Springfield, IL 62761

Re: opposition to CON 18-042 Quincy Medical Group Surgery Center,
Quincy Ill

Dear Ms Avery.

My name is Melody Reynolds and I am the director of nursing @ the Hannibal Clinic in Hannibal, Mo. My facility is located directly across the river from Quincy, Il I am a long term resident of Ralls County in Missouri as well.

I object to the required CON for the additional surgery center in Quincy Ill. There are already 4 potential locations for surgical procedures in this community and directly across the river. There is low utilization in the 3 alternate locations already. Currently there is difficulty staffing RN's in this area at all local medical facilities and this addition would create an additional shortage.

I would respectfully ask that the Health Facilities and Services Review Board deny this CON application for the Surgery Center for Quincy Medical Group.

Very truly yours,

Melody Reynolds

Melody Reynolds RN DON-Hannibal Clinic

January 16, 2019

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HEALTH FACILITIES &
SERVICES REVIEW BOARD

Mrs Courtney Avery
Administrator

IL Health Facilities & Services Review Board
525 W. Jefferson 2nd Floor
Springfield, IL 62761

RE: Opposition to COL 18-042 Quincy Medical Group
Surgery Center in Quincy, IL

Dear Mrs. Avery,

My name is Jennifer Jones and currently hold the position of ~~Regional~~ Management Supervisor & Auditor of Denman Services, Inc. who is a durable medical equipment provider in multiple communities in and around Quincy, IL.

I oppose the duplication of services in my community. The current surgery center is currently not at full capacity, some days busier than others. Adding cost to add additional services, without volume or new volume is not best practice. Knowing several individuals who have used psychic services, which is funded by the current surgery center owned by Blessing Hospital would limit help for those individuals who have no where else to turn. I respectfully ask that you deny this COL application 18-042.

Sincerely yours,

Jennifer Jones

Ms. Courteny R. Avery
Administrator

ILLINOIS Health Facilities and Service Review Board
525 West Jefferson 2nd Floor

1-16-19

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FEB 04 2019

HEALTH FACILITIES &
SERVICES REVIEW BOARD

Re: Opposition to CON 18-042 Quincy Medical Group Surgery Center in
Quincy, ILLINOIS

Dear Ms. Avery:

I am Chris Smith and am a resident of Quincy, IL as well as
a healthcare worker. I work for Atrium @ Hossing Hospital as
a Facilities manager.

I know we currently have two Cardiac Cath Labs at our
facility and cannot keep them busy as the volume is just
not there. I believe adding a third Cath Lab at this QMG
Surgery Center is not unnecessary, it is not cost effective
for our community. This will only add cost to the community.

I respectfully ask that the ILLINOIS Health Facilities and
Services Review Board deny the CON application for the
Quincy Medical Surgery Center.

Thank You for your consideration.


CHRIS SMITH

1/15/19

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FEB 04 2019

**HEALTH FACILITIES &
SERVICES REVIEW BOARD**

Ms. Courtney R. Avery
Administrator

Illinois Health Facilities and Services Review Board
525 West Jefferson, 2nd Floor
Springfield, IL 62761

RE: Opposition to CON 18-042, Quincy Medical Group Surgery
Center in Quincy, Illinois

Dear Ms. Avery,

My name is Samantha Glover, I am an associate nurse manager of an acute medical floor at Blessing Hospital. The CON that has been proposed will drastically affect the tri-state community.

The addition of a surgery center in our community will financially impact thousands of individuals as the need is not there for additional rooms. The addition will increase competition and increase cost in services. This will only be compensated by the customer/patients. As a medical professional, I came in to this position to help people. This addition is going to do the opposite of that. This is only going to cause more heart ache to our community. Blessing Health system has provided 62 million dollars to our tri-state community in the year 2018. My question is, what has Quincy Medical Group done for our community.

I respectfully ask that the Health Facilities and Services Review Board deny CON application 18-042. Thank you for your consideration
Samantha Glover, RN

Jan 16, 2019

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FEB 04 2019

HEALTH FACILITIES &
SERVICES REVIEW BOARD

Ms. Courtney R. Avery
Administrator
Illinois Health Facilities and Services Review Board
525 West Jefferson 2nd floor
Springfield, IL 62761

Re: Opposition to CON 18-042, Quincy Medical Group Surgery Center
in Quincy, Illinois

Dear Ms Avery,

I am the Administrative Director of Nursing for Illinois Community Hospital, an entity of Blessing Health System. I am writing to express my concern and opposition to the above-referenced CON project.

This duplication of services is harmful to the community in the way of not bringing more revenue to the community. This service line duplication will only increase cost to the community.

I respectfully ask that the Health Facilities and Services Review Board deny CON application 18-042. Thank you for your consideration.

Sincerely,
Susan Chanoweth, MSN, RN

1/16/19

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FEB 04 2019

HEALTH FACILITIES &
SERVICES REVIEW BOARD

Courtney Avery
Administrator
Springfield IL

Re: Opposition to CON 18-042 QMG Surgery Center

Dear Ms Avery

My name is Leslie Winn, I live & work in Quincy, IL. I work in healthcare. I am all for the expansion of healthcare in Quincy. I am also for some healthy competition as well. But I do believe that adding another surgery center is not needed. Our current surgery center is not close to being fully utilized. There are many open spots on the current schedule. I would urge QMG to expand in a way that fulfills a true need in our community.

Thank you,

Leslie Winn

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FEB 04 2019

HEALTH FACILITIES &
SERVICES REVIEW BOARD

1-16-19

Ms Courtney Avey
Administrator

Illinois Health Facilities & Services Review Board
525 West Jefferson, 2nd Floor
Springfield, IL 62761

Re: Opposition to CON 18-042, Quincy Medical Group
Surgery Center in Quincy, Illinois

Dear Ms Avey:

My name is Carol Jones. I am a manager in the Blessing Health System at the Pittsfield location. I collaborate with Blessing Hospital and feel like the approval of the CON referenced above would not be in the best interest of the community. I oppose this project.

The reason for my objection is because it is an unnecessary duplication of services. Blessing has an out patient surgery center currently and is meeting the needs of our patients.

I respectfully ask that the Health Facilities & Services Review Board deny CON 18-042. Thank you for your consideration.

Sincerely,

Carol Jones RT(R), RDMS, RUT, BA

Carol Jones

1-16-19

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FEB 04 2019

**HEALTH FACILITIES &
SERVICES REVIEW BOARD**

Ms Courtney R Avery
Administrator
IL Health Facilities and Services Review Board
525 West Jefferson 2nd Floor
Springfield IL 62761

Re: Opposition to CON 18-042 Quincy Medical
Careup Surgery Center in Quincy IL

Dear Ms Avery:

My name is Laura Harpole, Manager Geropsych Unit
at Illini Community Hospital. I am a member of the
Blessing Health System for Quincy, IL. I would
like for you to deny CON application for Quincy
Medical Group. This would take away
from our community that helps support
other services such as psych services. This
is a major need in our community and
surrounding areas. Thank you for your
consideration.

Respectfully,

Laura Harpole, RN MSW

Mrs Courtney Avery
Administrator
IL Health Facilities & Services Review Board
525 W Jefferson 2nd Floor
Springfield IL 62761

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FEB 04 2019

HEALTH FACILITIES &
SERVICES REVIEW BOARD

Re: Opposition to CON 18-042 Quincy Medical Group
Surgery Center in Quincy IL

Dear Mrs Avery

My name is Lisa Trautvetter. I am a supervisor at
Denman Medical in Quincy IL. Denman Medical is
part of the Blessing Health System. I am opposed to
the CON submitted by Quincy Medical Group.

I oppose this duplication of services because
this community cannot support a second
surgery center.

This would cause a rise in consumer
cost. This does not benefit the community.

Thanks for your consideration

Lisa Trautvetter

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FEB 04 2019

**HEALTH, FACILITIES &
SERVICES REVIEW BOARD**

Ms Courtney R. Avery
Administrator

Illinois Health Facilities Review Board

525 West Jefferson 2nd Floor

Springfield, Illinois 62701

Re: opposition to CON 18-042

Quincy Medical Group
Surgery Center in
Quincy Illinois

Dear Ms Avery

I am Sharon Lang. I am a Supervisor for Denman Linen. I oppose the CON referenced above. The duplication of service would affect the community negatively. Competition will drive up cost for our community.

I respectfully ask that the Health, Facilities and Services Review Board deny CON application 18-042. Thank You for your consideration.

Sincerely Sharon Lang

Sharon Lang

January 14, 2019

Mrs Courtney R. Arney
Adm. Strater

Illinois Health Facilities Services Review Board
535 West Jefferson 2nd Floor
Springfield, IL 62761

RE: Opposition to CAN 18-012, Quincy Medical Group
Surgery Center in Quincy, IL

Dear Ms. Arney,

I am not only part of the leadership team at the Hannibal Clinic, but a member of the Community of the Greater Quincy area as well. Due to the direct relationship between the Hannibal Clinic and Blessing Health System - this directly affects me and the company I am a part of. I strongly believe there is no need for the duplication of services within this area.

This community does not have the number of surgery cases to support two locations; therefore this will directly take money out of Blessing's system, which affects hundreds of people. I respectfully ask that the Health Facilities Services Review Board deny CAN 18-012.

Respectfully,
[Signature]

Kimber Steinbeck - CAN 18-012 - Auxiliary Services Manager

HEALTH FACILITIES & SERVICES REVIEW BOARD

FEB 04 2019

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1-16-19

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HEALTH, FACILITIES &
SERVICES REVIEW BOARD

Ms. Courtney R. Avery
Administrator
Illinois Health Facilities and Services Review Board
525 West Jefferson, 2nd Floor
Springfield, IL 62761

Re: Opposition to CON 18-042, Quincy Medical Group Surgery
Center in Quincy, IL

Dear Ms. Avery:

My name is Tina Veite and am a supervisor and athletic trainer at Illini Community Hospital which is part of Blessing Health System. I am in opposition to the above referenced CON project.

The services being requested in the CON are already being offered within the community. This would be a duplication of services within a small community that could potentially have a very large impact on the current services as well as an impact on the BHS services that are a pure community benefit and do not support themselves financially. Without the added revenue of the surgery center, these services could be highly impacted. The current center, additionally, is not fully utilized or at full capacity to justify a new center.

I respectfully ask that the Health Facilities and Services Review Board deny CON application 18-042. Thank you for your consideration.

Sincerely,



Tina Veite

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FEB 04 2019

HEALTH FACILITIES &
SERVICES REVIEW BOARD

1-16-2019

Courtney Avery

Administrator

Illinois Health Facilities & Services Review Board

525 West Jefferson

Springfield IL 62701

RE: Opposition to CON 18-642
Quincy Medical Group
Surgery Center in Quincy IL.

Ms Avery,

I am writing to you to let you know I oppose con 18-642 in my community. We currently do not have a need as to the fact we already have a surgery center in Quincy to cover the communities needs. Any additional centers will not benefit the community.

Sincerely,

Crystal Lappe
3313 Mount Palooki Rd
Illinois IL 62539