



February 13, 2019

Ms. Courtney Avery
Administrator
Illinois Health Facilities and Services Review Board
525 West Jefferson – 2nd Floor
Springfield, IL 62761

Dear Ms. Avery:

On behalf of Titan International, I am writing in support of CON Project #18-042 to locate Quincy Medical Group Ambulatory Surgery Treatment Center at the Quincy Mall. Titan International's corporate headquarters are located in Quincy, where we've been a part of the community for more than a century. We employ 750 employees in Quincy.

In an environment where healthcare costs continue to rise, it is important to find ways to reduce costs in an appropriate care setting. New technology has enabled more surgeries to be performed in an outpatient setting where costs can be reduced. CMS has continued to increase the procedures and surgeries that are eligible for reimbursement when performed in an ASTC, resulting in higher volumes of surgeries and procedures being performed in an outpatient setting.

Quincy Medical Group's proposed ASTC will increase the amount of surgeries that can be performed in an outpatient setting in Quincy. There is an anticipated 30% reduction in fees. The reduction in fees will not only provide a positive financial impact on citizens but also on local businesses whose insurance and healthcare costs have risen year after year.

The proposed ASTC will also improve access to care for patients. There are currently 5 ASTCs in the large planning area in west central Illinois in which Quincy is located. 4 of these ASTCs are in Springfield, more than 100 miles distant. The only other one is located in Quincy, servicing the 250,000+ patients who use Quincy as their medical hub. Increasing access to high quality, lower cost care will allow more patients to take advantage of care in a location closer to home.

In addition to the financial, quality and access benefits to citizens and employers, the proposed ASTC will have economic benefits to the entire community based on the proposed location. Quincy Medical Group plans to locate the surgery center at the Quincy Mall in the former site of Bergner's department store. This repurposing of space ensures that mall businesses will see increased traffic and will replace significant tax dollars lost by the departure of Bergner's.

Maurice M. Taylor, Jr.
Chairman

2701 Spruce Street
Quincy, Illinois 62301
(217) 228-6011
Fax: (217) 228-3166



Quincy Medical Group has long been vital to ensuring that high quality physicians practice in Quincy. The ASTC will only enhance physicians' ability to perform surgeries and procedures in a lower cost, high quality setting.

With this in mind, I ask that you and the Illinois Health Facilities and Services Review Board support this important project for the citizens of Quincy and the surrounding area.

Regards,

A handwritten signature in black ink, appearing to read "Maurice M. Taylor, Jr.", with a circular flourish at the end.

Maurice M. Taylor, Jr.
Chairman of the Board
Titan International, Inc.

Maurice M. Taylor, Jr.
Chairman

2701 Spruce Street
Quincy, Illinois 62301
(217) 228-6011
Fax: (217) 228-3166