

Support

# O'Brien Insurance Agency

Tracy Kiefer, Agent  
419 South 10<sup>th</sup> Street  
P.O. Box 1008  
Quincy, IL 62306

Tracy@obrieninsure.com

Phone 217-224-7474  
Fax 217-224-0879

April 3, 2019

Ms. Courtney Avery, Administrator  
Illinois Health Facilities and Services Review Board  
525 West Jefferson Street, 2<sup>nd</sup> floor  
Springfield, Illinois 62761

**RECEIVED**

APR 8 2019

**HEALTH FACILITIES &  
SERVICES REVIEW BOARD**

Re: Project 18-042, Quincy Medical Group Surgery Center

Dear Ms. Avery:

A letter on behalf of various local employers and organizations was recently submitted to the Board advising of their collective position regarding any potential cooperative venture between Quincy Medical Group and Blessing Hospital in relation to the proposed surgery center. Tracy Kiefer, of O'Brien Insurance Agency, joins in the statements set forth in that letter and expresses continued support for Quincy Medical Group's proposal to establish an ambulatory surgery treatment center in Quincy.

O'Brien Insurance Agency has been a part of the Adams County area for many years. We sell and service Health Insurance for local residents and we have personally seen the increase in health insurance premiums due in part to there being no competition among surgery centers locally.

Tracy Kiefer of O'Brien Insurance Company joins in the disappointment expressed by our fellow, local employers and organizations that the project received an Intent to Deny at the March 5, 2019 Board meeting. O'Brien Insurance Agency also joins in the position that co-ownership of a surgery center between Quincy Medical Group and Blessing would not be in the best interest of the community as it would not lead to increased patient choice, increased competition, competitive pricing, or reduced costs. The Quincy community needs and wants a second surgery center in Adams County as having more than one choice generates market competition to improve cost and enhance healthcare quality.

O'Brien Insurance Agency asks that the Board recognize the needs and wants of Quincy and Adams County and approve Quincy Medical Group's project.

Sincerely,



Tracy Kiefer, Agent  
O'Brien Insurance Agency