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APR 10 2019

**HEALTH FACILITIES &  
SERVICES REVIEW BOARD**

April 8, 2019

Courtney Avery  
Administrator  
Illinois Health Facilities and Services Review Board  
525 West Jefferson Street, 2<sup>nd</sup> Floor  
Springfield, IL 62761

**Re: Support for Collaboration of QMG's Proposed Second Surgery Center in Quincy**

Dear Ms. Avery:

My firm, Prism Healthcare, was engaged by the Blessing Health System in 2015 to begin Blessing's cost transformation. Blessing Health System's cost transformation had several goals including reducing costs and improving efficiencies with the ultimate goal of passing those cost reductions to the patients, payers and employers in the form of lower charges. After a two-year exhaustive engagement where both Blessing and Prism looked at all areas in the company for improvements, Blessing has begun its promise to lower the rates in the Quincy community and the surrounding areas. Blessing is constructing an outpatient center which will offer retail-based prices for highly accessed laboratory services as well as all common imaging services including diagnostic imaging, CT Scans, and MRI's. Blessing's goal is to help alleviate the patient's need to travel many hours to receive lower cost services in St. Louis, Missouri or Springfield, Illinois.

Blessing implemented this vision after an exhaustive study with Navigant Healthcare to transform care delivery in the Quincy area. Along with cost reductions and savings to the patient and employers Blessing has also developed a Clinically Integrated Network called Crossriver Quality Health Partners which includes Blessing Hospital, Blessing Physician Services, Illini Community Hospital, Southern Illinois Univ. Family Practice of Quincy, the Hannibal Clinic and Scotland County Memorial Health. The goal of the clinically integrated network is to standardize care around clinically proven guidelines to lower costs for all patients. The Quincy Medical Group was encouraged for over two years to join, but to this date has declined.

Lowering costs, lowering charges, and standardizing care around clinically proven guidelines is the mission of the Blessing Health System, and Prism is proud to have been of assistance to Blessing on its journey to provide the communities they serve the best healthcare.

Sincerely,

Mukesh Gangwal  
President and Chief Executive Officer  
Prism Healthcare