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ELEVATOR SAFETY REVIEW BOARD MEETING

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The following meeting was conducted on June

11

4, 2015, between the hours of 8:30 a.m. and 9:23 a.m.

12

of that day at the offices of the State Fire Marshal,

13

1035 Stevenson Drive, Springfield, Illinois, before

14

Susan Randolph, Certified Shorthand Reporter, License

15

No. 084-003240, for the State of Illinois.

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(No documents marked in meeting)

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1 It IS HEREBY STIPULATED AND AGREED that this
2 meeting may be taken in shorthand by Susan Randolph,
3 Certified Shorthand Reporter, and afterwards
4 transcribed into typewriting.

5 * * * * * *

6 MR. BAUMANN: Call the meeting to order.

7 It's 8:30. Rise for the Pledge of Allegiance.

8 (Pledge of Allegiance stated at this
9 point:)

10 MR. BAUMANN: Everybody read the minutes
11 from the last meeting? Received the minutes? Are you
12 aware that you received the minutes? Do we have a
13 motion?

14 MR. SHANKLIN: Motion to accept.

15 MR. BAUMANN: The motion to accept. Do we
16 have a second?

17 MR. HERTSBERG: I will second.

18 MR. BAUMANN: Move to second. All those in
19 favor say aye.

20 (Board responding)

21 MR. BAUMANN: All those opposed.

22 (No response)

23 MR. BAUMANN: The ayes have it. Old
24 business. Elevator report by Bob Capuani.

1 MR. CAPUANI: Total conveyance is 34,469.
2 Permits this year 315. Licenses 960. Registration is
3 269. And certificates 5,127.

4 MR. BAUMANN: That's it?

5 MR. CAPUANI: Yes.

6 MR. BAUMANN: Go on to new business. That
7 would be item A, Pneumatic Vacuum Elevator
8 presentation.

9 MR. GRUBER: I have some material.

10 MR. BAUMANN: Can you please tell your name
11 and spell your name for the court reporter?

12 MR. GRUBER: Certainly. My name is Stefan
13 Gruber. S-t-e-f-a-n. Last name is Gruber, G-r-u-b as
14 in boy e-r. And I'm the sales manager with Pneumatic
15 Vacuum Elevator.

16 To whom should I address the material for
17 the Board, or should I just pass it around?

18 MR. BAUMANN: Just pass it around.

19 MR. GRUBER: As mentioned, my name is Stefan
20 Gruber. I am the sales manager for Pneumatic Vacuum
21 Elevators, LLC. We are the manufacturer and world
22 headquarters of Pneumatic Vacuum Elevator based out of
23 Miami, Florida. I'm here today to present to the
24 Board, to not only present on our technology and the

1 product as a whole, but to also figure out how it is
2 that we need to operate within the State of Illinois.

3 So basically what you have in front of you
4 here is a general product binder and brochure. In
5 addition to our certification information, which is
6 from our Accredited Elevator Certification
7 Organization Lift Institute, which is one of three
8 approved AECO's as we will refer to it for a shorter
9 term. In addition to which you will have all of the
10 technical data, which is the second page, all of the
11 interlocking components, all of the other components
12 used within the lift itself, the elevator itself, and
13 their corresponding approvals as well. And then the
14 other items as requested are the inspection,
15 maintenance, and installation manuals.

16 Before I just start talking too much, I
17 guess if I can have some direction from the Board
18 possibly as to what you might be looking for and I can
19 better cater my conversation to it.

20 MR. CAPUANI: Well, I got one question.

21 MR. GRUBER: Sure.

22 MR. CAPUANI: Is this the only certificate
23 of conformance you have?

24 MR. GRUBER: With regards to?

1 MR. CAPUANI: Because this is basically for
2 residential.

3 MR. GRUBER: Correct. So just to be very
4 clear, and that's a very good question, our purpose
5 here and our certification is solely for residential.
6 Our lifts are, our elevators are certified only as a
7 residential elevator. And we intend to operate solely
8 in that market. Nothing to do with commercial, light
9 commercial, or anything of that fashion.

10 MR. CAPUANI: I don't know if you realize
11 it, though, but this Board does not regulate
12 residential elevators.

13 MR. GRUBER: I'm well aware. Mr. Gregory
14 and I, when I initiated the process, took a little bit
15 to get to that point, just figuring out what it was
16 that was needed. I do understand, however, that
17 certain jurisdictions, the local AHA authority having
18 jurisdiction, sometimes fall back on the State for
19 some guidance. We have done that in many other
20 states. One that's very similar is New Jersey where
21 we went about the same process. So the local
22 municipalities use that letter of approval from the
23 State essentially to fall back on for their local
24 acceptance of our product. So if that is the way to

1 approach it here, again, I appreciate any guidance or
2 direction that you guys may have for me.

3 MR. BAUMANN: Dick, do you have any
4 comments?

5 MR. GREGORY: Well, my comment is that this
6 should only be...well, first of all, the State does
7 not regulate residential. The City of Chicago does.
8 You are already approved there. That goes back a long
9 time. If anybody there still remembers. But the, I
10 agree with you that the municipalities that have
11 agreements would appreciate having some direction from
12 the State. They are allowed, the municipalities are
13 allowed to have a more stringent code than the State.
14 So name anyone. Park Ridge. They could regulate
15 residential, and then they could get some direction
16 from us or, which would be more convenient, I think,
17 than everybody running around doing it. Or maybe not
18 even know what to do.

19 MR. SHANKLIN: My concern would be --

20 MR. BAUMANN: Questions from the Board?

21 MR. SHANKLIN: My question, my concern would
22 be that having no suspension means in a residential
23 home the residents where they don't have any
24 maintenance on it, this thing works off the seal, I

1 mean it's a seal, it's a vacuum, right?

2 MR. GRUBER: Sure. So another part of the
3 reason why I'm here obviously is to explain a little
4 bit of the technology.

5 MR. SHANKLIN: So Joe Schmo buys a Pneumatic
6 Elevator, puts it in his home, doesn't have anybody
7 maintain that, that conveyance at all. It's there.
8 They use it. They go some many trips. The seal
9 starts to wear. They go up slower. Come down faster.

10 MR. GRUBER: Sure. So all of this --

11 MR. SHANKLIN: That can happen.

12 MR. GRUBER: All of this is actually
13 identified in our maintenance manual, maintenance
14 control program. It should be known that we actually
15 do not sell to direct end users. We only sell through
16 authorized distributors of ours who are the ones that
17 are to carry out the local maintenance just like any
18 other traditional elevator, traditional residential
19 elevator.

20 So for the certification there is suggested
21 replacement schedules on the seal, which is every five
22 years or 15,000 lifts on average. All of this the
23 AECO, the Accredited Elevator Certification
24 Organization, actually spent a year at our factory, a

1 year plus at our factory and physically tested our
2 elevator to ensure that it meets, if not exceeds, the
3 requirements of 17.1. That clearly, that is what our
4 17.7 certification is intended to do. To ensure that
5 - although pneumatics is not listed as a means of
6 conveyance in section 5.3 - we are meeting, if not
7 exceeding, all of the safety factor requirements of
8 the traditional code. Just doing it in a different
9 way.

10 MR. GREGORY: There was, maybe it's still
11 there, on one of these elevators installed at
12 Mid-America in Chicago, and years ago I went there
13 with O'Malley and Flebbie and we, we actually tested
14 the safeties. It has safeties. We, you know, we made
15 it fall, and then the safeties worked. I mean it
16 was...and it's probably more safe than every
17 residential elevator that's out there. It's just that
18 it's rods are round and buildings are square so I
19 don't know how that works out but...

20 MR. CAPUANI: You can give us your
21 presentation if you would like.

22 MR. GRUBER: Sure.

23 MR. CAPUANI: But there will be no direction
24 from the State.

1 MR. GRUBER: That's fine.

2 MR. CAPUANI: You are going to have to go to
3 each municipality and get their approval.

4 MR. GRUBER: Understood. The reason for me
5 being here today was kind of following the lead of,
6 approaching the topic to see what the best direction
7 for us is. Having said that, I think it will be
8 helpful to the local municipalities to know that we
9 have sat in front of the Board and that was the
10 direction that we have been provided. So, you know,
11 as far as --

12 MR. BAUMANN: Just to let you know there
13 will be no decision on --

14 MR. GRUBER: I clearly understood that.
15 Thank you for reconfirming but, but that's fine.

16 I mean in the State of Florida the same
17 thing applies. We use our certification information.
18 It was suggested to us to be here to present. And
19 basically I can go through a one on one of the product
20 if you would like if the Board feels it's worthwhile
21 of our time. That's also my pleasure to do so.

22 MR. GREGORY: Well, why don't you answer a
23 few questions like if, I mean, excuse me, can I call
24 it the Hoover elevator?

1 MR. GRUBER: No problem.

2 MR. GREGORY: Because it runs on vacuum
3 cleaner motors. But if a vacuum cleaner motor goes
4 out or do go out, exactly, we are concerned about
5 safety, or I'm concerned, and a visitor here has a lot
6 of residential elevator cases so I think you could --

7 MR. GRUBER: Sure.

8 MR. GREGORY: -- comment on the suspension,
9 which is --

10 MR. GRUBER: No problem.

11 MR. GREGORY: -- the safety, and then the
12 clearance, the door, hoistway door interlocks, of
13 which I happen to have one in my basement as a sample
14 but not from you, and a, and the clearance between the
15 car gate and the hoistway so that people don't get
16 trapped and rolled up like bubble gum.

17 MR. GRUBER: Sure. So basically just to
18 give you all an idea, we have been doing this since
19 2002. We have over 7,000 lifts in 65 plus countries
20 with a flawless safety record. Essentially what we
21 are doing is there is no shaft pit or machinery
22 required with our product. It's a self-supporting,
23 self-contained system. So it literally rests right on
24 the finished floor only within the residence, so tile

1 or carpet, whatever that may be. The cylinder that
2 you see in the brochure in front of you is essentially
3 our shaft in the traditional sense. Inside of the
4 cylinder, inside of the shaft is our cabin, which is a
5 fully welded steel cabin. It has got a ceiling with a
6 light, fan, and then above that are our car locks and
7 then counter opposed mechanical safety locks. On top
8 of all of that is our main seal, which is air tight to
9 the interior of the cylinder, and also connected to
10 the cabin. We can do two to four stops, or 35 feet in
11 total rise. We are actually now testing five stops
12 and approximately 50 feet in total rise with our AECO.
13 And essentially depending upon the overhead clearance,
14 the floor to ceiling measurement on the top floor, we
15 can either mount the machinery, our turbine motors,
16 air valves, and electronic components on top of the
17 upper floor cylinder. You will see that on the middle
18 of the brochure, the insert. We can either mount the
19 machinery on top of the upper floor cylinder, or we
20 can remotely locate it up to 30 linear feet away. In
21 very simple terms, what we are doing is we are moving
22 the air from above the seal of the cabin and using
23 suction to create lift. We lock on a set of
24 mechanical, I call them dogs, but basically steel

1 anchors in an upper position so the car is not just
2 hovering there, it's physically locked in on a
3 mechanical lock at the upper position. Every door
4 that you enter into the elevator with has an
5 interlocking system as well. Just like that of
6 traditional products. And essentially what we are
7 doing is using suction to create lift, and then we
8 anchor in upper positions.

9 To descend, essentially what we are doing
10 is lifting the car very quickly off of the locks, and
11 then we are using gravity to descend. So in the event
12 of a power failure we are using our normal technology
13 for our benefit for the safety factor, and that is in
14 the event of a power failure if the car is ascending
15 or descending mid transit it will slowly descend, draw
16 air back into the system using gravity to descend, and
17 then the ground floor doors and mechanical interlocks,
18 the passenger is always able to get out. There is no
19 backup battery. There is no need for one that being
20 said. So once power is restored the elevator would
21 then be, or generator would kick back in, the elevator
22 would be operational.

23 The last thing, from a safety standpoint,
24 would be the mechanical safeties as Mr. Gregory had

1 mentioned. There is a mechanical safety that, there
2 is no governor on the car with that regard like a
3 traditional product. Essentially it's a mechanic
4 spring loaded safety that activates within two inches
5 of free fall in the event of a vacuum loss. So all of
6 these things we can test as part of the inspection
7 manual, just like that of traditional products. We
8 can do full free fall tests out in the field. We
9 instruct and teach our distributors how to do that at
10 a local level. Part of our job as a manufacturer has
11 also been, as we have gone through, there is really
12 only one or two jurisdictions left in the country that
13 have yet to formally approve our product at this
14 point. And that's more so due for dated codes that
15 they are operating on. But part of our job as the
16 manufacturer has been teaching the local inspectors
17 and local authorities on how to test and inspect our
18 product.

19 MR. SHANKLIN: So the seal is on the top?

20 MR. GRUBER: Seal is on top of the car,
21 that's correct.

22 MR. SHANKLIN: On top of the car. That
23 creates the vacuum. Is there a car gate? I'm looking
24 at the illustration and you have a door to get in the

1 hoistway.

2 MR. GRUBER: There is an internal door,
3 that's correct.

4 MR. SHANKLIN: There is a door on the cab
5 itself?

6 MR. GRUBER: On the cab itself. And it
7 swings in conjunction with the cylinder door. That is
8 correct.

9 MR. JONES: Question. I notice that it
10 looks like it's, you have at least one unit to set up
11 for those who are disabled?

12 MR. GRUBER: That's correct.

13 MR. JONES: Has that been reviewed by anyone
14 in terms of all of its capabilities in terms of the
15 person who is disabled being in a wheelchair and all
16 of the locations of the controls?

17 MR. GRUBER: Sure. Reviewed in the sense
18 that the way it's designed is obviously for ease of
19 use, but it is wheelchair accessible. To that extent
20 of how much it has catered to the design of wheelchair
21 users, I can't speak to. We haven't had a third party
22 in there for that purpose. But it is a wheelchair
23 accessible model. That is our largest model.

24 MR. HERTSBERG: How do they control descent?

1 MR. GRUBER: That's part of one of our
2 patented valves that basically pulls the air back into
3 the system. So there is some slight adjustment with
4 it, and at its max it does not exceed 40 feet per
5 minute, which is the residential max. So we are
6 controlling, it's basically like a bladder intake.
7 It's the lung of the operation that's drawing the air
8 from its surroundings back into the system.

9 MR. HERTSBERG: How do they control the
10 valve?

11 MR. GRUBER: I'm sorry?

12 MR. HERTSBERG: How do they control the --

13 MR. GRUBER: It's a very small air intake.
14 And then there is just basically a screw that controls
15 its max opening, and then you can then slow it down
16 from there.

17 MR. HERTSBERG: So it's always open. So in
18 other words --

19 MR. GRUBER: It's an electro, it's an
20 electromechanical valve. The valve opens under
21 descent. So we actually, the whole operation is an
22 electromechanical operation. When we are descending,
23 what we do is we actually quickly lift the car off the
24 locks. We then activate the, we release the car locks

1 and then we activate the opening of the valve.

2 MR. HERTSBERG: So what happens if you, loss
3 of power?

4 MR. GRUBER: Sure. So the loss of power is
5 that there are natural leaks designed into the system.
6 So that valve is no longer the, the functioning
7 control. We are slowly, in a safety speed, due to
8 natural leaks in the design of the system, using that
9 air to then descend to the ground floor.

10 MR. HERTSBERG: Through the main seal?

11 MR. GRUBER: Well, through different parts
12 of the cylinder itself. But, yes, it's slowly
13 bleeding air back into the system, if you will, but
14 not through the valve.

15 MR. ADAMS: So is there no opportunity then,
16 if there is a failure halfway up, to, and the car
17 would just descend --

18 MR. GRUBER: Correct.

19 MR. ADAMS: -- automatically? It will never
20 lock?

21 MR. GRUBER: It will go much slower in a
22 safety speed, yes, that is correct. It will slowly
23 descend to the ground floor, and, once again, that
24 ground floor has the mechanical interlocks that the

1 door would release --

2 MR. ADAMS: So there is not an opportunity
3 for entrapment?

4 MR. GRUBER: Under that, under that
5 circumstance in a power failure, no.

6 MR. ADAMS: Has there ever been an
7 entrapment?

8 MR. GRUBER: Just like with traditional
9 products, sure. For the event that if mechanical
10 safeties are activated, you know, it's not a toy, as
11 we all know, but if somebody is jumping in it and with
12 enough force could effectively have the safeties
13 engage. At that point there is a number of ways to
14 rescue a passenger. Passenger rescue can be done
15 by...there is a phone obviously in each, each
16 elevator, but by manually overriding the motor
17 contactors to then release the safeties and the car
18 would be able to descend. You can actually remove,
19 for firefighters and for safety, you can actually
20 remove the poly carbon panels from the exterior. The
21 way that we build and assemble them is like that of a
22 hurricane proof window, but the rubber gasket seal can
23 be removed. You can remove a poly carbon panel to
24 assist with getting a passenger out. And then,

1 lastly, there is the triangular safety key for each
2 hoistway door for somebody to assist with evacuation.

3 MR. GREGORY: If you are at a floor and your
4 dogs are out and you are at the floor and you are
5 going to sit there for however long, it's not going to
6 leak down because your dogs are out, you are just
7 there, the power goes out, you are just still there.

8 MR. GRUBER: Yeah. That's correct. If the
9 power goes out and the car is physically at a landing
10 without...the only time that the car descends to the
11 ground floor is when it's under operation. If it's
12 physically resting at an upper landing, it will remain
13 there on those mechanical locks until power is
14 restored. That correct.

15 MR. GREGORY: What is the clearance between
16 the hoistway door and the car door?

17 MR. GRUBER: Far less. I don't have the
18 exact measurement on it offhand. I can get that
19 gladly. But the running clearance for, under normal
20 operation, prior to the certification, there was no
21 need for an internal door because we don't have that
22 space between the cab and the hoistway like a
23 traditional elevator. So I mean the running clearance
24 between an internal door and the cab is probably about

1 a half inch if I had to say at most.

2 MR. GREGORY: Okay. So I mean conventional
3 residential elevators are three inches from the inside
4 of the hoistway door to the sill, and then total five
5 inches to the car gate.

6 MR. GRUBER: We are far within that.

7 MR. GREGORY: So you are a half inch or an
8 inch?

9 MR GRUBER: That's correct.

10 MR. GREGORY: A half inch maybe?

11 MR. GRUBER: Correct. And I can get a firm
12 number on that. It hasn't even been the same
13 consideration due to the technology. We obviously
14 have to maintain, you know, pressure and air tight
15 seal. So the running clearance without the gate I
16 think was just over an inch or something to that
17 effect. But I can get that number and that figure to
18 you.

19 MR. GREGORY: No, no, because I actually
20 rode on the one. And then the hoistway door
21 interlock, that's a true interlock?

22 MR. GRUBER: That's correct. It's a male
23 and female. I think there is an actual picture in one
24 of the manuals. But it's basically an approved

1 interlock with the pin and brass cam engagement.

2 MR. GREGORY: So that is, that is, that is
3 UL listed as an interlock?

4 MR. GRUBER: That's correct. And page two
5 shows all of the actual approvals of the individual
6 components themselves. So it is, it gives the UL
7 listing and the actual file number, etc. But it is a
8 UL listed interlock, correct.

9 MR. GREGORY: It's an interlock. It's not a
10 lock and contact? It's an interlock?

11 MR. GRUBER: That's correct.

12 MR. GREGORY: Okay. I mean, I mean sitting
13 back there John Koshak has many cases of dead kids
14 with different situations.

15 MR. GRUBER: Okay.

16 MR. GREGORY: Where they are not interlocks,
17 and the clearances aren't great, and all that kind of
18 stuff so...all right.

19 MR. GRUBER: I would be glad to speak
20 further to it but...

21 MR. BAUMANN: Any other questions from the
22 Board?

23 MR. JONES: Just one last one. You said in
24 your opening remarks that there has never been any

1 accidents that you are aware of, anybody gotten
2 hurt --

3 MR. GRUBER: That's correct.

4 MR. JONES: -- on this? And you've been
5 doing this for --

6 MR. GRUBER: Since 2002. The first unit
7 actually came into the market in 2004. That was the
8 first actual installed unit, and that's correct.

9 MR. JONES: Were they installed in Europe
10 first or --

11 MR. GRUBER: No. The actual design was a
12 South American design. And it was basically the
13 patent was purchased by the owner of the company.
14 Currently he was the one that brought the, many of you
15 probably saw him at the NAC that brought the first
16 operational vacuum elevator in 2002 to Las Vegas. So
17 it took about a year and a half, two years to open up
18 the manufacturing leg, and then the channels of
19 distribution, etc.

20 MR. JONES: In terms of installs in the
21 United States, how many would you say there is?

22 MR. GRUBER: It's our primary market. We
23 are over 7,000 to date, and over, you know, worldwide,
24 but well over half are US marketed. That's our

1 primary market.

2 MR. GANIERE: How does this compare in cost
3 to the more traditional elevator?

4 MR. GRUBER: Sure. The equipment...keep in
5 mind that we are providing everything in the fact
6 that, you know, we are providing the shaft
7 essentially, so there is no excavation or anything
8 like that. Just to give you a number, the middle
9 model retail, the 37 inch model, which is our most
10 popular, is typically in the ballpark of around 30 to
11 35,000 installed for a two stop. It's extremely cost
12 effective in existing homes because you are removing
13 the construction aspect of it. New construction, you
14 can get traditional products for, you know, the 15,
15 20K range for a traditional cabin, etc. So it's just
16 depending on what you are looking for as well. But
17 new construction we are going to be a little more
18 costly. Existing homes will probably be the cost
19 effective solution.

20 MR. BAUMANN: Can you hold your comment to
21 the public comment until the Board is done?

22 MS. YOUNG: I'm just concerned about a vote.

23 MR. BAUMANN: We already said there is no
24 vote.

1 MS. YOUNG: My concern is --

2 MR. BAUMANN: We already said there is not
3 going to be any vote here. This is just, he is just
4 explaining his presentation. He went out of his way
5 to come in here so we are giving him an opportunity,
6 affording him the opportunity to speak. That's it.
7 There is no vote on it.

8 MR. GRUBER: If I may, just following up to
9 that, and I understand that you have your policies and
10 ways, what is your suggestion? I'm here to obviously
11 try and benefit the product and ease of working with
12 the states and local municipalities. What is your
13 suggestion as far as how we approach them? Just like
14 we directly go to each individual municipality and
15 basically state that we have presented to the state,
16 but there is no guidance from the state, so we just
17 work with them, which is not uncommon. I mean there
18 are many jurisdictions that we do that. That we just
19 work with them with our certification information
20 directly at each level, at each local AHA.

21 MR. GREGORY: Who is your local
22 distributors?

23 MR. GRUBER: We have a couple that service
24 the area. Mid American, you know, had done some work

1 for us. Truthfully speaking it's kind of, just being
2 very open here, it's an interesting market in the fact
3 that some people say we need approval when others are
4 saying we don't. And we are just trying to put it
5 altogether as to the best way to proceed. So it is
6 very clear and transparent as to how we need to get
7 product to market both, you know, permitted and making
8 sure that we are going about it the right way. It's
9 funny that you say the City of Chicago is approved
10 because when I reach out to their inspector I'm being
11 told that we are not approved. So I'm just very much
12 trying to get a grasp on the market both at the state
13 and, you know, local levels.

14 MR. GREGORY: Like the City of Chicago,
15 there was a chief inspector at the time and he sent
16 Doug Flebbie and Jimmy O'Malley and myself to Mid
17 American to examine the installed elevator. We spent
18 half a day there trying to wreck it, or whatever we
19 were doing. And then the city ruling was that it
20 could be installed but it needed a special permit for
21 every installation.

22 MR. GRUBER: Okay.

23 MR. GREGORY: And it, it required the
24 architect to sign off to say the architect wants it.

1 MR. GRUBER: Okay.

2 MR. GREGORY: Now, who is still there?

3 MR. BAUMANN: We do have representatives
4 from a couple of different AHA's here in the field
5 that you can sit around and talk with them later after
6 the meeting.

7 MR. GRUBER: Sure.

8 MR. BAUMANN: But, you know, introduce
9 yourselves when you are talking to them. But if you
10 could let them know what cities you represent.

11 MR. CAPUANI: There is, there is a list on
12 our website with the contact names of municipalities
13 that have agreements with us.

14 MR. GRUBER: Okay.

15 MR. CAPUANI: You can use that list. You
16 are more than welcome to use those contacts and
17 approach them.

18 MR. GRUBER: Okay. It's good feedback.
19 Again, you can't fight the system. We are just trying
20 to find how we need to work with it to make sure that
21 there are no questions unanswered that we can properly
22 respond to the local AHA's and make sure that...it's
23 just always easier when we have a guiding letter that
24 they can hang their hat on because then every local

1 jurisdiction we are going through a reeducation and
2 recertification process almost so to speak but are
3 you --

4 MR. GANIERE: We don't regulate residential
5 elevators, and jurisdictions that have an agreement
6 with us do their regulations, can regulate whatever
7 they want to do. How do they do it in a jurisdiction
8 that doesn't have an agreement? They can just do it?

9 MR. GREGORY: Yeah.

10 MR. GANIERE: Okay.

11 MR. GRUBER: The State of Florida is the
12 same. I'm just using examples of the states and
13 jurisdictions that we have a grasp on. For instance,
14 the City of Miami we know that absolutely permits are
15 required, but if you go just north they don't even
16 know how to approach a residential elevator. So it's
17 just getting a grasp on the market for us. And that's
18 fine if you are saying that there is some information
19 we can reach out to each local AHA. If I may, and not
20 imposing, might we be able to use someone as a
21 reference, you know, for the process or is this
22 something that we just need to deal directly --

23 MR. CAPUANI: There is really no questions I
24 could answer.

1 MR. GRUBER: Okay. And Mr. Gregory, again,
2 I don't want to impose or try and force this issue,
3 but try to help the communicate process, is there --

4 MR. CAPUANI: Mr. Gregory, maybe as his own
5 consulting firm could help you but not as a --

6 MR. GRUBER: Not through the State, okay.

7 MR. GREGORY: Not as a representative of the
8 State.

9 MR. GRUBER: Okay. Understood. And, again,
10 I hope I'm not imposing.

11 MR. CAPUANI: No, no. And it's unfortunate
12 we don't regulate residential elevators.

13 MR. GRUBER: Yeah. And that's fine.
14 Questions please?

15 MR. HUNT: Two. Is the only anchor point
16 the weight of the machine itself? Cause I was looking
17 through the installation manual which scarily, either
18 it scares me or it's nice, it's only 16 pages, and it
19 seems like I could do it. How do you anchor it?

20 MR. GRUBER: In regards to the floor?

21 MR. HUNT: The floor, the walls, the
22 ceilings. It looks to be freestanding.

23 MR. GRUBER: As you say, it might scare you,
24 but it is a pretty clean, it's a modular installation

1 process. So a typical two stop, just to give you an
2 idea, takes about a day and a half, two days to
3 install. It does not need anchoring unless it's in a
4 seismic region, for instance, California, Washington,
5 and those jurisdictions on the west coast. The BC
6 market we have seismic bracketing.

7 As far as the concern, it physically just
8 rests on the existing ground floor, and then we have
9 two different types of mounts we call them. We have a
10 balcony mount where typically it's going up against a
11 railing, you know, a hallway in an upper position.
12 You basically only need to remove the railing at that
13 position to allow for the swing of the door. And as
14 the manufacturer we provide what we call balcony
15 bandages which is a steel belt that goes around the
16 circumference of the elevator and holds it in with a
17 three-eighth's inch lag bolt. So that prevents any
18 lateral movement on that front. If it's going through
19 a through floor we call it, penetrating through a
20 ceiling, essentially the rule of thumb is that the
21 hole need be 2 inches greater than the diameter of the
22 elevator. So, for instance, our 37 inch outside
23 diameter elevator, we require a 39 inch finished
24 through floor hole. And then as the manufacturer we

1 provide basically some shims, some steel wedges that
2 go in between the structural column of the elevator
3 and the finished interior of the hole. And, again,
4 that prevents any lateral movement. But it is a fully
5 self-supporting, self-contained system. We
6 actually --

7 MR. HUNT: And if it's off balance what
8 happens?

9 MR. GRUBER: When you say off balance? Like
10 meaning?

11 MR. HUNT: If Matt Hunt installs it, who is
12 not an elevator constructor, nor ever been one, if I
13 install it and it's off kilter --

14 MR. GRUBER: The only way...first of all,
15 not going this direction, but we only sell to trained
16 and authorized companies. But nonetheless the only
17 way it would be off --

18 MR. HUNT: Do they do the installation as
19 well?

20 MR. GRUBER: Yes. We won't provide any
21 support or we won't sell a product unless it's through
22 a registered distributor of ours.

23 MR. HUNT: And installed?

24 MR. GRUBER: And installed and serviced.

1 MR. HUNT: Because the distributor is
2 different than installer.

3 MR. GRUBER: And in our context a
4 distributor is an elevator contractor at a local
5 level. So they are residential elevator contractors
6 essentially.

7 But in answering your question the only way
8 that it would be off tilt is if the ground floor was
9 not flush. So that's part of the job requirement,
10 prior to installation, is that your ground floor be
11 level. It would still operate. It would just have
12 some issues with car locks because of the tilting and
13 things like that. And you would have a leaning tower
14 of elevator in your home instead of a straight, you
15 know, system.

16 MR. HUNT: Thanks.

17 MR. BAUMANN: Seeing no other questions --

18 MR. HERTSBERG: What's the, what's the
19 maximum capacity of this?

20 MR. GRUBER: He is trying to get rid of me.
21 The maximum --

22 MR. HERTSBERG: Capacity.

23 MR. GRUBER: Our largest is 525 pounds and
24 three passengers. And, again, we can do up to four

1 stops or 35 feet in total rise.

2 MR. CHRISTENSEN: That will take care of my
3 girlfriend.

4 MR. BAUMANN: Seeing no other questions, we
5 appreciate your time.

6 MR. GRUBER: Thank you, guys. Appreciate
7 your time.

8 MR. BAUMANN: Moving on to the next new
9 business. New Technology Kone IVR acceptance.

10 Can you please mention or say your name and
11 spell it for the court reporter?

12 MR. GISEL: Sure. It's Michael Gisel,
13 G-i-s-e-l. I'm the national customer care center
14 manager for Kone. And I want to talk today about a,
15 it's not a new technology, you know, some of our
16 competitors have it already, but we are looking to
17 implement an interactive voice response system for
18 elevator phones to work as a smart filter. So I was
19 kind of hoping there was a projector today so I
20 apologize, I may be one or two short of these, but you
21 will have the flow chart.

22 MR. GREGORY: If you have a screen, I have a
23 projector, but people have not wanted it in the past.

24 MR. GRUBER: Oh, that's fine. It's

1 basically just a flow chart. Sorry about that by the
2 way.

3 MR. CAPUANI: That's okay.

4 MR. GISEL: Over the past few months, we
5 came to discover that, you know, the majority of our
6 elevator phones are nonemergencies. So we have
7 answered over 500,000 elevator phone calls last year,
8 and only about one percent are actual entrapments.
9 Each one is answered by a live person. The problem is
10 we have no way of pulling those entrapments out
11 before, from the people that are nonemergencies. A
12 lot of them are test calls from inspectors,
13 technicians. Some are just people that hit the phone
14 on accident, and then we answer them, and then they
15 say sorry I hit the phone on accident, you know. But
16 each one of these are put in cue. So if we have ten
17 people waiting, somebody is actually entrapped, they
18 have to actually wait for those other nonemergency
19 calls to be answered before the person that is
20 actually entrapped gets answered. So we came up with
21 a way to have a voice recognition system installed.
22 We have it installed, but yet we wanted to come to you
23 guys first to get approval before we actually did
24 anything. So we have the flow chart on the next page

1 here. It will kind of walk you through how it works.
2 And we have a lot of fail-safes in place so if the
3 elevator for the, if the voice recognition system does
4 not understand, does not, can't hear anything, it
5 automatically goes to a live person. So the safety is
6 it always goes to a live person if they don't say test
7 or disregard.

8 So just to kind of walk you through here if
9 somebody hits the elevator phone button, it will say
10 you have reached Kone Elevator. If this is an
11 emergency say emergency. If this is a test, say test.
12 If you pressed the button in error, say disregard. If
13 they say emergency, it will automatically be routed to
14 a live person. If it's no response, we know some of
15 our competitors have it where it disconnects and they
16 have to call back within 30 minutes and it will go to
17 a live person. Ours does not do that. Ours, if there
18 is no response, goes directly to a live person. So we
19 don't want to take any chances with somebody having a
20 heart attack, somebody, maybe death, somebody maybe
21 having anxiety inside the cab that can't speak for
22 some reason. We don't want to take that liability of
23 making them hit the phone button again. So it will
24 automatically go to a live person. If they say test,

1 if you go to page two, the call will be routed to a
2 recorder. It will play the equipment number, it will
3 play the address, it will play the city and state. If
4 that information is false, it will go to a live
5 person. If the inspector says no, that's not correct,
6 it will go to a live person for us to verify. If they
7 don't hear the information correctly, they can say
8 repeat. All of that information will be repeated to
9 them. If they don't understand for some reason, they
10 just say no, goes to a live person. And going back to
11 page two, if they hit disregard, say disregard,
12 automatically disconnected. So what this will do is
13 it will separate our actual entrapments from all these
14 other nuisance calls. I don't want to say they are
15 nuisance, but, you know, they are nonemergency. So
16 the people who are actually stuck in the elevator will
17 be answered quicker, we will be able to get the
18 technicians out to them faster, which in turn will be
19 less liability for everyone. So we kind of look at
20 this not as, you know, something easier to do but it's
21 more, it's safer basically. So we have the flow chart
22 there. I have a couple of my counterparts here. I
23 have Nathan Parr. He is in charge of our phone
24 programming department. And we have Aunisa, who is a

1 part of our sales department as well.

2 So if you guys have any questions for me,
3 we are just looking for approval from you guys before
4 we proceed. I didn't want to interact it and then
5 come back door and say hey guys by the way we are
6 doing this is this okay, you know. We wanted to come
7 to you guys first just to see if, you know, if you
8 guys have any questions and answer them right away.

9 MR. CAPUANI: When it goes to a live person,
10 do you dispatch a mechanic immediately?

11 MR. GISEL: Yes.

12 MR. CAPUANI: You do? Okay.

13 MR. GISEL: We do.

14 MR. CAPUANI: Okay.

15 MR. GISEL: If it's an entrapment, we first
16 of all calm them down and --

17 MR. CAPUANI: If I can't speak or --

18 MR. GISEL: Yes.

19 MR. CAPUANI: A technician is dispatched?

20 MR. GISEL: Yup. A technician is
21 dispatched. We will call the site contact and have
22 them check the elevator. We will just follow normal
23 entrapment procedures that we have in place now.

24 MR. BAUMANN: Does the Board have any

1 questions?

2 MR. SHANKLIN: You have the 45,000 per
3 month, is that international?

4 MR. GISEL: No. Just U.S. and Canada.

5 MR. HUNT: How many languages are programmed
6 into it? The greater Chicagoland, Illinois area is
7 not exactly all English speaking.

8 MR. GISEL: It will be English only. But if
9 the system does not recognize the language,
10 automatically it goes to a live person. And we have a
11 language line that has over 150 languages that does
12 translation for us. It will be handled exactly the
13 same way. We basically conference call that person
14 in, translates us, just a normal process.

15 MR. HUNT: Right. And then make this I'm
16 stuck in an elevator and having something happen, a
17 lung collapse.

18 MR. GISEL: Yeah.

19 MR. HUNT: I'm not exactly trying to listen
20 to the voice response system that says Matt you have
21 to say emergency.

22 MR. GISEL: Uh-huh.

23 MR. HUNT: Something else comes out of my
24 mouth. Is it going to do the typical voice response

1 system trigger of I'm sorry I didn't hear that which
2 then exacerbates a problem --

3 MR. GISEL: Yeah.

4 MR. HUNT: -- and then makes things worse?

5 MR. GISEL: It will not repeat. If it does
6 not recognize the first time, it will go to a live
7 person.

8 MR. HUNT: So instead of saying emergency I
9 say help, it won't ask --

10 MR. GISEL: If it doesn't recognize those
11 three commands that are there, it automatically goes
12 to a live person. That's the fail-safe. So we only
13 want the people that are tests or disregard to be
14 diverted away. Those are the only people that will be
15 affected by it. Anybody else it will not fully
16 service. If people say help, it won't recognize that
17 as a command, it goes to a live person.

18 MR. HUNT: And then it still sits in a cue
19 potentially for an undetermined amount of time?

20 MR. GISEL: Yeah. But that's the way it is
21 right now. But in theory there will be less calls
22 coming in there due to the other two selections.

23 MR. HUNT: Do you happen to have an idea of
24 roughly how many calls would come in during let's say

1 business hours versus nonbusiness hours?

2 MR. GISEL: It's a lot less. I don't have
3 the stats. I can throw something out there, but it
4 won't be accurate, but it's minimal. Or I take that
5 back, it's significantly different between...at night
6 it's more nuisance calls. It's more kids at Universal
7 Studio's hitting a button wanting to see what it does.
8 During the day, we get the majority of our entrapments
9 just due to volume. More people use the elevators.

10 MR. SHANKLIN: So you are talking about
11 45,000 calls. How many conveyances are we talking
12 about? Any idea?

13 MR. GISEL: Nate, any idea?

14 MR. PARR: I'm sorry?

15 MR. GISEL: Conveyances?

16 MR. SHANKLIN: How many elevators?

17 MR. GISEL: That we have in service? Over
18 20,000.

19 MR. PARR: Upwards of 30,000.

20 MR. SHANKLIN: 30,000 then. And do all
21 those calls go to one response center?

22 MR. GISEL: Yes. They are handled here in
23 my center in Moline, that's correct. So it will all
24 be housed in the same place. So our procedures won't

1 change. It's just, you know, if they get through,
2 they will be handled exactly the same way, just
3 quicker. They will get an operator quicker.

4 MR. SHANKLIN: So Matt could hit the button,
5 right, it goes through and he says help.

6 MR. GISEL: Yes.

7 MR. SHANKLIN: Goes to a live person.
8 Whoever it is responds, answers him, says we will get
9 you help. You call, let's say it's in Connecticut.

10 MR. GISEL: Yes.

11 MR. SHANKLIN: You call Connecticut's home
12 office, say we got an entrapment in such and such a
13 building, blah, blah, blah. Is that how it --

14 MR. GISEL: What we do is we actually
15 dispatch all the technicians from our call center in
16 Moline. We don't get local branches involved. We do
17 all that in our local center. So what we do is we
18 call the local site contact for that building to let
19 them know that something is happening. But when you
20 contact a technician directly, we call them
21 immediately to make sure they are getting out there.
22 If the technician has no response, we call the
23 supervisor. We call the branch manager. We will
24 escalate it up to our district and senior VP if we

1 have to to get somebody there to get a response.

2 MR. SHANKLIN: So you will contact, your
3 center will contact the individual mechanic that's
4 assigned to that building?

5 MR. GISEL: Correct. We do that all in
6 Moline. It's all, it's all centralized. There is
7 over 130,000 lifts in service. Every single one of
8 them we dispatch technicians for. We handle all of
9 that out of Moline.

10 MR. HUNT: Is this technology currently used
11 in Illinois?

12 MR. GISEL: It's our understanding that it's
13 currently under, Otis is currently using something
14 similar. They came before the Board I believe last
15 year or two years ago. The main difference between
16 theirs...you did approve theirs. The difference
17 between theirs and ours is, like I said before, if
18 it's silent, the person has to hit the button again.
19 Ours goes directly to a live person. We didn't want
20 to take that liability with somebody having a heart
21 attack, somebody speaking a foreign language that
22 doesn't understand. We don't want them to have to hit
23 the button again. We want them to go directly to us.

24 MR. BAUMANN: All right. Do we have a

1 motion to accept the Kone new technology IVR
2 Acceptance?

3 MR. GRANT: I so move.

4 MR. BAUMANN: It's been, a motion has been
5 made. Is there a second?

6 MR. GANIERE: Second.

7 MR. BAUMANN: Moved and seconded. All those
8 in favor say aye.

9 (Board responding)

10 MR. BAUMANN: All those opposed?

11 (No response)

12 MR. BAUMANN: The ayes have it unanimously.

13 MR. GISEL: Thank you. Appreciate your
14 time.

15 MR. BAUMANN: Moving on to the next new
16 business. Continuing education acceptance from John
17 Koshak.

18 MR. KOSHAK: Good morning. This will take
19 about 30 seconds I hope.

20 MR. BAUMANN: Can you please tell her your
21 name and spell --

22 MR. KOSHAK: John W. Koshak, K-o-s-h-a-k.

23 MR. BAUMANN: Thank you.

24 MR. KOSHAK: I'm an elevator consultant.

1 I'm an elevator guy. Dick, many years ago, six years
2 ago, asked me if I could cover a class for him because
3 he had a meeting, and that started me teaching
4 classes. And then companies continued to ask me to
5 teach. And I taught classes under the vertex I guess
6 as the alternate to Dick. And then Mr. Capuani said,
7 you know, you probably shouldn't be under Dick, and so
8 come, become your own educator. So I'm requesting
9 that the Board allow me to be an improved educator.
10 I've been an improved educator alternate for Dick, so
11 this is just a simple request.

12 MR. BAUMANN: Does anybody have any motion
13 to accept, or do we have any suggestions from Mr.
14 Capuani?

15 MR. CAPUANI: No. John is more than
16 qualified.

17 MR. BAUMANN: Very well.

18 MR. ADAMS: That was going to be my
19 question.

20 MR. CAPUANI: He is more than qualified.

21 MR. SHANKLIN: I move to accept him.

22 MR. CHRISTENSEN: Second that.

23 MR. BAUMANN: Been moved and seconded. All
24 those in favor say aye.

1 (Board responding)

2 MR. BAUMANN: All those opposed?

3 (No response)

4 MR. BAUMANN: The ayes have it.

5 Congratulations. Thanks, John.

6 MR. HERTSBERG: That was 30 seconds.

7 MR. CHRISTENSEN: He is happy to get out
8 from under Dick's thumb.

9 MR. BAUMANN: Moving on to public comment.
10 Mr. Koshak, do you want to come up and speak any more
11 under public comment?

12 MR. KOSHAK: No, I got what I wanted.
13 Things went well.

14 MR. BAUMANN: Patty?

15 MS. YOUNG: I would like a moment. Patty
16 Young, elevator inspection service.

17 I would just like to return to the
18 Pneumatic Vacuum Elevator presentation. What I wanted
19 to confirm and get clarification from the Board, or at
20 a minimum Mr. Capuani, is the product that was
21 presented is a, strictly a residential application,
22 and there could be a chance that it could be installed
23 into a commercial environment.

24 MR. CAPUANI: It better not be.

1 MS. YOUNG: Exactly. That's what I want to
2 make sure. The gentleman had mentioned that there are
3 distributors. Maybe those distributors are not aware
4 that that application is not allowed in commercial
5 applications. So I want to confirm if one is found in
6 a commercial application how do you want inspection
7 companies, or any other licensed personnel, to address
8 it?

9 MR. CAPUANI: Lock it out and notify us.

10 MS. YOUNG: So you want it locked out?

11 MR. GREGORY: Or a .44 magnum through --

12 MR. CAPUANI: It should be locked out and
13 notify us.

14 MR. BAUMANN: I would just like to say,
15 Dick, you know that she is typing on that little
16 machine? I just want to make sure that you understand
17 that.

18 MS. YOUNG: Okay. Also, in addition, I just
19 want confirmation that OSFM (SIC) for the State of
20 Illinois does not allow a commercial pneumatic
21 elevator at this time because it is not allowed in the
22 adopted codes.

23 MR. CAPUANI: Correct. And your certificate
24 is only good for residential elevators not for

1 commercial elevators.

2 MS. YOUNG: This particular product?

3 MR. CAPUANI: Yes.

4 MS. YOUNG: So I'm not 100 percent sure if
5 this is the only manufacturer, there could be
6 manufacturers in Canada or in other countries that may
7 come here, so in case there is a commercial
8 application, if it is presented, then you would have
9 discussion and vote on a commercial application of a
10 pneumatic elevator, because currently it's not allowed
11 in the state adopted codes, but we do have the AECO
12 route, so to speak, to go through.

13 MR. CAPUANI: Right. If there, if they were
14 certified by AECO for commercial use, then they could
15 approach this Board for new technology, under new
16 technology.

17 MS. YOUNG: Okay. So that's what, I just
18 wanted to have confirmation on that.

19 MR. CAPUANI: I did a little survey myself.
20 I belong to an AHA group, so I kind of shot out an
21 e-mail to all the states. 18 responded that they will
22 not allow pneumatic elevators, even in residential.

23 MS. YOUNG: So residential or commercial?

24 MR. CAPUANI: Yes. I didn't even get one

1 that said they would. They all said no.

2 MS. YOUNG: Okay. All right. I just want
3 to make a comment as it relates to residential
4 application, and the municipalities that we work with,
5 and some of them, most of them are local programs, but
6 there are many that are nonlocal programs where we
7 work with them for the residential, currently it is
8 not allowed through the building code so, therefore,
9 it is not able to be installed as is so it would be
10 denied for permit. And at that point if the resident
11 wants to continue to pursue it would need to go
12 through a variance route at the residential level and
13 it would be taken as a case by case basis. So I just
14 wanted to share that with the Board because I'm not
15 sure if everybody was aware of that.

16 MR. BAUMANN: Thank you.

17 MR. GRANT: I have a question for you.
18 Craig Grant. You said it's not allowed by the
19 building code. You are saying by the International
20 Residential Code?

21 MS. YOUNG: No, the --

22 MR. GRANT: That's what I thought. It's not
23 applicable to residential construction. The IRC is
24 the applicable standard for it. That needs to be

1 evaluated before you, I think it would be appropriate
2 to clarify that the regulatory document for this
3 category of use that was presented in this package is
4 not regulated by the International Building Code, it
5 is by the International Residential Code, and that has
6 a different standard.

7 MS. YOUNG: Right. And we work with the
8 IBC, that Chapter 30 --

9 MR. GRANT: I know. You would --

10 MS. YOUNG: We would have to do it on a case
11 by case basis.

12 MR. GRANT: It's just my field of work and I
13 thinks it's important that that clarification be made.

14 MS. YOUNG: Sure. Not a problem. There is
15 many, many codes that we all deal with day in and day
16 out. That's all I have for public comment at this
17 time. Thank you.

18 MR. CAPUANI: Thanks.

19 MR. BAUMANN: Having no other public
20 comment, no variances and appeals, and before we move
21 on to adjournment, I would just like to have a moment
22 of silence for, we have had three deaths since the
23 last meeting that we had.

24 Greg Sebahar was a mechanic at Burns Harbor

1 Steel Mill, on Easter Sunday. John Hoeniges was a
2 McLean County Law & Justice employee in Bloomington,
3 Illinois, and that was on May 26th. And Christopher
4 Hamelinck in Syracuse, New York passed away also on
5 May 26th. So I would like to rise for a moment of
6 silence for them.

7 (Brief moment of silence taken)

8 MR. BAUMANN: Thank you. I just want to
9 thank you guys too, again, for what you guys do. This
10 is the reason why the safety of the general public and
11 the safety of the elevator constructions are actually
12 out there working and that's what we are here to do.
13 So do I have a motion to adjourn?

14 MR. CHRISTENSEN: So move.

15 MR. GREGORY: Second.

16 MR. HERTSBERG: Third.

17 MR. BAUMANN: Moved and seconded. Motion to
18 adjourn. Thank you.

19 (Deposition concluded at 9:23 a.m.)

20 (Deponent is excused.)

21

22

23

24

1 STATE OF ILLINOIS)
) SS

2 COUNTY OF MORGAN)

3 I, SUSAN M. RANDOLPH, Certified Shorthand
Reporter for the State of Illinois, do hereby certify
4 that the foregoing meeting came before me in the
aforementioned cause of action.

5 That the foregoing meeting was taken June 4,
2015.

6 That said meeting was taken down in
stenograph notes and afterwards reduced to typewriting
7 under my instruction and said transcription is a true
record of the testimony given.

8 I do hereby certify that I am a
disinterested person in this cause of action; that I
9 am not a relative of any party or any attorney of
record in this cause, or an attorney for any party
10 herein, or otherwise interested in the event of this
action, and am not in the employ of the attorneys for
11 either party.

In witness whereof, I have hereunto set my
12 hand this 8th day of June, 2015.

13

14

15 _____
Susan M. Randolph, CSR
License #084-003240

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